

LEGISLATIVE ASSEMBLY OF THE NORTHERN TERRITORY

WRITTEN QUESTION

Mr Vowles to the Minister for Central Australia; Housing; **Tourism**; Sport, Recreation and Racing; and Arts and Museums

Ministerial Communications, Staffing and Certificates of Exemption

Note for all questions: Tourism NT is currently preparing data for verification and inclusion in end of year financial statements. Once approved by Accountable Officers and audits have been completed, end of year financial data will be available in agency Annual Reports in accordance with the Public Sector Employment and Management Act and the Financial Management Act.

Financial information included in this written question is to 31 March 2014.

1. For all departments, agencies and authorities you are responsible for, please detail as of 1 July 2013 and as of 1 July 2014:

- a. total staffing numbers

	1 July 2013	31 March 2014
FTE Total	100	64

- b. total staffing numbers by FTE
refer a.

- c. a breakdown by classification and level
refer d. and e.

- d. by classification and level, the number of permanent employees

Comparison of Permanent FTEs by Classification

Classification	1 July 2013	31 March 2014
AO2	1	1
AO3		1
AO4	12	8
AO5	10	8
AO6	14	12
AO7	7	7
NTHC	8	
NTTC1	3	
NTTC2	4	
NTTC3	5	
NTTC5	1	
SAO1	7	5
SAO2	4	5
Total	76	47

Note: Closure of Territory Discoveries in the 2013/14 Financial Year.

- e. by classification and level, the number temporary employees.

Comparison of Temporary FTEs by Classification

Classification	1 July 2013	31 March 2014
AO2	1	1
AO3	1	
AO4	3	4
AO5	1	1
AO6	3	1
AO7	2	
EO1C	2	4
EO2C	1	1
EO3C	1	1
EO6C	1	1
NTTC1	2	
NTTC2	3	
NTTC3	1	
SAO1	1	2
SAO2	1	1
Total	24	17

Note: Closure of Territory Discoveries in the 2013/14 Financial Year.

2. Have you or any of your Ministerial Staff engaged in formal or informal communications with L and B MacFarlane (or their representatives) concerning any matter in relation to a water extraction license? If so:

NO

- a. Which Ministers and Ministerial Advisers have engaged in the communications?
- b. What was the substance of the communications?
- c. When did the communications take place?

3. Have you or any of your Ministerial staff engaged in formal or informal communications with Peter Maley (or his representatives) concerning any matter in relation to a water extraction license? If so:

NO

- a. Which Ministers and Ministerial Advisers have engaged in the communications?
- b. What was the substance of the communications?
- c. When did the communications take place?

4. For each Government Agency and Authority how many Certificates of Exemption were issued in 2013/14? For each Certificate of Exemption:

- a. What is the description of the goods and services contracted?
- b. What is the value of the goods and services contracted?

- c. Why was the Certificate of Exemption required?
- d. Who recommended the Certificate of Exemption?
- e. Who approved the Certificate of exemption?
- f. Who was awarded the contract?

Table 1: Tourism NT Certificates of Exemption from Public Tender 1 July 2013 – 31 March 2014

Tenderer	Project Title	Reason for COE	Value of COE
Asia Tourism Relations Ltd	International Regions - Provision of Full Tourism Representation services for Tourism NT in China, Hong Kong and Taiwan for a Period of 24 Months	Tourism NT tested the market in October 2009 with a Tier 3 public tendering closing on 2 November 2009 and 9 offers were received. From 8 July 2009 to 31 December 2013 Asia Tourism Relations Ltd was Tourism NT's trade and public relations representative, investing significant time over the course of the current contract, building the complex relationships required to do business in the China market on behalf of Tourism NT. Changing representation contracts would mean that Tourism NT would be required to start the building and awareness process from scratch.	\$340 000
Aviareps Marketing Garden Ltd	International Regions - Provision of Full Tourism Representation Services for Tourism NT in Japan for a Period of 24 Months - with option for further 6 x 6 month extension.	Tourism NT tested the market in September 2011 with a Tier 3 public tendering closing on 19 October 2011 and 6 companies responded. From 1 January 2012 to 31 December 2013 Aviareps Marketing Garden Ltd was Tourism NT's trade marketing representative, investing significant time building the complex relationships required to do business in the Japan market on behalf of Tourism NT. Changing representation contracts would mean that Tourism NT would be required to start the building and awareness process from scratch.	\$340 000
Pacific Leisure	International Regions - Provision of Full	Tourism NT tested the market in September 2011 with a Tier 3 public	\$403 200

Tenderer	Project Title	Reason for COE	Value of COE
Marketing Pte Ltd	Tourism Representation services for Tourism NT in South East Asia, Singapore and Malaysia for a Period of 24 Months - with option for further 6 x 6 month extension.	tendering closing on 19 October 2011 and 6 companies responded. From 1 January 2012 to 31 December 2013 Pacific Leisure Marketing Pte Ltd was Tourism NT's trade marketing representative and from 4 March 2012 to 5 September 2013 TPR\Singapore was also Tourism NT's public relations representative, investing significant time building the complex relationships required to do business in the South East Asia, Singapore and Malaysia market on behalf of Tourism NT. Changing representation contracts would mean that Tourism NT would be required to start the building and awareness process from scratch.	
Myriad Creative Inc	International Regions - Provision of Full Tourism Representation Services for Tourism NT in The Americas for a Period of 30 Months.	<p>Tourism NT tested the market in February 2012 with public tendering closing on 21 March 2012, resulting in contract being awarded to Myriad Creative Inc dba Myriad Marketing and Robertson Solutions. This tendering and evaluation process required significant time and financial investment by the department, largely due to the international nature of the contracts.</p> <p>Considerable time and expense has been invested by both Tourism NT and the incumbent contractors in building their knowledge of and establishing networks of key contacts within the tourism industry. Changing representation contracts would mean that Tourism NT would be required to start the building and awareness process from scratch.</p>	\$750 000
Star Track Express Pty Limited	All Centres - Provision of Storage and Distribution of Promotional and	Nil responses received to request for public quotation Q13-0286. PR8 exempt as no tenders received.	\$45 701

Tenderer	Project Title	Reason for COE	Value of COE
	Miscellaneous Items for a Period of 24 Months.		
Staging Connections Pty Ltd	Alice Springs - Provision of Services of a Production Manager for the 2013 Broilga Tourism Awards.	Staging Connections is the only Production Company based in Alice Springs. In 2011 this service was put to tender and three quotes were received, including two from non-local providers which were significantly higher than the local provider Staging Connections.	\$89 666
		Total	\$1 968 567