

LEGISLATIVE ASSEMBLY OF THE NORTHERN TERRITORY

WRITTEN QUESTION

Mr Higgins to the Minister for Tourism and Culture:

AGENCY ADMINISTRATION

Note 1:

The following questions **do not require reference to the 2018-19 Budget** to be answered. They can be answered from existing Agency data.

Note 2:

If there is to be a Whole of Government response to any of the questions, it would be appreciated that these are referred early to the Minister responsible to enable a response within the same timeframe as the remainder of the questions.

Further, early indication of the questions referred for a Whole of Government response would be appreciated.

BUDGET

1. What efficiency dividend has each Department and Agency been asked to achieve in framing the 2018-19 Budget? When was this direction given and what specific instructions were provided to achieve this result?

STAFFING

2. Please provide details for the following staffing questions as at 30 June 2017 and as at 31 March 2018:
 - a) How many staff were employed in the following categories:
 - i. Full time equivalent
 - ii. Permanent part time contract
 - iii. Contract
 - b) Please advise the number of staff identified as Aboriginal and Torres Strait Islander in terms of FTE and as a percentage of the Agency total employment (all classifications).

- c) Please advise the number of frontline staff as FTE and as a percentage of the Agency total employment (all classifications).
- 3. What is the variance in FTE from 1 July 2017 to 31 March 2018?
- 4. Please advise, in each category:
 - a) The total number of staff on contracts (by executive and temporary employment contracts) as at 30 June 2017 and for the period from 1 July 2017 to 31 March 2018
 - b) By position, the levels at which staff are employed on executive or temporary employment contracts as at 30 June 2017 and for the period from 1 July 2017 to 31 March 2018
 - c) By position, when each current contract is due to be renewed
- 5. For the full financial year ending 30 June 2017 and for the period from 1 July 2017 to 31 March 2018 how many staff:
 - a) Resigned
 - b) Were demoted as a result of job evaluation or re-evaluation
 - c) Were made redundant
 - d) Were terminated
- 6. How many staff were unattached or categorized as redeployees for the full financial year ending 30 June 2017 and for the period from 1 July 2017 to 31 March 2018?
- 7. How many staff were categorized as supernumerary for the full financial year ending 30 June 2017 and for the period from 1 July 2017 to 31 March 2018?
- 8. How many staff have been engaged through employment agency arrangements, for what purpose, for what duration and at what cost for the full financial year ending 30 June 2017 and for the period from 1 July 2017 to 31 March 2018?
- 9. How many locums have been employed, for what purpose, what duration and at what cost for the full financial year ending 30 June 2017 and for the period from 1 July 2017 to 31 March 2018?
- 10. How many positions had Special Measures applied when advertised for the full financial year ending 30 June 2017 and for the period from 1 July 2017 to 31 March 2018?

11. How many positions that had Special Measures applied, as referred to in question 10 above, had to be re-advertised due to the initial process not securing suitable candidates?
12. Please advise the number of staff who identify as Aboriginal and Torres Strait Islander as at 30 June 2017 and the increase in staff who identify as Aboriginal and Torres Strait Islander since 1 July 2017.
13. How many grievances have arisen as a direct result of the Special Measures program since 1 July 2017? Of these, how many remain unresolved?

OUTSOURCING

14. For the period beginning 1 July 2017 and ending 31 March 2018, detail any decision(s) to outsource, contract out or privatise functions that have traditionally been carried out by the Agency. Is consideration being given to outsource, contract-out or privatise in financial year 2018-19? If so, please provide details.

LEGAL EXPENSES

15. What has been the expenditure on legal advice or related expenses for the financial year 2017-18? Provide details on:
 - a) The matter(s) (designate which ones are finalised and which ones are ongoing)
 - b) The amount paid by matter
 - c) The amount paid to each outside legal firm or barrister engaged

PROCUREMENT / CONSULTANCIES

16. For the period beginning 1 July 2017 and ending 31 March 2018, please detail expenditure on each report and consultancy (excluding annual reports) that has been obtained from outside the NTPS. For each report/consultancy detail:
 - a) Purpose
 - b) Cost
 - c) Person or entity engaged
 - d) Whether the person or entity has their principal place of business in the Northern Territory or elsewhere (if elsewhere,

please provide the address of the principal place of business of the person or entity)

- e) Whether a report has been tabled in the Legislative Assembly as a result of the report or consultancy
 - f) Outcomes or key performance indicators for the report or consultancy
 - g) Whether tenders or expressions of interest were invited prior to work on the report or consultancy being undertaken
17. Please detail expenditure paid, or expected to be paid, to Hawker Britton and/or associated entities for the period beginning 1 July 2017 and ending 31 March 2018. Please outline the tasks performed.
18. How many contracts and tenders have been awarded to business entities with their principal place of business in the Northern Territory so far, and what works have been undertaken?
19. How many contracts have been awarded to business entities with a principal place of business outside the Northern Territory for the period beginning 1 July 2017 and ending 31 March 2018? Please detail the work being undertaken by each business entity and the selection criteria for the successful business entity on the applicable contract or tender.
20. For Tier 3, Tier 4 and Tier 5 procurement activities, how many public quotations were undertaken during the period beginning 1 July 2017 and ending 31 March 2018?
21. For Tier 3, Tier 4 and Tier 5 procurement activities, how many contracts or tenders were awarded without undertaking a public quotation process during the period beginning 1 July 2017 and ending 31 March 2018?
22. For each instance identified above in question 21, where a public quotation process was not undertaken, including for Certificates of Exemption:
- a) What is the description of the goods and services contracted?
 - b) What is the value of the goods and services contracted?
 - c) What was the reason for not using the public quotation process or for requiring a Certificate of Exemption?
 - d) Who recommended the course of action in c) above?
 - e) Who approved the course of action in c) above?

23. Please advise the total number of NTG Corporate Credit Cards within the Agency, including the position titles and levels of the staff holding the corporate credit cards for the purchase of goods and/or services as at 31 March 2018.

FOCUS GROUPS / POLLING / SURVEYS

24. Please detail expenditure during the period beginning 1 July 2017 and ending 31 March 2018 on opinion polls and focus groups, including costs and entities that conducted the work.

25. Please provide copies of the surveys identified in question 24 above and detail all surveys undertaken, their form, the cost and what inducements were provided to incentivise participation during the period beginning 1 July 2017 and ending 31 March 2018.

COMMUNICATIONS AND MARKETING

26. Please detail expenditure on advertising and communications during the period beginning 1 July 2017 and ending 31 March 2018.

For each advertisement for which an expense was incurred:

- a) What was the purpose / description of the advertisement?
- b) Who was the advertisement placed with, i.e. media outlet, newspaper, television station or similar?
- c) What was the total production cost, including, but not limited to, design, commissions, placement costs?
- d) Were tenders or expressions of interest called? If not, why not?

TRAVEL

27. Please provide the total expenditure and itemised details of travel, including, but not limited to travel-related costs such as accommodation, travel allowance, entertainment, car rental, meals and incidentals, in each Agency and authority for the period beginning 1 July 2017 and ending 31 March 2018 broken down to:

- a) International travel
- b) Interstate travel
- c) Intrastate travel

28. In the case of international travel identified in response to question 27 above, please provide the purpose, itinerary, persons and costs involved in each trip.

29. Please provide itemised details and itemisation of costs of all travel undertaken by the Minister that was paid for by the Agency or authority, including travel on charters during the period beginning 1 July 2017 and ending 31 March 2018.

HOSPITALITY / FUNCTIONS AND EVENTS

30. Please provide full details of all public service hospitality provided for the period beginning 1 July 2017 and ending 31 March 2018.

In relation to each occasion on which official hospitality was undertaken:

- a) What was the purpose of the hospitality?
- b) How many guests attended?
- c) How many Ministers attended?
- d) How many Ministerial staff attended?
- e) How many MLAs attended?
- f) How many public sector employees attended?
- g) What was the total cost incurred?

GRANTS AND DONATIONS

31. Please detail expenditure on grants and donations paid by your Agency (including the recipient of each grant) during the period beginning 1 July 2017 and ending 31 March 2018.

32. Please detail the funds used to distribute awards and sponsorships in the period beginning 1 July 2017 and ending 31 March 2018. Indicate which awards and sponsorships were managed by Regional Offices. What is anticipated for the 2018-19 financial year?

33. Please detail the amounts paid on grants to non-Government organisations for the period beginning 1 July 2017 and ending 31 March 2018, including to which organisation and the services to be provided?

MEDIA MONITORING SERVICES

34. Please provide expenditure details on media monitoring services for the period beginning 1 July 2017 and ending 31 March 2018 (including entities engaged and who uses the service).

INFRASTRUCTURE PROJECTS

35. What are the details, by project, of re-voted capital works in all Department and Government Authorities for the period beginning 1 July 2017 and ending 31 March 2018?
36. How many projects have been submitted or are in the process of being submitted to Infrastructure Australia to be considered for the Infrastructure Priority List?
37. Please provide details of newly committed projects for the period beginning 1 July 2017 and ending 31 March 2018.
38. Please provide details of contracts awarded to interstate firms, for what purpose, the cost and why a Territory firm was not chosen.

GOVERNMENT LEASED BUILDINGS

39. What is the total annual power bill of each Government building owned/leased/used by each Department for the period beginning 1 July 2017 and ending 31 March 2018?
40. What is the total annual leased space of each Government building used by each Agency/authority and at what cost for the period beginning 1 July 2017 and ending 31 March 2018?
41. How much Government owned or leased premises or office space is currently underused (at less than 100 per cent occupied) or vacant?

FEES AND CHARGES

42. Please detail the statutory or legislative fees and charges levied by your Agency/authority, the revenue raised in the 2017-18 financial year and whether any of these fees and charges was increased following the passage of the 2017-18 financial year budget.

INTERNAL AUDITS

43. How many internal audits and financial investigations were conducted in the period beginning 1 July 2017 and ending 31 March 2018?
44. What were the terms of reference or focus for each investigation?
45. Please provide details of any fraud, anomalies, breaches of financial legislation or Northern Territory Government policy and procedures exposed by the audits and financial investigations.

BOARDS / ADVISORY BODIES

46. Please detail all boards and advisory bodies in your Agency in 2017-18, also providing the following information:
- a) The Terms of Reference
 - b) The current members and when they were appointed
 - c) The total remuneration paid to each Board member during the 2017-18 financial year
 - d) The itemised total cost incurred by the Board during the 2017-18 financial year
 - e) The number of times the Board met during the period beginning beginning 1 July 2017 and ending 31 March 2018

REVIEWS AND INQUIRIES

47. Details of all reviews and inquiries completed or commenced during the 2017-18 financial year, also providing the following information:
- a) The Terms of Reference
 - b) The criteria for selection of all panel members
 - c) The composition, qualifications and state or territory of residence of the persons undertaking the review/inquiry
 - d) The cost of the review/inquiry
 - e) How the information was/is accumulated to contribute to the review/inquiry
 - f) If completed, when, the outcome and whether the report has been tabled in the Legislative Assembly
 - g) If not completed, when this is expected

WORKPLACE HEALTH AND SAFETY

48. Please provide the number, nature and cost of reportable safety issues for the period beginning 1 July 2017 and ending 31 March 2018.
49. Please detail the number of stress related matters and claims for the period beginning 1 July 2017 and ending 31 March 2018.

REGIONAL OFFICES

50. Please detail expenditure on staff located in regional offices across the Territory. Include the number of staff, their functions and outcomes achieved in the 2017-18 financial year. What are the locations for which they are responsible?

ANSWERS:

1. A whole-of-government response to Question 1 will be provided by the Treasurer.
- 2(a). Data provided as at Pay Period 26 (29 June 2017) and Pay Period 19 (22 March 2018).

| Staff | 29 June 2017 | 22 March 2018 |
|---|---------------------|----------------------|
| FTE | 600.3 | 591.5 |
| Permanent Part-time | 26.6 | 23.6 |
| Contract (includes temporary and casual contract) | 144.9 | 132.3 |

- 2(b)&(c). A whole-of-government response to Question 2(b) and (c) will be provided by the Minister for Public Employment.
3. A whole-of-government response to Question 3 will be provided by the Minister for Public Employment.
- 4(a). A whole-of-government response to Question 4(a) will be provided by the Minister for Public Employment.
- 4(b). Data provided as at Pay Period 26 (29 June 2017) and Pay Period 19 (22 March 2018).

| Classification | 29 June 2017 | 22 March 2018 |
|-----------------------|---------------------|----------------------|
| AO2 | 9 | 10 |
| AO3 | 7 | 8 |
| AO4 | 10 | 9 |
| AO5 | 12 | 8 |
| AO5R | 1 | 1 |
| AO6 | 7 | 8 |
| AO7 | 8 | 10 |
| EO1C | 15 | 10 |
| EO2C | 3 | 5 |
| EO3C | 3 | 3 |
| EO4C | 1 | 1 |
| EO5C | 0 | 0 |
| EO6C | 1 | 1 |
| P2 | 4 | 3 |
| P3 | 1 | 1 |
| PH2 | 4 | 3 |
| PH2R | 4 | 7 |
| SAO1 | 3 | 4 |
| SAO2 | 1 | 1 |
| SBA | 6 | 5 |
| T1 | 6 | 3 |
| T1R | 11 | 8 |
| T2 | 2 | 0 |

| | | |
|------------------------|------------|------------|
| T2R | 1 | 2 |
| T3 | 1 | 1 |
| Total Employees | 121 | 112 |

- 4(c). A whole-of-government response to Question 4(c) will be provided by the Minister for Public Employment.
5. The 2016-2017 data was provided from Pay Period 6 22 September 2016 to 30 June 2017 to align with Machinery of Government changes.

| Number of Staff | 22 September 2016 – 30 June 2017 | 31 March 2018 |
|--|---|----------------------|
| Resigned | 54 | 50 |
| Demoted as a result of job evaluation or re-evaluation | 1* | - |
| Redundant | 4 | 4 |
| Terminated | 3 | 1 |

**Demotion was part of a divisional restructure and was a reduction with consent from the affected employee. Excludes employees on casual contract.*

- 6-7. Due to the impact of the machinery of government changes, data is provided as at Pay Period 6 22 September 2016, rather than for the full financial year 2016-17. 2017-18 data provided as at Pay Period 26 (29 June 2017) and Pay Period 19 (22 March 2018).

| Number of Staff | 22 September 2016 – 30 June 2017 | 31 March 2018 |
|------------------------|---|----------------------|
| Unattached | 50 | 44 |
| Redeployee | 5 | 2 |
| Supernumerary | 149 | 127 |

8. No staff were engaged by an employment agency for the period 1 July 2017 – 31 March 2018.
9. Not applicable.
- 10-13. A whole-of-government response to Questions 10 to 13 will be provided by the Minister for Public Employment.
14. There has been no change to functions carried out by the agency between 1 July 2017 and 31 March 2018.
- 15(a)(b). The amount of administrative effort required to respond to this question would be excessive and would result in undue diversion of resources from service delivery.
- 15(c). Total legal expenses for the financial year 2017-18 (as at 31 March 2018) for the Department of Tourism and Culture including Territory Wildlife Parks consisted of:

| Name of Vendor | Type | 2017-18 (as at 31 March 2018) \$ |
|--------------------------------------|--|---|
| Australian Credit Management Pty Ltd | Debt Recovery | 1 866 |
| Bowden McCormack Lawyers & Advisers | Legal Advice | 10 000 |
| CITEC | Company Search | 15 |
| Finlaysons Lawyers | Solicitor Fees | 18 481 |
| HWL Ebsworth Lawyers | Contract Preparation | 600 |
| | Domain Name Renewal | 25 630 |
| | Legal Advice re Intellectual Property and Trademarks | 62 396 |
| | Legal Advice | 31 661 |
| JKW Law Practice | Legal Advice | 4 769 |
| Karen Christopher | Legal Advice | 9 345 |
| Squire Patton Boggs AU | Legal Advice | 11 478 |
| Tom Anderson | Barrister Fees | 5 300 |
| Ward Keller Pty Ltd | Debt Recovery | 87 |
| | Solicitor Fees | 2 636 |
| Grand Total | | 184 264 |

16.

| Vendors Name | Principle Business Address | Tabled in Legislative Assembly | Outcomes or Key Performance Indicators for the report or consultancy | Were Tenders or Expressions of interest invited | Total |
|---------------------------------|----------------------------|--------------------------------|--|---|---------|
| Information Consultants Pty Ltd | Ashfield, NSW | No | Advice on Freedom of Information claim | No - Tier 1 | 2 400 |
| Deloitte Private Pty Ltd | Darwin NT | No | Governance and Financial Management Review of the Northern Centre for Contemporary Arts (NCCA) | No - Tier 1 | 13 182 |
| Gabbert Design | Palmerston NT | No | Providing dynamic long-term planning documents that provide a conceptual layout to guide future growth and facility management of the Royal Agricultural Society NT (RASNT) overall site. A separate plan will also be created with a focus on facility safety and maintenance of the entire site. | No - Tier 1 | 13 500 |
| Hames Sharley (NT) Pty Ltd | Darwin NT | No | Work with organisations and the community to develop the 10 Year Museum Master Plan for Darwin and Palmerston. | Yes | 103 562 |
| KPMG Australia | Darwin NT | No | Screen Industry Development Strategic Plan developed | No - Tier 1 | 12 600 |

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|--------------------------------------|------------------|----|--|-----------------------|---------|
| KPMG Australia | Darwin NT | No | Development of a sustainable operating and competition model for NRLNT | No - Tier 1 | 7 000 |
| Nganampa Development Corporation Ltd | Alice Springs NT | No | To undertake preliminary consultation and report to government regarding the National Indigenous Cultural Centre | No | 106 954 |
| Reliance Risk Pty Ltd | Mascot NSW | No | Conducted a risk assessment of TIO stadium in 'operating mode' prior to the holding of the Rugby League World Cup | No - Tier 1 | 5 376 |
| Zed Consulting Pty Ltd | Darwin NT | No | Review of Sport Voucher process to identify gaps, complexities and inefficiencies in the scheme | Yes Tier 2 - Selected | 52 524 |
| Brian Blakeman Surveys | Alice Springs NT | No | A survey using Ground Penetrating Radar scan was done on the Hermannsburg Cemetery to determine if there were graves outside the boundaries of the cemetery. | No - Tier 1 | 7 773 |
| Cardno (NT) Pty Ltd | Darwin NT | No | Review the structure work of the 4m, 5m, 6m crocodile traps and provide amendment drawings. | No - Tier 1 | 3 150 |
| Clouston Associates | Darwin NT | No | Visitor Experience Development Plans for | No - Tier 1 | 2 080 |

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|----------------------------|---------------|----|--|-------------|--------|
| | | | Nitmiluk and Elsey National Parks | | |
| Cosmos Archaeology Pty Ltd | Maroubra, NSW | No | Report on archaeological survey and test excavation on the site of the former RAAF Lugger Maintenance Section jetty at East Arm. | No - Tier 1 | 10 000 |
| David Bridgman Architects | Darwin NT | No | Reconstruction of the Old Town Hall Ruins - Heritage Council sought the advice of David Bridgman in regard to the proposed redevelopment of Liberty Square. | No - Tier 1 | 2 400 |
| David Bridgman Architects | Darwin NT | No | Report and investigation into Finlayson's Folly Lot 2829 Darwin | No - Tier 1 | 4 500 |
| David Bridgman Architects | Darwin NT | No | Inspect, report and assess the Grove Hill Hotel and Hotel Precinct. | No - Tier 1 | 3 850 |
| In Depth Archaeology | Darwin NT | No | Archaeological monitoring and report of repair work in the vicinity of Heritage listed "Goyders Camp" | No - Tier 1 | 1 091 |
| McTaggart Consulting | Darwin NT | No | Facilitation of Alice Springs stakeholders meeting and documentation of strategic approach to a way forward for the Alice Springs/Central Australia Heritage Plans | No - Tier 1 | 1 250 |
| Robert N Alford | Thailand | No | Mr Alford has a vast collection of field work notes, | No - Tier 1 | 4 800 |

| | | | | | |
|------------------------------------|----------------|----|---|-----------------------|--------|
| | | | photographs and records that will be added to the Australian National Shipwreck Database relating to historic aircraft wrecks in the NT | | |
| Sully Pty Ltd | Noonamah NT | No | Arborist report on a visual tree inspection and risk assessment on four heritage listed raintrees at Springvale Homestead Katherine | No - Tier 1 | 460 |
| TRC Tourism Pty Ltd | Jindabyne, NSW | No | Concept Plan for Cycling in Tjoritja / West MacDonnell National Park | Yes Tier 2 - Selected | 50 829 |
| True North Strategic Communication | Darwin NT | No | Casuarina Coastal Reserve community consultation regarding commercial operations on the reserve | Yes Tier 2 - Selected | 27 120 |
| AEC Group Pty Ltd | Darwin NT | No | Develop a draft tourism infrastructure and product development plan, as a subsidiary to the Territory's Economic Development Framework. The plan will articulate a strategy to improve the Territory's competitive global position regarding the type of tourism experiences it can offer to travellers from a range of overseas and interstate | Yes | 45 197 |

| | | | | | |
|---|-----------|----|--|-------------|----------------|
| | | | markets; particularly in terms of the infrastructure and products needed to deliver those experiences. | | |
| Darwin Corporate Communications | Darwin NT | No | Employee consultation planning, workshop delivery and executive summary report. | No - Tier 1 | 2 400 |
| Department of Tourism and Culture Total (including TWPs) | | | | | 483 998 |

17. The Department of Tourism and Culture, including Territory Wildlife Parks made no payments to Hawker Britton and/or associated entities for the period beginning 1 July 2017 and ending 31 March 2018 and is not expected to make any payments.
- 18-19. A whole-of-government response to Question 18 and 19 will be provided by the Minister for Trade, Business and Innovation.
20. The following details are for the period 1 July 2017 to 31 March 2018 for the Department of Tourism and Culture, including Territory Wildlife Parks.
There were seven Tier 3 procurement activities undertaken as public quotations and two as select.
There was one Tier 4 and 5 procurement activity undertaken as public quotations during this period.
21. The following details are for the period 1 July 2017 to 31 March 2018 for the Department of Tourism and Culture, including Territory Wildlife Parks.
There were 2 Tier 3 procurement activities awarded without undertaking a public quotation process.

22.

| Description | Value Awarded | Invitation | Select Quotation | Reason | Period Contract |
|---|---------------|------------|------------------|--|-----------------|
| Darwin - Development and Delivery of Professional Development Programs for the MAP 2018: Essentials for Arts Business forum for a Period of 12 Months | \$44 275 | Selected | Yes | Tier 2 requirement using a Tier 3 process. | Yes 12 months |
| Darwin - Supply Delivery and Support of CCTV Equipment for TIO Stadium | \$165 933 | Selected | Yes | Limited suppliers of required equipment. | No |

23. The Department of Tourism and Culture and Territory Wildlife Parks had 185 Corporate Credit Cards as at 31 March 2018.

| Position Title | Position Level |
|--------------------------------------|----------------|
| Administration Officer | AO3 |
| Administration Support Officer | AO3 |
| Finance Officer | AO3 |
| Sport and Recreation Support Officer | AO3 |
| Systems Officer | AO3 |
| Box Office Manager | AO4 |
| Business Officer | AO4 |
| Executive Information Coordinator | AO4 |
| Executive Assistant | AO4 |
| Senior Library Technician | AO4 |

| | |
|--|------|
| Supernumerary x2 | AO4 |
| Customer Service Manager | AO5 |
| Events Officer | AO5 |
| Manager Business Services | AO5 |
| Manager Hidden Valley | AO5 |
| Path and Program Coordinator | AO5 |
| Administration Manager | AO6 |
| Manager Program Support | AO6 |
| Manager Coach and Officer | AO7 |
| Director of Sport Assessment Management | SAO1 |
| Events Manager | SAO1 |
| Manager Archives Services | SP1 |
| Senior Manager, Coach and Athlete DS | SP1 |
| Executive Assistant to the Chief Executive Officer | AO5 |
| Administration Support Officer | AO2 |
| Administration Assistant - Director of Savannah Gulf | AO3 |
| Administration Support Officer x2 | AO3 |
| Administration Officer | AO4 |
| Administration Support Officer | AO4 |
| Business Services Officer | AO4 |
| Executive Assistant Parks | AO4 |
| Executive Officer | AO4 |
| Interpretation Officer | AO4 |
| Support Officer Central Australia | AO4 |
| Visitor Services Officer | AO4 |
| Manager Community Engagement Volunteer Program | AO6 |
| Director Park Development | EO1C |
| Supernumerary | EO2 |
| Executive Director Parks, Wildlife and Heritage | EO3C |
| Community Engagement Officer | P1 |
| Curator Botanic Gardens | P1 |
| Ranger x2 | P1R |
| Senior Ranger x6 | P1R |
| Chief District Ranger | P2R |
| District Manager x4 | SAO1 |
| Director Savannah Gulf Parks | SAO2 |
| Ranger x11 | T1R |
| Wildlife Ranger x6 | T2 |
| Horticulturist | T2R |
| Ranger x21 | T2R |
| Supervisor Window on the Wetlands | T2R |
| Workshop Supervisor | T2R |
| Community Engagement Ranger | T3 |
| Senior Ranger x2 | T3 |
| Senior Wildlife Ranger x3 | T3 |
| Operations Manager Botanic Gardens | T3R |
| Senior Ranger x16 | T3R |
| Technical Officer | T3R |
| Chief Wildlife Ranger | T4 |

| | |
|---|------|
| Senior District Ranger x3 | T4 |
| Senior District Ranger x4 | T4R |
| Chief District Ranger x6 | T5 |
| District Manager | T5 |
| Manager Interpretation and Community | T5 |
| Finance Officer | AO4 |
| Supernumerary | AO6 |
| Coordinator | AO4 |
| Distribution Coordinator | AO4 |
| Finance Officer | AO4 |
| International Operations Coordinator | AO4 |
| Public Relations Coordinator | AO4 |
| Business Events Officer | AO5 |
| Communications Officer | AO5 |
| International Trade Operations Coordinator | AO5 |
| Project Officer | AO5 |
| Social Media Coordinator | AO5 |
| Supernumerary | AO5 |
| Business Development Executive (Sydney) | AO6 |
| Business Development Executive | AO6 |
| Coordinator Sport Events | AO6 |
| Industry Marketing Coordinator | AO6 |
| Marketing and Industry Engagement Executive | AO6 |
| Trade and Market Engagement Executive | AO6 |
| Tourism Awards Executive | AO6 |
| Consumer Communications Executive | AO7 |
| Manager Business Services | AO7 |
| Manager Events | AO7 |
| Supernumerary | AO7 |
| General Manager of Destination Development | EO1C |
| General Manager of Central Australia | EO1C |
| Supernumerary x2 | EO3C |
| Director Destination Development Top End | SAO1 |
| Manager Eastern Markets | SAO1 |
| Manager Western Markets | SAO1 |
| Supernumerary | SAO1 |
| Director of Destination Development Central Australia | SAO2 |
| Director of Tourism Investment Attraction | SAO2 |
| Director Convention Bureau | SAO2 |
| Supervisor Technical Services | T3 |
| Senior Technical Services Officer | T2 |
| Supervisor Visitor Service | AO3 |
| Administration Assistant | AO2 |
| Manager Grounds and Infrastructure | T5 |
| Curator Life Sciences | P3 |
| Visitor Services Officer | AO4 |
| Operations Manager Life Sciences | T4R |
| Senior Horticulturist | T4R |
| Specialist Keeper Birds | T2R |

| | |
|-------------------------------|-----|
| Senior Maintenance Officer | T3 |
| Senior Keeper Animal Training | T3R |

24-25.

| Title | Provider | Spend | Form | Incentive |
|--|---------------------|----------|---|---|
| Polling | | | | |
| Tourism NT Industry Sentiment Poll (Attachment A) | Tourism NT | \$0 | online survey | no |
| Focus groups and surveys | | | | |
| Note: Focus groups are conducted through regular and bespoke research programs as part of a wider study involving quantitative and qualitative techniques. | | | | |
| Million Dollar Fish Registrant Survey (Attachment B) | Tourism NT | \$0 | online survey | no |
| Domestic Market Tracking (Attachment C) | Instinct and Reason | \$85 159 | online survey | \$2.50 to complete questionnaire |
| Business Delegate Study (Attachment D) | Instinct and Reason | \$20 250 | onsite intercept/online survey | no incentive |
| Million Dollar Fish Operator Survey (Attachment E) | Instinct and Reason | \$5 000 | phone survey | \$2.50 to complete questionnaire |
| Backpacker Study (Attachment F) | Instinct and Reason | \$21 000 | online survey and focus groups; survey respondent went into a draw to win a \$500 Australian Dollars as cash or a gift voucher. | To boost sample some were also intercepted at Sydney backpacker locations and offered \$10 cash/gift card to complete survey; focus group respondents were offered \$60 to take part in a 1.5 hours session |
| NT Brand Logo Testing (Attachment G) | Instinct and Reason | \$8 000 | online survey | \$2.50 to complete questionnaire |
| Afterpay Testing (Attachment H) | Instinct and Reason | \$10 000 | online survey | \$2.50 to complete questionnaire |

| | | | | |
|---|-----------------------|------------------|-------------|--|
| Territory Wildlife Park (TWP) Master Plan | KPMG | \$36 242 | In Progress | |
| Casuarina Coastal Reserve | Have your say website | \$0 | Online | |
| Darwin and Palmerston 10 Year Museums Master Plan | Have your say website | \$0 | Online | |
| Live Alice | Have your say website | \$0 | Online | |
| Museum of the NT | Have your say website | \$0 | Online | |
| Warren Park Rugby League Stadium | Have your say website | \$0 | Online | |
| Sub-total of surveys | | \$220 651 | | |

*The amount of administrative effort required to respond to the surveys undertaken on the Have your Say website would result in undue diversion of resources from service delivery.

26. Due to the nature of the Department of Tourism and Culture's activities, the administrative burden to provide a detailed answer to this question has been determined to be excessive. As such, the Department has provided a high level response to total advertising, marketing and communications spend for the department beginning 1 July 2017 to 31 March 2018 of \$16.73 million.

| Campaigns | 2017-18 (as at 31 March 2018) \$ |
|---|---|
| Department Marketing Campaigns and Activities | 509 031 |
| Alcoota Megafauna display | 13 583 |
| Live Alice/Live Darwin | 33 478 |
| Museum of the Northern Territory | 12 118 |
| National Aboriginal Art Gallery | 2 079 |
| NT Literary Awards | 47 581 |
| Screen Territory | 17 479 |
| Heritage advertising and marketing <i>Includes collateral to support interactive signage recognising specific historic sites and general advertising</i> | 20 313 |
| Be Crocwise | 24 743 |
| George Brown Darwin Botanic Gardens | 12 045 |
| Alice Springs Masters Games | 57 277 |
| NT Sports Awards | 93 875 |
| Parramatta Eels NRL | 60 626 |
| Mitchell Street Mile | 35 585 |

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|---|------------------|
| Warren Park | 15 665 |
| Northern Territory Institute of Sport | 12 863 |
| Turbocharging Tourism | 49 721 |
| Major – Domestic Campaigns/Activations <i>Summary of major marketing campaigns (valued over \$200,000)</i> | 4 345 000 |
| It's About Time – brand awareness – phase 11 October 2017 | 1 000 000 |
| It's About Time – brand awareness – phase 12 February 2018 | 1 000 000 |
| Always on – Programmatic Digital Marketing (12 months of activity) | 1 100 000 |
| Always on – Search Engine Marketing (12 months of activity) | 285 000 |
| Always on – Press office promotion (12 months of activity) | 230 000 |
| Million Dollar Fish July 2017 – February 2018 | 450 000 |
| Events Campaign May – August 2018 | 280 000 |
| Major – Domestic Cooperative Campaigns <i>Summary of major cooperative campaigns valued over \$200,000</i> | 6 960 846 |
| Airline cooperative partner campaigns | 655 000 |
| Travel Agent cooperative partner campaigns | 770 000 |
| Online Trade Distributor year round campaign | 400 000 |
| Total for smaller marketing activity <i>Combined total of other marketing activities valued at less than \$200,000 per activity across domestic markets. This includes small, high volume activities such as digital promotions, displays, content development, websites etc.</i> | 5 135 846 |
| Major – International Campaigns/Activations <i>Summary of major marketing campaigns to 31 March 2017</i> | 3 452 733 |
| THE AMERICAS Major Campaigns: <ul style="list-style-type: none"> • 17/18 'Always On' Online Travel Agency campaign - Expedia Inc. and Priceline networks • Off season Conversion campaigns - Aspire Down Under and About Australia • Best of Australia campaign with Visit Victoria • Various Trade Activities & Events Series: Australia Tourism Summit; Australia Marketplace; Goway Events; Helloworld Symposium; Swain Roadshow etc. | 427 733 |
| Greater CHINA Major Campaigns: <ul style="list-style-type: none"> • Adventure NT Sales Mission - September 2018 • Online digital marketing campaign • Trade partner campaign • Social media campaign • Ctrip 'Always On' digital campaign • Tourism NT, SATC and Singapore Airlines Explorers Way Campaign | 691 000 |
| SINGAPORE/MALAYSIA Major Campaigns: <ul style="list-style-type: none"> • Tourism Australia trade events in Malaysia • Tactical campaign with key aviation partner • Tactical campaign with key aviation partner • Trade campaign with Retail partner • Content marketing campaign with Singapore Press Holdings • South East Asia Walkabout trade event attendance | 540 000 |

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| <p>FRANCE/BELGIUM</p> <p>Major Campaigns:</p> <ul style="list-style-type: none"> • Explorers Way campaign - Airline, South Australia Tourism Commission, Australie a la Carte and media partner GEO.fr • Youth campaign – Youth Travel agency, Tourism Events Queensland and media partner • High Value Traveller campaign - Tourism Australia and STOs • High End campaign – Retail agents in Belgium • Bali ‘Add on Darwin’ campaign with Retail Agents • Radio broadcast campaign with South Australia Tourism Commission and Tourism Australia | 218 000 |
| <p>GERMANY & SWITZERLAND (CENTRAL EUROPE)</p> <p>Major Campaigns:</p> <ul style="list-style-type: none"> • Always on paid Social Media Advertising • Cooperative marketing campaign in Switzerland with Tourism Australia, South Australia Tourism Commission, Tourism Western Australia and trade partners • Explorers Way campaign with SATC and trade partners • Self-drive/off-the-beaten-track campaign in partnership with Tourism Western Australia and trade partners • Youth/WHM campaign in partnership with Youth Travel agency • Digital Youth campaign with online travel agency in Germany and Switzerland • International Tourism Borse (ITB) and Berlin Travel Festival | 290 000 |
| <p>ITALY</p> <p>Major Campaigns:</p> <ul style="list-style-type: none"> • Explorers Way campaign with Travel Publication (Phase One) • Explorers Way campaign with Travel Publication (Phase Two) • Digital and Out of Home consumer campaign with Singapore Airlines, Online Travel Agency and 4 x trade partners • Cooperative marketing campaign with various Tier 1 trade partners | 187 000 |
| <p>JAPAN</p> <p>Major Campaigns:</p> <ul style="list-style-type: none"> • Digital Travel Agency campaign • Airline charter flight campaign • Northern Territory trade events in Japan | 181 000 |
| <p>UK & NORDIC REGION</p> <p>Major Campaigns:</p> <ul style="list-style-type: none"> • Explorers Way campaign with SATC and trade partner (Nordic and Netherlands) • Coop campaign with trade partner – identified by Tourism Australia as a key Value Distribution Partner • Coop campaign in partnership with Qantas Airways, Visit Victoria and trade partner • Youth/WHM campaign (Phase One) with Airline and a Student Travel Agency • Youth/WHM campaign (Phase Two) with a Student Travel Agency • B2B campaign with Travel Trade and various tour operators • Discover the other Oz with SATC, Visit Victoria and trade partner, (Scandinavia) • Ocean 2 outback (Explorers Way) campaign with SATC, Airline and trade partner • Magic Radio Broadcast and Digital Campaign with trade partner • Corroboree West 2017 | 702 000 |

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|---|-------------------|
| INDIA Major Campaigns: <ul style="list-style-type: none"> • Hosting of Bollywood actress Parineeti Chopra • Tactical campaign with key aviation partner • Trade campaign with retail agency • Trade campaign with trade partner • Trade campaign with SOTC • Trade campaign with retail agency • Trade campaign with trade partner • India Travel Mission trade event attendance | 216 000 |
| All general marketing and communications (and items under \$200k) <i>Departmental advertising, banners, artwork not associated with campaigns.</i> | 943 575 |
| Territory Wildlife Parks | 88 127 |
| Total Expenses | 16 730 094 |

27. The Department of Tourism and Culture, including Territory Wildlife Parks incurred \$1.037 million in travel costs in 2017-18 (1 July 2017 to 31 March 2018) as follows:

| Expense Type | 2017-18 (as at 31 March 2018) \$ |
|---------------------------------|---|
| Official Duty Fares | 377 106 |
| Accommodation | 184 120 |
| Travel Allowance | 257 024 |
| Public Service Travel | 818 250 |
| Charter | 28 197 |
| Board Members, Client and Other | 190 285 |
| Total Travel | 1 036 732 |

| Description | Territory | Interstate | Overseas | Total |
|---------------------|----------------|----------------|---------------|----------------|
| Accommodation | 93 540 | 70 707 | 17 691 | 184 120 |
| Official Duty Fares | 205 434 | 131 065 | 38 934 | 377 106 |
| Travel Allowance | 189 748 | 52 057 | 13 342 | 257 024 |
| Grand Total | 488 722 | 253 829 | 69 967 | 818 250 |

28.

| Name of Traveller | Description of Travel | Classification | Destination | Total |
|-------------------|--|----------------|--------------------------|-------|
| Ian Ford | Travel to England for The National Institute Network (NIN) Study Tour and to South Africa for the Association of Sport Performance Centres International forum. (Mostly funded by NIN Consultancy Fund). | EO1C | England and South Africa | 1 612 |
| Valerie Smith | Aviation Route Development meetings Airlines. Attending CAYOT (The China - Australia Year of Tourism) closing ceremony in China. | EO1C | Singapore and China | 3 696 |
| Andrew Hopper | Aviation Route Development meetings Airlines. Attending CAYOT (The China - Australia Year of Tourism) closing ceremony in China. | EO4C | Singapore and China | 5 593 |
| Rachel Hoy | Travel to India to attend the India Travel Mission 2017 (ITM17) and the trade networking function. | SAO1 | India | 3 033 |
| Valerie Smith | Travel to China to attend meetings to assess the destinations maturity for direct flights from China in the future. | EO1C | China | 3 203 |
| Rebecca McCaig | To attend the Business Events Australia Best Partner Program and present on the Northern Territory in Shenzhen. | SAO2 | China | 2 066 |
| Phillip Leslie | To meet with delegates at The Southeast Asian (SEA) Games to promote the | EO3C | Malaysia | 1 545 |

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|------------------|---|------|-----------------|-------|
| | Arafura Games with representatives from countries such as Malaysia, Indonesia and Vietnam. | | | |
| Tamma Kirkby | To attend the TravMedia International Media Marketplace (IMM) Asia event and attend meetings with Tourism Australia and marketing companies. | AO5 | Singapore | 2 937 |
| Valerie Smith | Travel to Barcelona to attend the 23rd World Route Development Forum where airlines and airports from around the world meet to discuss route development opportunities. | EO1C | Spain | 5 124 |
| Michael Tennant | Meeting with airlines in Manila to discuss opportunities and aviation development. | EO6C | Philippines | 4 326 |
| Andrew Hopper | Meeting with airlines in Manila to discuss opportunities and aviation development. | EO4C | Philippines | 6 608 |
| Rachel Hoy | To travel to Japan and India to attend Walkabout Japan and conduct sales calls with Key distribution partners, airline stakeholders and Tourism Australia's regional offices in Japan and India. | SAO1 | Japan and India | 5 938 |
| Andrew Hopper | Accompany Minister Moss to attend the ASCOT-Tourism Ministers meeting in Beijing China. | EO4C | China | 7 315 |
| Anthony Judd | Attend the Applied Coaching Research Conference 2018 – Shaping the Future of Coaching in Manchester and meetings with UK Coach Development in Leeds, Sports England in London and the England Institute of Sport in Bisham. | P3 | England | 309 |
| Gabrielle Deacon | To meet with key trade and distribution partners in New Zealand to ensure key travel sellers and intermediaries | AO4 | New Zealand | 1 642 |

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|------------------------|--|---------------|--------------------------|---------------|
| | are motivated about the Northern Territory. | | | |
| Danielle Thomas | Travel to Los Angeles to attend the Australia Tourism Summit, Australia marketplace and key media and distribution partner meetings. | SAO1 | United States of America | 3 963 |
| George Christakis | Travel to Los Angeles to attend the Australia Tourism Summit, Australia marketplace and key media and distribution partner meetings. | SAO1 | United States of America | 3 414 |
| George Christakis | Travel to Germany to attend the Internationale Tourismus Borse (ITB) and meet with Key Distribution Partners from the NT's key European markets of central Europe. | SAO1 | Germany | 2 805 |
| Lucy Morris | Attend the International Consultants for Education and Fairs (ICEF) ANZA Workshop in Auckland for agents focused on study destinations in Australia and New Zealand. | AO6 | New Zealand | 970 |
| Rachel Hoy | Travel to Singapore and Guangzhou for sales calls and attendance at the Greater China Travel Mission and Greater China Premium Travel Showcase. | SAO1 | Singapore and China | 5 497 |
| Alastair Shields | Travel was cancelled for Alastair Shields. Andrew Hopper will be travelling in his place. | EO6C | China | 729 |
| Prior year adjustments | Adjustment invoices received for trips /cancelled trips in 2016-17. | Miscellaneous | Miscellaneous | (2 358) |
| Total | | | | 69 967 |

29. The Department of Tourism and Culture, including Territory Wildlife Parks did not pay for any travel undertaken for the Minister in 2017-18 (1 July 2017 – 31 March 2018).

30. The Department of Tourism and Culture and Territory Wildlife Parks incurred \$79 300 in entertainment and hospitality costs in 2017-18 (1 July 2017 to 31 March 2018) as follows:

| | 2016-17 (as at 30 June 2017) \$ | 2017-18 (as at 31 March 2018) \$ |
|---|--|---|
| Employee and Associate FBT - Food and drink provided to employees and their associates (e.g. refreshments at a meeting with NTG staff) | 46 416 | 30 501 |
| Non-Employee Non-FBT - Food and drink provided to non-employees / clients | 124 972 | 48 799 |
| Total Costs | 171 388 | 79 300 |

Note. This is a total and does not necessarily relate to travel. The Department of Tourism and Culture, including Territory Wildlife Parks incurred \$46 697 in motor vehicle hire costs/ taxi costs in 2017-18 (1 July 2017 to 31 March 2018).

Further detailed information on public service hospitality is not available. The amount of administrative effort required to respond is excessive and will take away from service delivery.

31. The Department of Tourism and Culture have paid the following grants in 2017-18 up to 31 March 2018.

| Unit name | Recipient Name | Total |
|------------------|---|--------------|
| Arts NT | alice springs town council | 1,142 |
| | alison worsnop | 1,500 |
| | ansell dodds, mrs ansell dodds | 988 |
| | arafura wind ensemble inc | 12,000 |
| | art buoy | 717 |
| | art by miss polly | 11,940 |
| | artback nt arts development and touring inc | 386,974 |
| | barkly regional arts inc | 145,000 |
| | barra west wind | 3,000 |
| | bawinanga aboriginal corporation | 42,942 |
| | blackford, mr denis james | 1,000 |
| | board of the museum and art gallery of the nt | 30,226 |
| | brown's mart arts ltd | 522,883 |
| | buku larrnggay mulka incorporated | 50,000 |
| | butler, ms mary anne | 1,500 |
| | caddie brain | 6,486 |
| | central australian aboriginal.media association | 29,486 |
| | central australian aviation museum inc | 10,064 |

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| | central australian singing incorporated | 20,000 |
| | central australian territory craft incorporated | 119,718 |
| | charles darwin university | 12,766 |
| | claire kilgariff | 3,810 |
| | corrugated iron youth arts | 140,000 |
| | craft council of the nt inc t/a territory craft | 43,902 |
| | curtain, mr thomas carroll | 1,000 |
| | danielle powell | 1,500 |
| | darwin community arts incorporated | 253,665 |
| | darwin patchworkers & quilters inc | 7,000 |
| | darwin performing arts centre.t/a darwin entertainment cen+ | 608,000 |
| | darwin symphony orchestra | 230,000 |
| | darwin visual arts association inc | 40,000 |
| | deckchair cinema | 7,000 |
| | desart inc | 221,526 |
| | dixon, mr raymond | 1,000 |
| | dr katherine griffin | 2,000 |
| | draper, mrs michelle amber | 1,000 |
| | durrmu arts | 17,530 |
| | elizabeth rogers | 10,000 |
| | firebrace, mr bradley | 2,000 |
| | gary lang nt dance company | 70,000 |
| | greg jansen | 1,000 |
| | gurrumul yunupingu foundation | 22,000 |
| | happy yess community arts incorporated | 52,500 |
| | hill, matthew | 1,000 |
| | hope, miss sarah catherine | 1,021 |
| | incite arts inc | 249,576 |
| | jacqueline gribbin | 1,500 |
| | jason hampton | 874 |
| | jilamara arts & crafts association | 2,000 |
| | joanne nasir | 1,500 |
| | kardajala kirridarra | 3,000 |
| | katherine regional arts inc | 146,160 |
| | katherine regional cultural precinct | 500,000 |
| | koulla e roussos | 1,000 |
| | leonardo ortega | 2,000 |
| | lillie, mr colin | 1,000 |
| | lim, aaron | 2,000 |
| | macquarie university | 100,000 |
| | marita helena albers | 6,000 |
| | martin-stone, karen t/a in depth archaeology & heritage con | 1,000 |
| | mccarthy, mr kevin | 1,000 |
| | mike rule fine art | 900 |
| | music nt inc | 458,254 |
| | national pioneer women's hall of fame | 56,808 |
| | neridah stockley | 806 |

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| | nicole stevens | 407 |
| | northern centre for contemporary art | 57,500 |
| | nt writers centre inc | 184,600 |
| | nteen fashion festival | 3,000 |
| | off the leash incorporated | 25,000 |
| | party passport | 10,000 |
| | pitt, ms nicola | 2,000 |
| | red hot arts central australia incorporated | 488,304 |
| | reid, melanie | 9,725 |
| | renee mcbryde | 1,100 |
| | roland bull | 1,000 |
| | sandra kendell | 1,810 |
| | sandra thibodeaux | 1,000 |
| | sarah mason | 2,350 |
| | schwartz, oscar | 3,139 |
| | soundsafari | 10,000 |
| | stephanie harrison | 2,000 |
| | storyprojects | 18,424 |
| | stuart fong | 450 |
| | tangentyere council inc | 16,654 |
| | the alice springs theatre group inc | 20,000 |
| | the arnhem land progress aboriginal corporation | 3,000 |
| | the darwin festival limited | 500,000 |
| | the eleanor dark foundation | 16,000 |
| | townsend, daniel | 436 |
| | tracks dance company | 162,000 |
| | van roden,matthew | 1,000 |
| | victoria amina mcconvell | 5,500 |
| | voxcrox community choir | 10,000 |
| | waltja tjutangku palyapayi aboriginal corp | 20,000 |
| | warlukurlangu artists aboriginal corporation | 1,368 |
| | watch this space inc | 161,975 |
| | xavia nou | 2,000 |
| Arts NT Total | | 6,425,905 |
| Arts Trail | arlpwe artists aboriginal corporation | 70,200 |
| | barkly regional arts inc | 9,268 |
| | barkly regional council | 100,000 |
| | bawinanga aboriginal corporation | 95,200 |
| | buku larrnggay mulka incorporated | 93,840 |
| | bulabula arts | 56,616 |
| | central australian art society inc | 7,579 |
| | desart inc | 100,000 |
| | gapuwiyak culture and arts | 41,720 |
| | hermannsburg potters aboriginal corporation | 100,000 |
| | iltja ntjarra many hands art centre | 67,156 |
| | jilamara arts & crafts association | 10,000 |
| | karungkarni art and culture aboriginal corporation | 53,140 |

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| | maruku arts | 99,148 |
| | milingimbi art and culture aboriginal corporation | 91,820 |
| | munupi arts & crafts | 100,000 |
| | mutitjulu community aboriginal corporation | 95,000 |
| | national pioneer women's hall of fame | 98,745 |
| | ngukurr art aboriginal corporation | 95,960 |
| | npw women's council | 119,600 |
| | palngun wurnangat aboriginal corporation | 2,000 |
| | papunya tjupi art centre aboriginal corporation | 98,472 |
| | tangentyere artists | 10,000 |
| | the alice springs theatre group inc | 71,445 |
| | watch this space inc | 10,000 |
| Arts Trail Total | | 1,696,909 |
| MAGNT | board of the museum and art gallery of the nt | 8,611,000 |
| MAGNT Total | | 8,611,000 |
| NT Library | alice springs town council | 606,888 |
| | alyangula area school council | 31,500 |
| | barkly regional council | 183,998 |
| | central desert shire council (trust account) | 89,699 |
| | city of palmerston | 581,756 |
| | coomalie community government.council (operational account) | 51,748 |
| | darwin city council | 1,506,051 |
| | east arnhem regional council | 218,498 |
| | katherine town council | 257,617 |
| | macdonnell shire council | 39,100 |
| | roper gulf regional council | 166,747 |
| | victoria daly shire council | 38,525 |
| | west arnhem regional council (operating account pmts) | 98,900 |
| | west daly regional council | 115,574 |
| NT Library Total | | 3,986,601 |
| Screen Territory | alexandra edmondson | 1,560 |
| | alexandra kelly | 1,335 |
| | australian cinematographers society nt | 4,000 |
| | brindle films pty ltd | 47,700 |
| | caama productions pty ltd | 20,700 |
| | cartographer's edge productions | 8,600 |
| | chili films pty ltd | 1,700 |
| | danielle maclean | 12,750 |
| | deckchair cinema | 47,750 |
| | dylan mcdonald | 3,750 |
| | exposure productions | 5,000 |
| | flickerfest pty ltd | 5,000 |
| | glocalized errands | 9,500 |
| | helium one pty ltd | 10,664 |
| | jane hampson | 1,975 |
| | kids film pty ltd | 42,500 |
| | levin diatschenko | 5,000 |

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| | martin-stone, karen t/a in depth archaeology & heritage con | 6,700 |
| | maya newell | 1,700 |
| | melbourne queer film festival inc | 6,500 |
| | naithan john wiles | 1,500 |
| | native bird media | 1,700 |
| | no coincidence media pty. ltd. | 20,000 |
| | nt media productions pty. ltd. | 4,000 |
| | pereira, ms lurdes amelia | 12,750 |
| | rebel films pty. ltd. | 20,000 |
| | ronde pty ltd | 41,000 |
| | samuel paynter | 22,750 |
| | sandra thibodeaux | 23,560 |
| | screentime pty limited | 60,000 |
| | sen, naina | 1,700 |
| | skinnyfish music pty ltd | 2,500 |
| | small screen productions pty ltd | 13,000 |
| | steven mcgregor | 3,750 |
| | sydney film festival | 6,000 |
| | tamarind tree pictures pty ltd | 27,000 |
| | thomas lawrence | 6,700 |
| | tumuls, mr markus | 8,500 |
| | undergrowth pty ltd | 51,500 |
| | verb studios | 8,260 |
| | viviana petyarre | 10,000 |
| | weave films pty ltd | 17,000 |
| Screen Territory Total | | 607,554 |
| Heritage | barr, ms francoise helene | 29,590 |
| | catholic church of the diocese of darwin | 19,000 |
| | central aboriginal charitable trust | 3,188 |
| | central land council | 5,000 |
| | domenico pecorari & associates pty ltd | 13,000 |
| | fannie bay investments pty ltd t/a more than a room | 4,000 |
| | gillam, mr mike | 2,272 |
| | heritage alice springs incorporated | 30,000 |
| | mcivor, mr angus william | 8,000 |
| | murphy, mr daniel | 722 |
| | national pioneer women's hall of fame | 24,821 |
| | national trust of australia (nt) | 216,063 |
| | our lady of the sacred heart catholic parish alice springs | 30,000 |
| | outback cycling pty ltd | 13,000 |
| | rose, mrs julie | 2,156 |
| | rundle, miss melissa kate | 4,998 |
| | sc donnelly family trust | 3,349 |
| | taylor, mr gregory a | 2,107 |
| | walker, ms madeleine | 1,650 |
| | wastell, mrs lynne rosemary | 4,000 |

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|---------------------------------|---|------------------|
| Heritage Total | | 416,916 |
| Tourism NT | agentur pty ltd (operational account) | 4,545 |
| | battery hill mining centre | 96,425 |
| | china ready & accredited pty ltd | 35,600 |
| | crownbet | 575,000 |
| | darwin city retailers association inc | 10,000 |
| | darwin convention centre | 1,221 |
| | darwin international airport | 6,544 |
| | desert inns international ptyltd | 68,182 |
| | FISHING THE WILD PTY. LTD. | 130,000 |
| | gurindji aboriginal corporation | 60,000 |
| | halikos hospitality pty ltd | 9,091 |
| | injalak arts & crafts association | 168,111 |
| | katherine outback experience pty ltd | 166,707 |
| | katherine town council | 146,500 |
| | lasseters hotel casino | 200,000 |
| | nhulunbuy corporation ltd | 33,636 |
| | outback cycling pty ltd | 60,000 |
| | pa severin & co | 157,000 |
| | palms city resort | 4,545 |
| | sea darwin pty ltd | 1,235 |
| | tourism central australia | 788,122 |
| | tourism top end | 819,209 |
| | uluru segway tours | 75,000 |
| | westbrick pty ltd t/a mataranka hotel | 60,000 |
| | Department of Chief Minister | 50,000 |
| Tourism NT Total | | 3,726,673 |
| Parks and Wildlife | central land council | 60,000 |
| | greening australia northern territory | 75,000 |
| | katherine wildlife rescue service | 10,000 |
| | low ecological services | 25,000 |
| | northern land council (operational account) | 122,280 |
| | nt field and game association | 2,000 |
| | olive pink botanic garden | 150,000 |
| | wildcare alice springs incorporated | 15,000 |
| | wildcare incorporated | 25,000 |
| | Territory Wildlife parks | 9,174,000 |
| Parks and Wildlife Total | | 9,658,280 |
| Sport Development | 4 pillars self defense | 6,700 |
| | 801 squadron australian air force cadets | 4,100 |
| | 802 squadron australian airforce cadets | 4,900 |
| | 803 squadron australian air force cadets | 600 |
| | 804 squadron-australian air force cadets | 1,200 |
| | acacia hills motocross association inc | 200 |
| | adelaide river primary school.council | 4,393 |
| | afl northern territory ltd | 240,013 |

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| | aikido northern territory inc | 1,100 |
| | aitken, victoria | 300 |
| | alice springs baseball association inc | 4,900 |
| | alice springs basketball association inc | 27,400 |
| | alice springs golf club inc | 66,200 |
| | alice springs gymnastics inc | 13,700 |
| | alice springs netball association inc | 2,300 |
| | alice springs pony club inc | 600 |
| | alice springs school of the air | 11,000 |
| | alice springs softball association | 4,800 |
| | alice springs table tennis association inc | 1,400 |
| | alice springs touch association | 4,600 |
| | alice springs town council | 63,800 |
| | alice springs youth centre inc | 151,300 |
| | alyarmandumanja umbakumba school | 5,000 |
| | anyinginyi health aboriginal corporation | 65,000 |
| | arafura calisthenics club | 6,100 |
| | arafura dance association inc | 19,900 |
| | arlc nt limited | 226,033 |
| | art antics | 3,200 |
| | artback nt arts development and touring inc | 109,465 |
| | arunga park speedway association inc | 300 |
| | ascoli, miss ellie jane | 1,000 |
| | austin martial arts | 16,400 |
| | australia sports medicine federation ltd | 105,000 |
| | australian bowhunters association | 1,999 |
| | australian dance academy | 25,100 |
| | australian navy cadets | 2,000 |
| | australian red cross | 90,000 |
| | autism northern territory | 2,500 |
| | baby barras swim school | 23,900 |
| | barbarians rugby union football club inc. | 3,220 |
| | barden, mr rhys mitchell | 1,290 |
| | barkly regional arts inc | 1,100 |
| | barkly regional council | 224,000 |
| | baseball northern territory | 2,900 |
| | basketball nt inc | 10,000 |
| | batchelor area school council.inc | 4,928 |
| | berrimah riding club | 2,150 |
| | big rivers bmx club inc | 1,200 |
| | bm banks hockey club inc | 700 |
| | bowls nt | 112,500 |
| | brothers rugby league club inc | 5,600 |
| | casuarina rugby union club inc | 13,400 |
| | casuarina soccer club inc | 13,800 |
| | casuarina swimming club | 900 |
| | cdu amenities ltd | 1,200 |

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| | central desert shire council (trust account) | 234,000 |
| | charles darwin university | 30,105 |
| | chin, mr roger vaugan | 1,400 |
| | combat evolved | 4,300 |
| | coomalie community government.council (operational account) | 45,000 |
| | core body fitness training | 400 |
| | corrugated iron youth arts | 80,854 |
| | crash course music | 700 |
| | crossfit abode | 2,900 |
| | crossfit Palmerston | 4,900 |
| | crossfit top end | 1,900 |
| | daniel parker | 37,400 |
| | darling, mr Stephen | 2,000 |
| | darwin badminton club inc | 700 |
| | darwin basketball association | 281,555 |
| | darwin clay target club inc | 1,000 |
| | darwin cricket club | 6,900 |
| | darwin dolphins | 2,600 |
| | darwin dragons rugby union club | 4,600 |
| | darwin football club | 12,400 |
| | darwin golf club inc | 301,500 |
| | darwin gymnastics club inc | 66,296 |
| | darwin horse & pony club inc | 5,000 |
| | darwin ice skating centre | 26,200 |
| | darwin indoor beach volleyball | 1,800 |
| | darwin karting association inc | 800 |
| | darwin netball association | 5,100 |
| | darwin off road cyclists | 2,300 |
| | darwin olympic sporting club inc | 700 |
| | darwin parachute club incorporated | 5,000 |
| | darwin performance academy | 22,100 |
| | darwin quarter horse association inc | 400 |
| | darwin roller girls incorporated | 10,000 |
| | darwin school of ballet | 12,200 |
| | darwin show jumping club inc | 300 |
| | darwin squash centre | 116,800 |
| | darwin surf life saving club .inc | 1,800 |
| | darwin swimming club incorporated | 4,100 |
| | darwin table tennis association inc. | 2,500 |
| | darwin tennis association | 28,000 |
| | darwin top end bowhunters inc | 16,100 |
| | darwin volleyball association | 600 |
| | darwin yoga space | 2,700 |
| | david allan flood t/a blue eagle muay tai katherine | 20,800 |
| | dead centre bowhunters club inc | 300 |
| | dempsey swim school | 2,600 |
| | desert sands indoor beach volleyball | 12,700 |

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| | dinah beach cruising yacht association incorporated | 30,000 |
| | disabled sports association nt | 75,000 |
| | dixies management t/a nt swim school | 218,000 |
| | dj's peak fitness | 100 |
| | drummond golf northern territory | 700 |
| | duke of edinburgh's awards (nt division) incorporated | 6,700 |
| | dundee beach school | 2,493 |
| | dundee social & recreation club inc | 13,000 |
| | ear brain gym | 1,300 |
| | east arnhem regional council | 286,000 |
| | east darwin hockey club | 3,700 |
| | elemental gymnastics incorporated | 1,200 |
| | enrg gymnastics | 42,300 |
| | equestrian northern territory incorporated | 87,660 |
| | equi-librium | 2,600 |
| | Fiddlesticks | 400 |
| | fitness and dance alice springs | 5,600 |
| | flight path golf | 800 |
| | flip out Darwin | 17,700 |
| | football federation northern territory | 188,500 |
| | football in central australia (fica) | 4,200 |
| | freds pass field archers | 100 |
| | fullwood, mr Bryce | 5,000 |
| | g training health & fitness | 2,200 |
| | ganley, Katherine | 100 |
| | get physical | 2,800 |
| | girl guides nt incorporated | 75,700 |
| | glenda Snyder | 3,100 |
| | global performance pty ltd | 3,500 |
| | goldfishbowl swim school | 119,500 |
| | golf nt incorporated | 256,000 |
| | gove country golf club inc | 64,000 |
| | gove squash club incorporated | 300 |
| | gove yacht club | 96,000 |
| | greek traditional dancing group | 9,200 |
| | hamilton downs youth camp | 52,500 |
| | healthy living (nt) | 120,000 |
| | hillbillies equestrian centre | 6,100 |
| | humpty doo fitness centre pty. ltd. | 800 |
| | ifitness 24/7 | 11,200 |
| | igor demin | 8,400 |
| | ironbark development services incorporated | 114,000 |
| | islamic society of Darwin | 5,200 |
| | jayde martin | 288,570 |
| | jingili bmx club inc | 1,900 |
| | joshua thomas t/a guitar lessons parap | 1,000 |
| | junior police rangers land association | 3,500 |

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| | kalyrnian brotherhood club inc | 900 |
| | kate crane t/a encore pilates | 200 |
| | katherine amateur swimming club | 3,500 |
| | katherine big river hawks inc | 2,500 |
| | katherine junior rugby league | 15,500 |
| | katherine netball association | 600 |
| | katherine off-road motorcyclesports club inc | 75,000 |
| | katherine school of the air council | 16,200 |
| | kathy strudwick | 3,500 |
| | keyboard kids music school | 700 |
| | kicks and paddles | 7,300 |
| | kintore street special school | 7,700 |
| | kraft, miss emma Claire | 2,000 |
| | lawrence, mrs danielle jane | 1,000 |
| | leisa's school of dancing | 21,100 |
| | liberty academy of dance pty ltd | 14,900 |
| | lilypad dance | 700 |
| | litchfield horse & pony club .incorporated | 400 |
| | lynette Packham | 800 |
| | mabuhay enterprises | 4,000 |
| | macdonnell shire council | 525,000 |
| | man ho academy of material arts | 6,400 |
| | margy's fun fitness | 2,700 |
| | mariannes swimming school | 30,800 |
| | marrara judo club | 10,400 |
| | mash netball clun inc | 1,400 |
| | mcdonald, mr colin stewart | 1,000 |
| | micah hook | 300 |
| | micks whips and leather goods | 2,900 |
| | motorsport nt | 195,000 |
| | natasha holt | 500 |
| | neata glass giants netball club | 7,300 |
| | next level gym | 2,500 |
| | nhulunbuy amateur swimming club | 1,700 |
| | nhulunbuy bicycle motocross club inc | 86,100 |
| | nhulunbuy motor cycle club | 1,500 |
| | nicole elliot t/as nic's yoga for kidz | 1,100 |
| | nightcliff baseball club inc | 300 |
| | nightcliff cricket club incorporated | 100 |
| | nightcliff football club | 17,000 |
| | nightcliff rugby league football club | 4,600 |
| | nightcliff swimming club inc | 3,100 |
| | nightcliff tigers netball club | 5,100 |
| | nightcliff university tigers hocky club inc | 4,995 |
| | noonamah horse & pony club | 1,400 |
| | northern cowboys association inc | 1,500 |
| | northern territory athletics inc | 231,905 |

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| | northern territory calisthenics association incorporated | 36,000 |
| | northern territory field and game incorporated | 96,900 |
| | northern territory firearms council incorporated | 105,000 |
| | northern territory polocrosse association | 36,000 |
| | northern territory quarterhorse association (grant account) | 100 |
| | nt badminton association | 38,600 |
| | nt bmx association | 38,000 |
| | nt boxing association | 40,300 |
| | nt clay target association | 36,000 |
| | nt cricket association | 188,500 |
| | nt cycling association | 36,000 |
| | nt hockey association | 199,889 |
| | nt netball association | 315,021 |
| | nt police & citizens youth clubs association incorporated | 25,800 |
| | nt rugby union | 188,500 |
| | nt weightlifting association inc | 36,500 |
| | nt yachting association | 138,800 |
| | ntmma karate | 1,300 |
| | orr, mrs annie | 1,000 |
| | osborne, miss jessica taylor | 1,000 |
| | palmerston & rural baseball club inc | 1,900 |
| | palmerston & rural swimming club | 400 |
| | palmerston and regional basketball association | 9,500 |
| | palmerston association for dancing inc | 4,600 |
| | palmerston athletic club inc | 6,215 |
| | palmerston cricket club inc | 19,100 |
| | palmerston football club inc | 31,700 |
| | palmerston hobby ceramics | 2,900 |
| | palmerston magpies incorporated | 17,000 |
| | palmerston netball association nt | 2,800 |
| | palmerston rugby union club | 100,400 |
| | perentie jiu-jitsu | 9,500 |
| | petite stars | 1,500 |
| | pints netball club | 3,200 |
| | pistol nt inc | 36,000 |
| | planet tenpin | 2,100 |
| | pony club association of nt | 38,000 |
| | port darwin football club inc | 300 |
| | progressive combat centre | 9,500 |
| | red centre bmx club inc | 6,600 |
| | reiko martial arts | 3,800 |
| | riding for the disabled alice springs | 44,900 |
| | riding for the disabled in the top end | 80,000 |
| | rince na h'eireann darwin irish dance association inc | 5,100 |
| | rix kix arts | 29,882 |
| | robert marshall | 2,700 |
| | roper gulf regional council | 270,000 |

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| | rovers cricket club | 1,600 |
| | rovers football club inc | 800 |
| | rovers netball club | 9,800 |
| | royal life saving society australia nt branch inc | 544,750 |
| | rsl works cricket club | 1,200 |
| | sailfish swim school | 2,600 |
| | sam's dance studio | 42,900 |
| | sarah douglas t/a to the beat dance fitness | 2,600 |
| | satellite city bmx club incorporated | 5,900 |
| | satori martial arts | 4,200 |
| | scheppard family investments pty ltd. | 2,500 |
| | scouts australia - northern territory branch | 9,400 |
| | scullys boxing club incorporated | 5,000 |
| | seasons netball club | 5,800 |
| | sharma, dr Rajeev | 5,000 |
| | six sparrows | 7,500 |
| | snap fitness darwin cbd | 1,400 |
| | softball nt | 114,500 |
| | Soundsafari | 37,136 |
| | south darwin rugby league football club | 1,500 |
| | south darwin rugby union club inc | 3,000 |
| | southern districts football club | 105,000 |
| | splish splash mobile swim school | 27,600 |
| | st mary's football sporting & | 13,400 |
| | st mary's hockey club inc | 5,800 |
| | steve atherton t/a guitar lessons darwin | 1,600 |
| | stormbirds soccer club | 1,900 |
| | studio b school of dance | 24,600 |
| | sunset calisthenics | 4,800 |
| | surf life saving northern territory inc | 137,500 |
| | swampdogs rugby union nt | 8,600 |
| | swim dynamics darwin | 55,800 |
| | swim4lifent | 2,900 |
| | swimming northern territory incorporated | 56,250 |
| | table tennis nt | 68,288 |
| | tangentyere council inc | 30,000 |
| | tangsoo pty ltd | 23,200 |
| | tasar association of the nt incorporated | 5,000 |
| | tc dance crew | 6,300 |
| | tegs-darwin languages centre | 11,600 |
| | tennis alice springs | 21,300 |
| | tennis nt inc | 314,413 |
| | territory gymnastics academy inc | 36,400 |
| | territory quad association | 1,700 |
| | Tfpms | 300 |
| | the alice springs theatre group inc | 900 |
| | the burning circus | 400 |

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| | the darwin sailing club inc | 500 |
| | the gap youth and community centre aboriginal corporation | 60,000 |
| | the gathering inc | 1,000 |
| | the nt tenpin bowling association inc | 36,000 |
| | the outspoken swan academy for drama film & communication | 2,600 |
| | the trustee for that's dancing trust | 9,300 |
| | the ymca of the nt youth & community services ltd | 315,900 |
| | timothy few | 3,300 |
| | tiwi islands shire council | 127,000 |
| | top end calisthenics club incorporated | 18,900 |
| | top end drum runners | 200 |
| | top end gun club inc | 40,000 |
| | top end motor cross club inc | 3,300 |
| | top end multi sports pty ltd | 6,300 |
| | top end tennis nt pty ltd | 27,900 |
| | total recreation nt inc | 118,200 |
| | touch football australia incorporated | 349,094 |
| | tracks dance company | 700 |
| | tracy village football club | 8,400 |
| | traditional shotokan karate federation of australia (darwin | 1,600 |
| | travelling tadpole pty ltd | 53,000 |
| | triathlon association of the .northern territory | 117,100 |
| | trikilis, michael | 1,900 |
| | united tae kwon do | 7,300 |
| | university pirates rugby union football club | 100,900 |
| | uz fitness | 300 |
| | verdi football club | 4,700 |
| | victoria daly shire council | 174,000 |
| | volleyball northern territory inc | 208,659 |
| | wagait shire council | 21,000 |
| | wanderers football club | 45,400 |
| | waratah cricket club incorporated | 1,700 |
| | waratah football club inc | 14,000 |
| | warlpiri youth development aboriginal corporation | 41,000 |
| | | |
| | west arnhem regional council (operating account pmts) | 304,000 |
| | west cricket club | 1,900 |
| | west football club | 200 |
| | wests netball club | 4,300 |
| | white, mr bradley William | 2,000 |
| | woolianna primary school council | 7,759 |
| | ymca of the northern territory | 38,200 |
| | ymca of the northern territory ltd | 12,900 |
| | yoga way | 1,200 |
| | yulara school | 1,880 |

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|--------------------------------|---|-------------------|
| Sport Development Total | | 13,074,260 |
| Sport Events | australian football league | 1,062,500 |
| | central australian rough riders inc | 15,000 |
| | cricket Australia | 625,000 |
| | nt rugby union | 120,000 |
| | parramatta national rugby league club ltd | 630,000 |
| Sport Events Total | | 2,452,500 |
| Sport Facilities | alice springs town council | 6,040,000 |
| | blatherskite park trustees | 150,000 |
| | darwin city council | 250,000 |
| | motorsport nt | 1,805,000 |
| | roper gulf regional council | 12,736 |
| Sport Facilities Total | | 8,257,736 |
| Sport NTIS | bugg, ms Leanne | 1,133 |
| | carey, miss chantrelle Julie | 1,133 |
| | dan sivan | 1,133 |
| | equestrian northern territoryincorporated | 5,408 |
| | expert airconditioning | 1,133 |
| | fong, mr Bradley | 1,133 |
| | football federation northern territory | 2,925 |
| | freeman, miss Sharon | 1,133 |
| | hall, mr jody wayne skip | 1,133 |
| | hayward, mr leon kayne | 2,700 |
| | hodor, mr shaun Andrew | 1,133 |
| | hooley, mr callum Samuel | 1,133 |
| | ioannis stefanidakis | 1,133 |
| | jayde martin | 1,530 |
| | keightley, mr chad | 1,133 |
| | knutsen, ms Carolyn | 1,133 |
| | krikke, mr trevor john | 1,133 |
| | krikke, mrs tori louise | 1,133 |
| | mac, ms verena | 1,133 |
| | mackrow, mrs carol louise | 1,133 |
| | markou, mr paul | 1,133 |
| | marzohl, mr urs alex | 1,133 |
| | mitchell thomason golf professional | 1,133 |
| | mullen, mrs Suzanne | 1,133 |
| | northern territory athletics inc | 3,000 |
| | nt cricket association | 2,000 |
| | nt hockey association | 4,000 |
| | nt rugby union | 71,000 |
| | pickering, dr megan | 1,133 |
| | reif, ms leslee-ann | 1,133 |
| | rika, mr jonetani kaulotu | 1,133 |

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|--|---------------------------------|-------------------|
| | rika, mrs esther | 1,133 |
| | robertson, mr conan | 1,133 |
| | savvas, mr Andrew | 1,133 |
| | shaw, ms chantelle louise | 1,133 |
| | shields, mr steven keith | 1,133 |
| | stoddart, mr jason William | 1,133 |
| | stothers, mr simon | 1,133 |
| | stray, miss bronte | 1,133 |
| | susanne Cullen | 1,133 |
| | talbot, ms Cheryl | 8,000 |
| | tennis nt inc | 2,400 |
| | thompson, mrs Kerry | 1,133 |
| | trahair, mrs peta | 1,133 |
| | trunks, mr adam leo | 1,133 |
| | varatharajan, mr murali | 1,133 |
| | wapling, miss lauren maree | 1,133 |
| | white, mr craig | 1,133 |
| Sport NTIS Total | | 146,030 |
| Darwin Waterfront Corporation | Darwin Waterfront Corporation | 15,484,374 |
| | | |
| Northern Territory Major Events | Northern Territory Major Events | 11,839,000 |
| | Total | 86,383,739 |

32. The Department of Tourism and Culture have paid the following awards/sponsorships in 2017-18 up to 31 March 2018.

| Title of Award/Sponsorships | 2017-18 – 31 March 2018 | 2018-19 |
|--|------------------------------------|----------------|
| Brolga Awards | \$163 050 | \$200 000 |
| Territory Natural Resource Management Conference | \$13 090 | \$15 000 |
| NT Ranger Association | \$3 000 | \$3 000 |

33. Please refer to the answer to Q31 detailing all recipients from 1 July 2017 to 31 March 2018.

34. The cost for Whole of Government media monitoring is paid for by the Department of the Chief Minister.
The Department of Tourism and Culture paid \$34 560 for the period 1 July 2017 to 31 March 2018 for specific media monitoring services for Tourism NT which monitors local and national media including tourism trade media.

35. A whole-of-government response to Question 35 will be provided by the Minister for Infrastructure, Planning and Logistics.
36. A whole-of-government response to Question 36 will be provided by the Minister for Trade, Business and Innovation.
- 37-38. A whole-of-government response to Questions 37 and 38 will be provided by the Minister for Infrastructure, Planning and Logistics.
39. Power costs for the Department of Tourism and Culture including Territory Wildlife Parks from 1 July to 31 March 2018 total \$1.65 million.

| <u>Address of power supply</u> | <u>2017-18 -31 March</u> |
|---|------------------------------|
| 4072 Stuart Hwy, Tennant Creek | 4,248 |
| Alice Plaza Shopping Centre, Todd Mall, Alice Springs | 8,790 |
| Heritage - Arnhemica House | 1,206 |
| Jape Homemaker Village - Jvh2 Level 1 | 19,469 |
| Lot 0000, Brinkin (on Trower Rd) Tce, Brinkin | 197 |
| Lot 10087, Level 8-19 The Mall, Darwin City, NT 0800 | 11,940 |
| Lot 122, 58 Stuart HWY, Mataranka NT 0852 | 3,548 |
| Lot 125, Down Stairs 58 Hartley Street, Alice springs NT 0870 | 4,253 |
| Lot 1409, 465 Howard Springs | 27,769 |
| Lot 152, 1 Flynn Cres, Batchelor | 221 |
| Lot 1529, 110 Middle Pt Rd, Middle Pt | 23,224 |
| Lot 1786, U1/960 Cox Peninsula Rd, B/Springs | 8,321 |
| Lot 1789, 1130 Cox Peninsula Rd, B/Springs | 2,887 |
| Lot 1920, 32 Giles St, Katherine NT | 12,560 |
| Lot 1938,28 Chardon St, Katherine | 1,213 |
| Lot 1979, 40 Wallaby Holtze Rd, Yarrowonga | 4,575 |
| Lot 2260, 143, Buffalo Creek Rd, Casuarina | 9,908 |
| Lot 2305 O0103 - 41 The Mall, Darwin City, NT | 5,648 |
| Lot 247, H 1 - 247 Darken Drive, Alice Springs NT 0870 | 4,410 |
| Lot 2581, 370 Bagot Rd, Millner NT (Archives) | 96,660 |
| Lot 261, 35 Pinaroo Cres, Batchelor | 4,606 |
| Lot 2675, 18 Parsons St, Alice Springs, NT 0870 | 8,457 |
| Lot 2788, 1-2788 Hidden Valley Rd, Berrimah, NT 0828 | 52,040 |
| Lot 2852, Lot - 1554 Anzac Road, Middle Point NT 0822 | 12,921 |
| Lot 3096, 40 Abala Rd, Marrara, NT 0812 | 23,544 |
| Lot 3629, 1-3629 Edith Falls Rd, Katherine, NT | 2,297 |
| Lot 3629, 2200 Gorge Rd, Katherine, NT | 16,861 |
| Lot 3701, 2600 Gorge Rd, Katherine NT 0850 | 260,502 |
| Lot 4072, Stuart HWY, Tennant Creek NT | 257 |
| Lot 4212, 16 University Ave, Palmerston NT (Skate Park) | 1,212 |
| Lot 4982, Tower Lights, Abala Rd, Marrara | 7,693 |
| Lot 5016, 0000 Abala Rd, Marrara, NT 0810 | 61,207 |
| Lot 5103, 1-10 Abala Rd, Marrara, NT 0812 | 70,666 |
| Lot 5443, 00103-9 Cavenagh St, Darwin NT | 7,014 |
| Lot 5497, 2 - 68 McMinn St Darwin City, NT | 12,769 |
| Lot 5634, 30 Geranium St, The Gardens | 12,068 |
| Lot 5646, 27 Hartley St, Alice Springs NT | 8,369 |
| Lot 5787, 103 Boulter Road Berrimah NT | 9,073 |
| Lot 61, 166 Victoria Hwy, Timber Creek NT. | 12,552 |

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| Lot 614, 23 Turner St, Tennant Creek | 2,964 |
| Lot 6148, 12 Parsons St, Alice Springs NT | 9,139 |
| Lot 6196,C VAN - 171 Hidden Valley Rd, Berrimah | 975 |
| Lot 626, 366 Robinson Rd, Borrooloola, NT 0854 | 2,883 |
| Lot 635, 10 Harney Ct, Borrooloola, NT | 595 |
| Lot 638, 2 - 638 Stuart Hwy, Mataranka 0852 | 561 |
| Lot 6524, Gardens Rd, The Gardens | 28,561 |
| Lot 6625,S 1-1620 Larapinta Dve, Alice Springs | 5,645 |
| Lot 7042, Leanyer Rec Park, 310 Vanderlin Drv, Leanyer NT 0812 | 120,579 |
| Lot 786, 1-2820 Stuart HWY, Katherine NT (Cutta Caves) | 481 |
| Lot 7918, 8-3 Flint Crt, Alice Springs/21 Flynn Cres | 724 |
| Lot 8033, 61 Larrapinta Drive, Alice Springs NT 0870 | 102,760 |
| Lot 8035, 6 Memorial Ave, Alice Springs NT 0870 | 19 |
| Lot 819, Tomato Island | 2,699 |
| Lot 8404, Water Park, 20 University Ave, Palmerston NT 0830 | 81,914 |
| Lot 8713,SG1-44 Bath ST, Alice Springs NT (Masters Games Office) | 2,804 |
| Lot 8786, 441 Hibernia Cres, Brinkin | 1,818 |
| Lot 889, 24 Dakota St, Katherine NT | 826 |
| Lot 9375 0000 - Lee Pt Rd, Wanguri | 528 |
| Lot 9375, DB-DSC1,422 Trower Road, Tiwi NT 0810 | 3,079 |
| LOT 9399,519 STUART HWY, ALICE SPRINGS, NT 0870 | 18,898 |
| Lot 941, 87 Herbert Heritage Dve, Alice Springs | 8,188 |
| Pop up in the Smith St Mall | 852 |
| Suite 4,84 Smith St, Darwin | 2,767 |
| | |
| Alice Springs Desert Park | 118,420 |
| Territory Wildlife Park | 297,235 |
| | |
| Grand Total | 1,651,071 |

- 40-41. A whole-of-government response to Question 40 to 41 will be provided by the Minister for Corporate and Information Services.
42. Actual revenue for each specific fee and charge is not captured. Where fees and charges are linked to revenue units there will be an automatic annual adjustment in line with CPI as prescribed in the *Revenue Units Act*. The fees and charges register is at Attachment I. Total Revenue from fees and charges for the Department of Tourism and Culture, including Territory Wildlife Parks for the period 1 July 2018 – 31 March 2018 is \$7.28 million.
- 43-45. The department did not conduct any internal financial audits. There were three internal audits conducted in the period beginning 1 July 2017 and ending 31 March 2018:

| Internal Audit Title | Focus | Outcome / Status |
|----------------------|---|--|
| Official Travel | Review of the Agency's official travel against all of the government Travel Policy Framework. | The internal audit was completed and a satisfactory level of compliance was found. |

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| Value for Territory Procurement | Assess the effectiveness of the Agency's implementation of the buy local plan. | The internal audit is in progress and will be completed by 31 May 2018. |
| Cabinet Information Security Measures Annual Compliance Check | Review the Agency's compliance with the required Cabinet information security measures. | The annual compliance check is in progress and will be completed by 30 April 2018. |

46.

| Board/Advisory Bodies | Current Members and date of appointment | Terms of Reference | Total Cost incurred by Board (1 July 2017 to 31 March 2018) | Number of Meetings the Board/Committee met 1.7.17 to 31.3.18 | Statutory or non-statutory Yes or No |
|--|--|---|--|---|---|
| 2018 Alice Springs Masters Games Advisory Committee | Jim Lawrie – 10 November 2017 John Boyle - 10 November 2017 Timothy Loth - 10 November 2017 Damien Ryan - 10 November 2017 Steve Shearer - 10 November 2017 Pippa Tessman - 10 November 2017 Grant Whan - 10 November 2017 | Attachment O | Nil | 2 | No |
| Aboriginal Advisory Group | Ms Phyllis Williams – 20/1/13 Ms Margaret Furber – 1/1/97 Ms Miriam Cleary – 1/1/15 Mrs Kathleen Mills – 1/1/10 Ms Gwen Troutman-Weir – 1/11/16 | Attachment P | | | No |
| Aboriginal Tourism Advisory Council | Ms Helen Martin (Chair) Mr Graham Kenyon Mr Paul Ah Chee Ngala Mr Peter Renehan Mr Victor Cooper Ms Dorethea Randall Ms Jane Runyu-Fordimail Ms Maree Meredith (all appt 22/04/2018) | Attachment W | \$56,304 (includes sitting fees of \$6,460) | Three | No |
| Adelaide River Joint Management Committee | Mr Joe Browne Mr Phillip Browne Mr Steve Dwyer Mr David Kenyon Mr Graham Kenyon Ms Joan Kenyon Mr Edward Talbot Ms Chris Jenner | Adelaide River Conservation Reserves Joint Management Plan, <i>Territory Parks and Wildlife Conservation Act.</i> | Nil | Nil | No |

| | | | | | |
|---|--|---|--------------------|------------|------------|
| | Ms Jennifer Talbot Ms Pamela Talbot Mr Lincoln Wilson | | | | |
| Araluen Cultural Precinct Community Reference Group | Dr Mark Crees – 8/12/15 Ms Dianne Logan – 14/12/16 Ms Pip McManus – 14/11/16 Mr Damien Ryan – 30/5/11 Ms Kalikamurti Saraswati Suich – 28/6/17 | Attachment Q | | | No |
| Barranyi (North Island) National Park Local Management Committee | Mr Andrew Davies - 16/03/2015 Mr Graham Friday - 17/12/2014 Mr Ross Friday - 17/12/2014 Ms Kathleen Jupiter – 01/09/2017 Ms Lesley Garner – 05/09/2017 Ms Mavis Timothy - 17/12/2014 Ms Roxanne Jupiter - 17/12/2014 Ms Sarah Kerin - 29/02/2016 Ms Stephanie Jupiter – 01/09/2017 | Barranyi (North Island) Local Management Committee Regulations. | \$895.30 | One | Yes |
| Board of the Museum and Art Gallery of the Northern Territory | Mr Allan Myers AC QC – 1/7/14 Mr Allan Garraway – 5/8/16 Mr Ian Kew – 1/7/14 Mr Michael Sitzler – 1/7/14 Mrs Janet Chisholm – 16/3/16 Professor Helen Garnett – 1/7/14 Mr Geoffrey John Stirk – 1/7/14 the Hon Dr Tricia Kavanagh – 17/7/17 | The Board of the Museum and Art Gallery of the Northern Territory does not have a Terms of Reference as it operates under the Act that it was formed. | | | Yes |
| Chambers Pillar Historic Reserve Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting | | Nil | Nil | No |
| Cobourg Peninsula Sanctuary and Marine Park Board | Mr Solomon Cooper – 25/06/2017 Mr Fred Baird - 29/02/2016 Mr John Williams - 08/03/2016 Mr Mark Crummy - 30/03/2017 Mr Nigel Weston - 30/03/2017 | <i>Cobourg Peninsula Aboriginal Land, Sanctuary and Marine Park Act.</i> | \$13,929.80 | Two | Yes |

| | | | | | |
|---|--|---|--|---|------------|
| | Mr Robert (Jr) Cunningham – 25/06/2017 Mr Ronald Lami Lami – 25/06/2017 Ms Neva McCartney - 30/03/2017 | | | | |
| Conservation Land Corporation | Mr Kenneth Johnson (Chair) - 24/08/2014 Mr Mark Ashley – 24/09/2017 Mr Bart Irwin - 24/08/2014 | Part IV, <i>Parks and Wildlife Commission Act.</i> | \$12,560.90 | Nil | Yes |
| Darwin Waterfront Corporation Board | Mr Peter Carew (Chair) - 21/07/2016 Mr Alastair Shields (CEO) - 30/03/2017 Mr Andrew Kirkman - 30/03/2017 Mr David De Silva - 21/04/2015 Ms Anne Tan - 30/03/2017 Ms Trish Brick - 21/04/2015 | <i>Darwin Waterfront Corporation Act</i> (Part 2) Div 2 Board Member Charter (Pursuant to <i>Darwin Waterfront Corporation Act</i>) Attachment K | \$132,720.89 in Sitting fees and Superannuation payments to board members. Board committee Exp – other (majority relates to advertising for the new board role): \$11,175.53. Total = \$143,896.42 | Four board meetings and one out of session meeting. | Yes |
| Djukbinj Board | No membership details can be included as Members are chosen usually at the commencement of the meeting. | | Nil | Nil | No |
| East MacDonnell Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting. | Corroboree Rock Conservation Reserve Joint Management Plan, N'Dhala Gorge Nature Park Joint Management Plan, Trepkina Gorge | \$1,990.82 | One – Ruby Gap | No |

| | | | | | |
|--|---|--|-------------------|------------|------------|
| | | Nature Park Joint Management Plan, Park Leases, <i>Territory</i> . | | | |
| Finke Gorge National Park Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting. | | \$2,640.88 | One | No |
| Giwining / Flora River Nature Park Joint Management Committee | Ms Marie Allen (Chair) Mr Bill Harney Mr Ted Croker Jnr Ms Florie Smiler Ms Sarah Kerin Mr Andrew Davies Mr Andrew Boleyn Mr Roderick Harney | Giwining / Flora River National Park Joint Management Plan, <i>Territory Parks and Wildlife Conservation Act</i> . | \$7,209.52 | Two | No |
| Heritage Council | Mr Wayne Craft – 16/10/17 Mr Alex Nelson – 16/10/17 Mr Allan Garraway – 1/10/15 Ms Allison Bitar – 1/10/15 Dr Ilka Scact – 16/10/17 Mr Damien Ryan – 16/10/17 Mr Eddie Webber – 16/10/17 Ms Karen Martin-Stone – 16/10/17 Ms Marion Scrymgour – 16/10/17 Ms Trish Angus – 16/10/17 | As per section 125 of the <i>NT Heritage Act</i> . | | | Yes |
| Initial Scoping Steering Committee – Iconic National Indigenous Art Gallery | | Attachment M | | | No |
| Iytwelepenty / Davenport Ranges National Park Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting. | | \$3,743.11 | One | No |

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|---|---|--|--------------------|---------------|------------|
| Judbarra / Gregory National Park | Mr Basil Murrimal Mr Chris Griffith Mr Kevin Bishop Mr Reggie Ryan Ms Cerise Young Ms Crystella Roberts Ms Katie Roy Ms Lorraine Johns Ms Marcella Jones Ms Sarah Kerin Ms Maryarthur Campbell Mr Peter Ross Ms Mona Anzac Jack Little (Chair) | Judbarra / Gregory National Park and Gregory's Tree Historical Reserve Joint Management Plan, Park Lease, <i>Territory Parks and Wildlife Conservation Act</i> | \$33,354.73 | Three | No |
| Karlu Karlu (Devils Marbles) Conservation Reserve Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting. | | Nil | Nil | No |
| Mary River National Park Joint Management Committee | David Kenyon Darryl Tambling Roger Yates Andrew Henda Adrian Gumudrul Henry Yates Samson Henry Lincoln Wilson Steve Dwyer | Mary River National Park Joint Management Plan, <i>Territory Parks and Wildlife Conservation Act</i> | \$2,970.28 | Two | No |
| Nitmiluk (Katherine Gorge) National Park Board | Mrs Lisa Mumbin (Chair) – 17/07/2017 Mr Alister Andrews – 17/07/2017 Mr George Runyu - 6/03/2015 Mr John de Koning - 23/06/2016 Mr Mark Crummy - 29/02/2016 Mr Robert Jennings - 2/12/2015 | <i>Nitmiluk (Katherine Gorge) National Park Act.</i> | \$26,777.09 | Twelve | Yes |

| | | | | | |
|---|--|--------------|--|--|-----------|
| | Mr Ossie Daylight – 23/06/2017 Mr Tony Walla – 06/03/2015 Ms Jane Runyu-Fordimail - 6/03/2015 Ms Maria Lee - 20/04/2017 Mr Robert Friel – 23/06/2017 Ms Noelene Andrews – 16/09/2017 Ms Sarah Kerin - 29/02/2016 | | | | |
| Northern Territory Arts Grants Panel | Dr Liam Campbell – 19/10/16 Mr Paolo Fabriz – 19/10/16 Mr Tim Newth AM – 19/10/16 Mr Elliot Rich – 19/10/16 Ms Jacqueline Gribbin – 19/10/16 Ms Jeanette Button – 19/10/16 Ms Noeletta McKenzie – 19/10/16 Ms Shan Cramer – 19/10/16 Ms Kathy Burns – 19/10/16 Ms Francesca Cubillo – 19/10/16 Mr Phillip Eaton – 19/10/16 Ms Ruth Elvin – 19/10/16 Mr William Grose – 19/10/16 Mr Gary Lang – 19/10/16 Ms Tara Lecky – 19/10/16 MS Nadine Lee – 19/10/16 Ms Amina McConvell – 19/10/16 Ms Pip McManus – 19/10/16 Ms Jayne Nankivell – 19/10/16 Ms Thisby Purich – 19/10/16 Ms Liesel Rockchild – 19/10/16 Ms Catherine Sartour – 19/10/16 Ms Anna Weekes – 19/10/16 | Attachment R | | | No |
| NT History Grants Committee | Dr David Bridgman – 6/10/15 Dr Stephen Hamilton – 6/10/15 Dr Sue Stanton – 6/10/15 | Attachment N | | | No |

| | | | | | |
|---|--|--------------|-----------------|----------|-----------|
| Northern Territory Library Community Reference Group | the Hon. Sally Thomas – 8/8/16 Alderman Simon Niblock – 8/8/16 Mr Anthony Hornby – 8/8/16 Mr Daniel Featherstone – 8/8/16 Mr Don Christopherson – 8/8/16 Mr Geoff Purdie – 8/8/16 Mr Patrick Gregory – 8/8/16 Ms Judy Boland – 8/8/16 Ms Patti Martin – 8/8/16 Ms Yasmin Fairbrother – 8/8/16 | Attachment S | | | No |
| Northern Territory Major Events Company Board | Mr Michael Bridge Mr Andy Bruyn Mr Alistair Feehan Mr Colin Fuller Ms Janet Hamilton Mr Andrew Hopper Mr Scott Lovett | Attachment U | \$69,000 | Three | No |
| Northern Territory Sports Awards Selection Committee | Dr Ian Ford – 18 November 2016 Michael McGregor – 13 July 2017 Grey Morris – 18 November 2016 Judith O’Hearne – 18 November 2016 Nicole Simmonds – 23 August 2017 Pippa Tessman – 16 November 2016 | | \$724.97 | 1 | No |
| Northern Territory Water Safety Advisory Council | Daphne Read – Since 2003 Fiona Campbell – 23 August 2017 David Ciaravolo – 23 August 2017 Senior Constable Romolo Dalla Costa – 13 May 2015 Dr Charles Douglas – 23 August 2017 Samantha Farrow – 17 September 2015 Stephen Gazzola – 13 May 2015 Narelle Gosstray – Robyn Henderson - Rebecca Johnson – 23 August 2017 | Attachment V | Nil | 3 | No |

| | | | | | |
|---|--|--|------------|------------|-----------|
| | Skye Lee – 23 August 2017 Sergeant John Pini – 13 May 2015 Trevor Radburn – 23 August 2017 Floss Roberts – Since 2006 Kellie Shewring – 24 March 2016 Srinivas Srishailam – 23 August 2017 Vanda Stewart – 13 May 2015 Bradley Thompson – 23 August 2017 Robin Knox – 26 March 2018 Jeffrey McLaughlin – 26 March 2018 Fiona Villaflor – 26 March 2018 David King – 26 March 2018 | | | | |
| Olive Pink Botanic Gardens Board of Trustees | Ms Elizabeth Prell (Chair) - 10/04/2006 Mr Peter Renehan - In progress Mr Scott Pullyblank - In progress Mr Stephen Morton - 29/09/2011 Ms Helen Kilgariff - 21/09/2011 Ms Liesl Rockchild - In progress | Section 79 of the <i>Crown Lands Act</i> . | Nil | Nil | No |
| Oral History Advisory Committee | Dr Matthew Stephen – 1/7/12 Mr Jared Archibald – 1/11/13 Ms Koula Roussos – 1/11/13 Ms Phyllis Williams – 1/11/13 | | | | No |
| Parks and Wildlife Advisory Council | Advisory Council under review. Cabinet Decisions on Amendments of the PWC Act to change the establishment of an Advisory Council being mandatory | | | | No |
| Rainbow Valley Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting | | Nil | Nil | No |
| Regional Museums Grant Support Program Panel | Mr Michael Wells – 24/11/15 Mr Paul Clark – 24/11/13 Ms Apolline Kohen – 24/11/13 | Attachment T | | | No |

| | | | | | |
|--|--|--|---|------------|------------|
| Screen Grants Assessment Panel | Ms Cristina Pozzan – 1/9/17 Ms Karena Salaninka – 1/9/17 Ms Jeni McMahon – 1/9/17 Mr Alan Hardy – 1/9/17 Ms Dena Curtis – 1/9/17 Ms Clea Frost – 1/9/17 Ms Julia Redwood – 1/9/17 Ms Anna Grieve – 1/9/17 Mr Greg Haddrick – 1/9/17 Ms Tanith Glynn-Maloney – 1/9/17 Ms Gillian Moody – 1/9/17 Mr Timothy Parish – 1/9/17 | | | | No |
| Strehlow Research Centre Board | Mr Michael Liddle – 1/1/16 Dr Kathleen Strehlow – life member Mr Edward Rontji – 6/3/17 Mr Michael Sitzler – 1/1/16 Mr Peter Kell – 21/4/16 Mr Phillip Gordon – 23/5/17 Mr Robert Borgas – 1/1/16 | | | | Yes |
| Tjoritja / West MacDonnell National Park Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting | <i>Territory Parks and Wildlife Conservation Act</i> | \$10,412.65 | Two | No |
| Tnorala Local Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting | Tnorala Local Management Committee Regulations under the <i>Territory Parks and Wildlife Conservation Act.</i> | \$628.67 | One | Yes |
| Tourism NT Board of Commissioners | Mr Michael Bridge (Chair) Mr Denis Pierce Mr Geoffrey Weeks Mr Jeff Huyben Mr Mick Burns Ms Dale McIver Ms Helen Martin | <i>Tourism NT Act 2012</i> Attachment L | \$425,818.29 (includes remuneration of \$351,845.73) | Four | Yes |

| | | | | | |
|---|---|---|--------------------|------------|-----------|
| | Ms Patricia Angus Ms Rachael Beaumont-Smith (all appt 1/3/2017) | | | | |
| Watarrka National Park Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting | <i>Territory Parks and Wildlife Conservation Act</i> | \$11,216.30 | Two | No |
| Women in Sport Advisory Committee | Naomi Hurst – Department Representative – on going Ewa Finch – 13 December 2017 Trudy Grenfell – 13 December 2017 Sue Kendrick – 13 December 2017 Louise Morrison – 13 December 2017 Alexandra Billeter – 13 December 2017 Suzi Hullick – 13 December 2017 Sue Marshall – 13 December 2017 Sheralee Taylor – 13 December 2017 Brittany Ward – 13 December 2017 Shahni Wellington – 13 December 2017 | | \$628.47 | 1 | No |
| Yeperenye / Emily and Jessie Gaps Nature Park Joint Management Committee | No membership details can be included as Members are chosen usually at the commencement of the meeting | Yeperenye / Emily and Jessie Gaps Nature Park Joint Management Plan, <i>Territory Parks and Wildlife Conservation Act</i> | \$2,853.20 | One | No |

47. There have been no reviews or inquiries completed to 30 March 2017.

48.

| Division | Incidents | Nature | Costs |
|------------------------------|-----------|--------------------------------|-------|
| Parks, Wildlife and Heritage | 1 | Exposure to asbestos materials | \$0 |

49. The Department of Tourism and Culture, including Territory Wildlife Parks, had 17 workers compensation claims for the period 1 July 2017 to 31 March 2018, which included two stress related matters.

50.

| Region | Staff (Pay 19 22 March 2018) | Broad functions |
|--------------------------------|------------------------------|--|
| Adelaide River | 14 | Park Conservation |
| Alice Springs | 246 | Park Conservation, Arts Administration, Theatre Management, Business/Executive Management, Park Management, Tourism Management, Tourism Administration, Event Management, Heritage, Sports and Recreation Administration |
| Batchelor | 5 | Park Conservation |
| Borrooloola | 3 | Park Conservation |
| Bullita | 1 | Park Conservation |
| Coburg (Thunder Rock) Gumeragi | 6 | Park Conservation |
| Edith Falls | 2 | Park Conservation |
| Finke River Gorge | 6 | Park Conservation |
| Katherine | 27 | Park Conservation and Business Management |
| Keep River | 2 | Park Conservation |
| Kings Canyon | 5 | Park Conservation |
| Mataranka | 5 | Park Conservation |
| Nathan River | 1 | Park Conservation |
| Nhulunbuy | 8 | Library Management |
| Ormiston Gorge | 6 | Park Conservation |
| Tennant Creek | 3 | Park Conservation |
| Timber Creek | 4 | Park Conservation |
| Trephina Gorge | 2 | Park Conservation |
| Victoria River Downs | 2 | Park Conservation |
| Woolaning (Litchfield Park) | 4 | Park Conservation |
| Total | 352 | |

Tourism NT conducts this online survey every three months to provide a timely gauge of the health of the tourism industry. In this survey we seek from you information on changes in visitation between October and December 2017 as compared with the same period in 2016, as well as your outlook for your business and your region. Please take a minute to register your views. You do not have to answer all questions. If you aren't able to answer a question for any reason, you can just move on to the next question. The results from this survey are important as they provide a leading indicator for tourism health in the NT and may assist with the validation of the sample surveys conducted by Tourism Research Australia. This is particularly important when assessing visitor numbers to regional areas. Collated results from this survey are available on the Tourism NT website.

In which area do you mainly operate?

1. Darwin & Surrounds
2. Kakadu & Surrounds
3. Arnhem Land
4. Katherine & Surrounds
5. Tennant Creek & Surrounds
6. Alice Springs & Surrounds
7. Uluru & Surrounds
8. NT Wide

To which sector do you belong?

1. Accommodation
2. Attractions
3. Touring / Transport (inc. fishing charters)
4. Hospitality
5. Retail
6. Business Events
7. Other (please specify) _____

What is the size of your business?

1. No Employees (Sole Trader)
2. 1-4 Employees
3. 5-19 Employees
4. 20-49 Employees
5. 50+ Employees

How did your NT tourism business measure in terms visitor numbers between October and December 2017 compared to the same period in 2016 for...?

| | Large Decrease | Decrease | Remained the Same | Increase | Large Increase |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Total (both international and domestic) visitors | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| International visitors | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Domestic visitors | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

What do you think the outlook for tourism will be like for the next 12 months for...?

| | Very poor | Poor | Remain the same | Good | Very good |
|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| The region | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Your own tourism business | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Generally speaking, which of the following best describes your forward bookings compared to the same period last year?

| | Large decrease | Decrease | About the same | Increase | Large increase | N/A |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Please provide any additional comments or insights you have regarding the above questions:

Finally, do you agree for your contact details to be connected to your response - just in case Tourism NT needs to contact you to discuss your responses to this survey in further detail?

1. Yes
2. No

MDF Consumer Survey 2017-18

SR = single response

MR = select all that apply

All questions are compulsory, except Q22

PAGE 1 - Demographics

- 1. What is your gender? SR**
 - a) Female
 - b) Male

- 2. What type of household do you live in? SR**
 - a) Single person living alone
 - b) Single person in a shared house
 - c) Couple, no children
 - d) Couple or single parent with children under 16
 - e) Couple or single parent with children over 16
 - f) Retired (single or couple)
 - g) Other (please specify)

- 3. What is your (combined) annual household income? SR**
 - a) \$1-\$24,999
 - b) \$25,000-\$54,999
 - c) \$55,000-\$84,999
 - d) \$85,000-\$114,999
 - e) \$115,000-\$149,999
 - f) \$150,000-\$199,000
 - g) \$200,000 or more
 - h) Prefer not to say
 - i) Don't know

- 4. How did you hear about the Million Dollar Fish (MDF) competition? (Select all that apply) MR**
 - a) Advertising
 - b) Fishing suppliers
 - c) I was registered for the last MDF
 - d) Online
 - e) Word of mouth
 - f) Other (please specify)

- 5. Have you been fishing for the 'Million Dollar Fish' in previous years (not including the 2017/18 season)? SR**
 - a) Yes
 - b) No

- 6. What is your usual place of residence? SR**

If Q6 = a → Go to Page 2 – Locals

If Q6 = b-p → Go to Page 7 – Non Locals

 - a) Top End NT
 - b) Central Australia NT
 - c) Sydney
 - d) Rest of NSW
 - e) ACT
 - f) Melbourne
 - g) Rest of VIC
 - h) Brisbane
 - i) Rest of QLD
 - j) Adelaide
 - k) Rest of SA
 - l) Perth

- m) Rest of WA
- n) Hobart
- o) Rest of TAS
- p) Overseas

PAGE 2 - Locals

7. **Did you (and/or your partner) go fishing for the 'Million Dollar Fish' this 2017/18 season (1 Oct-28 Feb)?** SR
If Q7 = b → Go to Page 3 – Non Million Dollar Fishing Locals
If Q7 = a or c → Go to Page 4 – Million Dollar Fishing Locals
- a) Yes
 - b) No
 - c) I will go fishing for the 'Million Dollar Fish' before the competition closes on 28th February 2018

PAGE 3 – Non Million Dollar Fishing Locals

8. **What was the reason behind not going fishing for the 'Million Dollar Fish' this 2017/18 season? (Select all that apply)**
MR
- a) I only entered the competition for the chance to win prizes
 - b) I couldn't find the time
 - c) I didn't have enough money
 - d) I couldn't get leave from work/ work commitments
 - e) Family commitments
 - f) I didn't know enough about it
 - g) Personal injury/ illness
 - h) Injury/ illness/ death in the family
 - i) I didn't have anyone to go fishing with
 - j) Other (please specify)

[*End of Survey](#)

PAGE 4 – Million Dollar Fishing Locals

9. **Would you have gone fishing in the Top End this 2017/18 season if there was no Million Dollar Fish competition?** SR
If Q9 = a → Go to Page 5 – Million Dollar Fishing Locals who usually fish
If Q9 = b → Go to Page 6 – Million Dollar Fishing Locals (cont'd)
- a) Yes
 - b) No

PAGE 5 – Million Dollar Fishing Locals who usually fish

10. **How often do you usually go fishing in the Top End?** SR (scale)
- a) Less than once a year
 - b) Once or twice a year
 - c) A few times a year
 - d) Once or twice a month
 - e) Once a week or more
 - f) N/A
11. **Did (or will) the Million Dollar Fish competition make you go fishing more often than you usually do in the Top End this 2017/18 season?** SR
- a) Yes
 - b) No

PAGE 6 – Million Dollar Fishing Locals (cont'd)

12. **How many part day trips (lasting under 4 hours) did (or will) you go on to try and catch the 'Million Dollar Fish'?**
(numerical entry)

13. **How many full day trips (lasting 4 hours or more) did (or will) you go on to try and catch the 'Million Dollar Fish'?**
(numerical entry)
14. **How many multi day trips (staying minimum one night) did (or will) you go on to try and catch the 'Million Dollar Fish'?** (numerical entry)
15. **Did (or will) you spend extra money in the Top End as a result of taking part in the Million Dollar Fish competition?**
If Q15 = Yes → Go to Page 6A – Million Dollar Fishing Locals spending extra money
If Q15 = No/Why not? → *End of Survey
- Yes
 - No
Why not? (open ended)

PAGE 6A – Million Dollar Fishing Locals spending extra money

16. **Approximately how much extra money did (or will) you spend (collectively) on the following items in the Top End during the 2017/18 season (1 Oct - 28 Feb) as a result of taking part in the Million Dollar Fish competition? Please enter your estimated amount in Australian dollars as a whole number. If you did (or will) not spend anything for an item, please enter 0.**
- Fishing equipment (bait, lures, rods/ reels, other tackle etc.) \$
 - Boat hire \$
 - Car/ 4WD hire \$
 - Paid fishing tour or charter \$
 - On-site accommodation/ camping (at or near fishing site, not including your own home) \$
 - Transport/ fuel (to/from fishing site) \$
 - Food/ drinks (consumed during fishing trip) \$
 - Other items \$
17. **How many people does all of this expenditure cover (including yourself)?** (numerical entry)

[*End of Survey](#)

PAGE 7 – Non Locals

18. **Did (or will) you visit the Top End during the Million Dollar Fish competition this 2017/18 season (1 Oct-28 Feb)?** SR
If Q18 = b → Go to Page 8 – Non Visitors
If Q18 = a or c → Go to Page 9 - Visitors
- Yes
 - No
 - I am currently visiting or will be visiting the Top End before the closing date of the competition on 28th February 2018

PAGE 8 – Non Visitors

19. **What was the reason behind not visiting the Top End during the Million Dollar Fish competition this 2017/18 season? (Select all that apply)** MR
- I only entered the competition for the chance to win prizes
 - I couldn't find the time
 - I didn't have enough money/ too expensive
 - I couldn't get leave from work/ work commitments
 - Family commitments
 - I didn't know enough about it
 - Personal injury/ illness
 - Injury/ illness/ death in the family
 - I didn't have anyone to go with
 - The deals weren't compelling enough
 - It was too far away to travel
 - I planned to visit outside the competition dates
 - No travel planned
 - Other travelling plans
 - Other (please specify)

PAGE 9 - Visitors

- 20. How many nights did (or will) you spend in the Top End during this season's Million Dollar Fish competition (1 Oct 2017 - 28 Feb 2018)?** (numerical entry)
- 21. What types of accommodation did (or will) you use? (Select all that apply)** MR
- a) Hotel/ motel/ motor inn
 - b) Backpacker or hostel
 - c) Caravan park/ holiday park or resort
 - d) Free camping or staying in national parks
 - e) Guest house or Bed & Breakfast
 - f) Rented house/ apartment/ flat/ unit or holiday let
 - g) Station/ farm stay
 - h) Private accommodation
 - i) On board a ship/ boat/ houseboat
 - j) Fishing lodge
 - k) Accommodation supplied by employer/ FIFO camp
 - l) Other (please specify)
- 22. What is the name/s of the accommodation where you stayed (or will stay)?** (open ended)
- 23. What would best describe your travel party?** SR
- a) Alone
 - b) With partner
 - c) With Family (excluding children)
 - d) With Family (including children)
 - e) With Friends
 - f) With Workmates
 - g) Other (please specify)
- 24. What was (is) the main purpose of visit for your trip to the Top End?** SR
- a) Holiday
 - b) Visiting friends and/or relatives
 - c) Business
 - d) Employment/ work
 - e) Other (please specify)
- 25. What activities did (or will) you do while visiting the Top End? (Select all that apply)** MR
- a) Visit national parks/ nature reserves
 - b) Visit botanical or other public gardens
 - c) Bushwalking/ hiking
 - d) Golf
 - e) Fishing
 - f) Water activities/ sports
 - g) Cycling
 - h) Swimming
 - i) Gym/ exercise
 - j) Attend theatre, concerts or other performing arts
 - k) Visit museums or art galleries
 - l) Attend festivals/ fairs or cultural events
 - m) Visit history/ heritage buildings, sites or monuments
 - n) Experience Aboriginal art/ craft and cultural displays
 - o) Visit amusements/ theme parks
 - p) Visit wildlife parks/ zoos/ aquariums
 - q) Go on guided tours and excursions
 - r) Go to markets
 - s) Visit breweries
 - t) Harbour/ river cruises
 - u) Pubs/ clubs/ discos
 - v) Visit casinos

- w) Attend an organised sporting event
- x) Go shopping for pleasure
- y) Eat out/ dine at a restaurant and/or café
- z) Sightseeing/ looking around
- aa) Go to the movies/ cinema
- bb) Go to the beach
- cc) Visit farms
- dd) Other (please specify)

26. Did (or will) you (and/or your partner) actually go fishing for the 'Million Dollar Fish' while staying in the Top End during Oct 2017 - Feb 2018? SR

If Q26 = a → Go to Page 10 – Million Dollar Fishing Visitors

If Q26 = b/Why not? → *End of Survey

- a) Yes
- b) No

Why not? (open ended)

| |
|--|
| PAGE 10 – Million Dollar Fishing Visitors |
|--|

27. Did (or will) you travel to the Top End specifically to participate in the Million Dollar Fish competition for the 2017/18 season? SR

- a) Yes
- b) No – it was a coincidence

28. Did you change the timing of your trip to the Top End to make it coincide with the Million Dollar Fish competition? SR

- a) Yes
- b) No

29. How important was the Million Dollar Fish competition for your decision to visit the Top End? SR (scale)

- a) Not important at all (no influence on decision to visit)
- b) Not very important
- c) Somewhat important
- d) Very important
- e) Extremely important (main reason to visit)

30. Would you have travelled to the Top End during Oct 2017 - Feb 2018 if there was no Million Dollar Fish competition? SR

- a) Yes
- b) No

31. Did (or will) you extend your stay in the Top End to go fishing for the 'Million Dollar Fish'? SR

- a) Yes
- b) No

32. Where did (or will) you go fishing? (Select all that apply) MR

- a) Darwin and Surrounds
- b) Arnhem Land
- c) Tiwi Islands
- d) Kakadu
- e) Katherine and Surrounds
- f) Other (please specify)

33. Did (or will) you go fishing.... SR

- a) Privately - that is, alone or with partner/ friends/ relatives
- b) With a commercial tour guide/ operator/ group
- c) Other (please specify)

34. How many part day trips (lasting under 4 hours) did (or will) you go on to try and catch the 'Million Dollar Fish'? (numerical entry)

35. **How many full day trips (lasting 4 hours or more) did (or will) you go on to try and catch the 'Million Dollar Fish'?** (numerical entry)
36. **How many multi day trips (staying minimum one night) did (or will) you go on to try and catch the 'Million Dollar Fish'?** (numerical entry)
37. **Approximately how much money did (or will) you spend on the following items in the Top End during the 2017/18 season (1 Oct - 28 Feb) as a result of taking part in the Million Dollar Fish competition? Please enter your estimated amount in Australian dollars as a whole number. If you did (or will) not spend anything for an item, please enter 0.**
- a) Fishing equipment (bait, lures, rods/ reels, other tackle etc.) \$
 - b) Boat hire \$
 - c) Car/ 4WD hire \$
 - d) Paid fishing tour or charter \$
 - e) Accommodation (for your whole stay in the Top End) \$
 - f) Flights/ transport/ fuel (to/from the Top End) \$
 - g) Transport/ fuel (within the Top End) \$
 - h) Food/ drinks (for your whole stay in the Top end) \$
 - i) Other items \$
38. **How many people does all of this expenditure cover (including yourself)?** (numerical entry)
39. **Would you recommend a Top End fishing trip to your mates/ family? SR**
If Q39 = a → [Go to Page 12 – Recommend](#)
If Q39 = b → [Go to Page 11 – Not Recommend](#)
- a) Yes
 - b) No

PAGE 11 – Not Recommend

40. Why would you not recommend a Top End fishing trip to your mates/ family? (open ended)

*End of Survey

PAGE 12 - Recommend

41. Why would you recommend a Top End fishing trip to your mates/ family? (open ended)

*End of Survey

2509 – MTS Domestic Tracking Survey

Online version

Year 5

Wave 9– March 2018

| Ads in | Ads out | Ads remaining |
|----------------------------|------------------------------|---------------|
| | "Ad1_Jetstar_Darwin_Digital" | |
| "Ad1_OOH_SydneyTrains" | "Ad2_Jetstar_Uluru_Digital" | |
| "Ad2_OOH_York St Bus" | "Ad3_Jetstar_NT_On_Sale" | |
| "Ad3_OOH_Elizabeth St Bus" | "Ad4_Jetstar_Stopguessing" | |

Introduction

Thank you for agreeing to participate in this online survey.

It should only take around 8 minutes to complete.

All instinct and reason's research is conducted under the Market and Social Research Privacy Principles, which ensures confidentiality of your information. The results will be aggregated; your individual information will not be able to be identified.

When you are completing the survey, please ensure that you read all instructions carefully for each question before selecting your answer.

At the end of the survey, please ensure that you click 'submit' to ensure your responses are collected. If you have any questions or comments regarding this survey, please email survey@instinctandreason.com

Please click 'Next' to start the survey.

Section A – Screening questions

[ASK ALL]

A1. Please enter your age in years...
years

IF AGE 17 OR BELOW, END SURVEY

PROGRAMMER NOTE: CODE RESPONSE INTO THE FOLLOWING AGE GROUPS

| | |
|-------------------|------------------|
| Under 18 years | TERMINATE |
| 18-24 | CHECK QUOTAS |
| 25-29 | |
| 30-34 | |
| 35-39 | CHECK QUOTAS |
| 40-44 | |
| 45-49 | |
| 50-54 | CHECK QUOTAS |
| 55-59 | |
| 60-64 | |
| 65-69 | CHECK QUOTAS |
| 70-84 | |
| Prefer not to say | DO NOT TERMINATE |

[ASK ALL]

A2. Are you:

| DO NOT ROTATE | S/R |
|---------------|--------------------------------------|
| Male | <input type="radio"/> O ₁ |
| Female | <input type="radio"/> O ₂ |

[ASK ALL]

A3. Have you travelled interstate for **at least two nights or more** in the last two years for a holiday (not visiting friends or relatives as the main reason)?

| DO NOT ROTATE | S/R | |
|---------------------|--------------------------------------|-----------|
| Yes | <input type="radio"/> O ₁ | |
| No | <input type="radio"/> O ₂ | TERMINATE |
| Don't know / unsure | <input type="radio"/> O ₃ | TERMINATE |

[ASK ALL]

A4. In which state do you live?

| DO NOT ROTATE | S/R | |
|-----------------------------------|---------------------------------------|-----------|
| NSW | <input type="radio"/> O ₁ | |
| Victoria | <input type="radio"/> O ₂ | |
| Queensland | <input type="radio"/> O ₃ | |
| South Australia | <input type="radio"/> O ₄ | |
| Tasmania | <input type="radio"/> O ₅ | |
| Western Australia | <input type="radio"/> O ₆ | |
| ACT | <input type="radio"/> O ₇ | |
| Northern Territory | <input type="radio"/> O ₈ | |
| NZ (North island) | <input type="radio"/> O ₁₀ | TERMINATE |
| NZ (South island) | <input type="radio"/> O ₁₁ | TERMINATE |
| Outside Australia and New Zealand | <input type="radio"/> O ₉ | TERMINATE |

[ASK ALL]

B1. Which of these destinations would you consider visiting **anytime in the future** for a holiday of two nights or more (not visiting friends or relatives as the main reason)? *Please tick all that apply*

| ROTATE CODES 1-9 | M/R | |
|--|---------------------------------------|--|
| New South Wales | <input type="checkbox"/> ₁ | |
| Victoria | <input type="checkbox"/> ₂ | |
| Queensland | <input type="checkbox"/> ₃ | |
| South Australia | <input type="checkbox"/> ₄ | |
| Western Australia | <input type="checkbox"/> ₅ | |
| Tasmania | <input type="checkbox"/> ₆ | |
| Northern Territory | <input type="checkbox"/> ₇ | |
| Australian Capital Territory | <input type="checkbox"/> ₈ | |
| Short distance International holiday (less than four to six hours flying time like Fiji, Bali, New Zealand, Vanuatu) | <input type="checkbox"/> ₉ | |
| None | <input type="radio"/> ₉₉ | |

Section B – Marketing opportunity model

For this next part, we'd like to ask you a few more questions about where you would consider travelling on a domestic holiday...

[ASK ALL, ONLY SHOW CODES SELECTED IN B1]

B2. Which of the following destinations would you consider visiting for a holiday of two nights or more **in the next year** (not visiting friends or relatives)?

[ONLY SHOW CODES SELECTED IN B2, IF NONE IN B2 SKIP TO A5.1]

B4. Which of the following destinations would you consider visiting for a holiday of two nights or more in the **next three months** (not visiting friends or relatives)?

[ONLY SHOW CODES IN B2, IF NONE IN B2 SKIP TO A5.1]

B3. For the destinations you are considering visiting in the next year, which have you actively **sought information about**?

[ONLY SHOW CODES IN B2, IF NONE IN B2 SKIP TO A5.1]

B5. Which of the following destinations have you **booked** some or all components of a holiday you intend to take in the next year (not visiting friends or relatives)?

| | B2. | B4. | B3. | B5. |
|--|--|--|--|--|
| ROTATE CODES 1-9 | M/R | M/R | M/R | M/R |
| New South Wales | <input type="checkbox"/> ₁ | <input type="checkbox"/> ₁ | <input type="checkbox"/> ₁ | <input type="checkbox"/> ₁ |
| Victoria | <input type="checkbox"/> ₂ | <input type="checkbox"/> ₂ | <input type="checkbox"/> ₂ | <input type="checkbox"/> ₂ |
| Queensland | <input type="checkbox"/> ₃ | <input type="checkbox"/> ₃ | <input type="checkbox"/> ₃ | <input type="checkbox"/> ₃ |
| South Australia | <input type="checkbox"/> ₄ | <input type="checkbox"/> ₄ | <input type="checkbox"/> ₄ | <input type="checkbox"/> ₄ |
| Western Australia | <input type="checkbox"/> ₅ | <input type="checkbox"/> ₅ | <input type="checkbox"/> ₅ | <input type="checkbox"/> ₅ |
| Tasmania | <input type="checkbox"/> ₆ | <input type="checkbox"/> ₆ | <input type="checkbox"/> ₆ | <input type="checkbox"/> ₆ |
| Northern Territory | <input type="checkbox"/> ₇ | <input type="checkbox"/> ₇ | <input type="checkbox"/> ₇ | <input type="checkbox"/> ₇ |
| Australian Capital Territory | <input type="checkbox"/> ₈ | <input type="checkbox"/> ₈ | <input type="checkbox"/> ₈ | <input type="checkbox"/> ₈ |
| Short distance International holiday (less than four to six hours flying time like Fiji, Bali, New Zealand, Vanuatu) | <input type="checkbox"/> ₉ | <input type="checkbox"/> ₉ | <input type="checkbox"/> ₉ | <input type="checkbox"/> ₉ |
| None | <input type="checkbox"/> ₉₉ | <input type="checkbox"/> ₉₉ | <input type="checkbox"/> ₉₉ | <input type="checkbox"/> ₉₉ |
| | | | [Haven't sought information yet – | [Did/Have not booked – Not |

| | | | | |
|--|--|--|------------------------|--------------------|
| | | | Not DK/Can't remember] | DK/Can't remember] |
|--|--|--|------------------------|--------------------|

Section A2 – Previous domestic holidays

We'd now like to ask you about any recent domestic holidays you may have had...

[ASK ALL]

A5.1. Which of these destinations have you visited during December '17, January '17 and February '17 for two nights or more for a holiday (not visiting friends or relatives as the main reason)? *Please tick all that apply*

[ONLY SHOW DESTINATIONS INDICATED IN A5.1, IF NONE SELECTED IN A5.1 AUTOCODE NONE TO A5.2]

A5.2. Which was the destination for your most recent holiday in December '17, January '17 and February '17 (not visiting friends or relatives as the main reason)? *If you went to more than one destination on the same holiday, please refer to the destination where you spent the majority of your time*

| | A5.1. M/R | A5.2. S/R |
|---|--|--|
| ROTATE CODES IN BLOCKS AS COLOUR CODED | | |
| Sydney/Wollongong/Newcastle | <input type="checkbox"/> ₁ | <input type="checkbox"/> ₁ |
| New South Wales regional areas | <input type="checkbox"/> ₂ | <input type="checkbox"/> ₂ |
| Melbourne | <input type="checkbox"/> ₃ | <input type="checkbox"/> ₃ |
| Victorian regional areas | <input type="checkbox"/> ₄ | <input type="checkbox"/> ₄ |
| SE Queensland - Brisbane/Gold Coast/Sunshine coast | <input type="checkbox"/> ₅ | <input type="checkbox"/> ₅ |
| Far North Queensland | <input type="checkbox"/> ₆ | <input type="checkbox"/> ₆ |
| Central/northern Queensland | <input type="checkbox"/> ₇ | <input type="checkbox"/> ₇ |
| Outback Queensland | <input type="checkbox"/> ₈ | <input type="checkbox"/> ₈ |
| Adelaide | <input type="checkbox"/> ₉ | <input type="checkbox"/> ₉ |
| Other South Australia | <input type="checkbox"/> ₁₀ | <input type="checkbox"/> ₁₀ |
| Perth | <input type="checkbox"/> ₁₁ | <input type="checkbox"/> ₁₁ |
| Other Western Australia | <input type="checkbox"/> ₁₂ | <input type="checkbox"/> ₁₂ |
| Hobart | <input type="checkbox"/> ₁₃ | <input type="checkbox"/> ₁₃ |
| Rest of Tasmania | <input type="checkbox"/> ₁₄ | <input type="checkbox"/> ₁₄ |
| Northern Territory | <input type="checkbox"/> ₁₅ | <input type="checkbox"/> ₁₅ |
| Australian Capital Territory | <input type="checkbox"/> ₁₈ | <input type="checkbox"/> ₁₈ |
| Short distance international holiday (less than four hours flying time like Fiji and Bali or New Zealand) | <input type="checkbox"/> ₁₉ | <input type="checkbox"/> ₁₉ |
| Medium distance international holiday (four to eight hours flying time like Singapore, Thailand, Japan) | <input type="checkbox"/> ₂₀ | <input type="checkbox"/> ₂₀ |
| Long distance international holiday (more than eight hours flying time like Europe) | <input type="checkbox"/> ₂₁ | <input type="checkbox"/> ₂₁ |
| None | <input type="checkbox"/> ₉₉ | |

Section C – Historical planning & booking

[ASK IF CODES 1 TO 18 IN QA5.2]

C7. Thinking about your last holiday, what inspired/**motivated** you to choose [INSERT CODE FROM A5.2] for this holiday? *Please tick all that apply*

| ROTATE CODES 1 TO 20 | M/R |
|---|--|
| Internet sites | <input type="checkbox"/> ₁ |
| Social networking sites | <input type="checkbox"/> ₂ |
| Word of mouth | <input type="checkbox"/> ₃ |
| Recommendation from family and friends | <input type="checkbox"/> ₄ |
| Information from travel agents/tour operators | <input type="checkbox"/> ₅ |
| Travel documentaries /travel programs | <input type="checkbox"/> ₆ |
| Been there before | <input type="checkbox"/> ₇ |
| Haven't been before/ always wanted to go | <input type="checkbox"/> ₈ |
| Special/ cheap offer | <input type="checkbox"/> ₉ |
| Trip Advisor | <input type="checkbox"/> ₁₀ |
| Wanted to see more of Australia | <input type="checkbox"/> ₁₁ |
| Wanted to see the real Australia | <input type="checkbox"/> ₁₂ |
| Advertising materials (online, bill board, TV etc.) | <input type="checkbox"/> ₁₃ |
| Cheap airline ticket | <input type="checkbox"/> ₁₄ |
| Good package deal | <input type="checkbox"/> ₁₅ |
| Travel magazines/blogs | <input type="checkbox"/> ₁₆ |
| To attend an Event – organised sporting events | <input type="checkbox"/> ₁₇ |
| To attend an Event – personal events (wedding, funeral) | <input type="checkbox"/> ₁₈ |
| To attend an Event – festivals, fairs or cultural events | <input type="checkbox"/> ₁₉ |
| Other [Please specify] | <input type="checkbox"/> ₉₇ |
| Don't know/can't remember | <input type="radio"/> ₉₉ |

[ASK IF CODES 1 TO 18 IN QA5.2]

C3. On this last holiday of 2 nights or more in [INSERT CODE FROM A5.2], which one of the following best describes who you travelled with? *Please tick all that apply*

| DON'T ROTATE CODES | S/R |
|---------------------------|---------------------------------------|
| By myself | <input type="checkbox"/> ₁ |
| Adult couple | <input type="checkbox"/> ₂ |
| Family group | <input type="checkbox"/> ₃ |
| Friends &/or relatives | <input type="checkbox"/> ₄ |
| Business associates | <input type="checkbox"/> ₅ |
| Other [Please specify] | <input type="checkbox"/> ₆ |
| Don't know/can't remember | <input type="checkbox"/> ₇ |

[ASK NT VISITORS, CODE 15 QA5.1, I.E. NT VISITOR THIS WAVE, OTHERS GO TO D1]

A5.1b Can you confirm which of these areas you visited on your recent Northern Territory holiday? *Please tick all that apply*

| ROTATE CODES 1 TO 10 | M/R |
|--|---------------------------------------|
| Darwin/ Litchfield | <input type="checkbox"/> ₁ |
| Kakadu | <input type="checkbox"/> ₂ |
| Arnhem Land | <input type="checkbox"/> ₃ |
| Katherine | <input type="checkbox"/> ₄ |
| Tennant Creek/ Devil's Marbles/ Barkly | <input type="checkbox"/> ₅ |
| Alice Springs | <input type="checkbox"/> ₆ |
| Ayers Rock/ Uluru/ Kings Canyon | <input type="checkbox"/> ₇ |
| Don't know/ not sure | <input type="radio"/> ₉₈ |

[ASK NT VISITORS, CODE 15 QA5.1, I.E. NT VISITOR THIS WAVE, OTHERS GO TO QD1]

C8. Did you encounter any issues in regards to your last Northern Territory holiday? *Please choose one only*

| DO NOT ROTATE | S/R | |
|---------------|------------------------------------|-----------------|
| Yes | <input type="radio"/> ₁ | GO TO C9 |
| No | <input type="radio"/> ₂ | GO TO D3 |

[ASK IF CODE 1 IN QC8; OTHERS GO TO QD3]

C9. Please describe the issue or issues you encountered...

Please type in your response in the box below.

[ASK NT VISITORS, CODE 15 QA5.1, I.E. NT VISITOR THIS WAVE]

D3. Just to confirm, how many days did your Northern Territory holiday last in total?
RECORD LENGTH IN DAYS

[ASK NT VISITORS, CODE 15 QA5.1, I.E. NT VISITOR THIS WAVE, OTHERS GO TO QD1]

C12. How likely are you to return to the Northern Territory for a holiday in the next two years? *Please choose one only*

| DO NOT ROTATE | S/R |
|---------------------|-------------------------------------|
| Extremely likely 10 | <input type="radio"/> ₁₀ |
| 9 | <input type="radio"/> ₉ |
| 8 | <input type="radio"/> ₈ |
| 7 | <input type="radio"/> ₇ |
| 6 | <input type="radio"/> ₆ |
| 5 | <input type="radio"/> ₅ |
| 4 | <input type="radio"/> ₄ |
| 3 | <input type="radio"/> ₃ |
| 2 | <input type="radio"/> ₂ |
| 1 | <input type="radio"/> ₁ |
| Not at all likely 0 | <input type="radio"/> ₀ |

[ASK NT VISITORS, CODE 15 QA5.1, I.E. NT VISITOR THIS WAVE, OTHERS GO TO QD1]

C14. How likely are you to recommend the Northern Territory as a place to holiday? *Please choose one only*

| DO NOT ROTATE | S/R |
|---------------------|-------------------------------------|
| Extremely likely 10 | <input type="radio"/> ₁₀ |

| | | |
|--|---------------------|----------------|
| | 9 | O ₉ |
| | 8 | O ₈ |
| | 7 | O ₇ |
| | 6 | O ₆ |
| | 5 | O ₅ |
| | 4 | O ₄ |
| | 3 | O ₃ |
| | 2 | O ₂ |
| | 1 | O ₁ |
| | Not at all likely 0 | O ₀ |

C14i Using the box below, can you explain why you are rated your likelihood to recommend a Northern Territory holiday [INSERT RESPONSE FROM A7i] out of 10?
Please type in your response in the box below

Section D – Holiday preferences

[ASK ALL]

D1. Now, which of the following would you consider to be your favourite types of holiday? Please tick all that apply

| | D1i. |
|---|--|
| ROTATE CODES 1-21 | M/R |
| Beach holiday | <input type="checkbox"/> ₁ |
| City Break | <input type="checkbox"/> ₂ |
| Cruise | <input type="checkbox"/> ₃ |
| Sightseeing | <input type="checkbox"/> ₄ |
| Gourmet food and wine tasting | <input type="checkbox"/> ₅ |
| Party/ celebration trips | <input type="checkbox"/> ₆ |
| Romantic getaways | <input type="checkbox"/> ₇ |
| Attending events [such as sports or festivals] | <input type="checkbox"/> ₈ |
| Camping/ motor home | <input type="checkbox"/> ₉ |
| Self-drive | <input type="checkbox"/> ₁₀ |
| Activity based holiday (e.g. scuba diving, skiing, rock climbing, trekking) | <input type="checkbox"/> ₁₁ |
| Theme parks/ fun parks | <input type="checkbox"/> ₁₂ |
| Pampering/ spa | <input type="checkbox"/> ₁₃ |
| Wildlife | <input type="checkbox"/> ₁₄ |
| Shopping | <input type="checkbox"/> ₁₅ |
| Exploring local indigenous culture/ sites/ history | <input type="checkbox"/> ₁₆ |
| Exploring national parks | <input type="checkbox"/> ₁₇ |
| Visiting (or returning to) familiar places | <input type="checkbox"/> ₁₈ |
| Visiting places I've never been before | <input type="checkbox"/> ₁₉ |
| Travelling with my family | <input type="checkbox"/> ₂₁ |
| Other [Please specify] | <input type="checkbox"/> ₂₁ |
| Don't know/ can't remember | <input type="radio"/> ₉₈ |

For the next couple of questions, we would like you to imagine that the next holiday you were going to take was to be to the Northern Territory.

[ASK ALL]

D2. If you were going to visit the Northern Territory for your next domestic holiday, how long a trip would you take?
Please enter the length in days
 days

[ASK ALL]

B6. And if you were going to visit the Northern Territory for a holiday of two nights or more (not visiting friends or relatives), which destinations would you most likely visit? *Please tick all that apply*

| ROTATE CODES 1 TO 10 | M/R |
|--|---------------------------------------|
| Darwin/ Litchfield | <input type="checkbox"/> ₁ |
| Kakadu | <input type="checkbox"/> ₂ |
| Arnhem Land | <input type="checkbox"/> ₃ |
| Katherine | <input type="checkbox"/> ₄ |
| Tennant Creek/ Devil's Marbles/ Barkly | <input type="checkbox"/> ₅ |
| Alice Springs | <input type="checkbox"/> ₆ |
| Ayers Rock/ Uluru/ Kings Canyon | <input type="checkbox"/> ₇ |
| Don't know/ not sure | <input type="radio"/> ₉₈ |

[ASK ALL]

B6b. If you were to visit [*PIPE IN SINGLE AREA FROM B6, ROTATING SO ALL ARE COVERED], what do you expect you would be able to do there? (Please include activities you can do for free and activities you would pay for)? *Please type in your response in the box below.*

Section F – Campaign metrics

[ASK ALL]

F1. Have you recently read, seen or heard anything about holidays in the Northern Territory in the last three months?
Please choose one only

| DO NOT ROTATE | S/R | |
|---------------------|------------------------------------|-------------------|
| Yes | <input type="radio"/> ₁ | GO TO F2.3 |
| No | <input type="radio"/> ₂ | GO TO F2.2 |
| Don't know / unsure | <input type="radio"/> ₃ | GO TO F2.2 |

[ASK CODE 1 IN F1; OTHERS GO TO F2.2]

F2.3 Where have you recently read, seen or heard anything for a holiday for the Northern Territory in the last three months?

| ROTATE CODES 1 TO 16 | M/R |
|---|--|
| Holiday blogs | <input type="checkbox"/> ₁ |
| Word of mouth | <input type="checkbox"/> ₂ |
| Recommendation from family and friends | <input type="checkbox"/> ₃ |
| TV advertising for a destination | <input type="checkbox"/> ₄ |
| Newspaper advertising for a destination | <input type="checkbox"/> ₅ |
| Newspaper articles featuring a travel destination | <input type="checkbox"/> ₆ |
| Radio advertising for a destination | <input type="checkbox"/> ₇ |
| Billboard advertising a destination | <input type="checkbox"/> ₈ |
| Travel magazines | <input type="checkbox"/> ₉ |
| Information from travel agents/tour operators | <input type="checkbox"/> ₁₀ |
| Travel documentaries /travel programs | <input type="checkbox"/> ₁₁ |
| Promotional email alerts | <input type="checkbox"/> ₁₂ |
| Online advertising –includes internet sites/social networking sites | <input type="checkbox"/> ₁₃ |
| Outdoor (trains, buses/ and bus stops etc) | <input type="checkbox"/> ₁₄ |
| northernterritory.com | <input type="checkbox"/> ₁₅ |
| Other [Please specify] | <input type="checkbox"/> ₁₆ |
| Don't know/can't remember | <input type="checkbox"/> ₁₇ |

[ASK CODE 1 IN F1; OTHERS GO TO F2.2]

F2.4 What have you recently read, seen or heard about holidays in the Northern Territory in the last three months?
Please type your answer in the box below. If you have not heard anything, please type 'nothing' in this question

[ASK ALL]

F2.2 Have you recently read, seen or heard the following communications about holidays in the Northern Territory?
Please choose all you have seen

SHOW ALL ADS ON SINGLE PAGE SCROLLING DOWN

| | | Yes | No |
|-----|---|-----|----|
| Ad1 | ROTATE "Ad1_OOH_SydneyTrains" | 1 | 2 |



(CLICK ON IMAGE TO ENLARGE)

ROTATE

"Ad2_OOH_York St Bus"



(CLICK ON IMAGE TO ENLARGE)

Ad2

1

2

Ad 3

ROTATE

"Ad3_OOH_Elizabeth St Bus"

1

2



(CLICK ON IMAGE TO ENLARGE)

[ASK F6, F4 AND F7 SHOWING ONE AD RANDOMLY SELECTED FROM F2.2. THE SAME RANDOMLY SELECTED AD IS TO BE SHOWN AT EACH QUESTION]

F6. We are now going to look at one of the **three** ads we've shown in a little more detail. It doesn't matter whether or not you've seen it before. So...

What would you say is the key message this communication was trying to tell you about the Northern Territory?
Please type in your response in the box below.

F4. Which of the following statements best describes the response you had to this communication in terms of considering the Northern Territory as a holiday destination? Please choose one circle only [CLICK TO ENLARGE/PLAY]

| | [DO NOT ROTATE] | S/R |
|--|--|--------------------------|
| | Makes me want to book an NT holiday | <input type="radio"/> 1 |
| | Makes me seriously consider visiting the NT for a holiday | <input type="radio"/> 2 |
| | Increases my interest in learning more about the NT as a holiday destination | <input type="radio"/> 3 |
| | It has no effect on me either way | <input type="radio"/> 4 |
| | Decreases my interest in learning more about the NT as a holiday destination | <input type="radio"/> 5 |
| | I won't visit the NT as a result of this communication | <input type="radio"/> 6 |
| | Not sure | <input type="radio"/> 99 |

F7. How much do you agree or disagree that this communication...?

| [ROTATE CODES] | | Strongly disagree | | | | | Strongly agree | | | | | Not sure |
|----------------|---|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|
| 1 | Told me something new about the NT | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 2 | Peaks my interest in the NT | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 3 | Portrays a holiday relevant to my needs | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 4 | Provides enough information to be confident booking a holiday to the NT | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 5 | Makes me want to go to the NT now | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 6 | Portrays a value for money holiday | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 7 | Is confusing | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 8 | Is something I am getting tired of seeing | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 9 | Stands out compared to other holiday advertising | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 10 | Is believable | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |

Section G – Brand Values
[ASK ALL]

G1. How strongly do you agree that the following statements describe a holiday in the Northern Territory?
Please choose one circle on each row

The Northern Territory

feels like it's a place...?

| [ROTATE CODES 1 – 16] | | Strongly disagree | | | | | Strongly agree | | | | | Not sure |
|-----------------------|---|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|
| 1 | That's uncomplicated | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 2 | That's fun loving | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 3 | For Adventure | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 4 | For Aboriginal culture | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 5 | That would be more appealing than going overseas | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 6 | For Australian culture | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 7 | For nature and wildlife | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 8 | That offers adventure with a little bit of luxury | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 9 | That would make my friends/family envious of me if I went | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 10 | For romantic getaways | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 11 | To explore and learn | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 12 | For authentic experiences | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 13 | A place that is raw, wild/untamed or uncharted | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 14 | A place worth visiting | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 15 | Place to go to sooner rather than later | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |
| 16 | A place that delivers (on expectations or experiences) | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ | O ₉₉ |

[ASK ALL]

G2. How strongly do you agree that the following statements describe people who holiday in the Northern Territory? Please choose one circle on each row

The Northern Territory is a place for people who are...?

| [ROTATE CODES 1 – 11] | Strongly disagree | | | | | Strongly agree | | | | | Not sure |
|-----------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|
| 1 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 2 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 3 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 4 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 5 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 6 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 7 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 8 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 9 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 10 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |
| 11 | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ | <input type="radio"/> O ₉₉ |

[ASK ALL]

[ALWAYS SHOW NT, AND 2 OTHER STATES AT SELECTED AT RANDOM]

G3. Thinking about holidays you might take in the future, how would you share your holiday experiences on social media? Please select as many as apply per row

Please think about your potential social media usage for each of the following destinations...

| [ROTATE A-H] | I would share beforehand; I would want others to know that I was going there | I would share while I was there; I would want others to see what I am up to | Share after I went; I would want others to see what I experienced | I wouldn't share anything about this destination on social media |
|---|--|---|---|--|
| A. NT | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |
| B. QLD | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |
| C. NSW | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |
| D. WA | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |
| E. TAS | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |
| F. ACT | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |
| G. VIC | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |
| H. Short distance international holiday | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ |

Section Z

Demographics

[ASK NON-NT VISITORS, IF NT VISITOR, CODE 15 IN Q5.1, AUTOCODE YES AND DO NOT SHOW]

F7. Just to check, have you ever been to the Northern Territory for a holiday in your lifetime? Please choose one only

| | S/R |
|-----|--------------------------------------|
| Yes | <input type="radio"/> O ₁ |
| No | <input type="radio"/> O ₂ |

Finally a few questions about you to make sure we've got a good mix of people in our survey

[ASK ALL]

Z3. What is your household's total yearly income before tax?

| | S/R |
|---------------------------------|---------------------------------------|
| Less than \$29,999 | <input type="radio"/> O ₁ |
| Between \$30,000 and \$59,999 | <input type="radio"/> O ₂ |
| Between \$60,000 and \$79,999 | <input type="radio"/> O ₃ |
| Between \$80,000 and \$99,999 | <input type="radio"/> O ₄ |
| Between \$100,000 and \$149,999 | <input type="radio"/> O ₅ |
| \$150,000 or more | <input type="radio"/> O ₆ |
| Prefer not to say | <input type="radio"/> O ₉₉ |

[ASK ALL]

Z4. Which of these best describes your household?

| | S/R |
|--|---------------------------------------|
| Sole occupant under 30 years | <input type="radio"/> O ₁ |
| Sole occupant 30 years or over – not retired | <input type="radio"/> O ₂ |
| Sole occupant – retired | |
| Share accommodation | <input type="radio"/> O ₃ |
| Family with children at home – youngest under 16 | <input type="radio"/> O ₅ |
| Family with children at home – youngest 16 or older | <input type="radio"/> O ₆ |
| Couple without children living at home – not retired | |
| Retired couple without children living at home | |
| Other (please specify) | <input type="radio"/> O ₉₈ |
| Prefer not to say | <input type="radio"/> O ₉₉ |

[ASK ALL]

Z5. What is your postcode?

| | | | |
|--|--|--|--|
| | | | |
|--|--|--|--|

[ASK ALL]

Z7. Could we talk to re-contact you to participate in group discussions or further research about the Northern Territory? *Please type in your email in the box below.*

| | S/R |
|-----|--------------------------------------|
| Yes | <input type="radio"/> O ₁ |
| No | <input type="radio"/> O ₂ |

Thank you very much for your time today.

2563_NT Delegate research

INTERCEPT AND ONLINE QUESTIONNAIRES

VERSION 7– 24th of August, 2017**Notes:**

This survey is divided into two key sections:

1. Economic contribution: 2-3 minute survey to be administered via intercept at the event.
2. Satisfaction with the NT event experience: 2-3 minute survey to be administered via follow up emails or appended to existing event satisfaction survey.

Sample:

Event delegates in Darwin and Alice Springs

SECTION A: Economic Contribution

Introduction script:

Good morning/afternoon/evening.

My name is [insert interviewer name] and I am working with Tourism NT to conduct research on the economic contribution of events to the Northern Territory and overall satisfaction with your experience in the Northern Territory.

The survey is about your experience in the NT and not designed to evaluate the conference/event. It will take about 3-5 minutes to complete and your responses will be kept confidential.

INSTRUCTION TO INTERVIEWER: We require that participants complete the questionnaire during the intercept as opposed to later. Please encourage all participants to do the questionnaire with you as opposed to send them a link via email. Where a link is to be provided, please let the participant know that a link will be sent in the week after the conference.

[ASK ALL]

Q1 Would you like to participate in this research? You can do it right now, or I can grab your email address and send you a link to it so you can do it later.

| INTERVIEWER TO CODE BASED ON RESPONSE | S/R | |
|---------------------------------------|----------------|-------------------------------|
| Yes, I will do it now | O ₁ | CONTINUE TO A1 |
| Yes, I will do it later | O ₂ | GO TO Q2 THEN THANK AND CLOSE |
| No, I am not interested | O ₃ | THANK AND CLOSE |

[ASK IF CODE 02 AT Q1, OPEN ENDED]

Q2 What is your email address? We will only be using your details for the purpose of this study and you will not receive any additional communications from us

[ASK IF CODE 02 AT Q1, OPEN ENDED or SHOW ANSWER PUT IN AT Q2]

Q2b Could you please confirm your email address for me.

Section A: Background information**[INTERVIEWER TO RECORD FOR ALL]**

A1. Destination of the event/conference...

| | | |
|---------------|----------------|----------|
| | S/R | |
| Darwin | O ₁ | CONTINUE |
| Alice Springs | O ₂ | CONTINUE |

[INTERVIEWER TO RECORD FOR ALL]

A2. What is the name of the event/conference?

| | | |
|---|----------------|--|
| | S/R | |
| Australian and New Zealand Society of Nephrology Annual Scientific Meeting 2017 | O ₁ | |
| Travel Managers 2017 conference | O ₂ | |
| 2017 Australian Disease Management Association Annual Conference | O ₃ | |
| 2017 Hotondo Homes National Conference | O ₄ | |
| 2017 Nuffield Australia National Conference | O ₅ | |
| Australian Lawyers Alliance National Conference 2017 | O ₆ | |
| MYOB 2017 | O ₇ | |

[INTERVIEWER TO RECORD FOR ALL. CODE 98 WILL ONLY BE PROVIDED ONLINE]

A3. And are you...

| | | |
|--------|-----------------|--|
| | S/R | |
| Male | O ₁ | |
| Female | O ₂ | |
| Other | O ₉₈ | |

[ASK ALL]

A5. Which of the following age groups do you fall into?

| | | |
|-------------|----------------|-----------------|
| 17 or under | O ₁ | THANK AND CLOSE |
| 18-24 | O ₂ | |
| 25-34 | O ₃ | |
| 35-44 | O ₄ | |
| 45-54 | O ₅ | |
| 55-64 | O ₆ | |
| 65 or above | O ₇ | |

[ASK ALL]

A5b. Which of these destinations have you visited for an event/conference before (not including the event/conference you are currently at)?

| | |
|--|----------------|
| | M/R |
| Alice Springs | O ₁ |
| Uluru | O ₂ |
| Darwin | O ₃ |
| None of these | O ₄ |
| I have never been to the NT for an event/conference before | O ₅ |

[ASK ALL]

A6 Do you usually live...?

| | S/R | |
|---|----------------|--|
| Locally – within 50 km of the event/conference venue | O ₁ | |
| Somewhere else in the NT (more than 50 kms from the event/conference) | O ₂ | |
| Interstate | O ₃ | |
| Overseas | O ₄ | |

[ASK IF CODE 03 AT A6]

A7 Which state do you reside in?

| | S/R | |
|------------------------------|----------------|--|
| New South Wales | O ₁ | |
| Victoria | O ₂ | |
| Tasmania | O ₃ | |
| South Australia | O ₄ | |
| Western Australia | O ₅ | |
| Queensland | O ₆ | |
| Australian Capital Territory | O ₇ | |

Section B: Travel information

ASKED TO THOSE WHO CODE 2-4 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION

Now, we would like you to think about this conference or event.

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

B1 How did you travel to [insert event location] for this event?

| | S/R | |
|--|-----------------|--|
| I flew to [insert event location] | O ₁ | |
| I flew to an airport (not [insert event location] then drove | O ₂ | |
| I drove | O ₃ | |
| Other (please specify) | O ₉₈ | |

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

B3. Which of the following best describes who you travelled with to attend this event/conference?

| | M/R | |
|---|-----------------|---------------------------|
| I travelled alone | O ₁ | SHOULD BE SINGLE RESPONSE |
| I travelled with my partner | O ₂ | |
| I travelled with other family members | O ₃ | |
| I travelled with other delegates/colleagues | O ₄ | |
| I travelled with friends | O ₅ | |
| Other (please specify) | O ₉₈ | |

INSTRUCTION TO INTERVIEWER: Please make the respondent aware that question B4 refers to people that s/he was both travelling with AND sharing costs with (i.e. people on the same plane and those s/he is not sharing costs with are not included in the travel party).

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 02-98 AT B1– DELEGATES FROM OUTSIDE THE EVENT LOCATION WHO TRAVELLED WITH SOMEONE ELSE]

B4. Could you tell us how many people were travelling with you? That is, excluding yourself, how many people travelled with you to [insert conference location] who...

| | |
|-------------------------------|----------------|
| Attended the conference | --- Open ended |
| Did not attend the conference | --- Open ended |

[ASK ALL WHO CODE 02-04 AT A6 –DELEGATE FROM OUTSIDE THE EVENT LOCATION]

B5. In total, how many nights will you be staying in [at event location] as a result of attending this event/conference?

| |
|--|
| |
|--|

[ASK ALL WHO CODE 02-04 AT A6 –DELEGATE FROM OUTSIDE THE EVENT LOCATION]

B6. And how many days of the event/conference will you be attending?

| |
|--|
| |
|--|

[ASK ALL WHO CODE 03-04 AT A6, DELEGATES FROM OUTSIDE THE NT]

B7. Have you visited or will you be visiting any other destinations in the Northern Territory on this trip?

| | | |
|---|--------------------------------------|-----------------|
| | S/R | |
| Yes | <input type="radio"/> O ₁ | |
| No, I am only here for the event/conference | <input type="radio"/> O ₂ | Go to C1 |

[ASK ALL WHO CODE 03-04 AT A6 AND CODE 01 AT B7, DELEGATES FROM OUTSIDE THE NT AND TRAVELLED TO or TRAVELLING TO OTHER LOCATIONS IN THE NT]

B8b. Excluding [Event location] which other destinations have you visited or will you be visiting on this trip?

| | | |
|--|---------------------------------------|--|
| | M/R | |
| Darwin [if A1 = 2] | <input type="radio"/> O ₁ | |
| Alice Springs [if A1 = 1] | <input type="radio"/> O ₂ | |
| Tennant Creek / Karlu Karlu (Devils Marbles) | <input type="radio"/> O ₃ | |
| The MacDonnell Ranges | <input type="radio"/> O ₄ | |
| Kakadu National Park | <input type="radio"/> O ₅ | |
| Arnhem Land | <input type="radio"/> O ₆ | |
| Katherine / Nitmiluk National Park | <input type="radio"/> O ₇ | |
| Uluru Kata Tjuta National Park (Ayers Rock) | <input type="radio"/> O ₈ | |
| Litchfield | <input type="radio"/> O ₉ | |
| Tiwi Islands | <input type="radio"/> O ₁₀ | |
| Other [please specify] | <input type="radio"/> O ₉₈ | |

[ASK ALL WHO CODE 03-04 AT A6, DELEGATES FROM OUTSIDE THE NT]

B9. How many nights will you be staying in the Northern Territory for in total? That is, including the event/conference and any pre/post touring.

| |
|--|
| |
|--|

Section C: Spend on this trip ASKED ALL

Now, we have a few questions on the amount of money you have spent on this trip or to attend this event/conference in total. We would like you to think about the whole trip in the NT (including any pre-post touring you may have/or will undertake).

Please include:

- All amounts spent in the NT
- Any amounts paid for by your sponsor/employer
- All spending made by you (this includes expenditure by you on travel party members who did or did not attend the event/conference in addition to your personal and/or sponsored costs).
- Spending made during the event/conference as well as before/after the event/conference

Please exclude any amount spent on other delegates or people not in your travel party

Please exclude any amounts spent on international flights to/from the event/conference location.

As you may not have paid for some aspects of the trip yourself, you may not be able to provide exact amounts. If this is the case please respond with your best estimate in Australian dollars. Please note that your travel party includes people that you were both travelling with to this event/conference AND sharing costs with.

[ASK ALL]

C1 When signing up for the conference, did you get a....

| | S/R | | |
|--|----------------|---|--|
| Conference day Package (i.e. part of the event) which included all costs relating to your daytime attendance at the conference (e.g. registration, workshops, meals, refreshments) | O ₁ | And how much did you spend in total for yourself and others (even if you claimed it back from your company/sponsor or they paid for it up front)? \$ | And how many people in your travel party did you buy this for? Myself only O ₁ Other (please specify how many) O _s |
| Conference total Package (i.e. the event) this includes All costs relating to daytime attendance at the conference (e.g. registration, workshops, meals, refreshments), PLUS meals such as gala dinners, tours and accommodation. | O ₂ | And how much did you spend in total for yourself and others (even if you claimed it back from your company/sponsor or they paid for it up front)? \$ | And how many people in your travel party did you buy this for? Myself only O ₁ Other (please specify how many) O _s |
| Conference registration Only Not including other costs | O ₃ | And how much did you spend in total for yourself and others (even if you claimed it back from your company/sponsor or they paid for it up front)? \$ | And how many people in your travel party did you buy this for? Myself only O ₁ Other (please specify how many) O _s |

[ASK ALL]

C2 And how much was spent in total on the following? Please estimate any other costs in total that you paid for yourself and/or members of your travel party, NOT INCLUDED in one of the above registration options. That is, the amounts you have had to pay to local vendors in [insert event location] including online but **NOT** the event/conference organisers.

| | | Approximate amount spent in Australian Dollars (enter 0 if you did not spend any money on this, or it was covered fully in your package) |
|-----------------------|--|---|
| Meals, food and drink | | \$ |
| Entertainment | This includes events, recreation, swimming pool, cinema/ theatre & concerts etc. | \$ |
| Accommodation | | \$ |
| Tours | This includes tours, cost of visiting attractions, sightseeing etc. | \$ |

transport around the NT
during your visit This includes taxi fares, car hire, petrol, or flights etc. \$
taken around the event/conference location or
between places in the NT

domestic travel The cost of air or land transport to [event location] \$

shopping Including souvenirs \$

other expenses Please specify \$

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 2-98 AT B3 –DELEGATE FROM OUTSIDE THE EVENT LOCATION NOT TRAVELLING ALONE]

C2. Thinking about the above expenditure, NOT INCLUDING event package/registration - how many people in your travel party did you pay for?

| | |
|--|---------------------------------------|
| | S/R |
| Just myself | <input type="radio"/> O ₁ |
| Myself and one other person | <input type="radio"/> O ₂ |
| Myself and two other people | <input type="radio"/> O ₃ |
| Myself and three other people | <input type="radio"/> O ₄ |
| Myself and four other people | <input type="radio"/> O ₅ |
| Myself and five other people | <input type="radio"/> O ₆ |
| Other (please tell us how many people that amount covered in total including yourself) | <input type="radio"/> O ₉₈ |

Section D: Satisfaction ASKED ALL

[ASK ALL]

D1. How satisfied were you with [insert event location] as a destination for business events?

| | | | | | |
|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Extremely dissatisfied | | | | Extremely satisfied | Don't know/ Unsure/Not able to evaluate |
| <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₉₉ |

[ASK IF CODE 1-5 AT D1]

D2 Is there a particular reason why you rated this as [INSERT CODE FROM D1]/5?

| |
|--|
| |
|--|

[ASK ALL]

D4. And how satisfied were you with the [insert event location] Convention Centre?

| | | | |
|-------------------------------|--|----------------------------|-------------------------------|
| Extremely dissatisfied | | Extremely satisfied | Don't know/ Unsure/Not |
|-------------------------------|--|----------------------------|-------------------------------|

| | | | | | |
|----------------|----------------|----------------|----------------|----------------|-------------------------|
| | | | | | able to evaluate |
| O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₉₉ |

[ASK IF CODE 1-5 AT D4]

D5 Is there a particular reason why you rated this as [INSERT CODE FROM D4]/5?

| |
|--|
| |
|--|

[ASK ALL]

D6. How likely are you to recommend the [insert event location] Convention Centre as a venue to attend a business event in the future?

| | | | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------------------------------|
| Extremely unlikely to recommend | | | | | | | | | | Extremely likely to recommend |
| O ₀ | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ |

Section E: Email details ASK IF CODE 02-04 AT A6 – DO NOT LIVE LOCALLY OR ELSE, THANK AND CLOSE

We have a few more questions we would like to ask you. These questions relate to your experience of visiting the NT and we can email it to you so you can complete it at your leisure. The questionnaire should only take 3-5 minutes to complete and we can send it to you at a time that is convenient for you.

[ASK ALL]

E1. Would you be interested in participating?

| | | |
|-----|----------------|-----------------|
| | S/R | |
| Yes | O ₁ | |
| No | O ₂ | Thank and close |

[ASK IF CODE 01 AT E1]

E2. When would be the best time to send it to you?

| |
|--|
| |
|--|

[ASK IF CODE 01 AT E1]

E3. Can we please have your email address so we can send you the questionnaire?

| |
|--|
| |
|--|

[ASK IF CODE 02 AT E1, OPEN ENDED or SHOW ANSWER PUT IN AT E3]

E4. Could you please confirm your email address for me.

| |
|--|
| |
|--|

SECTION B: Satisfaction with the NT event experience

You are receiving this email because you recently attended an event/conference in the Northern Territory and took part in a quick face to face survey. Thank you for agreeing to participate in this survey. This part of the survey is about your overall experience of being an event attendee in the Northern Territory and not about evaluating the event/conference you attended – so please keep that in mind while responding to the questions. We would like to start off by asking you a few questions about your trip.

Section F: Travel specifics – ASK IF CODE 2-4 AT A6 – DELEGATE FROM OUTSIDE THE EVENT LOCATION

[ASK ALL WHO CODE 02-04 AT A6 DELEGATE FROM OUTSIDE THE EVENT LOCATION]

F1 Would you have visited [insert event location] had the event/conference not been held there?

| | S/R | |
|-----|----------------|--|
| Yes | O ₁ | |
| No | O ₂ | |

[ASK ALL WHO CODE 1 AT F1]

F2 Could you tell us why you would have come to [insert event location] even if the conference was not held here?

Open ended

[ASK ALL WHO CODE 2 AT F1]

F2 Could you tell us why you would not have come to [insert event location] if the conference was not held here?

Open ended

Section G: Travel specifics – ASK IF CODE 2-4 AT A6 AND CODE 1-2 AT B1 – DELEGATE FROM OUTSIDE THE EVENT LOCATION WHO FLEW TO EVENT LOCATION

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 1-2 AT B1 –DELEGATE FROM OUTSIDE THE EVENT LOCATION AND FLEW TO THE NT LOCATION]

G1 When we met you in [insert event location], you indicated that you flew to the NT. How many flights did you take to get to [insert event location]?

| | S/R | |
|----------------------------------|----------------|--|
| I flew here directly | O ₁ | |
| One connecting flight | O ₂ | |
| Two connecting flights | O ₃ | |
| More than two connecting flights | O ₄ | |

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 1-2 AT B1 –DELEGATE FROM OUTSIDE THE EVENT LOCATION AND FLEW TO THE NT LOCATION]

G2 Which airlines did you fly with to get here?

| | M/R | |
|------------------------|-----------------|-------------------------|
| Virgin Australia | O ₁ | |
| Qantas | O ₂ | |
| Jet Star | O ₃ | |
| Tigerair | O ₄ | |
| Fly Tiwi | O ₅ | |
| Air north | O ₆ | |
| Emirates | O ₇ | |
| Singapore Airlines | O ₈ | |
| Philippines Airlines | O ₉ | |
| Air Asia | O ₁₀ | |
| Other (please specify) | O ₉₈ | ALLOW MULTIPLE AIRLINES |

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 1-2 AT B1 –DELEGATE FROM OUTSIDE THE EVENT LOCATION AND FLEW TO THE NT LOCATION]

G3 Which fare class did you travel in?

| | S/R | |
|-----------------------------------|----------------|--|
| Economy class | O ₁ | |
| Premium economy / Economy X class | O ₂ | |
| Business class | O ₃ | |
| First class | O ₄ | |

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 1-2 AT B1 –DELEGATE FROM OUTSIDE THE EVENT LOCATION AND FLEW TO THE NT LOCATION]

G4 Did you have any issues flying to [insert event location]?

| | | |
|-----|----------------|--|
| | S/R | |
| Yes | O ₁ | |
| No | O ₂ | |

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 1-2 AT B1 AND CODE 1 AT G4 –DELEGATE FROM OUTSIDE THE EVENT LOCATION WHO FLEW TO THE NT LOCATION AND HAD AN ISSUE WITH FLIGHTS]

G5 Could you tell us what problem or issue you faced with flying to [insert event location]?

| | | |
|---|----------------|--|
| | M/R | |
| Prices very expensive | O ₁ | |
| Flight times did not work well with start/finish times | O ₂ | |
| Connections did not suit event/conference timings | O ₃ | |
| No direct flights | O ₄ | |
| Preferred airline was not available for travel dates required | O ₅ | |
| Other (please specify) | O ₆ | |

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

G6 What was the main type of accommodation you used during your trip?

| | | |
|------------------------------------|-----------------|--|
| | S/R | |
| Hotel/ motel 3 stars or less | O ₁ | |
| Hotel/ motel 4 to 5 stars | O ₂ | |
| Serviced apartments | O ₃ | |
| Bed and breakfast | O ₄ | |
| Holiday house/unit | O ₅ | |
| Caravan/campground | O ₆ | |
| Backpacker/hostel | O ₇ | |
| I stayed with friends or relatives | O ₈ | |
| Other (please specify) | O ₉₈ | |

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

G7 What type of tours or experiences did you participate in during your trip?

| | | |
|---|-----------------|--|
| | M/R | |
| Cultural (museum, cultural centre etc.) | O ₁ | |
| Aboriginal culture | O ₂ | |
| History (colonial history, military history etc.) | O ₃ | |
| Nature based (bush walks/hiking, national parks etc.) | O ₄ | |
| Adventure experiences (4 wheel driving, diving with crocodiles, ballooning, helicopter tour etc.) | O ₅ | |
| Other (please specify) | O ₉₈ | |
| I did not participate in any additional experiences besides the conference | O ₉₉ | |

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

G8 How likely are you to visit [insert event location] for a holiday in the future?

| | | | | |
|---------------------------|----------------|----------------|----------------|-------------------------|
| Extremely unlikely | | | | Extremely likely |
| O ₁ | O ₂ | O ₃ | O ₄ | O ₅ |

Section H: Satisfaction overall – ASK IF CODE 2-4 AT A6 – DELEGATE FROM OUTSIDE THE EVENT LOCATION

[ASK ALL]

H1. How satisfied were you with the overall experience of being an event delegate in the Northern Territory? That is your experience with the venues, getting around, activities, tours, recreation, accommodation, food, etc.

| | | | | | |
|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|----------------------------|
| Extremely dissatisfied | | | | | Extremely satisfied |
| <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | |

[ASK ALL]

H2. How likely are you to recommend [insert event location] as a place to attend a business event in the future?

| | | | | | | | | | | |
|--|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---------------------------------------|
| Extremely unlikely to recommend | | | | | | | | | | Extremely likely to recommend |
| <input type="radio"/> O ₀ | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ | <input type="radio"/> O ₇ | <input type="radio"/> O ₈ | <input type="radio"/> O ₉ | <input type="radio"/> O ₁₀ |

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

H3. On a scale of 01 to 05, how satisfied were you on an overall level with the following aspects of the event/conference experience?

| | Extremely dissatisfied | | | | Extremely satisfied | Not applicable |
|--|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Flights to the location | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ |
| Accommodation at the location | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ |
| Food options around the location | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ |
| Value for money | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ |
| Tours and attractions visited | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ |
| Visitor information services at the location | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ |
| Ability to get around at the event location | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ | <input type="radio"/> O ₆ |

Section I: Total expense – ASK IF CODE 2-4 AT A6 – DELEGATE FROM OUTSIDE THE EVENT LOCATION

When we spoke to you in the Northern Territory, you provided us with your best estimate of how much you spent in the NT. Based on your answers, our calculations show that you spent or planned to spend [insert total from C1] in total. Now that you have returned home after the event, we would like to know how your estimate given to us before compared to the amount you actually spent during your trip in the NT.

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

I1. Based on the answers you provided us with in the face to face survey, our calculations show that you spent or planned to spend [insert total from C1] in total for this event/conference. Now that you have returned home after the event, how much do you estimate that you actually spent in total for yourself and/or members of your travel party on the event/conference?

Before answering, please keep in mind that your total amount spent include:

- All amounts spent in the NT
- Any amounts paid for by your sponsor/employer
- All spending made by you (this includes expenditure by you on travel party members who did or did not attend the event/conference in addition to your personal and/or sponsored costs)
- Spending made during the event/conference as well as before/after the event/conference
- Any event/conference packages and registration, as well as additional amounts spent on meals/food, entertainment, accommodation, tours, transport around the NT, domestic travel, shopping, and other purchases from local vendors

Please exclude any amount spent on other delegates or people not in your travel party.

Please exclude any amounts spent on international flights to/from the event/conference location.

As you may not have paid for some aspects of the trip yourself, you may not be able to provide an exact amount. If this is the case please respond with your best estimate in Australian dollars. Please note that your travel party includes people that you were both travelling with to this event/conference AND sharing costs with.

Now, please estimate for us how much you actually spent in total on the event/conference.

| | | |
|--|---|--|
| Amount we calculated from the face to face interview that you spent in total on the event/conference: | Estimate of the amount that you actually spent in total on the event/conference: | |
| [Insert amount from C1] | \$ | |

[ASK ALL WHO CODE 02-04 AT A6 – DELEGATES FROM OUTSIDE THE EVENT LOCATION]

I2. Was the actual amount you spent...?

| | | |
|--|--------------------------------------|--|
| | S/R | |
| Significantly more than what you thought | <input type="radio"/> O ₁ | |
| More than what you thought | <input type="radio"/> O ₂ | |
| About the same | <input type="radio"/> O ₃ | |
| Less than what you thought | <input type="radio"/> O ₄ | |
| Significantly less than what you thought | <input type="radio"/> O ₅ | |

[ASK ALL WHO CODE 02-04 AT A6 AND CODE 01 OR 02 AT G1 – DELEGATES FROM OUTSIDE THE EVENT LOCATION WHO HAVE SPENT MORE THAN EXPECTED]

I3. Which of the following aspects did you spend more than expected on?

| | |
|---|---------------------------------------|
| | M/R |
| Event/conference package or registration | <input type="radio"/> O ₁ |
| Additional costs NOT INCLUDED in event/conference package or registration: | |
| Meals, food and drink | <input type="radio"/> O ₂ |
| Entertainment (events, recreation, swimming pool, cinema/ theatre & concerts etc.) | <input type="radio"/> O ₃ |
| Accommodation | <input type="radio"/> O ₄ |
| Tours (organized or unorganized, cost of visiting attractions, sightseeing etc.) | <input type="radio"/> O ₅ |
| Transport around the NT during your visit (e.g. taxi fares, car hire, petrol, or flights etc. taken around the event/conference location or between places in the NT) | <input type="radio"/> O ₆ |
| Domestic air travel to [event location] and/or cost of alternative transport to [event location] | <input type="radio"/> O ₇ |
| Shopping (including souvenirs) | <input type="radio"/> O ₈ |
| Other (please specify) | <input type="radio"/> O ₉₈ |

Section J Final comments

[ASK ALL]

J1. Do you have any other thoughts on your event/conference experience in the NT, or any other suggestions the NT should consider to improve the experience for delegates like yourself?

| |
|--|
| |
|--|

Draft MDF Operators Survey 2017-18

1. Where is your business located?

- Darwin/Litchfield Region
- Katherine/Daly Region
- Kakadu Region
- Arnhem Region
- Other (please specify)

2. What sector do you operate in? (Select all that apply)

- Fishing Lodge
- General Tour Operator
- Accommodation Providers
- Fishing Tour/Charter
- Fishing Retail
- Other Retail
- Other (please specify)

Draft MDF Operators Survey 2017-18

3. How has the Million Dollar Fish competition impacted on your business?

NT customers outside of

| | Local NT customers | the Top End | Interstate customers | International customers |
|----------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Generated Interest | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Increased Bookings | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Increased Visitation | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Negatively Impacted | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| No Impact | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Other (please specify)

4. How did the Million Dollar Fish competition impact on your workforce planning? (Select all that apply)

- We had to hire more employees
- Current employees worked longer hours
- Extra training had to be provided to employees
- Other (please specify)

5. Where did you receive MDF bookings from? (Select all that apply)

- Travel Agent
- Wholesaler
- Tourism Top End
- Direct Booking
- Other (please specify)

6. Did you use any marketing aids provided by Tourism NT or Tourism Top End?

- Yes
- No

7. Would you like to participate in the MDF in the future?

- Yes
- No

8. If yes - How would you like us to communicate with you regarding the MDF in the future? (Select all that apply)

- Via presentations
- Phone
- Email
- Other (please specify)

9. If yes - How would you like to be involved? (Select all that apply)

- PR and media famil opportunities
- Photo shoots, filming, general support etc.
- Provide your product as a prize
- Social media campaign
- Other (please specify)

10. Do you have any other comments you would like to make?

2563 – NT Backpacker Study

Discussion Guide (V4)

1.5 hour Focus groups in SYDNEY

RESEARCH OBJECTIVES

Understand what backpackers are thinking, and what typologies and experiences they are after. Explore what is pushing backpackers to go on a backpacking holiday? And what destination factors pull backpackers to a particular destination? How they plan/book their travels and what influences them to make the decisions they do regarding travel

METHOD:

3x1.5 hour focus groups in Sydney – this guide

1x1.5 hour focus group in London

Materials required (what do we need to take):

- Creative ideas
- Pens and paper
- Group details
- Incentives (\$60)
- Private response sheets

1. Introduction and warm up (5 mins)

- Introduce self and instinct and reason - independent research company
- Explain how a group discussion works – discussion NOT an interview!
- No right or wrong answers, just honest opinions
- Having a group of just 6 people allows us more time to explore each of your thoughts and opinions more so than if we had a typical group of 7 or 8 people. So, everyone can have a say
- The session is being audio and video recorded for research purposes only
- Confidentiality of research process/reporting – research is carried out under the Market and Social Research Guidelines
- Mobile phones off please
- Today we are going to talk about going on backpacker style holidays (that is travelling for a long period of time like a free independent traveller and possibly working while you holiday on a Working Holiday Visa) and your experiences in Australia so far.
- Participant introductions:
 - So, to get started, it would be great if you could tell me a little about you. Your name. How old are you? Where you're from?
 - Have you been on an extended travelling holiday before? And where to?
 - What you think of Australia so far?
 - Any of you working on your holiday? What sort of jobs are you working in?
 -

2. Understanding backpacking (20 mins)

So, to get started, can you tell us a little about why you decided to go on a backpacking holiday?

- How is a backpacking holiday different to a traditional tourist holiday?
PROBE: What makes a backpacker unique – budget, travel options, length of holiday, accommodation options used, group of travel
- Why go on a backpacking style holiday? What makes backpacking better? What does backpacking allow you to do that other holidays do not?
- How do you plan where to go and what to do? Who do you go to for information?
- Need scope exercise (this will help us understand the needs that triggers a backpacker style holiday): I have a few cards here that I want you to look through. The cards represent ways you may choose to talk about backpacking. I want you to have a look through the set of cards in front of you and choose which ones explain what backpacking means to you personally. This is a quick exercise. I want you to pick out 3 cards at most that summarise what backpacking really means to you.

MODERATOR: To hand out cards and give the group 2-3 minutes and then discuss each and why they were picked out.

So now, I want you to think you're back home and planning your next backpacking trip. You've learnt from this trip and you want to make your next trip the best backpacking holiday ever...

- Which destinations would you include? This could be any where in the world. Why those places? What is exciting about them?
- Who would you go with?
- How long would you go for?
- What do you think you will do there? What sort of experiences would you be keen to participate in?
- What sort of accommodation would you travel in?
- How would you travel around where you're going?

3. Why Australia? (15 mins)

Let's focus on this trip a bit more...

- Why did you choose Australia? What did you expect to experience in Australia?
 - And have your expectations been met?
 - What expectations have not been met?
 - Have you had any challenges while in Australia? PROBE: Expense, safety, travel, accommodation.
 - Where did you plan to go? Have you been able to get there? Did you book to go there when you were in Australia or when you were still at home?
- Did you have any challenges coming to Australia as a Working Holiday maker? Did this affect your decision to come?
PROBE: Cost of travel and Visas
- Where have you been in Australia?
 - Why did you go there?
 - What did you do there?
 - What sort of experiences did you participate in?
 - Where did you stay?
 - How did you get there?
- Where do you plan to go next in Australia?
 - Why there?
 - What will you do there?

- What sort of experiences did you participate in?
- Where did you stay?
- How did you get there?

4. What do you think about the NT? (15 mins)

- So I would like to talk to you a bit more about the NT. What do you know about it?
 - What places come to mind?
 - What sort of experiences can you have there?
 - And how did you hear about all this? PROBE: Word of mouth from other travellers, before they left home, social media, desktop research etc
- What do you think of the Northern Territory as a place to visit for a backpacker holiday? What comes to mind?
 - What is good about the NT as a backpacker holiday?
 - What concerns you? PROBE: Safety, Costs, Flights, Travel time, Remoteness, weather, old/tired, not much to do, jobs
 - Are there any challenges for backpackers in terms of going to the NT?
- How many of you are thinking of going to the NT on this trip? Or have already been?
- FOR THOSE PLANNING OR WHO HAVE ALREADY VISITED THE NT
 - Why was the NT on your list?
 - Tell me about this trip a bit more... and if you havent already been, tell me what you will do on this trip to the NT?
 - What do you know about the NT?
 - What must you do?
 - How long will you (or did you) stay for? Why not longer?
 - Was/will the NT part of a self-drive holiday? Or do you think you will fly and tour once there?
 - Which parts of the NT did you (or will you visit)? Did you pre-book?
 - How will you (or did you) get there?
 - What will you do once you're there (or did you do there)? Why?
 - What type of accomodation did you (or will you) stay?
 - PROBE: Traditional Hostels, AirBnB, shared accommodation, motels.
 - Does this accom choice differ in the NT compared to other jurisdictions in Australia and how did NT accommodation stack up compared to other places
 - So how did you plan the NT – did you book it all before you left home? Or once you got here? What did you book before you left home vs what did you book on the ground here?
- FOR THOSE NOT PLANNING ON VISITING THE NT
 - Why are you not keen on visiting the NT?
 - What do you know about the NT?
 - What is stopping you?

5. What experiences would make the NT a great backpacker holiday? (30 mins)

- I have a few experiences for you here today. These are experiences you can have as a backpacker in the NT [note: I have branded this within the NT context to understand what experiences could pull visitors to the NT]. I want you to help me build an amazing backpacker

holiday that is ideal for you. So imagine you were going to the NT and were planning a backpacker trip there.

These images are just ideas and I want you to work together as a group to build this holiday experience. Work through this pile of experiences and sort them out into what you will definitely have on your holiday (whats hot), what you may do (maybes) and what is not interesting at all (not hot).

MODERATOR TO HAND OUT IMAGES OF DIFFERENT TYPES OF NT EXPERIENCES ALONG WITH BLUETACK/TAPE AND GET PARTICIPANTS TO PUT TOGETHER A COLLAGE ITINERARY. MODERATOR TO GIVE PARTICIPANTS A FEW MINUTES THEN DISCUSS

- Questions to be used in discussion as relevant:
 - What about these experiences attract your attention? What makes them hot?
 - Why do these experiences fit together?
 - Is there anything that is missing that you would like to do as well?
 - How long would this holiday be?
 - How much would be the right price for it?
 - How are the experiences on the board different from those that did not get selected? Why did the ones that were a 'maybe' or a 'throw-away' in those piles?
- MODERATOR TO GO THROUGH MAYBE AND NOT HOT PILE AND ASK REASON WHY EACH EXPERIENCE WAS PLACED THERE.
- If you were only going for a limited time, what experiences would you keep on this board and what would you get rid off?
 - Which experiences would be a good reason to go to the NT vs those that you will do once you're there?
 - Would you go to the NT if they offered these experiences/events? Which ones are more important?
 - Would you prefer to tour a region with a touring company or self-drive with other travellers/friends

6. Final thoughts and wrap up (5 mins)

[The aim of this section is to get final thoughts and conclude the focus group]

- Any final thoughts on anything we have been discussing this evening?
- If you were in charge of putting together a killer backpacker experience in the NT, what are the top 3 things you would make sure you included to get people there?

Give out incentives
Thank and close

2628_NT Backpacker research

ONLINE QUESTIONNAIRES

VERSION 6

Sample: n=400 (should try for 400 to reduce the number of cards in the choice model)

Backpackers currently in Australia:

| | |
|------------------------------|-----------|
| Canada | Min n=100 |
| Scandinavia | |
| Netherlands | |
| Germany | Min n=50 |
| Switzerland | Min n=50 |
| France | Min n=50 |
| Italy | Min n=50 |
| The United Kingdom/Ireland | Min n=50 |
| The United States of America | Min n=50 |
| Korea | Min n=50 |
| Taiwan/Hong Kong | Min n=50 |
| China | Min n=50 |

Termination message

Unfortunately you do not qualify to participate in this survey.

Introduction

This survey is about your experience as an independent traveller, travelling for an extended period of time. The survey should only take around 15 minutes to complete and **you will be given the chance to win a \$100 Australian Dollars as cash or a gift voucher (depending on what you want) for your time** by providing your details at the end of the survey.

All Instinct and Reason's research is conducted under the Market and Social Research Privacy Principles, which ensures confidentiality of your information. The results will be aggregated; your individual information will not be able to be identified.

When you are completing the survey, please ensure that you read all instructions carefully for each question before selecting your answer. If you have any questions or comments regarding this survey, please email survey@instinctandreason.com

Please click 'Next' to start the survey.

[ASK ALL]

QA1. Thank you for participating in this research. We are keen to understand your experience as a traveller. To start off with, could you tell us where you are at the moment? That is, which country are you in right now?

Please pick one

| | S/R | |
|--|-----------------|-----------|
| Australia | O ₁ | |
| New Zealand | O ₂ | TERMINATE |
| Europe (including the United Kingdom) | O ₃ | TERMINATE |
| North America and Canada | O ₄ | TERMINATE |
| Asia (India, Sri Lanka, South East Asia, Pakistan, Bangladesh) | O ₅ | TERMINATE |
| Middle East and Africa | O ₆ | TERMINATE |
| South America | O ₇ | TERMINATE |
| Other | O ₉₈ | TERMINATE |

[ASK ALL]

QA2. Which country do you usually live in? That is which country do you consider to be your home country?

Please pick one

| | S/R | |
|------------------------------|-----|-----------|
| Australia | O1 | TERMINATE |
| New Zealand | O2 | TERMINATE |
| The United Kingdom/Ireland | O3 | Min n=50 |
| The United States of America | O4 | Min n=50 |
| Canada | O5 | Min n=100 |
| Scandinavia | O6 | |
| Netherlands | O7 | |
| Germany | O8 | Min n=50 |
| Switzerland | O9 | Min n=50 |
| France | O10 | Min n=50 |
| Italy | O11 | Min n=50 |
| India | O12 | TERMINATE |
| China | O13 | Min n=50 |
| Korea | O14 | Min n=50 |
| Taiwan | O15 | Min n=50 |
| Hong Kong | O16 | |
| Other (please specify) | | TERMINATE |

[ASK ALL]

QA3. In which of following languages would you like to complete this survey?

Please pick one

| | S/R | |
|----------|----------------|--|
| English | O ₁ | |
| French | O ₂ | |
| German | O ₃ | |
| Italian | O ₄ | |
| Mandarin | O ₅ | |
| Korean | O ₆ | |

Section B: Screener

[ASK ALL]

QB1. Are you currently in Australia on a backpacking style holiday (that is, a holiday where you travel for a long period of time as a free independent traveler [making your own travel bookings], and may work to earn some money while travelling)?

| | | |
|-----|----------------|-----------|
| | S/R | |
| Yes | O ₁ | |
| No | O ₂ | TERMINATE |

[ASK ALL]

QB2. Which age group do you fall into?

Please pick one

| | | |
|-----------------|----------------|-----------|
| | S/R | |
| Under 18 years | O ₁ | TERMINATE |
| 18-20 | O ₂ | |
| 21-24 | O ₃ | |
| 25-30 | O ₄ | |
| 31years or more | O ₅ | TERMINATE |

[ASK ALL]

QB3. On this trip, how long in total will you be away from home ([INSERT RESPONSE FROM QA2]) for?

Please pick one

| | | |
|------------------------------|----------------|-----------|
| | S/R | |
| Less than a month | O ₁ | TERMINATE |
| One to two months | O ₂ | |
| 3 to 6 months | O ₃ | |
| 7 to 12 months | O ₄ | |
| One to two years | O ₅ | |
| More than 2 years | O ₆ | |
| I will not be returning home | O ₇ | TERMINATE |

[ASK ALL]

QB4. And which of the following would you say defines you and this holiday?

You can pick as many as you like

| | |
|--|----------------|
| | M/R |
| I have / will have travelled around much of Australia before I finish | O ₁ |
| I do not have any work or study commitments at present | O ₂ |
| I am flexible about where I go, places I visit, and what I do | O ₃ |
| I am happy to work while travelling to earn money to pay travel expenses | O ₄ |
| I have planned this holiday by myself mainly and do not rely on tours | O ₅ |
| I am living out of a backpack or a suitcase | O ₆ |
| I visited a number of countries on this trip | O ₇ |
| I am staying mainly at backpacker hostels | O ₈ |

PROGRAMMER NOTE: PARTICIPANT MUST PICK A MINIMUM OF 2 OUT OF 8 AT QB4 TO CONTINUE

[ASK ALL]

QB5. Which of the following do you identify as?

Please pick one

| | | |
|------------------------|----------------|--|
| | S/R | |
| Male | O ₁ | |
| Female | O ₂ | |
| Other (Please specify) | O ₃ | |

Section C: Attitudes

[ASK ALL]

C1. Below are a few statements about backpacking. We define backpacking as, a holiday where you travel for a long period of time as a free independent traveler. You may or may not be working to earn some money while you're travelling.

Can you please rank the statements below on a scale of 1 to 4 where 1 is the statement that **best** describes what backpacking means you to and 4 is the statement which **least** describes what backpacking means to you.

| [ROTATE] | RANK |
|--|------|
| Backpacking has built my confidence and helped me overcome some of the challenges that stopped me doing things in the past | |
| Backpacking has taught me a lot more about life | |
| Backpacking has taught me a lot more about who I am | |
| Backpacking has let me discover more about Australia | |

[ASK ALL]

C2. Below are a few statements that may be used to describe backpackers in general.

Thinking about yourself, how strongly do you agree or disagree with each statement?

Please choose one circle on each row

| [ROTATE] | Strongly disagree | | Neither agree nor disagree | | Strongly agree |
|---|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Backpacking lets me to do things I want to do | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| Backpacking is about going on a holiday without worrying as much about any end date | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| Backpacking makes it easier to have adventures | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| I think backpacking trips need to be planned in detail from the beginning to the end | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| As a backpacker, it is more important to meet new people than it is to see the attractions at the destination | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| I tend to participate in experiences that are recommended by other backpackers | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| I'm mainly interested in visiting the main cities and avoid regional areas | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| I am happy to pay for experiences that are unique even if they are expensive | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| I prefer to avoid surprises while backpacking by spending time researching | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| As a backpacker, I am open to challenging experiences | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| I prefer travelling alone and doing what I want | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ | <input type="radio"/> O ₄ | <input type="radio"/> O ₅ |
| | | | S/R | | |
| No, this is my first time | | | <input type="radio"/> O ₁ | | |

[ASK ALL]

C3. And, have you been backpacking before (that is, on a holiday where you travel for a long period of time as a free independent traveller, and may or may not have worked to earn some money while travelling)?

Please pick one of the following

| | |
|--|--------------------------------------|
| Been backpacking once before | <input type="radio"/> O ₂ |
| Been backpacking twice before | <input type="radio"/> O ₃ |
| Been backpacking three time before | <input type="radio"/> O ₄ |
| Been backpacking four time before | <input type="radio"/> O ₅ |
| Been backpacking five or more times before | <input type="radio"/> O ₆ |

Section D: Current trip

Now, we would like to know more about your current trip. That is the backpacking holiday you are currently on.

[ASK ALL]

D1. What prompted you to take this backpacker holiday?

You can pick as many as you like

| | M/R |
|---|-----------------|
| I finished school and wanted to take a break | O ₁ |
| I finished university and wanted to take a break | O ₂ |
| I took a break from work and so decided to travel | O ₃ |
| My friends were going | O ₄ |
| I wanted to improve my English language skills | O ₅ |
| I wanted some time to myself | O ₆ |
| I wanted to challenge myself | O ₇ |
| I have never been to these places before | O ₈ |
| I have never been on a long holiday before | O ₉ |
| I wanted to do something different | O ₁₀ |
| Other (please specify) | O ₉₈ |

[ASK ALL]

D2. How long have you been away from home so far?

Please pick one

| | S/R | |
|-------------------|----------------|--|
| Less than a month | O ₁ | |
| One to two months | O ₂ | |
| 3 to 6 months | O ₃ | |
| 7 to 12 months | O ₄ | |
| One to two years | O ₅ | |
| More than 2 years | O ₆ | |

[ASK ALL]

D3. You indicated that you are currently in Australia. Have you visited or will you be visiting other countries in addition to Australia?

| | M/R |
|---|----------------|
| I have been to other countries since I left home before coming to Australia | O ₁ |
| I plan on visiting other countries before I go home after Australia | O ₂ |
| I have come directly to Australia and will be going home from here | O ₃ |

[ASK IF CODE 01 AT D3]

D4a. Which countries have you visited since you left home before coming to Australia?

Please select each country you visited before Australia on this trip.

| | | |
|----------|---|----------------------------|
| Americas | 1 | Argentina |
| | 2 | Brazil |
| | 3 | Canada |
| | 4 | Central America, Caribbean |
| | 5 | Hawaii |
| | 6 | Mexico |

| | | |
|---------|--|---|
| | 7 | United States (excluding Hawaii) |
| | 8 | Other South America (e.g. Chile, Columbia) |
| Oceania | 9 | Australia |
| | 10 | New Zealand |
| | 11 | Fiji |
| | 12 | Guam |
| | 13 | Other South Pacific (e.g. Tonga, Samoa, Cook Islands, Vanuatu, New Caledonia) |
| | Asia | 14 |
| 15 | | Hong Kong |
| 16 | | India |
| 17 | | Indonesia/ Bali |
| 18 | | Japan |
| 19 | | Macau |
| 20 | | Malaysia |
| 21 | | Nepal |
| 22 | | Singapore |
| 23 | | Korea |
| 24 | | Sri Lanka |
| 25 | | Taiwan |
| 26 | | Thailand |
| 27 | | Vietnam |
| 28 | | Cambodia |
| 29 | Other South East Asia (e.g. Philippines, Laos) | |
| Europe | 30 | Eastern Europe (e.g. Poland, Hungary, Czech Republic, Croatia, Slovenia) |
| | 31 | France |
| | 32 | Germany |
| | 33 | Greece |
| | 34 | Italy |
| | 35 | Russia |
| | 36 | Scandinavia (e.g. Finland, Sweden, Denmark, Norway) |
| | 37 | United Kingdom (e.g. England, Scotland, Wales, Ireland) |
| | 38 | Spain |
| | 39 | Switzerland |
| | 40 | Other Western Continental Europe (e.g., Netherlands, Austria, Portugal) |
| Africa | 41 | Kenya |
| | 42 | Mauritius |
| | 43 | North Africa (e.g. Egypt, Morocco, Tunisia) |
| | 44 | United Arab Emirates (Dubai, Abu Dhabi etc.) |
| | 45 | South Africa |
| | 97 | Other, please specify: _____ |

[ASK IF CODE 01 AT D3]

D4b. And, why did you visit those countries?

Please type your answer in the box below

[ASK IF CODE 01 AT D3 PROGRAMMER- DISPLAY COUNTIRES SELECTED BY RESPONDENT AT D4a]

D4c. Which country was the last one you were in before you came to Australia on this trip?

Please pick only one.

[ASK IF CODE 02 AT D3, PROGRAMMER- DISPLAY SAME LIST AS D4a.]

D5a. Which countries do you plan to visit after Australia before going home?

Please select each country you will visit after Australia on this trip.

[ASK IF CODE 01 AT D3]

D5b. And, why do you plan to visit those countries?

Please type your answer in the box below

[ASK IF CODE 02 AT D3, PROGRAMMER- DISPLAY COUNTRIES SELECTED BY RESPONDENT AT D5a]

D5c. Which country will you go to first after you leave Australia? That is, which country will you be travelling to from Australia?

Please pick only one.

[ASK ALL]

D6a. Which of the following did you use to find information about things to do and see and places to visit while planning and booking your current trip **before you left home**?

You can pick as many as you like

| | |
|--|---------------------------------------|
| | M/R |
| | D6a |
| Social media pages of the places you wanted to visit (Facebook, Twitter, Instagram, etc) | <input type="radio"/> O ₁ |
| Recommendation websites (TripAdvisor, ect) | <input type="radio"/> O ₂ |
| Travel websites or blogs | <input type="radio"/> O ₃ |
| Bargain websites (Expedia, Booking.com, Orbitz, etc). | <input type="radio"/> O ₄ |
| Friends and family | <input type="radio"/> O ₅ |
| General travel agents | <input type="radio"/> O ₆ |
| Travel magazines | <input type="radio"/> O ₇ |
| Backpacker specific websites and apps (please specify) | <input type="radio"/> O ₈ |
| Other backpackers | <input type="radio"/> O ₉ |
| Backpacker specific travel agents (Peter pan etc) | <input type="radio"/> O ₁₀ |
| Other sources (please specify) | <input type="radio"/> O ₁₁ |

[ASK ALL]

D7a. Which of the following have you used for information about things to do and see and places to visit while travelling – that is **since you have left home**?

You can pick as many as you like

| | |
|--|---------------------------------------|
| | M/R |
| | D7a |
| Social media pages of the places you wanted to visit (Facebook, Twitter, Instagram, etc) | <input type="radio"/> O ₁ |
| Recommendation websites (TripAdvisor, ect) | <input type="radio"/> O ₂ |
| Travel websites or blogs | <input type="radio"/> O ₃ |
| Bargain websites (Expedia, Booking.com, Orbitz, etc). | <input type="radio"/> O ₄ |
| Friends and family | <input type="radio"/> O ₅ |
| General travel agents | <input type="radio"/> O ₆ |
| Travel magazines | <input type="radio"/> O ₇ |
| Backpacker specific websites and apps (please specify) | <input type="radio"/> O ₈ |
| Other backpackers | <input type="radio"/> O ₉ |
| Backpacker specific travel agents (Peter pan etc) | <input type="radio"/> O ₁₀ |
| Other sources (please specify) | <input type="radio"/> O ₁₁ |

Section E: Australia

We would like to ask you a few questions about your experience in Australia.

[ASK ALL]

E1. What prompted you to visit Australia?

You can pick as many as you like

| | M/R |
|--|---------------------------------------|
| I have friends or family who live here | <input type="radio"/> O ₁ |
| I have friends or family who have backpacked across Australia | <input type="radio"/> O ₂ |
| I saw pictures online and was interested in the place | <input type="radio"/> O ₃ |
| I heard about/ saw photographs of the animals and the landscape | <input type="radio"/> O ₄ |
| I wanted to experience the lifestyle (sun, surf and beach) | <input type="radio"/> O ₅ |
| I have been here before for a short holiday and wanted to experience Australia as a backpacker | <input type="radio"/> O ₆ |
| I have backpacked in Australia before and wanted to see more of it | <input type="radio"/> O ₇ |
| I saw some advertising for Australia (online/in magazines/ on TV) | <input type="radio"/> O ₈ |
| I wanted to see the iconic landmarks (Harbour Bridge, Opera House, Uluru/Ayers Rock/ The Great Barrier Reef) | <input type="radio"/> O ₉ |
| I wanted to experience the outback | <input type="radio"/> O ₁₀ |
| I wanted to see the main cities (Sydney, Melbourne, etc) | <input type="radio"/> O ₁₁ |
| Other (please specify) | <input type="radio"/> O ₉₈ |

[ASK ALL]

E2. How long will you be staying in Australia for in total?

You can pick only one

| | S/R |
|-------------------|--------------------------------------|
| Less than a month | <input type="radio"/> O ₁ |
| One to two months | <input type="radio"/> O ₂ |
| 3 to 6 months | <input type="radio"/> O ₃ |
| 7 to 12 months | <input type="radio"/> O ₄ |
| One to two years | <input type="radio"/> O ₅ |
| More than 2 years | <input type="radio"/> O ₆ |

[ASK ALL]

E3. Which of the following places have you visited or are visiting at the moment?

You can pick as many as you like

[ASK ALL]

E4. Which of the following places do you plan on visiting next as part of this trip?

You can pick as many as you like

| | E3 | E4 |
|--------------------|--------------------------------------|--------------------------------------|
| | MR | MR |
| Sydney | <input type="radio"/> O ₁ | <input type="radio"/> O ₁ |
| Melbourne | <input type="radio"/> O ₂ | <input type="radio"/> O ₂ |
| Cairns | <input type="radio"/> O ₃ | <input type="radio"/> O ₃ |
| Gold Coast | <input type="radio"/> O ₄ | <input type="radio"/> O ₄ |
| Brisbane | <input type="radio"/> O ₅ | <input type="radio"/> O ₅ |
| Perth | <input type="radio"/> O ₆ | <input type="radio"/> O ₆ |
| Ayers Rock / Uluru | <input type="radio"/> O ₇ | <input type="radio"/> O ₇ |

| | | |
|------------------------|--------------------------|--------------------------|
| Alice Springs | <input type="radio"/> 8 | <input type="radio"/> 8 |
| Darwin | <input type="radio"/> 9 | <input type="radio"/> 9 |
| Tasmania (Hobart) | <input type="radio"/> 10 | <input type="radio"/> 10 |
| Adelaide | <input type="radio"/> 11 | <input type="radio"/> 11 |
| Canberra | <input type="radio"/> 12 | <input type="radio"/> 12 |
| Other (Please Specify) | <input type="radio"/> 98 | <input type="radio"/> 98 |
| I have no set plans | - | <input type="radio"/> 99 |

[ASK ALL]

E5. Which of the following types of accommodation have you used so far or plan to use for the rest of your visit?
You can pick as many as you like

| | |
|--|--------------------------|
| | M/R |
| AirBnB | <input type="radio"/> 1 |
| Paid camping areas | <input type="radio"/> 2 |
| Free camping areas | <input type="radio"/> 3 |
| 2 or 3 star hotels | <input type="radio"/> 4 |
| 4 or 5 star hotels | <input type="radio"/> 5 |
| Shared accommodation (Couch surfing, Stayz, etc) | <input type="radio"/> 6 |
| Hostels | <input type="radio"/> 7 |
| Staying with friends and family in Australia | <input type="radio"/> 8 |
| Other (please specify) | <input type="radio"/> 98 |

[ASK ALL]

E6a. What mode/s of transport have you used while travelling around Australia or do you plan to use for the rest of your visit?

You can pick as many as you like

| | |
|---|--------------------------|
| | M/R |
| Plane/s | <input type="radio"/> 1 |
| Long haul coaches (e.g. Greyhound) | <input type="radio"/> 2 |
| Public transport (trains, busses, etc) | <input type="radio"/> 3 |
| Hired cars/vans/camper vans/RVs | <input type="radio"/> 4 |
| Own (purchased) car/van/camper van/RV | <input type="radio"/> 5 |
| Shared transport with other backpackers | <input type="radio"/> 6 |
| Hitchhiking | <input type="radio"/> 7 |
| Other (please specify) | <input type="radio"/> 98 |

[ASK ALL]

E7a. Now, thinking about your visit to Australia overall, did you have and challenges obtaining a visa?
You can pick as many as you like

| | |
|---|------------------------------------|
| | M/R |
| It took too long | <input type="radio"/> ₁ |
| The paper work was challenging | <input type="radio"/> 2 |
| I was called in for an interview several times | <input type="radio"/> 3 |
| Other (Please specify) | <input type="radio"/> 98 |
| I had no problems getting a visa to visit Australia | <input type="radio"/> 99 |

[ASK ALL]

E7b. Has the Backpacker Tax impacted you in any way while in Australia?

You can pick as many as you like

| | |
|---|--------------------------------------|
| | M/R |
| I decided not to work because of the tax | <input type="radio"/> O ₁ |
| It makes it difficult to earn enough money to have a great experience | <input type="radio"/> O ₂ |
| Other (Please specify) | <input type="radio"/> O98 |
| I did not know about a backpacker tax on income | <input type="radio"/> O99 |
| The backpacker tax has not impacted me at all | <input type="radio"/> O99 |

[ASK ALL]

E8. In total, how much did you plan to spend in Australia in **total** on this trip (in Australian Dollars)?

You can only pick one

| | |
|----------------------|--------------------------|
| | S/R |
| Less than \$2,500 | <input type="radio"/> O1 |
| \$2,501 to \$5,000 | <input type="radio"/> O2 |
| \$5,001 to \$10,000 | <input type="radio"/> O3 |
| \$10,001 to \$15,000 | <input type="radio"/> O4 |
| \$15,001 to \$20,000 | <input type="radio"/> O5 |
| \$20,001 or more | <input type="radio"/> O6 |

[ASK ALL]

E9. We understand backpackers often travel on a small budget. However, thinking about yourself and this trip, which of these would you be happy to spend more money on, while in Australia?

You can pick as many as you like

| | |
|---|---------------------------|
| | M/R |
| Better quality accommodation | <input type="radio"/> O1 |
| Music Festivals | <input type="radio"/> O2 |
| Outback experiences | <input type="radio"/> O3 |
| Experiences related to Australia's Aboriginal culture | <input type="radio"/> O4 |
| Transportation that is comfortable for you (flights at a time that is convenient, more comfortable cars/buses/ trains, etc) | <input type="radio"/> O5 |
| Good food (high quality restaurants) | <input type="radio"/> O6 |
| Other (please specify) | <input type="radio"/> O98 |
| I am on a tight budget and won't spend more than I need to | <input type="radio"/> O99 |

Section F: Northern Territory

This part of the survey will focus on the Northern Territory.

[ASK IF ALL CODES 07-09 NOT SELECTED AT E3 – that is not been to the NT, OPEN ENDED]

F1. In the space below, can you name places that you could visit in the Northern Territory.

Please note one place in each box.

| | |
|----------------------------------|---|
| | |
| | |
| | |
| | |
| | |
| I don't know any place in the NT | <input type="radio"/> O99 S/R if selected |

[[ASK IF ALL CODES 07-09 NOT SELECTED AT E3 – that is not been to the NT]

F2. On a scale of 1 to 10 where 1 is definitely not, and 10 is definitely yes, how likely are you to consider visiting the Northern Territory for a holiday, while you are here in Australia?

| | | | | | | | | | |
|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| No definitely not | | | | | | | | | Yes, definitely |
| O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ |

[[ASK IF ALL CODES 07-09 NOT SELECTED AT E3 – that is not been to the NT]

F3 If you were going

to visit the Northern Territory as part of this backpacking trip, which destinations would you most likely visit?

You can pick as many as you like

| | |
|--|-----|
| ROTATE CODES 1 TO 9 | M/R |
| Darwin | O1 |
| Litchfield National Park | O2 |
| Kakadu National Park | O3 |
| Arnhem Land | O4 |
| Katherine & Nitmiluk National Park/ Katherine Gorge | O5 |
| Tennant Creek/ Karlu Karlu/ Devil’s Marbles Conservation Reserve/ Barkly | O6 |
| Alice Springs | O7 |
| Ayers Rock/ Uluru Kata Tjuta National Park | O8 |
| Watarrka National Park/Kings Canyon | O9 |
| Don’t know/ not sure | O98 |

[[ASK IF ALL CODES 07-09 NOT SELECTED AT E3 – that is not been to the NT] –

F4. If you were to visit [*PIPE IN RESPONSE FROM F3, IF CODE 98 AT F3, PIPE IN RESPONSE BASED ON LEAST FILLED QUOTA], what do you expect you would be able to do there? (Please include activities you can do for free and activities you would pay for)?

Please type in your response in the box below.

[[ASK IF CODE 07-09 SELECTED AT E3 OR E4 – that is , been to the NT or will visit the NT in the future]

F5. What inspired/motivated you to (IF CODE 07-09 AT E3 “visit” IF CODE 07-09 AT E4 “consider visiting”) the NT as part of this trip?

You can pick as many as you like

| | |
|---|-----|
| ROTATE CODES 1 TO 26 | M/R |
| Pictures and comments about the NT on Internet sites (including Trip Advisor) | O1 |
| Pictures and comments about the NT on Social networking sites/blogs | O2 |
| Friends and family who have recommended the NT | O3 |
| Information from travel agents/tour operators | O5 |
| Travel documentaries /travel programs about the NT | O6 |
| Been there before | O7 |
| To attend a specific event | O8 |
| Haven’t been before/ always wanted to go to the NT | O9 |

| | |
|--|-----|
| Special/ cheap offers and deals | O10 |
| Wanted to see more of Australia | O12 |
| Wanted to see the real Australia | O13 |
| Advertising materials (online, bill board, TV etc.) about the NT | O14 |
| Print magazines/newspaper articles the NT | O17 |
| Other [Please specify] | O98 |
| Don't know/can't remember | O99 |

[ASK IF CODE 07-09 SELECTED AT E3 - that is been to the NT]

F6 You mentioned you have visited the NT as part of this trip. Which places did you visit?

You can pick as many as you like

| | |
|--|-----|
| ROTATE CODES 1 TO 9 | M/R |
| Darwin | O1 |
| Litchfield National Park | O2 |
| Kakadu National Park | O3 |
| Arnhem Land | O4 |
| Katherine & Nitmiluk National Park/ Katherine Gorge | O5 |
| Tennant Creek/ Karlu Karlu/ Devil's Marbles Conservation Reserve/ Barkly | O6 |
| Alice Springs | O7 |
| Ayers Rock/ Uluru Kata Tjuta National Park | O8 |
| Watarrka National Park /Kings Canyon | O9 |
| Don't know/ not sure | O98 |

[ASK IF CODE 07-09 SELECTED AT E3 - that is been to the NT]....

F7 What was the main purpose for your trip to the NT?

Please pick one

| | |
|--|-----|
| ROTATE CODES 01-07 | S/R |
| Relax and rejuvenate | O1 |
| Experience the food | O2 |
| Experience the culture | O3 |
| Attend an event | O4 |
| See the attractions | O5 |
| Celebrate an occasion | O6 |
| Party | O7 |
| Participate in events | O8 |
| Work | O9 |
| Have an adventure | O10 |
| Discover myself/something about myself | O11 |
| Other [Please specify] | O98 |

[ASK IF CODE 07-09 SELECTED AT E3 - that is, been to the NT]

F8. How did you travel to the NT?

You can pick as many as you like.

| | |
|---------|-----|
| | M/R |
| Plane/s | O1 |

| | |
|---|-----|
| Long haul coaches (e.g. Greyhound) | O2 |
| Hired cars/vans/camper vans/RVs | O4 |
| Own (purchased) car/van/camper van/RV | O5 |
| Shared transport with other backpackers | O6 |
| Hitchhiked | O7 |
| Other (please specify) | O98 |

[ASK IF CODE 07-09 SELECTED AT E3 - that is, been to the NT]

F9. What type of accommodation did you mainly use while in the NT?

| | |
|--|-----|
| | M/R |
| AirBnB | O1 |
| Paid camping areas | O2 |
| Free camping areas | O3 |
| 2 or 3 star hotels | O4 |
| 4 or 5 star hotels | O5 |
| Shared accommodation (Couch surfing, Stayz, etc) | O6 |
| Hostels | O7 |
| Staying with friends and family in Australia | O8 |
| Other (please specify) | O98 |

[ASK IF CODE 07-09 SELECTED AT E3 - that is been to the NT]-

F10 How would you rate the following aspects of your trip to the NT?

| [ROTATE] | Extremely poor | | Neither poor nor good | | Extremely good | Not applicable / did not use |
|---|----------------|----------------|-----------------------|----------------|----------------|------------------------------|
| Accommodation services available in the NT (including Backpacker hostels) | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | |
| Tours of the NT | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | |
| Flights to the NT from other places in Australia | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | |
| Flights to the NT from overseas | | | | | | |
| Bus transport to the NT | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | |
| [INCLUDE IF CODE 01 AT F6 SELECTED] Backpacker precinct in Darwin (i.e. Mitchell Street) | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | |

[ASK IF CODE 01 to 02 for Flights to the NT from other places in

Australia AT F10]

F10b You indicated you had some problems with flights to the NT. Which of the following problems did you have?

| | |
|--|-----|
| | M/R |
| Flights were too expensive | O1 |
| There were no direct flights to where I wanted to go | O2 |
| Flights were scheduled at times that were inconvenient | O3 |
| Other (please specify) | O98 |

[ASK IF CODE 01 to 02 for Backpacker tourist precincts AT F10].

F10c You indicated you had some problems with the backpacker precinct in Darwin (Mitchell Street). Which of the following problems did you have?

| | |
|-------------------------------------|-----|
| | M/R |
| Did not feel safe | O1 |
| The place looked shabby/low quality | O2 |
| Did not like the environment | O3 |
| Did not like the clubs/pubs there | O4 |
| Other (please specify) | O98 |

[ASK IF CODE 07-09 SELECTED AT E3 - that is been to the NT]

F11. On a scale of 1 to 10 where 1 is definitely not, and 10 is definitely yes, how likely are you to recommend the Northern Territory to other backpackers?

| | | | | | | | | | | |
|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| No definitely not | | | | | | | | | | Yes definitely |
| O ₀ | O ₁ | O ₂ | O ₃ | O ₄ | O ₅ | O ₆ | O ₇ | O ₈ | O ₉ | O ₁₀ |

[ASK ALL]

F12. Which (if any) of the following

statements do you personally feel apply to the Northern Territory?

You can pick as many as you like

| ROTATE CODES | NOT REALLY | SOME WHAT | DEFINITELY |
|--|----------------|----------------|----------------|
| I think it's an adventure experience with places I can explore | O ₁ | O ₂ | O ₃ |
| Time there would give me a fresh perspective on what matters in life | O ₁ | O ₂ | O ₃ |
| It's a place to see and learn about the Aboriginal culture from an Aboriginal person | O ₁ | O ₂ | O ₃ |
| It's a place with amazing scenery and landscapes | O ₁ | O ₂ | O ₃ |
| It's a place to go to escape from my usual life | O ₁ | O ₂ | O ₃ |
| It offers memorable experiences of the real Australia | O ₁ | O ₂ | O ₃ |
| It shows you old Australia | O ₁ | O ₂ | O ₃ |
| A place to socialise and party | O ₁ | O ₂ | O ₃ |
| Is a place that provides a variety of dining experiences | O ₁ | O ₂ | O ₃ |
| They provide a range of accommodation options (hostels, camping, glamping, comfortable undercover or with a luxury feel, etc.) | O ₁ | O ₂ | O ₃ |
| It is cheap to visit | O ₁ | O ₂ | O ₃ |
| It is a place you can find a job easily | O ₁ | O ₂ | O ₃ |
| A spiritual place | O ₁ | O ₂ | O ₃ |
| Is a place for younger travelers | O ₁ | O ₂ | O ₃ |
| Provides an opportunity for learning/personal growth | O ₁ | O ₂ | O ₃ |
| Easy to visit | O ₁ | O ₂ | O ₃ |
| Requires a lot of planning and consideration | O ₁ | O ₂ | O ₃ |
| It would make my friends/family envious of me if I went | O ₁ | O ₂ | O ₃ |
| Is on trend right now | O ₁ | O ₂ | O ₃ |

| | | | |
|---|--------------------------------------|--------------------------------------|--------------------------------------|
| A place to discover Australia's outback | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ |
| A safe place to visit | <input type="radio"/> O ₁ | <input type="radio"/> O ₂ | <input type="radio"/> O ₃ |

Section G: Choice Model

Attached separately

Section Z: Information about you

[ASK ALL]

Z1. When thinking about places to visit, which of the following would you use as inspiration or for ideas on deciding where to go? -

Please pick all that are relevant

| [ASK ALL] | [ROTATE] | M/R | Which of following media do you |
|-----------|--|--------------------------------------|---------------------------------|
| Z2. | Recommendations from friends/family on social media | <input type="radio"/> O ₁ | |
| the | Social media pages hosted by the destination | <input type="radio"/> O ₂ | |
| social | Magazines/newspapers | <input type="radio"/> O ₃ | |
| platforms | Deal websites (e.g. Agoda, etc) | <input type="radio"/> O ₄ | |
| use? | Travel reference sites (tripadvisor, lonelyplanet, etc.) | <input type="radio"/> O ₅ | |
| | Posters/billboards | <input type="radio"/> O ₆ | |
| | Family and friends who have been there/ talk about the place | <input type="radio"/> O ₇ | |
| | Ads on television | <input type="radio"/> O ₈ | |
| | Other (please specify) | <input type="radio"/> O ₉ | |

| | Z2 |
|------------------------|---------------------------------------|
| | M/R |
| Facebook | <input type="radio"/> O ₁ |
| Twitter | <input type="radio"/> O ₂ |
| Tumblr | <input type="radio"/> O ₃ |
| Instagram | <input type="radio"/> O ₄ |
| Pinterest | <input type="radio"/> O ₅ |
| Google+ | <input type="radio"/> O ₆ |
| Linkedin | <input type="radio"/> O ₇ |
| Weibo | <input type="radio"/> O ₈ |
| WeChat | <input type="radio"/> O ₉ |
| Other (please specify) | <input type="radio"/> O ₉₈ |

[ASK ALL]

Z5. If you are the lucky prize winner we would like to contact you, in which case you would need to please tell us your name in the space below. This information will not be shared with anyone or used for any other purposes other than to contact you for your prize.

[ASK ALL]

Z6a What is the best telephone number or email to contact you on?

[ASK ALL]

Z6b Please re- type email address of telephone number for clarification:

Telephone number (Please include any international codes):

Email :

PROGRAMMER- PLEASE ENSURE Z6 AND Z6b ARE THE SAME. IF NOT

” The two entries don’t match, would you please re-enter your details- thank you”.

2583_Brolga

ONLINE QUESTIONNAIRE

VERSION 2– 10th of August, 2017**Total sample:**

- n=500
- Quotas:

| | % of sample | Sample size | Boost |
|------------------------------|-------------|-------------|----------------|
| GENDER | | | |
| Male | 50 | 250 | |
| Female | 50 | 250 | |
| AGE | | | |
| 18-34 Millennials | 33 | 166 | |
| 35-49 | 33 | 166 | |
| 50+ | 33 | 168 | |
| STATE | | | |
| New South Wales | 32% | 160 | |
| Victoria | 25% | 125 | |
| Queensland | 20% | 100 | |
| South Australia | 7% | 35 | |
| Western Australia | 11% | 55 | |
| Tasmania | 2% | 10 | |
| Northern Territory | 1% | 5 | 45 (at gratis) |
| Australian Capital Territory | 2% | 10 | |

Method:

- 5 minute online survey

Introduction

Thank you for agreeing to participate in this 5 minute online survey. This research is being conducted by Instinct and Reason. All Instinct and Reason surveys are governed by Australian Privacy legislation and your responses will not be disclosed. If you have any questions or comments regarding this survey, please email survey@instinctandreason.com

Section A: Screening questions

[ASK ALL]

A2. Are you...

Please choose one

| | S/R | |
|--|--------------------------------------|------------------|
| A permanent resident or citizen of Australia | <input type="radio"/> O ₁ | CONTINUE |
| A visitor | <input type="radio"/> O ₂ | TERMINATE |

Section B: Profiling questions

[ASK ALL]

B1. In which state/territory do you live?

| DO NOT ROTATE | S/R | |
|------------------------------|--------------------------------------|--|
| New South Wales | <input type="radio"/> O ₁ | |
| Victoria | <input type="radio"/> O ₂ | |
| Queensland | <input type="radio"/> O ₃ | |
| South Australia | <input type="radio"/> O ₄ | |
| Tasmania | <input type="radio"/> O ₅ | |
| Western Australia | <input type="radio"/> O ₆ | |
| Australian Capital Territory | <input type="radio"/> O ₇ | |
| Northern Territory | <input type="radio"/> O ₈ | |

[ASK ALL]

B2. Which of the following age groups do you fall into?

| | S/R | |
|-------------|--------------------------------------|------------------|
| 17 or under | <input type="radio"/> O ₁ | TERMINATE |
| 18-24 | <input type="radio"/> O ₂ | |
| 25-34 | <input type="radio"/> O ₃ | |
| 35-44 | <input type="radio"/> O ₄ | |
| 45-49 | <input type="radio"/> O ₅ | |
| 50-59 | <input type="radio"/> O ₆ | |
| 60-69 | <input type="radio"/> O ₇ | |
| 70 or above | <input type="radio"/> O ₈ | |

[ASK ALL]

B3. Are you:

| DO NOT ROTATE | S/R | |
|---------------|--------------------------------------|--|
| Male | <input type="radio"/> O ₁ | |
| Female | <input type="radio"/> O ₂ | |
| Other | <input type="radio"/> O ₃ | |

[ASK ALL]

B4. Which of these best describes your household?

| | | |
|---|-----------------|--|
| | S/R | |
| Live alone | O ₁ | |
| A Share accommodation | O ₃ | |
| Couple without children | O ₄ | |
| Family with most children under 16 years | O ₅ | |
| Family with most children 16 years and over | O ₆ | |
| Other (please specify) | O ₉₈ | |
| Prefer not to say | O ₉₉ | |

Section C: Associations

The image will be shown with each question.

[ASK ALL]

C1. Can you describe to us the logo used by each of these states?

| ROTATE | Open Ended |
|--------------------|------------|
| South Australia | |
| New South Wales | |
| Northern Territory | |
| Tasmania | |

[ASK ALL]

C1.2 Please have a look at this image.



What are the three things that come to mind when you see this image

[ASK ALL]

C2. What state/territory do you associate with this image?

| | | |
|------------------------------|----------------|--|
| | S/R | |
| New South Wales | O ₁ | |
| Victoria | O ₂ | |
| Queensland | O ₃ | |
| Northern Territory | O ₄ | |
| South Australia | O ₅ | |
| Western Australia | O ₆ | |
| Tasmania | O ₇ | |
| Australian Capital Territory | O ₈ | |

[ASK ALL]

C3. This logo is used in the Northern Territory. Which of the following do you think it is used for?

| | RANDOM | M/R | |
|--|----------------------------------|-----------------|--|
| | Tourism in the NT | O ₁ | |
| | Something that is made in the NT | O ₂ | |
| | A business in the NT | O ₃ | |
| | Something that is from the NT | O ₄ | |
| | Other (please specify) | O ₉₈ | |

[ASK ALL]

C4. How frequently have you seen this image before?

| | S/R | |
|--|-------------------------------------|-----------------|
| | Very often | O ₁ |
| | Often | O ₂ |
| | Sometimes | O ₃ |
| | I have never seen this image before | O ₄ |
| | Don't know/Unsure | O ₉₈ |

[ASK IF CODE 01 – 3 AT C4]

C5. Where have you seen this image before?

| | M/R | |
|--|---|-----------------|
| | TV advertising | O ₁ |
| | Magazines | O ₂ |
| | Newspaper | O ₃ |
| | Brochures | O ₄ |
| | Posters | O ₅ |
| | TV Documentary | O ₆ |
| | Social media (Facebook, Instagram, etc) | O ₇ |
| | As a logo for a business | O ₈ |
| | On a government site | O ₉ |
| | Other (please specify) | O ₉₈ |

[ASK ALL]

C6. If you were to pick one, what type of bird do you think is on the image?

| | S/R | |
|--|------------------------|-----------------|
| | Brolga | O ₁ |
| | Swan | O ₂ |
| | Ibis | O ₃ |
| | Heron | O ₄ |
| | Stork | O ₅ |
| | Other (please specify) | O ₉₈ |

Section D – Past travel

[ASK IF CODE 1-7 AT B1 – NOT LIVING IN THE NT]

D1. Have you been to the NT before?

| | S/R |
|-----|----------------|
| Yes | O ₁ |
| No | O ₂ |

[ASK IF CODE 1 AT D1 – NOT LIVING IN THE NT BUT HAVE BEEN BEFORE]

D2. When was the last time you were in the NT?

| | S/R |
|---------------------------------------|----------------|
| In the last 7 days | O ₁ |
| Between the last 7 days and one month | O ₂ |
| More than a month ago | O ₃ |
| More than 3 months ago | O ₄ |
| More than 6 months ago | O ₅ |
| More than a year ago | O ₆ |

2659 – ecommerce study

Online version

Version 2. Feb, 2018

Sample of 400

All domestic travellers

Introduction

Thank you for agreeing to participate in this online survey.

It should only take around 7-10 minutes to complete.

All instinct and reason’s research is conducted under the Market and Social Research Privacy Principles, which ensures confidentiality of your information. The results will be aggregated; your individual information will not be able to be identified.

When you are completing the survey, please ensure that you read all instructions carefully for each question before selecting your answer.

At the end of the survey, please ensure that you click ‘submit’ to ensure your responses are collected. If you have any questions or comments regarding this survey, please email survey@instinctandreason.com

Please click ‘Next’ to start the survey.

Section A – Screening questions**[ASK ALL]**

A1. Please enter your age in years...
years

IF AGE 17 OR BELOW, END SURVEY**PROGRAMMER NOTE: CODE RESPONSE INTO THE FOLLOWING AGE GROUPS**

| | |
|--------------------------|-------------------------|
| Under 18 years | TERMINATE |
| 18-24 | CHECK QUOTAS |
| 25-29 | |
| 30-34 | |
| 35-39 | CHECK QUOTAS |
| 40-44 | |
| 45-49 | |
| 50-54 | |
| 55-59 | CHECK QUOTAS |
| 60-64 | |
| 65-69 | |
| 70-84 | |
| Prefer not to say | DO NOT TERMINATE |

[ASK ALL]

A2. Are you:

| DO NOT ROTATE | S/R |
|----------------------|--------------------------------------|
| Male | <input type="radio"/> O ₁ |
| Female | <input type="radio"/> O ₂ |

[ASK ALL]

A3. Have you travelled interstate for **at least two nights or more** in the last two years for a holiday (not visiting friends or relatives as the main reason)?

| DO NOT ROTATE | S/R | |
|----------------------|--------------------------------------|------------------|
| Yes | <input type="radio"/> O ₁ | |
| No | <input type="radio"/> O ₂ | TERMINATE |
| Don't know / unsure | <input type="radio"/> O ₃ | TERMINATE |

[ASK ALL]

A4. In which state do you live?

| DO NOT ROTATE | S/R | |
|-----------------------------------|-------------------------------------|------------------|
| NSW | <input type="radio"/> ₁ | |
| Victoria | <input type="radio"/> ₂ | |
| Queensland | <input type="radio"/> ₃ | |
| South Australia | <input type="radio"/> ₄ | |
| Tasmania | <input type="radio"/> ₅ | |
| Western Australia | <input type="radio"/> ₆ | |
| ACT | <input type="radio"/> ₇ | |
| Northern Territory | <input type="radio"/> ₈ | |
| NZ (North island) | <input type="radio"/> ₁₀ | TERMINATE |
| NZ (South island) | <input type="radio"/> ₁₁ | TERMINATE |
| Outside Australia and New Zealand | <input type="radio"/> ₉ | TERMINATE |

[ASK ALL]A5. Which of these destinations would you consider visiting **anytime in the future** for a holiday of two nights or more (not visiting friends or relatives as the main reason)? *Please tick all that apply*

| ROTATE CODES 1-9 | M/R | |
|--|---------------------------------------|--|
| New South Wales | <input type="checkbox"/> ₁ | |
| Victoria | <input type="checkbox"/> ₂ | |
| Queensland | <input type="checkbox"/> ₃ | |
| South Australia | <input type="checkbox"/> ₄ | |
| Western Australia | <input type="checkbox"/> ₅ | |
| Tasmania | <input type="checkbox"/> ₆ | |
| Northern Territory | <input type="checkbox"/> ₇ | |
| Australian Capital Territory | <input type="checkbox"/> ₈ | |
| Short distance International holiday (less than four to six hours flying time like Fiji, Bali, New Zealand, Vanuatu) | <input type="checkbox"/> ₉ | |
| None | <input type="radio"/> ₉₉ | |

Note to programmer: TERMINATE IF NT NOT MENTIONED**[ASK ALL]**A6. Thinking about your last holiday, what inspired/motivated you to choose [INSERT CODE FROM A5.2] for this holiday? *Please tick all that apply*

| | A6. |
|---|--|
| ROTATE CODES 1 TO 26 | M/R |
| Internet sites | <input type="checkbox"/> ₁ |
| Social networking sites | <input type="checkbox"/> ₂ |
| Word of mouth | <input type="checkbox"/> ₄ |
| Recommendation from family and friends | <input type="checkbox"/> ₅ |
| Information from travel agents/tour operators | <input type="checkbox"/> ₁₁ |
| Travel documentaries /travel programs | <input type="checkbox"/> ₁₂ |
| Been there before | <input type="checkbox"/> ₁₅ |
| To attend a specific event | <input type="checkbox"/> ₁₆ |
| Haven't been before/ always wanted to go | <input type="checkbox"/> ₁₇ |
| Special/ cheap offer | <input type="checkbox"/> ₁₈ |

| | |
|---|--|
| Trip Advisor | <input type="checkbox"/> ₂₀ |
| Wanted to see more of Australia | <input type="checkbox"/> ₂₁ |
| Wanted to see the real Australia | <input type="checkbox"/> ₂₂ |
| Advertising materials (online, bill board, TV etc.) | <input type="checkbox"/> ₂₃ |
| Cheap airline ticket | <input type="checkbox"/> ₂₄ |
| Good package deal | <input type="checkbox"/> ₂₅ |
| Travel magazines/blogs | <input type="checkbox"/> ₂₆ |
| Other [Please specify] | <input type="checkbox"/> ₉₇ |
| Don't know/can't remember | <input type="radio"/> ₉₉ |

Section B – Marketing opportunity model

For this next part, we'd like to ask you a few more questions about where you would consider travelling on a domestic holiday...

[ASK ALL, ONLY SHOW CODES SELECTED IN A5]

B1. Which of the following destinations would you consider visiting for a holiday of two nights or more **in the next year** (not visiting friends or relatives)?

[ONLY SHOW CODES SELECTED IN B1, IF NONE IN B2 SKIP TO C1]

B2. Which of the following destinations would you consider visiting for a holiday of two nights or more in the **next three months** (not visiting friends or relatives)?

[ONLY SHOW CODES IN B2, IF NONE IN B2 SKIP TO C1]

B3. For the destinations you are considering visiting in the next year, which have you actively **sought information about**?

[ONLY SHOW CODES IN B2, IF NONE IN B2 SKIP TO A5.1]

B4. Which of the following destinations have you **booked** some or all components of a holiday you intend to take in the next year (not visiting friends or relatives)?

| | B1. | B2. | B3. | B4 |
|--|--|--|--|---|
| ROTATE CODES 1-9 | M/R | M/R | M/R | M/R |
| New South Wales | <input type="checkbox"/> ₁ | <input type="checkbox"/> ₁ | <input type="checkbox"/> ₁ | <input type="checkbox"/> ₁ |
| Victoria | <input type="checkbox"/> ₂ | <input type="checkbox"/> ₂ | <input type="checkbox"/> ₂ | <input type="checkbox"/> ₂ |
| Queensland | <input type="checkbox"/> ₃ | <input type="checkbox"/> ₃ | <input type="checkbox"/> ₃ | <input type="checkbox"/> ₃ |
| South Australia | <input type="checkbox"/> ₄ | <input type="checkbox"/> ₄ | <input type="checkbox"/> ₄ | <input type="checkbox"/> ₄ |
| Western Australia | <input type="checkbox"/> ₅ | <input type="checkbox"/> ₅ | <input type="checkbox"/> ₅ | <input type="checkbox"/> ₅ |
| Tasmania | <input type="checkbox"/> ₆ | <input type="checkbox"/> ₆ | <input type="checkbox"/> ₆ | <input type="checkbox"/> ₆ |
| Northern Territory | <input type="checkbox"/> ₇ | <input type="checkbox"/> ₇ | <input type="checkbox"/> ₇ | <input type="checkbox"/> ₇ |
| Australian Capital Territory | <input type="checkbox"/> ₈ | <input type="checkbox"/> ₈ | <input type="checkbox"/> ₈ | <input type="checkbox"/> ₈ |
| Short distance International holiday (less than four to six hours flying time like Fiji, Bali, New Zealand, Vanuatu) | <input type="checkbox"/> ₉ | <input type="checkbox"/> ₉ | <input type="checkbox"/> ₉ | <input type="checkbox"/> ₉ |
| None | <input type="checkbox"/> ₉₉ | <input type="checkbox"/> ₉₉ | <input type="checkbox"/> ₉₉ [Haven't sought information yet – Not DK/Can't remember] | <input type="checkbox"/> ₉₉ [Did/Have not booked – Not DK/Can't remember] |

Section C – How are domestic holidays traditionally funded?

[ASK ALL]

C1. How easy was it to find the money to pay for the last trip? *Please choose only one*

| | S/R |
|-----------------------|----------------|
| Very Easy | O ₁ |
| Quite easy | O ₂ |
| Neither easy not hard | O ₃ |
| Quite hard | O ₄ |
| Very hard | O ₅ |

[ASK ALL]

C2. How did you pay for your last holiday? *Please choose all that apply*

| | M/R |
|------------------------|-----------------|
| Paid out of savings | O ₁ |
| Had left over money | O ₂ |
| Borrowed money | O ₃ |
| Put on credit card | O ₄ |
| Used debit card | O ₅ |
| Other (please specify) | O ₉₈ |
| Prefer not to say | O ₉₉ |

[ASK ALL]

C3. About how much did your last holiday cost? Please include travel accommodation and experiences? *Please choose only one*

| | S/R |
|------------------------|-----------------|
| Less than \$500 | O ₁ |
| \$500-\$999 | O ₂ |
| \$1,000 - \$1499 | O ₃ |
| \$1500 - \$1999 | O ₄ |
| \$2,000-\$2,499 | O ₅ |
| \$2,500 - \$2,999 | O ₆ |
| \$3,000 plus | O ₇ |
| Other (please specify) | O ₉₈ |
| Prefer not to say | O ₉₉ |

[ASK ALL]

C3b. And including yourself, how many people did you spend money on during your last holiday? *Please choose only one*

| | S/R |
|--|-----------------|
| Just myself | O ₁ |
| Myself and one other | O ₂ |
| Myself and two others | O ₃ |
| Myself and three others | O ₄ |
| Myself and four others | O ₅ |
| Myself and five others | O ₆ |
| Myself and six others | O ₇ |
| More than 6 other people (please specify how many in total including yourself) | O ₉₈ |

[ASK ALL]

C4. How likely would you be to borrow money for a holiday in the future? *Please choose only one*

| | S/R |
|------------------------------|----------------|
| Extremely likely | O ₁ |
| Likely | O ₂ |
| Neither likely, not unlikely | O ₃ |
| Unlikely | O ₄ |
| Extremely unlikely | O ₅ |

[ASK ALL]

C5. About how much would you be prepared to borrow for a holiday? *Please choose only one*

| | S/R |
|------------------------|-----------------|
| Less than \$500 | O ₁ |
| \$500-\$999 | O ₂ |
| \$1,000 - \$1499 | O ₃ |
| \$1500 - \$1999 | O ₄ |
| \$2,000-\$2,499 | O ₅ |
| \$2,500 - \$2,999 | O ₆ |
| \$3,000 plus | O ₇ |
| Other (please specify) | O ₉₈ |
| Prefer not to say | O ₉₉ |

[ASK ALL]

C3b. And including yourself, how many people would this amount cover? *Please choose only one*

| | S/R |
|--|-----------------|
| Just myself | O ₁ |
| Myself and one other | O ₂ |
| Myself and two others | O ₃ |
| Myself and three others | O ₄ |
| Myself and four others | O ₅ |
| Myself and five others | O ₆ |
| Myself and six others | O ₇ |
| More than 6 other people (please specify how many in total including yourself) | O ₉₈ |

Section D – E-Commerce solutions – awareness and consideration

A number of retailers are now offering '**buy now, pay later**' options for making purchases on a myriad of commodities including clothing, shoes, medical services, furniture as well as flights and holiday packages. This essentially acts as a layby.

Online travel agencies such as STA Travel, Webjet, Flightcentre, Qantas, Jetstar, Contiki, G Adventures, Student Flights, Luxury Escapes, TravelPay, Layaway Travel all offer different repayment plan options and management fees, noting that there is no interest charged. There is however a minimum period between flights/holidays booked in advance of the departure date. Also, travel cannot be undertaken by the customer until the final instalment is received. Two examples of this are provided below.

The first example is Jetstar Afterpay:

Jetstar offer the "buy-now, pay-later" option for airfares of up to \$1,000 that allows customers to pay off their flight in four fortnightly instalments. This is only available to flights booked at least four weeks in advance of the departure date. The first instalment is due at the time of booking.

Another example is Travelpay:

Reservations are made with a preferred travel agent on flights and accommodation. If the holiday package costs \$3,000 total, TravelPay allows you to choose 2,3,4,5 or 6 month instalments to pay for the travel. In this scenario you can elect to pay at \$1,000 per month over 3 months, or \$300 per month over 10 months.

[ASK ALL]

D1. How aware are you of this lay-by financial service for travel and tourism?

| | S/R |
|----------------------------|--------------------------------------|
| Extremely aware | <input type="radio"/> O ₁ |
| Aware | <input type="radio"/> O ₂ |
| Neither aware, nor unaware | <input type="radio"/> O ₃ |
| Unaware | <input type="radio"/> O ₄ |
| Extremely unaware | <input type="radio"/> O ₅ |

[ASK ALL]

D2. How likely would you be to use a service like this to lay-by various aspects of the costs of a holiday in the future?
Please choose only one

D3. How likely would you be to use a service like this to lay-by various aspects of a Northern Territory holiday in the future?

| | D2 S/R | D3 S/R |
|------------------------------|--------------------------------------|--------------------------------------|
| Extremely likely | <input type="radio"/> O ₁ | <input type="radio"/> O ₁ |
| Likely | <input type="radio"/> O ₂ | <input type="radio"/> O ₂ |
| Neither likely, not unlikely | <input type="radio"/> O ₃ | <input type="radio"/> O ₃ |
| Unlikely | <input type="radio"/> O ₄ | <input type="radio"/> O ₄ |
| Extremely unlikely | <input type="radio"/> O ₅ | <input type="radio"/> O ₅ |

[ASK IF CODES 1, 2 OR 3 in D2 OR D3; OTHERS GO TO D5]

D4a. Under what circumstances would you use this lay-by arrangement to buy travel and tourism products?
Please type in your response in the box below.

[ASK IF CODES 4 OR 5 in D2 OR D3; OTHERS GO TO D5]

D4a. Why wouldn't you use it?

Please type in your response in the box below.

| |
|--|
| |
|--|

[ASK ALL]

D5. Would (or will) lay-by financial services for travel and tourism products make a holiday to the NT more likely for you personally? *Please choose one only*

| | M/R |
|-----------------------------|--------------------------------------|
| Much more likely | <input type="radio"/> O ₁ |
| More likely | <input type="radio"/> O ₂ |
| Neither more or less likely | <input type="radio"/> O ₃ |
| Less likely | <input type="radio"/> O ₄ |
| Much less likely | <input type="radio"/> O ₅ |

Section Z – Demographics

[ASK NON-NT VISITORS, IF NT VISITOR, CODE 15 IN Q5.1, AUTOCODE YES AND DO NOT SHOW]

Finally a few questions about you to make sure we've got a good mix of people in our survey

[ASK ALL]

Z3. What is your household's total yearly income before tax?

| | S/R |
|---------------------------------|---------------------------------------|
| Less than \$29,999 | <input type="radio"/> O ₁ |
| Between \$30,000 and \$59,999 | <input type="radio"/> O ₂ |
| Between \$60,000 and \$79,999 | <input type="radio"/> O ₃ |
| Between \$80,000 and \$99,999 | <input type="radio"/> O ₄ |
| Between \$100,000 and \$149,999 | <input type="radio"/> O ₅ |
| \$150,000 or more | <input type="radio"/> O ₆ |
| Prefer not to say | <input type="radio"/> O ₉₉ |

[ASK ALL]

Z4. Which of these best describes your household?

| | S/R |
|--|---------------------------------------|
| Sole occupant under 30 years | <input type="radio"/> O ₁ |
| Sole occupant 30 years or over – not retired | <input type="radio"/> O ₂ |
| Sole occupant – retired | |
| Share accommodation | <input type="radio"/> O ₃ |
| Family with children at home – youngest under 16 | <input type="radio"/> O ₅ |
| Family with children at home – youngest 16 or older | <input type="radio"/> O ₆ |
| Couple without children living at home – not retired | |
| Retired couple without children living at home | |
| Other (please specify) | <input type="radio"/> O ₉₈ |
| Prefer not to say | <input type="radio"/> O ₉₉ |

[ASK ALL]

Z5. What is your postcode?

| | | | |
|--|--|--|--|
| | | | |
|--|--|--|--|

[ASK ALL]

27. Could we talk to re-contact you to participate in group discussions or further research about the Northern Territory? *Please type in your email in the box below.*

| | S/R |
|-----|--------------------------------------|
| Yes | <input type="radio"/> O ₁ |
| No | <input type="radio"/> O ₂ |

Thank you very much for your time today.

DEPARTMENT OF TOURISM AND CULTURE

REGISTER OF FEES AND CHARGES

| Div | Fee Description | Basis of Fee: Legislation, Regulation, Gazettal, Admin | Fees and Charges (Excluding GST) |
|------------------------------|--|--|--|
| | | | Revenue Unit Value: 1 unit = \$1.15 |
| | ENTRY TO GUIDED TOUR OF ALICE SPRINGS TELEGRAPH STATION HISTORICAL RESERVE (Concession Agreement) | | |
| Parks, Wildlife and Heritage | Per Adult | Admin | 13.75 |
| Parks, Wildlife and Heritage | Per Child | Admin | NA |
| Parks, Wildlife and Heritage | Per Child (U/12) | Admin | 5 |
| Parks, Wildlife and Heritage | Per Child (U/16) | Admin | 8.5 |
| Parks, Wildlife and Heritage | Student | Admin | 11.5 |
| Parks, Wildlife and Heritage | Senior / Concession Card Holder | Admin | 11.5 |
| Parks, Wildlife and Heritage | Group Booking (per person) | Admin | |
| Parks, Wildlife and Heritage | Family | Admin | 32 |
| | HUNTING PERMITS | | |
| Parks, Wildlife and Heritage | Pig Hunting Permit - 1 year permit | Gazettal | 10 |
| Parks, Wildlife and Heritage | Pig Hunting Permit - 5 year permit | Gazettal | 40 |
| Parks, Wildlife and Heritage | Waterfowl Hunting Permit - 1 year permit | Gazettal | 20 |
| Parks, Wildlife and Heritage | Waterfowl Hunting Permit - 5 year permit | Gazettal | 80 |
| Parks, Wildlife and Heritage | Permit to take protected wildlife for commercial purposes | Legislation | NIL - subject to royalties |
| Parks, Wildlife and Heritage | Permit to use park or reserve for purpose of taking animals specified in permit | Legislation | 15 units |
| Parks, Wildlife and Heritage | Annual fees to sell and apply for hire any goods or services or to conduct a tour/safari or excursion (Application fee to conduct business in a National Park) | Admin | Subject to negotiation of Agreement |
| Parks, Wildlife and Heritage | Replacement fee for hunting permit card | Admin | 20 |
| Parks, Wildlife and Heritage | Crocodile Team Filming Fees - half day | Admin | 1500 |
| Parks, Wildlife and Heritage | Crocodile Team Filming Fees - full day | Admin | 3000 |
| | CROCODILE PRODUCT TAGS | | |
| Parks, Wildlife and Heritage | Product tag | Legislation | 0.4 |
| Parks, Wildlife and Heritage | CITIES tag | Legislation | 1.5 |

| FILMING AND PHOTOGRAPHIC CHARGES - COMMERCIAL AGENCIES ONLY | | | |
|---|--|-------------|-----------------------------|
| Parks, Wildlife and Heritage | Application fee for Motion/Video Filming in parks and Still Photography | Regulations | 55 |
| Parks, Wildlife and Heritage | Application fee for Still Photography in parks | Regulations | 55 |
| Botanic Gardens | | | |
| Parks, Wildlife and Heritage | Site Fee wedding ceremony, meetings, functions - half day - up to 6 hours | Admin | 0 |
| Parks, Wildlife and Heritage | Site Fee Corporate functions and receptions for 1-2 days | Admin | 0 |
| Parks, Wildlife and Heritage | Site Fee Major events | Admin | 0 |
| EVENT FEES - Botanic Gardens Darwin Botanic Gardens | | | |
| Parks, Wildlife and Heritage | Private Event - wedding ceremony, meetings, functions up to 12 hour period | Admin | 350 |
| Parks, Wildlife and Heritage | Commercial/Corporate Event Up to 250 Attendees per 12 hour period | Admin | 500 |
| Parks, Wildlife and Heritage | Commercial/Corporate Event 250- 500 Attendees per 12 hour period | Admin | 100 |
| Parks, Wildlife and Heritage | Commercial/Corporate Event 500+ Attendees per 12 hour period | Admin | 2500 |
| Parks, Wildlife and Heritage | Community Event - Major events Horticulturist (if required) at any given event per staff memner per half day | Admin | On negotiation - no set fee |
| Parks, Wildlife and Heritage | | Admin | 220 |
| EVENTS FEES - Parks and Reserves (excluding TWP, ASDP and GBDBG) | | | |
| Parks, Wildlife and Heritage | Commercial / corporate event - up to 20 attendees | Admin | On negotiation - no set fee |
| Parks, Wildlife and Heritage | Commercial / corporate event - 21 to 99 attendees | Admin | On negotiation - no set fee |
| Parks, Wildlife and Heritage | Commercial / corporate event - 100 to 499 attendees | Admin | On negotiation - no set fee |
| Parks, Wildlife and Heritage | Commercial / corporate event - 500 + attendees | Admin | On negotiation - no set fee |
| CAMPING FEES | | | |
| Parks, Wildlife and Heritage | Camping Fees - Gurig National Park - No charge for u/16's | Legislation | 0 |
| Parks, Wildlife and Heritage | Transit fee Gurig National Park Vehicle Access - vehicle/week (covers up to 5 adults) | Legislation | 11 |
| Parks, Wildlife and Heritage | Air/Sea Access per adult per night if camping | Legislation | 232.1 |
| Parks, Wildlife and Heritage | | Legislation | 15 |

| | | | |
|------------------------------|--|-------------|---|
| Parks, Wildlife and Heritage | Additional adults (+5) / person | Legislation | 9.9 |
| Parks, Wildlife and Heritage | Camping Fees - Category A - Adult | Legislation | 6 |
| Parks, Wildlife and Heritage | Camping Fees - Category A - Child | Legislation | 3 |
| Parks, Wildlife and Heritage | Camping Fees - Category A - Family | Legislation | 14 |
| Parks, Wildlife and Heritage | Camping Fees - Category B - Adult | Legislation | 3 |
| Parks, Wildlife and Heritage | Camping Fees - Category B - Child | Legislation | 1.5 |
| Parks, Wildlife and Heritage | Camping Fees - Category B - Family | Legislation | 7 |
| Parks, Wildlife and Heritage | Camping Fees - Category C - Adult | Legislation | 3 |
| Parks, Wildlife and Heritage | Camping Fees - Category C - Child | Legislation | 1.5 |
| Parks, Wildlife and Heritage | Camping Fees - Category C - Family | Legislation | 7 |
| | Camping Fees - Category D | Admin | |
| | | | As per Category A - this can be higher if approved by Commission for campground |
| Parks, Wildlife and Heritage | Bush Camping - Permit Required - Adult | Legislation | 3 |
| Parks, Wildlife and Heritage | Bush Camping - Permit Required - Child | Legislation | 1.5 |
| Parks, Wildlife and Heritage | Bush Camping - Permit Required - Family | Legislation | 7 |
| Parks, Wildlife and Heritage | Walking Track Camping Fees Jaybula - adult (max 15pp) | Admin | 3 |
| Parks, Wildlife and Heritage | Walking Track Camping Fees Jaybula - child | Admin | 1.5 |
| Parks, Wildlife and Heritage | Walking Track Camping Fees - Larapinta | Admin | 0 |
| Parks, Wildlife and Heritage | Walking Track Camping Fees - Tabletop | Admin | 3 |
| Parks, Wildlife and Heritage | School Campground Areas - LNP - Adult | | |
| Parks, Wildlife and Heritage | School Campground Areas - LNP - Child | | |
| Parks, Wildlife and Heritage | School Campground Areas - Ormiston | Legislation | Concessinaire |
| Parks, Wildlife and Heritage | School Campground Areas - Simpsons Gap Adult (16 years old+) | Legislation | 3 |
| Parks, Wildlife and Heritage | School Campground Areas - Simpsons Gap (5-16 years old+) | Legislation | 1.5 |
| Parks, Wildlife and Heritage | School Campground Areas - Simpsons Gap (<5 years old) | Legislation | N/A |
| Parks, Wildlife and Heritage | GUIDES - PARK MANAGEMENT | | |
| | Tour Operator Permits | | 4 or less visits \$100 5 or more visits \$500 |
| Parks, Wildlife and Heritage | | Admin | 3-year permit \$1500 5-year permit \$2500 |
| Parks, Wildlife and Heritage | Provision of Specialist Guide | Legislation | 400 |
| Parks, Wildlife and Heritage | Guided Tours < 3 hours - Adults | Legislation | 2 |

| | | | |
|------------------------------|---|-------------|-----------------|
| Parks, Wildlife and Heritage | Guided Tours < 3 hours - Children | Legislation | 1 |
| Parks, Wildlife and Heritage | Guided Bushwalking Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Guided Mountain Bike Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Guided Spotlighting Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Mobile Kiosk Sales | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Guided Cave Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Restricted Area Guided Walking Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Restricted Area Guided Vehicle Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Ballooning Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Parachute Landings | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Non-motorised Canoe Hire | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Guided Boat Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Dinghy Hire | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Guided Abseiling / Rock Climbing | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Guided Horse / Camel Rides | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Exclusive Use Campsites | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Management of Wangi Centre (food and beverage / Art Shop) | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Operation of Entry Station and Gift Shop | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Operation of Historic Precinct | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Guided Cultural Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Scenic Helicopter Flights | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Helifishing Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Mobile Shaved Ice Van | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Segway Tours | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Operation of Eva's Café | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Tented (Safari) Camp | Admin | Annual fee or % |
| Parks, Wildlife and Heritage | Camp Ground Management (Category D Camp areas managed commercially) | Admin | Annual Fee or % |
| Parks, Wildlife and Heritage | Nitmiluk National Park Concession Agreements | | |
| | - Catered | | |
| Parks, Wildlife and Heritage | Cruises Launch Food Beverage | Legislation | % |
| Parks, Wildlife and Heritage | - Launch Tours | Legislation | % |
| Parks, Wildlife and Heritage | - Ferry Service | Legislation | % |
| Parks, Wildlife and Heritage | - Canoe Hire | Legislation | % |
| Parks, Wildlife and Heritage | - Power Boats | Legislation | % |
| Parks, Wildlife and Heritage | - Caravan Park, Campground, Kiosk | Legislation | % |
| Parks, Wildlife and Heritage | - Helicopter Tours | Legislation | % |
| Parks, Wildlife and Heritage | - Guided Walking Tours | Legislation | % |
| Parks, Wildlife and Heritage | - Operation of Cicada Lodge | Admin | % |
| Parks, Wildlife and Heritage | Garig Gunak Barlu National Park Agreements | | |

| | | | |
|------------------------------|------------------------------------|----------|----------------------|
| | - Operation of | | |
| Parks, Wildlife and Heritage | Seven Spirit Bay (includes | Admin | Fees and % |
| Parks, Wildlife and Heritage | payment for Annual Rent, Airstrip | | Fees |
| | Usage, Park Entry, Turnover Rent) | Admin | |
| | - Marine Park | | |
| | - Tented Camp, | | |
| Parks, Wildlife and Heritage | Guided Vehicle, Fishing and | Admin | Annual Fee plus fees |
| | Victoria Settlement Tours | | |
| | Mary River National Park | | |
| | Agreements | | |
| Parks, Wildlife and Heritage | - Lease Area | Admin | Fees |
| Parks, Wildlife and Heritage | - Commercial | | |
| | Activities (Home Billabong Cruise, | | |
| | Leichardt Point Sundowners, | | |
| Parks, Wildlife and Heritage | Walking Tours, Fishing Tours) | Admin | % |
| Parks, Wildlife and Heritage | - Airboat Tours | Admin | % |
| | - Mary River | | |
| Parks, Wildlife and Heritage | Rockhole Tour | Admin | % |
| | - Guided Boat | | |
| Parks, Wildlife and Heritage | Tours | Admin | % |
| Parks, Wildlife and Heritage | WILDLIFE ROYALTIES | | |
| Parks, Wildlife and Heritage | Animals | | |
| Parks, Wildlife and Heritage | Anseranas semipalmata / egg | Gazettal | 0.45 |
| Parks, Wildlife and Heritage | Crocodylus johnstoni / egg | Gazettal | 1.15 |
| Parks, Wildlife and Heritage | Crocodylus johnstoni / hatchling | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | Crocodylus johnstoni / adult 1.5m | Gazettal | 11 |
| | Crocodylus johnstoni / adult > | | |
| Parks, Wildlife and Heritage | 1.5m | Gazettal | 11 |
| Parks, Wildlife and Heritage | Crocodylus porosus / egg | Gazettal | 1.4 |
| Parks, Wildlife and Heritage | Crocodylus porosus / hatchling | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | Crocodylus porosus / adult < 2m | Gazettal | 28 |
| Parks, Wildlife and Heritage | Crocodylus porosus / adult > 2m | Gazettal | 46 |
| Parks, Wildlife and Heritage | Plant Seeds | | |
| Parks, Wildlife and Heritage | Abrus precatorius / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | Acacia acradenia / kg | Gazettal | 13 |
| Parks, Wildlife and Heritage | Acacia argyraea / kg | Gazettal | 8 |
| Parks, Wildlife and Heritage | Acacia aulacocarpa / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | Acacia auriculiformis / kg | Gazettal | 28 |
| Parks, Wildlife and Heritage | Acacia coleii / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | Acacia cowleana / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | Acacia dictyophleba / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | Acacia difficilis / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | Acacia dimidiata / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | Acacia dunnii / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | Acacia gonocarpa / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | Acacia gonoclada / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | Acacia hammondii / kg | Gazettal | 7.6 |
| Parks, Wildlife and Heritage | Acacia hemignosta / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | Acacia holosericea / kg | Gazettal | 6.9 |
| Parks, Wildlife and Heritage | Acacia kempeana / kg | Gazettal | 6.9 |
| Parks, Wildlife and Heritage | Acacia latescens / kg | Gazettal | 5.75 |

| | | | |
|------------------------------|---|----------|------|
| Parks, Wildlife and Heritage | <i>Acacia lysiphloia</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Acacia melleodora</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Acacia monticola</i> / kg | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | <i>Acacia mountfordiae</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Acacia multisiliqua</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Acacia nuperrima</i> / kg | Gazettal | 43 |
| Parks, Wildlife and Heritage | <i>Acacia oncinocarpa</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Acacia platycarpa</i> / kg | Gazettal | 6.9 |
| Parks, Wildlife and Heritage | <i>Acacia plectocarpa</i> / kg | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | <i>Acacia retivenea</i> / kg | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | <i>Acacia shirleyi</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Acacia simsii</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Acacia torulosa</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Acacia tropica</i> / kg | Gazettal | 23 |
| Parks, Wildlife and Heritage | <i>Acacia tumida</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Acacia umbellata</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Acacia victoriae</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Acacia wickhamii</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Adenanthera pavonia</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Albizia lebbeck</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Alphitonia excelsa</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Asteromyrtus symphyocarpa</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Astrebla</i> sp. / kg | Gazettal | 1.15 |
| Parks, Wildlife and Heritage | <i>Atalaya hemiglauca</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Atriplex nummularia</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Banksia dentata</i> / 100 seeds | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Bombax ceiba</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Brachychiton diversifolius</i> / kg | Gazettal | 12 |
| Parks, Wildlife and Heritage | <i>Brachychiton megaphyllus</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Brachychiton paradoxus</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Buchanania obovata</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Callitris intratropica</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Canarium australianum</i> / 100 seeds | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Carpentaria acuminata</i> / 100 seeds | Gazettal | 1.4 |
| Parks, Wildlife and Heritage | <i>Cassia artemisioides</i> / kg | Gazettal | 6.9 |
| Parks, Wildlife and Heritage | <i>Cassia desolata</i> / kg | Gazettal | 6.9 |
| Parks, Wildlife and Heritage | <i>Cassia glutinosa</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Cassia notabilis</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Cassia oligophylla</i> / kg | Gazettal | 6.9 |
| Parks, Wildlife and Heritage | <i>Cassia sturtii</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Casuarina equisetifolia</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Clianthus formosus</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Cochlospermum fraseri</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Cycas angulata</i> R.Br. / 100 seeds | Gazettal | 2.3 |
| Parks, Wildlife and Heritage | <i>Cycas armstrongii</i> Miq. / 100 seeds | Gazettal | 1.15 |
| Parks, Wildlife and Heritage | <i>Cycas brunnea</i> / 100 seeds | Gazettal | 11 |

| | | | |
|------------------------------|---|----------|-------|
| Parks, Wildlife and Heritage | <i>Cycas calcicola</i> Maconochie / 100 seeds | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Cycas canalis</i> subsp. <i>canalis</i> / 100 seeds | Gazettal | 2.3 |
| Parks, Wildlife and Heritage | <i>Cycas canalis</i> subsp. <i>carinata</i> / 100 seeds | Gazettal | 2.3 |
| Parks, Wildlife and Heritage | <i>Cycas conferta</i> / 100 seeds | Gazettal | 2.3 |
| Parks, Wildlife and Heritage | <i>Cycas maconochieana</i> / 100 seeds | Gazettal | 2.3 |
| Parks, Wildlife and Heritage | <i>Cycas pruinosa</i> Maconochie / 100 seeds | Gazettal | 2.3 |
| Parks, Wildlife and Heritage | <i>Dodonaea platyptera</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Enchylaena tomentosa</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Erythrophleum chlorostachys</i> / kg | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | <i>Eucalyptus alba</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus apodophylla</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus argillacea</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus aspera</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus bigalerita</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus bleeseri</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Eucalyptus brevifolia</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus camaldulensis</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus chlorophylla</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus clavigera</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus confertiflora</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus dichromophloia</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus ferruginea</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus foelscheana</i> / kg | Gazettal | 15 |
| Parks, Wildlife and Heritage | <i>Eucalyptus grandifolia</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus herbertiana</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus latifolia</i> / kg | Gazettal | 15 |
| Parks, Wildlife and Heritage | <i>Eucalyptus leucophloia</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus microtheca</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Eucalyptus miniata</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Eucalyptus nesophila</i> / kg | Gazettal | 13 |
| Parks, Wildlife and Heritage | <i>Eucalyptus normantonensis</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus pachyphylla</i> / kg | Gazettal | 10.35 |
| Parks, Wildlife and Heritage | <i>Eucalyptus papuana</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus patellaris</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus phoenicea</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Eucalyptus polycarpa</i> / kg | Gazettal | 23 |
| Parks, Wildlife and Heritage | <i>Eucalyptus pruinosa</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Eucalyptus ptychocarpa</i> / kg | Gazettal | 23 |
| Parks, Wildlife and Heritage | <i>Eucalyptus setosa</i> (red) / kg | Gazettal | 37 |
| Parks, Wildlife and Heritage | <i>Eucalyptus tectifera</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus terminalis</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Eucalyptus tetradonta</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Eucalyptus tintinnans</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Euodia elleryana</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Gossypium sturtianum</i> / kg | Gazettal | 23 |

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| Parks, Wildlife and Heritage | <i>Grevillea decurrens</i> / kg | Gazettal | 34 |
| Parks, Wildlife and Heritage | <i>Grevillea dryandri</i> / kg | Gazettal | 43 |
| Parks, Wildlife and Heritage | <i>Grevillea formosa</i> / kg | Gazettal | 43 |
| Parks, Wildlife and Heritage | <i>Grevillea goodii</i> / kg | Gazettal | 34 |
| Parks, Wildlife and Heritage | <i>Grevillea mimosoides</i> / kg | Gazettal | 34 |
| Parks, Wildlife and Heritage | <i>Grevillea parallela</i> / kg | Gazettal | 34 |
| Parks, Wildlife and Heritage | <i>Grevillea pteridifolia</i> / kg | Gazettal | 34 |
| Parks, Wildlife and Heritage | <i>Grevillea refracta</i> / kg | Gazettal | 43 |
| Parks, Wildlife and Heritage | <i>Grevillea striata</i> / kg | Gazettal | 34 |
| Parks, Wildlife and Heritage | <i>Grevillea wickhamii</i> / kg | Gazettal | 43 |
| Parks, Wildlife and Heritage | <i>Gyrocarpus americanus</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Hakea arborescens</i> / kg | Gazettal | 34 |
| Parks, Wildlife and Heritage | <i>Ipomea brasiliensis</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Leptospermum parviflorum</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Livistona benthamii</i> / 100 seeds | Gazettal | 2.85 |
| Parks, Wildlife and Heritage | <i>Livistona humilis</i> / 100 seeds | Gazettal | 1.7 |
| Parks, Wildlife and Heritage | <i>Livistona inermis</i> / 100 seeds | Gazettal | 3.45 |
| Parks, Wildlife and Heritage | <i>Livistona rigida</i> / 100 seeds | Gazettal | 2.85 |
| Parks, Wildlife and Heritage | <i>Macrozamia macdonnellii</i> / 100 seeds | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Melaleuca argentea</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Melaleuca bracteata</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Melaleuca dealbata</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Melaleuca leucadendra</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Melaleuca minutifolia</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Melaleuca nervosa</i> / kg | Gazettal | 17 |
| Parks, Wildlife and Heritage | <i>Melaleuca viridiflora</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Owenia vernicosa</i> / 100 seeds | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Pandanus spiralis</i> / 100 seeds | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Petalostigma pubescens</i> / kg | Gazettal | 14 |
| Parks, Wildlife and Heritage | <i>Pongamia pinnata</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Ptilotus exaltatus</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Sesbania cannabina</i> / kg | Gazettal | 4.3 |
| Parks, Wildlife and Heritage | <i>Syzygium armstrongii</i> / 100 seeds | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Syzygium eucalyptoides</i> / 100 seeds | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Syzygium minutiflorum</i> / 100 seeds | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Syzygium suborbiculare</i> / 100 seeds | Gazettal | 2.85 |
| Parks, Wildlife and Heritage | <i>Terminalia arostrata</i> / kg | Gazettal | 4.6 |
| Parks, Wildlife and Heritage | <i>Terminalia canescens</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Terminalia carpentariae</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Terminalia ferdinandiana</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Terminalia platyphylla</i> / kg | Gazettal | 11 |
| Parks, Wildlife and Heritage | <i>Terminalia platyptera</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Terminalia seriocarpa</i> / kg | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | <i>Terminalia volucris</i> / kg | Gazettal | 8.6 |
| Parks, Wildlife and Heritage | <i>Triodia wiseana</i> / kg | Gazettal | 3.45 |

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| Parks, Wildlife and Heritage | Xanthostemon paradoxus / kg | Gazettal | 28 |
| Parks, Wildlife and Heritage | Whole Plants | | 0 |
| Parks, Wildlife and Heritage | Acacia auriculiformis / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Bambusa arnhemica / stem | Gazettal | 0.55 |
| Parks, Wildlife and Heritage | Erythroleium chlorostachys / tree | Gazettal | 11 |
| Parks, Wildlife and Heritage | Eucalyptus bigalerita / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Eucalyptus confertiflora / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Eucalyptus ferruginea / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Eucalyptus grandiflora / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Eucalyptus miniata / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Eucalyptus papuana / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Eucalyptus polycarpa / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Eucalyptus tetradonta / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Melaleuca leucadendra / tree | Gazettal | 9.2 |
| Parks, Wildlife and Heritage | Didgeridoos | | 0 |
| Parks, Wildlife and Heritage | All species / stick | Gazettal | 1.15 |
| Parks, Wildlife and Heritage | Leaves | | 0 |
| Parks, Wildlife and Heritage | Cycas armstrongii Miq. / 100 | Gazettal | 3.45 |
| Parks, Wildlife and Heritage | Cycas maconochieana / 100 | Gazettal | 3.45 |
| Parks, Wildlife and Heritage | Fruits | | 0 |
| Parks, Wildlife and Heritage | Terminalia ferdinandiana / kg | Gazettal | 1.15 |
| Parks, Wildlife and Heritage | Firewood | | 0 |
| Parks, Wildlife and Heritage | Acacia aneura (mulga) / tonne | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | Acacia estrophiolata (ironwood) / tonne | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | Eucalyptus camaldulensis (redgum) / tonne | Gazettal | 5.75 |
| Parks, Wildlife and Heritage | Boomerangs | | 0 |
| Parks, Wildlife and Heritage | Acacia aneura (mulga) / stick | Gazettal | 1.15 |
| Parks, Wildlife and Heritage | ADMINISTRATION ITEMS | | 0 |
| Parks, Wildlife and Heritage | Notice of sale receipt books for vendors selling wildlife | Admin | 20 |
| Parks, Wildlife and Heritage | Larapinta Trail Map | Admin | 10 |
| Parks, Wildlife and Heritage | Larapinta Trail Map Pack | Admin | 38 |
| Parks, Wildlife and Heritage | Litchfield NP Map | Admin | 10 |
| Parks, Wildlife and Heritage | Animal/Plant Books | Admin | 5.45 |
| Parks, Wildlife and Heritage | Snake Poster | Admin | 7 |
| Community Participation, Sports and the Arts | Araluen Cultural Precinct (ACP) | | |
| Community Participation, Sports and the Arts | Equipment Hire - TV & DVD - per day | Admin | \$50.00 |
| Community Participation, Sports and the Arts | Equipment Hire - TV & DVD - per 3 days - 1 week | Admin | \$150.00 |
| Community Participation, Sports and the Arts | Equipment Hire - TV & DVD - per month | Admin | \$450.00 |
| Community Participation, Sports and the Arts | Equipment Hire - Data Projector - per day | Admin | \$100.00 |
| Community Participation, Sports and the Arts | Equipment Hire - Data Projector - per 3 days - 1 week | Admin | \$300.00 |

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| Community Participation, Sports and the Arts | Equipment Hire - Data Projector - per month | Admin | \$900.00 |
| Community Participation, Sports and the Arts | Hire Charge - Witchetty's - Commercial - full day | Admin | \$422.73 |
| Community Participation, Sports and the Arts | Hire Charge - Witchetty's - Community - full day | Admin | \$313.64 |
| Community Participation, Sports and the Arts | Hire Charge - Witchetty's - Commercial - week | Admin | \$954.55 |
| Community Participation, Sports and the Arts | Hire Charge - Witchetty's - Community - week | Admin | \$636.36 |
| Community Participation, Sports and the Arts | Extra cleaning/resetting if required - Witchetty's as a function space - per hour or part thereof | Admin | \$50.00 |
| Community Participation, Sports and the Arts | Extra cleaning/resetting if required - Witchetty's as a gallery - per hour or part thereof | Admin | \$51.82 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per hour Community | Admin | \$0.00 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per hour - Commercial | Admin | \$0.00 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per function in combination with Witchetty's Hire - Community | Admin | \$181.82 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per function in combination with Witchetty's Hire - Commercial | Admin | \$272.73 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per function half day - Community | Admin | \$181.82 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per function half day - Commercial | Admin | \$272.73 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per function full day - Community | Admin | \$313.64 |
| Community Participation, Sports and the Arts | Hire charge - Araluen Arts centre foyer for functions - per function full day - Commercial | Admin | \$422.73 |
| Community Participation, Sports and the Arts | Circus Lawns - self contained - Community | Admin | \$227.27 |
| Community Participation, Sports and the Arts | Circus Lawns - with Theatre / toilets - Community | Admin | \$800.00 |
| Community Participation, Sports and the Arts | Circus Lawns - standing charge per day/part day - Community | Admin | \$200.00 |
| Community Participation, Sports and the Arts | Circus Lawns - self contained - Commercial | Admin | \$318.18 |
| Community Participation, Sports and the Arts | Circus Lawns - with Theatre / toilets - Commercial | Admin | \$1,000.00 |
| Community Participation, Sports and the Arts | Circus Lawns - standing charge per day/part day - Commercial | Admin | \$200.00 |
| Community Participation, Sports and the Arts | Folk Cottage accomodation per day including telephone | Admin | \$100.00 |
| Community Participation, Sports and the Arts | Folk Cottage accomodation Per week including telephone | Admin | \$500.00 |
| Community Participation, Sports and the Arts | Folk Cottage accomodation Per month including telephone | Admin | \$1,636.36 |

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| Community Participation, Sports and the Arts | Theatre Standing Charge - per day - Community | Admin | \$454.55 |
| Community Participation, Sports and the Arts | Theatre Standing Charge - per day - Commerical | Admin | \$454.55 |
| Community Participation, Sports and the Arts | Hire Charge - Araluen Theatre - Commercial - full day | Admin | \$1,045.45 |
| Community Participation, Sports and the Arts | Hire Charge - Araluen Theatre - Community - full day | Admin | \$818.18 |
| Community Participation, Sports and the Arts | Hire Charge - Araluen Theatre - bleacher seating - Commercail | Admin | \$800.00 |
| Community Participation, Sports and the Arts | Hire Charge - Araluen Theatre - bleacher seating - Community | Admin | \$600.00 |
| Community Participation, Sports and the Arts | Commercial Rehearsal: Stage Only (with work lights only) - Full Day | Admin | \$545.45 |
| Community Participation, Sports and the Arts | Commercial Rehearsal: Stage Only (with work lights only) - 5 hour session (during opening hours) | Admin | \$313.64 |
| Community Participation, Sports and the Arts | Commercial Film Screenings - 4 hour session | Admin | \$450.00 |
| Community Participation, Sports and the Arts | Community Rehearsal: Stage Only (with work lights only) - Full Day | Admin | \$418.18 |
| Community Participation, Sports and the Arts | Community Rehearsal: Stage Only (with work lights only) - 5 hour session (during opening hours) | Admin | \$209.09 |
| Community Participation, Sports and the Arts | Community Film Screenings - 4 hour session | Admin | \$350.00 |
| Community Participation, Sports and the Arts | Community Bump In Days - Full day inclusive of theatre standing charges | Admin | \$418.19 |
| Community Participation, Sports and the Arts | Commerical Bump In Days - Full day inclusive of theatre standing charges | Admin | \$618.19 |
| Community Participation, Sports and the Arts | Head Technician - per normal hour -Commercial | Admin | \$52.73 |
| Community Participation, Sports and the Arts | Head Technician - per normal hour -Community | Admin | \$52.73 |
| Community Participation, Sports and the Arts | Head Technician - per overtime hour Sunday's & Public Holiday's - Commercial | Admin | \$102.73 |
| Community Participation, Sports and the Arts | Head Technician - per overtime hour Sunday's & Public Holiday's - Community | Admin | \$102.73 |
| Community Participation, Sports and the Arts | Additional Technicians - per normal hour -Commercial | Admin | \$42.73 |
| Community Participation, Sports and the Arts | Additional Technicians - per normal hour -Community | Admin | \$42.73 |
| Community Participation, Sports and the Arts | Additional Technicians - per overtime hour Sunday's & Public Holidays-Commercial | Admin | \$81.82 |
| Community Participation, Sports and the Arts | Additional Technicians - per overtime hour Sunday's & Public Holidays-Community | Admin | \$81.82 |
| Community Participation, Sports and the Arts | Door Person - Backstage - per 4 hs session - Mon- Fri - Commercial | Admin | \$120.00 |

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| Community Participation, Sports and the Arts | Door Person - Backstage - per 4 hs session - Mon- Fri - Community | Admin | \$120.00 |
| Community Participation, Sports and the Arts | Door Person - Backstage - per 4 hs session - Sat - Commercial | Admin | \$145.45 |
| Community Participation, Sports and the Arts | Door Person - Backstage - per 4 hs session - Sat - Community | Admin | \$145.45 |
| Community Participation, Sports and the Arts | Door Person - Backstage - per 4 hs session - Sun - Commercial | Admin | \$207.27 |
| Community Participation, Sports and the Arts | Door Person - Backstage - per 4 hs session - Sun - Community | Admin | \$207.27 |
| Community Participation, Sports and the Arts | Publicity officer/Artwork - per hour-Commercial | Admin | \$45.45 |
| Community Participation, Sports and the Arts | Publicity officer/Artwork - per hour-Community | Admin | \$45.45 |
| Community Participation, Sports and the Arts | Front of House Manager / Ticket Seller- per 4 hr session - Monday - Friday-Commercial | Admin | \$140.00 |
| Community Participation, Sports and the Arts | Front of House Manager / Ticket Seller- per 4 hr session - Monday - Friday-Community | Admin | \$140.00 |
| Community Participation, Sports and the Arts | Front of House Manager / Ticket Seller - per 4 hr session - Saturday-Commercial | Admin | \$178.18 |
| Community Participation, Sports and the Arts | Front of House Manager / Ticket Seller - per 4 hr session - Saturday-Community | Admin | \$178.18 |
| Community Participation, Sports and the Arts | Front of House Manager / Ticket Seller - per 4 hr session - Sunday-Commercial | Admin | \$225.45 |
| Community Participation, Sports and the Arts | Front of House Manager / Ticket Seller - per 4 hr session - Sunday-Community | Admin | \$225.45 |
| Community Participation, Sports and the Arts | Cleaning Fees - per hour-Commercial | Admin | \$60.00 |
| Community Participation, Sports and the Arts | Cleaning Fees - per hour-Community | Admin | \$60.00 |
| Community Participation, Sports and the Arts | Ushers - per usher per 4 hr session Monday - Friday-Commercial | Admin | \$120.00 |
| Community Participation, Sports and the Arts | Ushers - per usher per 4 hr session Monday - Friday-Community | Admin | \$120.00 |
| Community Participation, Sports and the Arts | Ushers - per usher per 4 hr session - Saturday-Commercial | Admin | \$145.45 |
| Community Participation, Sports and the Arts | Ushers - per usher per 4 hr session - Saturday-Community | Admin | \$145.45 |
| Community Participation, Sports and the Arts | Ushers - per usher per 4 hr session - Sunday-Commercial | Admin | \$207.27 |
| Community Participation, Sports and the Arts | Ushers - per usher per 4 hr session - Sunday-Community | Admin | \$207.27 |
| Community Participation, Sports and the Arts | Programs & Merchandising - per seller unless provided by hirer - Mon-Fri-Commercial | Admin | 120.00 plus 10% commission on sales |
| Community Participation, Sports and the Arts | Programs & Merchandising - per seller unless provided by hirer - Mon-Fri-Community | Admin | 120.00 plus 10% commission on sales |
| Community Participation, Sports and the Arts | Programs & Merchandising - per seller unless provided by hirer - Sat-Commercial | Admin | 145.46 plus 10% commission on sales |

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| Community Participation, Sports and the Arts | Programs & Merchandising - per seller unless provided by hirer - Sat-Community | Admin | 145.46 plus 10% commission on merchandise | |
| Community Participation, Sports and the Arts | Programs & Merchandising - per seller unless provided by hirer - Sun-Commercial | Admin | 225.45 plus 10% commission on sales | |
| Community Participation, Sports and the Arts | Programs & Merchandising - per seller unless provided by hirer - Sun-Community | Admin | 225.45 plus 10% commission on sales | |
| Community Participation, Sports and the Arts | Piano Hire - Concert Grand plus tuning at cost where required-Commercial | Admin | | \$150.00 |
| Community Participation, Sports and the Arts | Piano Hire - Concert Grand plus tuning at cost where required-Community | Admin | | \$150.00 |
| Community Participation, Sports and the Arts | Piano Hire - Other Pianos - each - plus tuning at cost where required-Commercial | Admin | | \$90.00 |
| Community Participation, Sports and the Arts | Piano Hire - Other Pianos - each - plus tuning at cost where required-Community | Admin | | \$90.00 |
| Community Participation, Sports and the Arts | Data Projector - Per Day - Commercial | Admin | | \$500.00 |
| Community Participation, Sports and the Arts | Data Projector - Per Day - Community | Admin | | \$350.00 |
| Community Participation, Sports and the Arts | Ticket Printing/Event Creation per performance | Admin | | \$50.00 |
| Community Participation, Sports and the Arts | Ticket Printing/Event Creation/Administration Fee per performance - External Events | Admin | | \$136.36 |
| Community Participation, Sports and the Arts | TICKETING/BOOKING COSTS Credit Card Fee (including handling) | Admin | | \$0.02 |
| Community Participation, Sports and the Arts | Booking Fee - per ticket (1st 20 comps free) \$0-\$20.00 - commercial | Admin | | \$2.73 |
| Community Participation, Sports and the Arts | Booking Fee - per ticket (1st 20 comps free) \$0-\$50.00 - community | Admin | | \$2.73 |
| Community Participation, Sports and the Arts | Booking Fee - per ticket (1st 20 comps free) \$20-\$50 -commercial | Admin | | \$4.55 |
| Community Participation, Sports and the Arts | Booking Fee - per ticket (1st 20 comps free) \$50.01 & above - commercial | Admin | | \$5.45 |
| Community Participation, Sports and the Arts | Booking Fee - per ticket (1st 20 comps free) \$50.01 & above - community | Admin | | \$5.45 |
| Community Participation, Sports and the Arts | Galleries - Large per week - Commercial | Admin | | \$1,890.91 |
| Community Participation, Sports and the Arts | Galleries - Large per week - Community | Admin | | \$954.55 |
| Community Participation, Sports and the Arts | Galleries - Sittler or half gallery - Commercial | Admin | | \$945.45 |
| Community Participation, Sports and the Arts | Galleries - Sittler or half gallery - Community | Admin | | \$472.73 |
| Community Participation, Sports and the Arts | Galleries - For events - per day - Commercial | Admin | | \$636.36 |
| Community Participation, Sports and the Arts | Galleries - For events - per day - Community | Admin | | \$318.18 |

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| Community Participation, Sports and the Arts | Exhib Charges - Commisison on sales | Admin | \$0.40 |
| Community Participation, Sports and the Arts | Exhib Charges -Administration Fee / Exhibition Sales | Admin | \$0.10 |
| Community Participation, Sports and the Arts | Exhib Charges -Invitation Printing - 1000 and mailing of 800, with the exhibitor paying 50% of the overall total cost | Admin | \$568.18 |
| Community Participation, Sports and the Arts | Exhib Charges -Invitation Printing - 750 and mailing of 650, with the exhibitor paying 50% of the overall total cost | Admin | \$477.27 |
| Community Participation, Sports and the Arts | Exhib Charges -Invitation Printing - 500 and mailing of 500, with the exhibitor paying 50% of the overall total cost | Admin | \$386.36 |
| Community Participation, Sports and the Arts | Credit Point - For ushers in Araluen Theatre | Admin | \$20 p/hour, min 4hrs |
| Community Participation, Sports and the Arts | Arthouse Cinema Ticket Fees - Adults | Admin | \$15.45 |
| Community Participation, Sports and the Arts | Arthouse Cinema Ticket Fees - Concessions / Children | Admin | \$12.73 |
| Community Participation, Sports and the Arts | Entry Charge - Alice Springs Cultural Precinct - Adult | Admin | \$13.64 |
| Community Participation, Sports and the Arts | Entry Charge - Alice Springs Cultural Precinct - Concession/child | Admin | \$9.09 |
| Community Participation, Sports and the Arts | Entry Charge - Alice Springs Cultural Precinct - Family | Admin | \$36.36 |
| Community Participation, Sports and the Arts | Entry Charge - Alice Springs Cultural Precinct - Tour groups | Admin | \$9.09 |
| Community Participation, Sports and the Arts | Entry Charge - Alice Springs Cultural Precinct - Tour groups - concession | Admin | \$7.27 |
| Community Participation, Sports and the Arts | Entry Charge - Alice Springs Cultural Precinct - Youth Hostel | Admin | \$7.27 |
| Community Participation, Sports and the Arts | Araluen Homestead per day including telephone (3 day minimum hire) | Admin | \$0.00 |
| Community Participation, Sports and the Arts | Araluen Homestead per week including telephone | Admin | \$0.00 |
| Community Participation, Sports and the Arts | Araluen Homestead per month including telephone | Admin | \$0.00 |
| Community Participation, Sports and the Arts | NT Library | | \$0.00 |
| Community Participation, Sports and the Arts | Photocopying (Black & White) | Admin | \$0.18 |
| Community Participation, Sports and the Arts | Photocopying (Colour) | Admin | \$1.09 |
| Community Participation, Sports and the Arts | Picture NT digital prints | Admin | \$22.73 |
| Community Participation, Sports and the Arts | Picture NT digital prints Express | Admin | \$45.45 |
| Community Participation, Sports and the Arts | Picture NT E-Mail per image | Admin | \$0.00 |
| Community Participation, Sports and the Arts | Picture NT plus CD ROM | Admin | \$25.45 |

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| Community Participation, Sports and the Arts | Interlibrary loans standard service | Admin | \$0.00 |
| Community Participation, Sports and the Arts | Interlibrary loans fast track service | Admin | \$0.00 |
| Community Participation, Sports and the Arts | NT COMMUNITY LIBRARY TAMINMIN | Admin | |
| Community Participation, Sports and the Arts | A4 Photocopying (Black & White) per page | Admin | \$0.20 |
| Community Participation, Sports and the Arts | A4 Photocopying (Colour) per page | Admin | \$2.00 |
| Community Participation, Sports and the Arts | A3 Photocopying (Black & White) per page | Admin | \$0.20 |
| Community Participation, Sports and the Arts | A3 Photocopying (Colour) per page | Admin | \$4.00 |
| Community Participation, Sports and the Arts | Faxing first page | Admin | \$2.50 |
| Community Participation, Sports and the Arts | Faxing extra pages | Admin | \$0.50 |
| Community Participation, Sports and the Arts | Laminating A4 | Admin | \$2.00 |
| Community Participation, Sports and the Arts | Laminating A3 | Admin | \$4.00 |
| Community Participation, Sports and the Arts | NT COMMUNITY LIBRARY NHULUNBUY | Admin | |
| Community Participation, Sports and the Arts | A4 Photocopying (Black & White) per page | Admin | \$0.20 |
| Community Participation, Sports and the Arts | A4 Photocopying (Colour) per page | Admin | \$1.00 |
| Community Participation, Sports and the Arts | A3 Photocopying (Black & White) per page | Admin | \$0.40 |
| Community Participation, Sports and the Arts | A3 Photocopying (Colour) per page | Admin | \$2.00 |
| Community Participation, Sports and the Arts | Faxing first page | Admin | \$2.50 |
| Community Participation, Sports and the Arts | Faxing extra pages | Admin | \$1.50 |
| Community Participation, Sports and the Arts | Faxing Interstate | Admin | \$3.50 |
| Community Participation, Sports and the Arts | Faxing additional pages | Admin | \$1.50 |
| Community Participation, Sports and the Arts | Laminating A4 | Admin | \$1.00 |
| Community Participation, Sports and the Arts | Laminating A3 | Admin | \$2.00 |
| Community Participation, Sports and the Arts | NT ARCHIVES SERVICE | Admin | |
| Community Participation, Sports and the Arts | Photocopying black and white | Admin | \$0.45 |
| Community Participation, Sports and the Arts | Photocopying colour | Admin | \$0.90 |
| Community Participation, Sports and the Arts | Photocopying reproduction in PDF format | Admin | \$0.90 |
| Community Participation, Sports and the Arts | Digitised images per image or page | Admin | \$13.64 |
| Community Participation, Sports and the Arts | Copying film on DVD, per 15 minutes of footage | Admin | \$13.64 |

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| Community Participation, Sports and the Arts | Reproduction Oral History Sound Recordings per 15 minutes extract * | Admin | \$13.64 |
| Community Participation, Sports and the Arts | Copying digital material cost per CD/DVD | Admin | \$10.00 |
| Community Participation, Sports and the Arts | Marrara Indoor Stadium | | |
| Community Participation, Sports and the Arts | <u>Stadium Hire</u> | | |
| Community Participation, Sports and the Arts | Non Commercial Hourly Rate | Admin | \$96.73 |
| Community Participation, Sports and the Arts | Non Commercial Daily Rate | Admin | \$1,656.45 |
| Community Participation, Sports and the Arts | Commercial Hourly Rate | Admin | \$139.91 |
| Community Participation, Sports and the Arts | Commercial Daily Rate | Admin | \$2,655.68 |
| Community Participation, Sports and the Arts | Meeting Room Hourly Rate | Admin | \$17.09 |
| Community Participation, Sports and the Arts | Total Stadium Grounds Daily Rate | Admin | Included in stadium hire |
| Community Participation, Sports and the Arts | Stadium Grounds Segmented | Admin | Included in stadium hire |
| Community Participation, Sports and the Arts | Verandah Bar up to 4 hours | Admin | \$0.00 |
| Community Participation, Sports and the Arts | Verandah Bar over 4 hours | Admin | \$89.35 (all inclusive) |
| | | | \$28.50 (carpet alone) |
| Community Participation, Sports and the Arts | <u>Equipment Hire - (Individual break down unavailable)</u> | | |
| Community Participation, Sports and the Arts | Carpet per roll | Admin | Free use Cleaning and handling is at the expense of the hirer |
| Community Participation, Sports and the Arts | Chairs each | Admin | \$1.75 |
| Community Participation, Sports and the Arts | Panels Stage and Dance per panel | Admin | \$17.60 |
| Community Participation, Sports and the Arts | Boxing Ring | Admin | \$34.18 |
| Community Participation, Sports and the Arts | Trestle Tables | Admin | \$17.60 |
| Community Participation, Sports and the Arts | Projector | Admin | \$35.21 |
| Community Participation, Sports and the Arts | Hidden Valley Motor Sports Complex | | \$107.21 per hour \$526.91 per day |
| Community Participation, Sports and the Arts | Track - Club | Admin | \$236.33 per hour \$1,301.24 per day |
| Community Participation, Sports and the Arts | Race Track- Not for Profit Community Group | Admin | 3548.16 |
| Community Participation, Sports and the Arts | Race Track – Corporate, no spectators | Admin | Negotiable - Min \$3,222.61 per day |
| Community Participation, Sports and the Arts | Entire race complex – Corporate, no spectators | Admin | \$61.85 per day |

| | | | |
|--|------------------------------------|-------|--------------------------------------|
| Community Participation, Sports and the Arts | Race Track – Event with spectators | Admin | \$85.22 per hour \$355.10 per day |
| Community Participation, Sports and the Arts | Garage/Pit Hire | Admin | \$37.11 per hour \$268.49 per day |
| Community Participation, Sports and the Arts | Pit Paddock | Admin | \$18.06 per hour \$107.21 per day |
| Community Participation, Sports and the Arts | Large Meeting Room | Admin | \$484.30 per event |
| Community Participation, Sports and the Arts | Small Meeting Room | Admin | |
| Community Participation, Sports and the Arts | CAMS Event fee | Admin | |

Attachment J

Survey Questions:

- *This survey is targeted at people who live in Darwin, Northern Territory.*
- *The purpose of this survey is to gather feedback from stakeholders and the community about commercial activity in Casuarina Coastal Reserve by the Parks and Wildlife Commission NT.*
- *For more information, visit dta.nt.gov.au or view the Casuarina Coastal Reserve Management Plan 2016 [link].*

All data collected for this survey will remain confidential and will be provided in an aggregated format that does not identify individuals. Your personal details will not be used in any way except as specified in the survey, will be maintained in a secure database and will not be made available to any other party.

1. Where do you live?

- Casuarina
- Brinkin
- Tiwi
- Alawa
- Other Darwin northern suburb
- Darwin city area from Waterfront to Fannie Bay
- Palmerston area, including Berrimah or Winnellie
- Darwin rural area
- Other

2. Do you or your family visit Casuarina Coastal Reserve?

- Yes
- No (go to Q4)
- I don't know (go to Q6)

3. What do you like most about Casuarina Coastal Reserve?

Open answer

4. Why don't you go to Casuarina Coastal Reserve (choose as many as applies)?

- a. I didn't know it existed
- b. I don't know where it is
- c. I don't know what is there
- d. It is out of my way
- e. Other:

5. Would you like to see more small scale pop-up or mobile type activity in Casuarina Coastal Reserve?

- a. Yes (Go to Q6)
- b. Maybe (Go to 6)
- c. No (Go to Q8)
- d. Don't know (Go to Q7)

6. What sort of commercial activity do you see as appropriate at Casuarina Coastal Reserve (choose as many as applies)? Note that permanent buildings and structures in the Reserve is considered not compatible with the Reserve's character and values, and therefore is not listed here as an option to select.

- a. Tourism activities
- b. Tours
- c. Food vans
- d. 'Pop up' cafes
- e. Other:

7. What sort of commercial activity do you see as inappropriate at Casuarina Coastal Reserve (choose as many as applies)? Note that permanent buildings and structures in the Reserve is considered not compatible with the Reserve's character and values, and therefore is not listed here as an option to select.

- a. Tourism activities
- b. Tours
- c. Food vans
- d. 'Pop up' cafes
- e. Other:

8. What are your reasons for not wanting certain commercial activity to occur in Casuarina Coastal Reserve? Please state the commercial activity you are referring to before explaining why you don't want it there.

Open answer

9. Is there anything else you'd like to say about commercial activity in Casuarina Coastal Reserve?

Open answer



DARWIN WATERFRONT
CORPORATION

Board Member Charter

Pursuant to *Darwin Waterfront Corporation Act*

Darwin Waterfront Corporation (**Corporation**)

1. Purpose



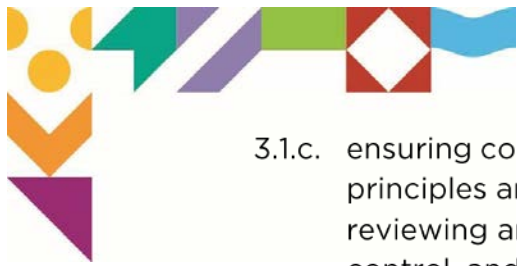
- 1.1. The Board is responsible for ensuring the overall performance and good governance of the Darwin Waterfront Corporation (**Corporation**). The Board's specific functions and responsibilities include considering and approving strategic direction, establishing key objectives and performance measures and monitoring the performance of the Corporation.
- 1.2. The Board has adopted this Charter to outline the manner in which its powers and responsibilities – including those under the Darwin Waterfront Act (NT) (**Act**) and Corporations Act 2001 (Cth) (**the Corporations Act**) – will be exercised and discharged.
- 1.3. The Board is committed to, and expects the highest standards of, corporate governance and strict compliance with the law from all members, senior management and employees of the Corporation.
- 1.4. The provisions of the Act prevail over any inconsistency with this Charter.

2. Role of the Board

- 2.1. The Board is responsible to the Minister, as defined by the Act, for the performance of the Corporation.
- 2.2. In exercising its functions and powers as set out in this Charter, the Board will at all times recognise its overriding responsibility to:
 - 2.2.a. maintain and encourage good corporate governance standards;
 - 2.2.b. act honestly, fairly and diligently;
 - 2.2.c. act in accordance with laws and regulations;
 - 2.2.d. avoid or manage conflicts of interest;
 - 2.2.e. promote the Corporation as a good corporate citizen; and
 - 2.2.f. achieve and maintain community respect.

3. Key Responsibilities

- 3.1. The Members of the Board's functions and responsibilities include:



- 3.1.c. ensuring compliance with the Act and more broadly with the principles and objectives of a statutory corporation, including reviewing and overseeing systems of risk management and internal control, and regulatory compliance;
- 3.1.a. reviewing and approving corporate strategies, the annual budget and financial plans;
- 3.1.b. overseeing and monitoring organisational performance and the achievement of the Corporation's strategic goals and objectives, particularly those defined by the Act;
- 3.1.d. facilitating development and construction consistent with project delivery deeds and other contractual arrangements;
- 3.1.e. considering management proposals, including material capital expenditure, and providing advice and approvals where appropriate;
- 3.1.f. monitoring the financial and operational performance of the Darwin Convention Centre under the concession deed and review and approve Business Plans and other associated financial commitments;
- 3.1.g. managing property under the control or ownership of the Corporation and guiding the development and maintenance of civic amenities and facilities;
- 3.1.h. creating, administering, reviewing and amending by-laws as required for good order and management pursuant to the Act;
- 3.1.i. overseeing the levying and collection of rates for municipal services as prescribed by the by-laws;
- 3.1.j. recommending for appointment by the Minister and assesses the performance of the Chief Executive Officer (CEO), and provide input into the operations and staffing requirements of the Corporation;
- 3.1.k. delegating to the CEO to exercise the powers and functions of the Corporation;
- 3.1.l. monitoring financial performance and liaise with the Auditor General;

- 3.1.p. overseeing the processes for identifying significant risks facing the Corporation, and that appropriate and adequate control, monitoring and reporting mechanisms are in place;
- 3.1.q. monitoring the culture of the Corporation and, to the extent possible, the Darwin Waterfront;
- 3.1.m. overseeing the effectiveness of management processes in place and approving major corporate initiatives;
- 3.1.n. enhancing and protecting the brand and reputation of the Corporation;
- 3.1.o. guiding and overseeing the promotional activities of the Corporation, with emphasis on the Darwin Waterfront being a place of residence and business and a venue for public events and entertainment;




- 3.1.r. reporting to, communicating with and taking direction from the Minister - including the production of an Annual Report and all other public reporting requirements of the Act.

3.2. In carrying out the above functions and responsibilities, the Board may delegate any of its powers to a Board committee, a member, an employee or other person subject to any requirements under the Act or other applicable legislation.

4. Relationship with Management

- 4.1. As described in paragraph 3.1.k, the Corporation's CEO has delegated responsibility for managing Corporation activities pursuant to the Act, Board policy and Board direction.
- 4.2. The CEO is accountable to the Board for the exercise of authority pursuant to the Act and as delegated by the Board. The CEO and the General Manager will report to the Board on the exercise of these powers on an ongoing basis.

- 4.3. The Chief Finance Officer is the person responsible for the financial administration of the Corporation and must report to the Board on the discharge of this responsibility on an ongoing basis.
- 4.4. Management must supply sufficient and timely information to the Board to allow it to discharge its duties effectively. The Board must independently assess the information provided by management.
- 4.5. A key function of the Board is to monitor the performance of management according to the strategies and objectives decided by the Board. Members have access to the General Manager at any time. In addition to regular attendance by the General Manager at Board meetings, Board members may seek briefings from the General Manager on specific matters in accordance with the Board agenda, and as otherwise required.
- 4.6. The Board retains the ultimate legal responsibility for the exercise of powers delegated to management. In particular, the Board is responsible for ensuring that powers and functions are in each case delegated in a responsible and appropriate manner, and that the exercise of these powers, as well as any reports and information provided by management, are independently assessed by the Board.



5. Relationship with responsible Minister

- 5.1. As part of the Corporation's relationship with the Northern Territory Government, the Board is responsible for:
- 5.1.a. overseeing compliance by the Corporation with any formal directions issued by the responsible Minister under the Act or policies issued by the responsible Ministers, which the Corporation is required, or has undertaken, to comply with;
 - 5.1.b. approving the Annual Report to the responsible Ministers as required by the Act;
 - 5.1.c. keeping the responsible Minister informed about the Corporation's operations, financial performance and financial position and its achievement of objectives in strategic and operational plans; and
 - 5.1.d. immediately informing the responsible Minister of any matters that arise that, in the Board's opinion, may:
 - 5.1.d.1. significantly affect achievement of the strategic and operational objectives of the Corporation; or
 - 5.1.d.2. cause significant political or adverse media attention in relation to the Corporation and/or the Darwin Waterfront as a whole.

6. Board Composition

- 7.1.c. managing the conduct of Board meetings and facilitating effective discussions at Board meetings by promoting an environment of trust, respect and openness.

8. Responsibility of Individual Board Members

- 6.1. The Minister appoints at least 3 but not more than 7 Board Members. The total Members include one Member holding the position of CEO, as recommended by the Board and appointed by the Minister.
- 6.2. The Board may recommend additional or replacement Members to the Minister with the aim to achieve an appropriate mix of skills, expertise, experience and diversity (including gender) at the Corporation. Appointment is at the absolute discretion of the Minister.
- 6.3. The Minister must appoint a Board Member as Chairperson.

7. Role of the Chairperson

- 7.1. The Chairperson is responsible for:
 - 7.1.a. leading the Board Members in their duties under the Act and pursuant to this Charter;
 - 7.1.b. oversight of the processes and procedures in place to evaluate the performance of the Board, its CEO and committees (if established); and



- 8.1. Each member is appointed pursuant to the terms of a letter of appointment from the Minister.
- 8.2. Each member is expected to observe the highest standards of ethical behaviour.

9. Conflicts of Interest

- 9.1. Members must:
 - 9.1.a. disclose to the Board any actual or potential conflict of interest which may exist as soon as they become aware of the issue;

9.1.b. take any necessary and reasonable measures to try and resolve the conflict;

9.1.c. Unless the Board decide otherwise, if a conflict or potential conflict situation exists, the conflicted member will be excluded from all considerations of the matter by the Board including any segment of the Board papers or other documents containing any reference to the matter.

9.2. Members are expected to advise the Chairperson of any proposed Board or executive appointments to other organisations as soon as practicable.

9.3. Disclosure of interests by Board members is a standing meeting agenda item.

10. Meetings

10.1. The Board will meet at least 6 times a year, or otherwise as convened by the Chairperson and/or as required by the Act.

10.2. At any time, the Minister may direct the Chairperson to convene a meeting of Members to deal with a matter specified by the Minister.

11. Charter Review

11.1. This Corporation Member Charter is to be reviewed at least annually to ensure it is up to date and relevant to the Board's objectives and responsibilities.

TOURISM NT

CHARTER ~ BOARD OF COMMISSIONERS

This charter sets out the role and responsibilities of the Commissioners of Tourism NT, collectively referred to as the Board of Commissioners (the Board), and various procedural matters. It is not an 'all inclusive' document and should be read in conjunction with the *Tourism NT Act 2012* (the Act).

ROLE

The primary role of the Board is to provide strategic direction to Tourism NT and strategic advice to the Minister. It provides leadership and vision through strategy formulation and policy development whilst meeting its legislative, financial and governance obligations.

STATUTORY FRAMEWORK

Tourism NT is a Commission established pursuant to Sections 5 and 11 of the *Act*. It comprises the Chief Executive Officer and at least six other Commissioners appointed by the Minister.

Enabling Legislation

Sections 7, 8 and 9 of the *Act* determine the functions and powers of the Commission which are subject to ministerial control. The functions of Tourism NT are:-

- to market the Territory as a desirable visitor destination;
- to encourage and facilitate the sustainable growth of the tourism industry in the Territory;
- to advise the Minister on all matters relating to tourism in the Territory; and
- any other functions conferred on it by this or any other Act.

As a statutory authority, the Board assumes a public trust and confidence by virtue of its role in the public administration. It has a fiduciary responsibility for the expenditure of taxpayers' money and the custody and control of public assets.

Other Legislation

In addition to its enabling legislation, the Board must ensure compliance with obligations placed upon it by other legislation including, but not limited to:-

- *Financial Management Act 2014*
- *Procurement Act 1995*
- *Audit Act 2011*
- *Public Sector Employment and Management Act 2012*
- *Information Act 2016*
- *Ombudsman Act 2016*
- *Assembly Members and Statutory Officers (Remuneration and Other Entitlements) Act 2016*
- *Work Health Administration Act 2016*
- *Work Health and Safety (National Uniform Legislation) Act 2016*



- *Anti-Discrimination Act 2015*
- *Competition and Consumer Act 2010 (Cth)*
- *Trade Marks Act 1995 (Cth)*
- *Copyright Act 1968 (Cth)*
- *Copyright Amendment (Digital Agenda) Act 2000*
- NB: As a public authority, Tourism NT is exempt from the *Corporations Act 2001 (Cth)*.

RESPONSIBILITIES

General

The Board is accountable to the Minister for the overall performance of Tourism NT. Essential responsibilities include:-

- Strategic Direction – setting the strategies, goals, action plans, policies and performance targets to meet stakeholder expectations;
- Performance – monitor performance against strategies and plans, including taking action to leverage opportunities or address weaknesses within the external operating environment;
- Compliance – ensure there are adequate processes in place to comply with statutory obligations, legal and accounting requirements and government policy and practices.
- Risk – ensure that the risks to which the Tourism NT is exposed are clearly identified and that suitable processes are in place to manage or mitigate those risks.
- Accountability – report progress to stakeholders, most notably the Northern Territory Government, and members of the NT tourism industry and broader community.
- Conduct – set the tone for organisational behaviour by acting ethically, modelling the correct values, adhering to the Code of Conduct and requiring management and staff to do the same.

In fulfilling these responsibilities, the Board must remain independent and manage the interests of all stakeholders and the wider public interest.

Chairperson

In addition to the above, the Chairperson is responsible for:-

- leading and directing the activities of the Board;
- setting the Board agenda;
- conducting Board meetings and other business;
- ensuring the efficient and effective operation of the Board;
- liaising with and reporting to the Minister;
- inducting and supporting Board Commissioners;
- reviewing individual Commissioners' performance; and
- working with the Chief Executive Officer to oversee the performance of Tourism NT.



Chief Executive Officer

The Chief Executive Officer is the primary link between the Board and Tourism NT and responsible for:-

- managing the day-to-day operations of Tourism NT including operational, administrative and marketing functions;
- implementing the strategic direction, performance, risk and compliance initiatives set by the Board and other decisions;
- communicating Board decisions, policies and priorities to staff and presenting reports, submissions and budgets to the Board; and
- employment and management of staff.

Board Secretary

The Board Secretary provides administrative support to the Board and is relied upon to follow correct procedures and to advise the Board on public sector regulations, accountability standards and legislative requirements. The Board Secretary will be an appropriately experienced staff member of Tourism NT responsible for:-

- preparing the agenda in consultation with the Chairperson and Chief Executive Officer;
- compiling supporting documentation and distributing meeting papers to Commissioners;
- recording minutes of meetings of the Board and retaining appropriate records of the Board's activities;
- if required, arranging for members of Tourism NT management team, advisors or observers to attend a meeting of the Board; and
- keeping abreast of, and informing Commissioners, of any changes to legislative requirements or governance expectations.

COMMITTEES

The Board may establish committees as a mechanism by which to enhance its effectiveness through further detailed oversight and supervision of areas of special risk critical to the success of Tourism NT.

A committee established by the Board will be chaired by a Commissioner, other than the Chairperson or Chief Executive Officer, and have a written mandate outlining its role, composition, responsibilities, meeting and reporting requirements.

In keeping with best practice, the Board will establish a Finance, Risk and Audit Committee (FRAC). The charter for the FRAC will be published on Tourism NT's corporate website.



ACCESS TO INDEPENDENT ADVICE

The Board may obtain independent professional advice to assist it in the proper exercise of its powers and responsibilities.

A Commissioner may obtain independent professional advice to assist him or her in the proper exercise of powers and discharge of duties as a Board member, provided that the Commissioner has obtained prior approval from the Chairperson, or if the Commissioner is the Chairperson, prior approval from the Board.

The Chairperson may agree that the cost of a Commissioner's independent advice be paid by Tourism NT. If the Commissioner is the Chair, the Chair must seek agreement from the Board for such cost to be paid by Tourism NT.

If a Commissioner obtains independent advice which is paid for by Tourism NT they must provide to the Board as soon as practicable a copy of the written advice received, subject to confidentiality and privilege considerations.

LIABILITY AND INDEMNITY

In accordance with section 29 of the *Act*, a Commissioner is not civilly or criminally liable for an act done or omitted to be done in good faith. Legal opinion provided to Tourism NT considers section 29 provides sufficient protection from liability and it is not necessary to purchase additional insurance such as Directors and Officers insurance. Nonetheless, Commissioners need to understand the risks and liabilities associated with their role and need to exercise a reasonable degree of care, skill and diligence in carrying out their responsibilities.

The Board may give consideration to purchasing personal injury insurance for Commissioners not covered by government workers compensation arrangements, particularly where members are required to undertake significant travel as part of their role.

APPOINTMENT AND CESSATION OF COMMISSIONERS

The Minister may appoint a person as a Commissioner of Tourism NT in accordance with Sections 11(2), 13 and 14 of the *Act*. The Minister may also terminate the appointment of a Commissioner pursuant to Section 18 of the *Act*.

An appointed Commissioner holds office for a term not exceeding two years, after which he or she may eligible for reappointment. A Commissioner may resign his or her appointment by giving written notice to the Minister.

Leave of Absence

A Commissioner may be granted leave of absence for health, work or some other valid reason which impacts his or her capacity to participate fully as a member of the Board. Commissioners seeking a leave of absence must, as soon as practicably possible, submit a written request to the Chairperson outlining the reasons for and duration of the planned absence and any other relevant information.



In deciding whether to grant a leave of absence, the Chairperson may consult with the Minister and will consider the:-

- circumstances surrounding the request;
- Commissioner's remaining length of tenure; and
- overall performance and extent of the Commissioner's contribution to the Board since being appointed.

The Chairperson will confirm in writing whether a request for leave of absence has been granted. At each meeting of the Board for which a Commissioner who has been granted leave of absence is not in attendance, it must be recorded in the minutes that a leave of absence has been granted.

DELEGATIONS

The Board may delegate any of its powers or functions in accordance with Section 10 of the *Act*.

A copy of each delegation will be provided to the person holding the delegated power. The Board Secretary will retain a copy of each delegation.

The Board will review and, if required, update or revoke delegations annually.

BEHAVIOUR

Code of Conduct

Commissioners will subscribe to the Board of Commissioners' Code of Conduct (the Code), which articulates expectations regarding personal and professional behaviour. On appointment, or reappointment, each Commissioner must provide a signed declaration of commitment to abiding by the Code. Failure to comply with the Code may result in the Minister terminating the appointment of a Commissioner.

Conflict of Interest

At each Board meeting the Chairperson will seek declarations of interests from all Commissioners present. If a Commissioner has a personal interest in a matter being considered by Tourism NT, he or she must disclose it in accordance with sections 25 and 26 of the *Act*. Disclosure of personal interests must be recorded in the minutes of the meeting.

If a Commissioner has a personal interest in a matter that requires disclosure he or she must absent him or herself from the meeting for the duration of discussion regarding the relevant agenda item and not take part in any deliberation or decision regarding the matter.

Confidentiality

All deliberations, decisions and activities of the Board are confidential unless expressly stated otherwise by the Chairperson or his or her delegate. The penalty for unauthorised disclosure of confidential information is detailed in section 30 of the *Act*.



MEETINGS

Sections 20 to 24 of the *Act* detail Tourism NT's obligations regarding meetings.

The Chairperson has determined six meetings will be held each year. The specific time, place and duration for each meeting will be decided by the Board. Meetings may be face to face, teleconference or via videoconference.

Board Agenda and Papers

In consultation with the Chairperson and the Chief Executive Officer, the Board Secretary will prepare the agenda for a meeting setting out the matters to be discussed and referencing all relevant reports and submissions relating to each agenda item.

The Board Secretary will aim to distribute the agenda and related papers to each Commissioner at least seven days before the date of the scheduled board meeting.

Unless otherwise determined by the Chairperson, at each board meeting the:-

- Chief Executive Officer will report on any major matter affecting the operations of Tourism NT including a summary of the salient issues arising from the report; and
- The Board Secretary will provide a Summary Financial Report detailing the performance of Tourism NT against its budget and reporting on any abnormal items or matters which should be drawn to the attention of the Board.
- Chairpersons of the Board Committees are to submit a report on activities and findings to the Board, together with any recommended action.

Matters requiring decisions of the Board should be submitted to the Board in writing through the Board Secretary, setting out:-

- the subject matter;
- policy implications for the Northern Territory Government;
- advice on any legal requirements;
- the need for consideration of competition policy issues where exclusive arrangements are being proposed;
- a clear recommendation on the course the Board should take;
- confirmation that any proposed expenditure is within budget and that accountability arrangements are adequate;
- current and future funding and resource implications including staff;
- any consultation process that has been undertaken;
- proposed implementation timetable and next steps; and
- performance measures that will apply if the initiative is adopted.

The staff member of Tourism NT responsible for the matter may be required to brief the Board and answer any questions.



Chairing Meetings

The Chairperson must preside at all meetings at which he or she is present. If the Chairperson is not present at a meeting, Commissioners must elect another member present to preside.

Quorum

A quorum for a board meeting is constituted by a majority (i.e. more than half) of Commissioners.

If a Commissioner is required to remove him or herself from deliberations of the Board due a personal interest, the remaining members constitute a quorum for the purpose of any deliberation or decision at that meeting for that matter only.

Resolutions

A resolution of the Board is to be determined by the majority vote of the Commissioners present at a meeting. The Chairperson has a deliberative and casting vote.

The Board may also pass a resolution without a board meeting being held if all the Commissioners entitled to vote on the resolution sign a document containing a statement that they are in favour. Email signatures are accepted for this purpose. Separate copies of a document may be used for signing if the wording of the resolution and statement is identical in each copy. The resolution is passed when the last of the Commissioners sign. The Board Secretary must keep a record of resolutions passed in accordance with this process.

Records

The Board Secretary will prepare minutes of meetings of the Board and retain appropriate records of all Board activities.

Attendance by Observers

The Chairperson may invite relevant persons to interact with the Board at its meeting as an observer. This may include that the observer:-

- be provided with some, or all, Board papers on the day of, or prior to, a Board meeting; and
- where considered appropriate by the Chairperson, participate in all or part of the discussions of the Board including responding to questions.

The Chairperson must not permit the observer to seek amendments to any board papers, vote at the meeting or influence the decision making of the Board.

EVALUATING BOARD PERFORMANCE

Good governance requires the performance of the Board to be evaluated at least annually. Whilst the Minister is responsible the appointment of Commissioners, it is incumbent upon the Chairperson to assess the performance and conduct of the Board. This includes reviewing individual Commissioner's performance, other than that of the Chief Executive Officer whose performance is subject to the application of the *Public Sector Employment and Management Act*.

The biennial stakeholder engagement survey contains specific questions around Board performance.





PUBLICATION AND REVIEW OF CHARTER

This Charter is available on Tourism NT's website at www.tourismnt.com.au. The Board will review this Charter annually to ensure it remains consistent with the Board's objectives and responsibilities.

Approved

Michael Bridge

Chairperson

25 February 2017



ICONIC NATIONAL INDIGENOUS ART GALLERY

INITIAL SCOPING STEERING COMMITTEE

TERMS OF REFERENCE

Purpose

The primary purpose of the Steering Committee is to undertake the initial scoping of an Iconic National Indigenous Art Gallery (the project) to be built in Alice Springs. The Steering Committee will provide the Northern Territory Government with a Report that identifies and provides options and recommendations on the project's development, construction, establishment and operations including but not limited to its:

- purpose and functions;
- principles guiding its Collections Policy;
- governance and management structure;
- funding, including for its building and on-going operations;
- staffing;
- physical location/s and design including the appointment of the project's architect/s possibly through an international competition; and
- project planning, development, construction and opening through identifying strategies and timelines within a staged process.

Membership

Steering Committee Members will be appointed by the Minister for Tourism and Culture. Appointments will be for an initial period of six months but may be extended at the Minister's discretion.

Members will be selected for their skills and expertise relevant to these Terms of Reference. The Steering Committee will be co-Chaired.

Role

The Steering Committee will:

- provide the Northern Territory Government with a Report on the initial scope of the project that addresses these Terms of Reference;
- ensure that appropriate specialist advice is obtained to meet the specific objectives and scope restrictions of this stage of the project; and
- develop and oversight an appropriate consultation process to inform the Steering Group's Report.

Term

The Steering Committee shall sit for a period of six months from the date of its first meeting. The Term may be extended at the discretion of the Minister for Tourism and Culture.

Conflict of Interest

Steering Committee Members will be required to sign and adhere to a Conflict of Interests/Private Interests Declaration form and be required subsequently to declare any potentially conflicting interest arising at any time.

Confidentiality

Steering Committee members will be required to sign a Confidentiality form and maintain strict confidentiality around all aspects of the project including the Steering Committee's discussions and endeavours and the Steering Committee's Report to Government.

Code of Conduct

Members of the Committee are expected to observe the following standards when dealing with Committee-related matters:

- a) Members should avoid any situation in which the private interests of themselves or of their immediate family, whether pecuniary or otherwise, conflict or might reasonably be thought to conflict with their Committee duty.
- b) Members should not use information obtained in the course of official duties to directly or indirectly gain a pecuniary or other advantage for themselves or for any other person.
- c) Members should not solicit or accept from any person any remuneration or benefit for the discharge of information not available to the public.
- d) Members should not solicit or accept any benefit, advantage or promise of further advantage, whether for themselves, their immediate family or any business concern or trust with which they are associated from persons who are in, or seek to be in, any contractual or special relationship with government.
- e) Members must take care to maintain the integrity and security of documents or information provided to them as members of the Committee. This includes protecting the integrity of electronic documents on mobile devices and laptops

Remuneration

Members will be remunerated and all costs associated with travel will be covered.

Remuneration will be in line with the *Assembly Members and Statutory Officers (remuneration and Other Entitlements) Act* (AMSORE) at Class C2 – Advisory and Review Body (expert high impact) level.

Reporting

The Steering Committee's Report shall be delivered to the Minister for Tourism and Culture within the period of the Committee's term.

Meetings

The Steering Committee will meet not less than three times and the first meeting will be held in Alice Springs. Subsequent meetings may be held via video/teleconference at the discretion of the Co-Chairs.

Consultation

The Steering Committee will ensure consultation is undertaken with key stakeholders including but not limited to the Federal Government and Local Government Authorities; Indigenous groups, Traditional Owners and Individuals; potential corporate and philanthropic supporters; kindred organisations nationally and internationally; the Alice Springs community and the general public more broadly.

The Steering Committee, through its Co-Chairs, may consult and seek advice, reports and assistance from across the Northern Territory Government to assist it in its work. This includes but is not limited to the Department of Attorney General and Justice and the Department of Infrastructure, Planning and Logistics.

Secretariat

The Department of Tourism and Culture will provide Secretariat support to the Steering Committee.

Working Group

The Steering Committee will be supported by a high level Working Group established by the Department of Tourism and Culture, with membership consisting of senior executives from key NT Government agencies.

Terms of Reference – Northern Territory History Grants Committee

1. Overall objective

The Northern Territory History Grants Committee undertakes assessment of applications for Northern Territory history grants and its recommendations are provided to the Minister for awarding grants to recipients.

2. Background

The Northern Territory History Grants program was established by the Northern Territory Government to commemorate the attainment of self-government on 1 July 1978 and to encourage and support original research about Northern Territory history.

The Grants are administered by the Northern Territory Archives Service (NTAS) with single grants ranging from \$500 to \$7 000.

Grant applications are open to Northern Territory residents only including members of the public and community organisations. Territory, State and Federal government agencies and employees of the Northern Territory Archives Service are not eligible to apply.

3. Specific objectives

The specific objectives of the Northern Territory History Grants Committee are:

- To assess Grant applications against set criteria
- To ensure Grant amounts recommended for awarding to recipients total the annual grant allocation for the Financial year
- To make recommendations of successful applications and recipients to receive a Grant

4. Membership and appointment

The Northern Territory History Grants Committee is not a statutory body and positions are honorary. The Committee's membership will consist of three (3) members.

Committee members are representatives from the Northern Territory community who have expertise or extensive knowledge in the field of Northern Territory history.

Membership is a fixed term for three (3) years.

Recommendations of prospective nominees for new Committee members will be forwarded by NTAS to the Minister. New members of the Northern Territory History Grant Committee will be invited to the Committee by nomination of the Minister.

5. Remuneration

There is no Sitting Fees for members of the Northern Territory History Grants Committee.

6. Administration

The Director NTAS is the Executive Officer for the Committee providing secretariat functions and administration of the Grants.

7. Meetings

The Northern Territory History Grants Committee meets once annually, following the closing of the Northern Territory History Grants application period.

Meetings are held with Committee members in Darwin in-person and/or by teleconference.

8. Reporting

A record is kept of the Meeting date, attendance, summary of assessments undertaken, and actions.

The Director NTAS forwards the final assessment and recommendations endorsed by the Committee to the Minister for approval and awarding of Grants.

The Committee are advised of successful Grant recipients.



2018 ALICE SPRINGS MASTERS GAMES

ADVISORY COMMITTEE

Terms of Reference

BACKGROUND

The Alice Springs Masters Games (The Games), known as *The Friendly Games*, have been held in Alice Springs biannually in October since 1986. The Games attract masters-aged participants in over 30 sports. There are over 700 volunteers and a number of full time Departmental staff employed to deliver the Games.

PURPOSE

The Alice Springs Masters Games (ASMG) 2018 Advisory Committee will function in an advisory role to the Department (DTC) and Minister for Tourism and Culture for the delivery of the 2018 Alice Springs Masters Games.

SCOPE

- a. To assist in establishing and maintaining constructive relationships between the Alice Springs Masters Games key stakeholders and the wider community.
- b. To engage key stakeholders in Alice Springs to ensure they are informed and supportive of the event.
- c. To provide feedback as plans and concepts for the ASMG 2018 are developed.
- d. To provide a conduit for the dissemination of information to and input from the community and other key stakeholders.
- e. To provide the Minister with regular briefings on the progress of the Games.
- f. To provide feedback and have input into the debrief process following the event.

MEMBERSHIP

The Advisory Committee will comprise of six members of the Alice Springs community and chaired by the Director of Events, Department of Tourism and Culture.

SELECTION PROCESS

Members will be selected based on the broad skills they can bring to the Committee, e.g. sporting representation, economic and/or community development, tourism and their links to the community. A call for Expressions of Interest will be advertised in local newspapers and on the Alice Springs Masters Games website. Nominees will be asked to fill in a form highlighting their interest in the development of the Alice Springs Masters Games, their links to the community, their broad skillset and their availability to meet. Members will be selected on the basis of their response to the criteria on the Expressions of Interest form.

MEETING ARRANGEMENTS

- a. The Chair will be the Director Events, Department of Tourism and Culture.

- b. The Advisory Committee will meet monthly or as arranged by the Chair at other times.
- c. DTC will provide secretariat support for the Advisory Committee.
- d. Agendas will be prepared and distributed to members prior to the meeting, with all members given the opportunity to add items prior to its final distribution or to raise additional items at the meeting to be included on 'Any Other Business'.
- e. Minutes from each meeting will be prepared and issued to members in draft for comments.
- f. Finalised minutes will be presented at the meeting with a copy retained on file by DTC.

**PROTOCOL FOR ACCESS TO NORTHERN TERRITORY GOVERNMENT
RECORDS BY ABORIGINAL PEOPLE RESEARCHING THEIR FAMILIES**

**ABORIGINAL ADVISORY GROUP
TERMS OF REFERENCE & GUIDELINES**

1. The Aboriginal Advisory Group shall be established to oversee the implementation, management and review of the *Protocol for Access to Northern Territory Government Records by Aboriginal People Researching Their Families* (The Protocol).
2. The Aboriginal Advisory Group shall address issues, policies and practices of Northern Territory Government agencies in providing access to records to Aboriginal people primarily engaged in 'stolen generations research'.
3. The Aboriginal Advisory Group shall consist of the following members:
 - Two members from Link-Up - one from the Top End and one from Central Australia
 - Two community members – one from the Top End and one from Central Australia
 - One member from the Northern Territory Public Sector.

The representatives of the Aboriginal organisations will be the same members as appointed to the Aboriginal Advisory Group for the National Archives of Australia Memorandum of Understanding. Other participants may be co-opted as required and attend meetings as observers.

4. The selection of community representatives shall be undertaken as follows:
 - organizations representing people separated from their families by former government policies will be invited by the Northern Territory Archives Service (on the recommendation of the Advisory Group) to nominate members; and
 - the Aboriginal Advisory Group will consider the nominations and select the two representatives based on their ability to contribute to the Group.
5. Community representatives shall participate on the Aboriginal Advisory Group for a period of two (2) years. They may re-nominate through the process set out at 4. above.
6. Individuals of the signatory groups other than the official representatives may attend meetings of the Aboriginal Advisory Group as observers. Observers may participate in discussion but do not have decision making status.
7. The Aboriginal Advisory Group shall appoint a chairperson from amongst representatives who will co-ordinate meetings and activities.

8. The Aboriginal Advisory Group may nominate committees to address particular issues as they arise. Committees shall report to the Aboriginal Advisory Group and have their findings ratified by the Group.
9. The Northern Territory Archives Service will provide administrative support to the Aboriginal Advisory Group facilitated through its operational budget.
10. The Aboriginal Advisory Group will meet in conjunction with meetings of the Aboriginal Advisory Group for the National Archives of Australia Memorandum of Understanding. Meetings will be held approximately every six (6) months or at the request of at least three of its members.
11. Meeting agenda and papers shall be forwarded to all representatives no later than two weeks prior to scheduled meetings.
12. Representatives shall forward any proposed amendments to meeting agenda no later than one week prior to scheduled meetings.
13. Meetings of the Aboriginal Advisory Group require a quorum of four members to proceed.
14. Minutes of meetings are to be forwarded to representatives no later than two weeks after the meetings have been held. The minutes of each meeting are to be ratified by the Aboriginal Advisory Group at the following meeting.
15. The minutes and records of the Aboriginal Advisory Group remain confidential and will be maintained by the Northern Territory Archives Service.
16. When a standing representative is unable to attend a meeting or function, a proxy representative may attend. The proxy representative must receive endorsement to attend the meeting from the signatory group, and be fully briefed by the representative taking absence about all issues under consideration by the Aboriginal Advisory Group.
17. Correspondence received for the Aboriginal Advisory Group shall be forwarded to all representatives as soon as possible after its receipt.
18. The chairperson shall keep all representatives informed of any relevant issues as they come to hand.
19. Decisions of the Aboriginal Advisory Group require the consensus of the majority of representatives present at the meeting. When decisions are required to be made out of session, a majority of representatives must agree to the decision.
20. Media releases by the Aboriginal Advisory Group require the endorsement of the majority of representatives present at the meeting. When a media release is required to be agreed to out of session, a majority of representatives must endorse the media release.

21. The Aboriginal Advisory Group shall decide who, from among its members, will represent it at various forums as required and who will speak publicly on its behalf.

Issued March 1998

Revised November 1998

Revised March 1999

Revised March 2001

Revised August 2008

Araluen Cultural Precinct Community Reference Group Terms of Reference

Araluen Cultural Precinct

The Araluen Cultural Precinct incorporates the Araluen Arts Centre (with four visual art galleries, a 500-seat proscenium arch theatre, a multi-purpose hall “Witchetty’s” and an outdoor performance space), Museum of Central Australia, Strehlow Research Centre, the Central Australian Aviation Museum, Central Craft, Yaye’s Café, Folk Cottage, Artist in Residence Space and encompasses several significant public works of art, a number of Aboriginal sacred sites and a range of heritage properties related to its aviation history.

The Precinct is home to some of the most significant artistic, cultural and historical experiences in Alice Springs and provides a unique visitor experience, encompassing Central Australia’s key cultural institutions and collections. The Araluen Arts Centre presents an annual program of exhibitions, theatre, and film, hosting iconic events such as the nationally significant Desert Mob.

Aims of the Precinct

The Araluen Cultural Precinct aims to fulfil broad community aspirations across the arts, culture and history fields by creating an integrated visitor experience encompassing the region’s key cultural institutions and collections.

The Precinct aims to provide local, national and international visitors with opportunities to be informed, entertained and inspired, offering visitors a quality experience and ability to:

- Participate in and enjoy of all forms of the visual arts, crafts and performing arts;
- Learn about and experience the Central Australian region as a unique and fascinating part of the natural world;
- Journey through stories about people and places and the lives and times of the Region, in the wider context of Australian history;
- Learn about and experience Arrernte culture, including the unique landforms sacred to Arrernte people;
- See, learn about and experience Aboriginal art and Aboriginal cultural traditions in Central Australia; and
- Share in the local history of the Precinct within the wider story of Australian aviation history.

Role of the Reference Group

The Community Reference Group will provide advice to the Minister for Tourism and Culture, via the division of Arts and Museums within the Department of Tourism and Culture, in regards to the ongoing development and strategic operation of the Araluen Cultural Precinct by:

- Creating a dialogue between the Precinct’s management and the community, providing an avenue for community input and feedback; and
- Assisting with implementation of the Araluen Cultural Precinct Development Plan.

Community Reference Group Operation and Structure

Group meetings will be held up to 4 times a year and will be chaired by the Director, Araluen Cultural Precinct, in consultation and partnership with the Arts and Museums Division's Executive Director.

The Community Reference Group will consist of six community representatives, being people with a demonstrated commitment to the ongoing development of the Araluen Cultural Precinct.

Community representatives will have the ability to access wide community networks across a range of demographics, in order to provide balanced and representative advice, with specific knowledge in one or more of the following areas:

- Sponsorship and marketing;
- Young people and youth engagement strategies;
- The arts, including the visual and performing arts;
- Alice Springs as a tourism destination;
- Social and natural history;
- Aboriginal culture, history and traditions; Infrastructure development;
- Education and training.

Two of the six community representatives will be provided by the following bodies:

- The Alice Springs Town Council; and The Friends of Araluen.

These organisations will be asked to nominate representatives, and may also nominate proxies, should the nominated representative not be able to attend scheduled meetings.

The selection of community representatives and the appointment of nominated people for specified positions will be the decision of the Chief Executive, Department of Tourism and Culture.

Members of the Community Reference Group will generally be appointed for a two year term. Membership of the Community Reference Group is a non-remunerated position.

How to become a Community Reference Group member:

A brief one page expression of interest for this position, accompanied by a CV, can be sent via post to:

Director
Araluen Cultural Precinct
PO Box 3521
Alice Springs NT 0871

Or via email to: araluen@nt.gov.au

For further information telephone the Araluen Cultural Precinct on 8951 1120.

DEPARTMENT OF TOURISM AND CULTURE



Arts NT Branch

NT Register of Arts

Peers

Guidelines

Contacts

To obtain further information or advice on the NT Register of Peers, contact Arts NT and ask to speak to an Arts Broker on 8999 8981 or free call 1800 678 237 or email arts.office@nt.gov.au

Arts NT
PO Box 496
PALMERSTON NT 0831

Level 1(AXA Building)
9-11 Cavenagh Street
DARWIN NT 0800

Email: arts.office@nt.gov.au
Telephone: (08) 8999 8981
Free call: 1800 678 237
Facsimile: (08) 8999 8949

Version 1, 15 September 2016

Role of the NT Register of Peers

The NT Register of Peers forms an official pool development. Register members may be called assessment panels such as panels for the and services funding and public art grants.

Specialist advice may also be required by drawn together to address particular topics /

The NT Register of Peers achieves a broad, of art forms as well as arts management and those of multi-cultural and remote Northern and contemporary Indigenous and non greater involvement by young people in the the Government.

Where a peer is requested to participate in a assessment panel the general guidelines and Peers will apply. Nominees are requested to remuneration and assessment process

Requirements

Membership to the NT Register of Peers will Northern Territory arts practice.

Peers need to demonstrate that they at least one of the following areas:

- a professional artist with at least five
- a young emerging artist able to their chosen art form/s; or
- work, or have experience within, an arts marketing, production, arts management

Peers will be expected to adhere to the Code provide evidence of current Northern Territory

Code of Conduct

Confidentiality: Members of the register **MUST** of any panel in which they participate and all any formal meetings is to be treated as required to sign a declaration with regard to interest if and when called on to participate in participate in working party, or provide advice

Where possible, participation will be managed to avoid any potential Conflict of Interest.

of specialist advice in arts on to participate in grant project rounds, NT arts program

Government in working parties issues.

balanced and fair representation community interests, including Territory. Supporting traditional Indigenous arts and promoting arts are also priority areas for

working party or grant conditions for the NT Register of refer to the guidelines for information.

provide a diverse coverage of

represent, or have experience in,

year's experience; or demonstrate commitment to

related profession, including or arts administration.

Of Conduct outlined below and residency.

NOT disclose the deliberations discussion during the course of confidential. Peers will be confidentiality and conflict of a grant assessment panel, to Government.

A conflict of interest occurs when a peer's decision-making is influenced by a private interest. It is important to avoid, as far as possible, any potential conflict of interest, show no favouritism and base decisions solely on artistic merit.

Although it is impossible to list every circumstance giving rise to a possible conflict of interest, the following serves as a guide for declaring potential conflict of interest to Arts NT. Where doubt exists, full disclosure of any situation should be made to permit an impartial and objective determination.

A peer could have a conflict of interest if:

- they or a member of their immediate family have applied for a grant under assessment;
 - they or a member of their immediate family are employed by an organisation / individual applying for a grant under assessment;
www.nt.gov.au/artsandmuseums
-

- they or a member of their immediate family organisation applying for a grant under
- they have previously discussed the details involved in the preparation of an

For the purposes of these guidelines, the in relation to a peer means the spouse, parent, includes the child or parent of the peer's Where a situation arises, peers are required to Other peers also have responsibility for position of potential conflict. In such a working party shall determine how to proceed. challenged by a member of the panel or to be settled by majority vote of the panel

However, peers will be required to abstain applications or applications relating to an associated.

Selection Criteria

The following selection criteria will be applied nominees are requested to clearly address the

Demonstration of:

- specialist expertise in the development and forms;
- an ability to participate in and contribute to
- recognition as a professional artist / arts

In appointing peers Arts NT aims to achieve a draw peers in order to provide expert and following are also taken into consideration in Peers:

- adequate representation from both
- adequate representation from both areas of arts practice;
- adequate representation of international, cultural development skills;
- level of involvement and existing networks
- representation from different linguistic and
- peers who are reasonably free of potential can provide balanced, informed opinions;
- peers whose expertise encompasses two or more art forms; and
- peers with experience in Indigenous, youth arts and accessible arts.

belongs to the board of an assessment; or of an application or have been application under assessment.

definition of "immediate family" brother, sister or child, and spouse or de facto spouse. declare all potential conflicts. declaring a Peer to be in a situation, the Chair of a panel or The ruling of the Chair may be working party and will then have members.

from discussion on their own organisation with which they are

to peer nominations and all criteria in their application:

practice of one or more art panel processes; and worker.

broad register from which to specific knowledge. The developing the NT Register of

regional and remote areas; 'established' and 'contemporary'

commercial and community

within the community; cultural backgrounds; conflict(s) of interest and who

Timelines

Nominations to the NT Register of Peers are accepted at any time. Membership is reviewed annually to maintain the currency of information.

Nomination forms are available from the website at [Nomination Form for NT Register of Peers](#) or by contacting Arts NT.

TERMS OF REFERENCE

Northern Territory Library Community Reference Group

The Northern Territory Library has two roles:

- To collect, grow and energise the knowledge of the Northern Territory for current and future generations; and
- To lead, develop and represent the library sector in the Northern Territory.

The Northern Territory Library is a public library, open to everyone, with a physical presence at Parliament House, and an increasingly extensive online presence. It is different to other public libraries in the Territory though, as it aims to collect, preserve and share with the community the documentary history of the Northern Territory in all its forms, physical and digital. This function is underpinned by the Publications (Legal Deposit) Act 2004, which requires publishers to provide the Library with a copy of any document published in the Territory. It provides access to the Northern Territory collection at its Parliament House location, through online access, and through events and exhibitions.

The Northern Territory Library supports all elements of the library sector in the Territory, including public, university, school and government libraries. It has a particularly close relationship with the Territory's 32 public and community. The Library administers operational funding grants through the Public Libraries Funding Agreement, and provides public library collections funding through the Library Resource Allocation. It facilitates support and training for public library staff and provides a Library Management System for public, school and government libraries. The Northern Territory Library also directly operates community library services at Taminmin and Nhulunbuy.

The Library also provides a Parliamentary Library Service to support members and staff of the Legislative Assembly.

The Northern Territory Library is part of the Department of Arts and Museums. It is also a member of the National and State Libraries Australasia (NSLA) group of libraries, which works collaboratively to strengthen library capability and information infrastructure across Australia and New Zealand.

The direction for the Library over the next three years is set out in its Strategic Plan 2015-2018.

Purpose of the Northern Territory Library Community Reference Group

The Community Reference Group has been established to promote and support the work of the Northern Territory Library, and will provide advice to the Library on its development and direction.

Membership

The Community Reference Group will consist of:

- three members appointed by the Northern Territory Government;
- four members from the community, appointed on the basis of an expression of interest process;
- one member to represent the Northern Territory public library sector, as nominated by the Local Government Association of the Northern Territory; • one member to represent Charles Darwin University; and
- the Director, Northern Territory Library.

Community representatives will be appointed on the basis of a demonstrated commitment to the work of the Northern Territory Library and the wider library sector, and to represent a range of demographics to ensure balanced and representative advice.

The selection of community representatives and the appointment of nominated people for specified positions will be the decision of the Chief Executive, Department of Arts and Museums.

Members of the Community Reference Group will generally be appointed for a three year term.

Members of the Community Reference Group are not remunerated.

Meetings

The Community Reference Group will meet twice a year. It will be chaired by one of the government appointed members. Remote members of the group will be supported to attend by teleconference.

*Terms of Reference – Regional Museums Grant Support Program
Panel*

1. Overall objective

The Regional Museums Grant Support Program (RMGSP) Panel undertakes assessment of applications for the RMGSP and its recommendations are provided to the Minister for awarding grants to recipients.

2. Background

The RMGSP has been administered since 1997 and is available to all community museums and keeping places operating in the Northern Territory.

The RMGSP grants are made available annually to assist eligible organisations to develop projects that will benefit the museum, meet recognised museum standards, be accessible to the public, and are able to be completed within the funding cycle (one year).

3. Specific objectives

The specific objectives of the RMGSP Panel are:

- to assess Grant applications against set criteria;
- to ensure Grant amounts recommended for awarding to recipients total the annual grant allocation for the financial year; and
- to make recommendations as to which organisations should receive Grants

4. Membership and appointment

The RMGSP Panel is not a statutory body and positions are honorary. The Committee's membership will consist of three (3) members.

The Panel will be nominated by the Department of Tourism and Culture (DTC) and chaired by the Director, Heritage Branch. The Panel members will provide professional knowledge and expertise across the library, archives, museum and heritage sectors.

Membership is a fixed term for three (3) years.

Recommendations of prospective nominees for new Committee members will be forwarded by the DTC to the Minister for consideration.

5. Remuneration

There are no Sitting Fees for members of the RMGSP Panel, however travel expenses will be arranged and paid by the DTC.

6. Administration

The DTC will provide secretariat support to the Panel.

7. Meetings

The RMGSP Panel meets once annually, following the closing of the RMGSP application period and may be called upon to consider other applications out of this period.

Meetings are held with Panel members in Darwin in-person and/or by teleconference.

8. Reporting

A record is kept of the meeting date, attendance, summary of assessments undertaken, and actions.

The DTC forwards the final assessment and recommendations endorsed by the Panel to the Minister for approval and awarding of Grants.

The Panel is advised of successful Grant recipients.

CHARTER – BOARD OF DIRECTORS

This charter sets out the role and responsibilities of the Directors of the NT Major Events Company (NTMEC), collectively referred to as the Board of Directors (the Board), and various procedural matters. It is not an 'all inclusive' document and should be read in conjunction with the Company Constitution and Director responsibilities under the *Corporations Act*.

ROLE

The primary role of the Board is to direct, manage and monitor the performance of the NTMEC to:

- Identify, attract and facilitate the staging and presentation of significant community entertainment, sporting and cultural events.
- Attract, develop and support special events that provide substantial economic and social benefits for the NT.

The primary duty of the directors of the NTMEC is to its shareholders.

STATUTORY FRAMEWORK

The NTMEC is a proprietary company limited by shares and is subject to the provisions of the *Corporations Act 2001 (Commonwealth)*.

Other legislation

In addition to the responsibilities under the *Corporations Act 2001*, the Board must ensure compliance with obligations placed upon it by other legislation including, but not limited to: -

Audit Act 2011

Public Sector Employment and Management Act 2012

Work Health Administration Act 2011

Anti-Discrimination Act 2011

Competition and Consumer Act 2010 (Cth)

Trade Marks Act 1995 (Cth)

Copyright Act 1968 (Cth)

RESPONSIBILITIES

General

The board is accountable to the shareholders, who hold the Deed in Trust for the Territory, for the overall performance of NTMEC. Essential responsibilities include:

- Strategic direction – setting strategies, goals, action plans, policies and performance targets to meet stakeholder expectations.
- Resources – allocate to management the resources to achieve the strategic direction including budget, staff, systems and tools.
- Performance – monitor performance against strategies and plans, including taking action to leverage opportunities to address weaknesses within the external operating environment.
- Compliance – ensure there are adequate processes in place to comply with statutory obligations, legal and accounting requirements and government policy and practices.
- Risk – ensure that the risks to which the organisation is exposed are clearly identified and that suitable processes are in place to manage or mitigate those risks.
- Accountability – report progress to stakeholders, most notably the Northern Territory Government and members of the broader community.
- Conduct – set the tone for organizational behavior by acting ethically, modelling the correct values, adhering to the Code of Conduct and requirement of management and staff to do the same.

In fulfilling these responsibilities, the Board must remain independent and manage the interests of all stakeholders and the wider public interest.

Chairperson

In addition to the above, the Chairperson is responsible for:

- Leading and directing the activities of the Board;
- Setting the Board agenda;
- Conducting Board meetings and other business;
- Ensuring the efficient and effective operation of the Board;
- Liaising with and reporting to shareholders;
- Inducting and supporting Board Directors;
- Reviewing individual Director's performance; and
- Working with the General Manager to oversee the performance of the organization.

General Manager

The General Manager is the primary link between the Board and the organization and is responsible for:

- Managing the day to day operations of NTMEC including operational, administrative and marketing functions;
- Implementing the strategic direction, performance, risk and compliance initiatives set by the Board and other decisions;
- Communicating Board decisions, policies and priorities to staff and presenting organizational reports, submissions and budgets to the Board; and

- Employment and management of staff.

Company Secretary

The Company Secretary has a number of responsibilities under the Corporations Act. In addition to the obligations listed under the Corporations Act the Company Secretary is responsible for:

- advise the Board on public sector regulations, accountability standards and legislative requirements;
- keeping records including financial records and passing solvency resolutions;
- lodging annual statements with ASIC and keeping ASIC informed of certain changes to the company.;
- keeping abreast of, and informing Directors, of any changes to legislative requirements or governance expectations.

Board Secretary

The Board Secretary provides administrative support to the Board and is relied upon to follow correct procedures. The Board Secretary will be an appropriately experience staff member who is responsible for:

- preparing the agenda in consultation with the Chairperson and the General Manager;
- compiling supporting documentation and distributing meeting papers to Directors;
- recording minutes of meetings of the Board and retaining appropriate records of the Boards activities;
- if required, arranging for members of the NTMEC management team, advisors or observers to attend a meeting of the Board; and

COMMITTEES

The Board may establish committees as a mechanism by which to enhance its effectiveness through further detailed investigation and supervision of areas of special critical risk to the success of NTMEC.

A committee established by the Board will be chaired by a Director, other than the Chairperson or the General Manager, and have a written mandate outlining its role, composition, responsibilities, meeting and reporting requirements.

In keeping with best practice, the Board has established a Finance, Risk and Audit Committee (FRAC) and a Marketing Committee. The charter for the FRAC and Marketing Committee are published on the NTMEC website.

ACCESS TO INDEPENDENT ADVICE

The Board may obtain independent professional advice to assist it in the proper exercise of its powers and responsibilities.

A Director may obtain independent professional advice to assist him or her in the proper exercise of powers and discharge of duties as a Board member, provided that the Director has obtained prior approval from the Chairperson, or if the Director is the Chairperson, prior approval from the Board.

The Chairperson may agree that the cost of the Director's independent advice be paid by NTMEC. If the Director is the Chairperson, the Chairperson must seek agreement from the Board for such cost to be paid by NTMEC.

If a Director obtains independent advice which is paid for by NTMEC they must provide to the Board as soon as practicable a copy of the written advice received, subject to confidentiality and privilege considerations.

LIABILITY AND INDEMNITY

As a Government owned company Deeds of Indemnity have been provided for Directors for any personal liability that may arise in the conduct of their duties.

The NTMEC has also taken out Directors and Officers Liability Coverage through Vero Insurance, policy no LPP104094811 for the period 28 February 2015 to 28 February 2016. A copy of the policy is available from the Board Secretary.

APPOINTMENT AND CESSATION OF DIRECTORS

The two shareholders hold their shares on trust, pursuant to a trust deed, for the benefit and at the direction of the Territory, notwithstanding that ultimate governance rests with the directors of the NTMEC.

The company constitution sets out the process for the appointment and removal of Directors.

Leave of Absence

A Director may be granted leave of absence for health, work or some other valid reason which impacts on his or her capacity to participate fully as a member of the Board. Directors seeking leave of absence must, as soon as practicably possible, submit a written request to the Chairperson outlining the reasons for and duration of the planned absence and any other relevant information.

In deciding whether to grant a leave of absence the Chairperson may consult with the shareholders and will consider the:

- circumstances surrounding the request;

- overall performance and extent of the Director's contribution to the Board since being appointed.

The Chairperson will confirm in writing whether a request for leave of absence has been granted. At each meeting of the Board for which a Director who has been granted a leave of absence is not in attendance, it must be recorded in the minutes that a leave of absence has been granted.

DELEGATIONS

The Board may delegate any of its powers or functions. A copy of each delegation will be provided to the person holding the delegated power. The Board Secretary will retain a copy of each delegation.

The Board will review and, if required, update or revoke delegations annually.

BEHAVIOUR

Code of Conduct

Directors will subscribe to the Board of Director's Code of Conduct (the Code), which articulates expectations regarding personal and professional behavior. On appointment, or reappointment, each Director must provide a signed declaration of commitment to abiding by the Code. Failure to comply with the Code may result in the termination of the appointment.

Conflict of Interest

At each Board meeting the Chairperson will seek declarations of interest from all Directors present. If a Director has a personal interest in a matter being considered by the Board, he or she must disclose it. Disclosure of personal interests must be recorded in the minutes of the meeting.

If a Director has a personal interest in a matter that requires disclosure he or she must absent himself or herself from the meeting for the duration of discussion regarding the relevant agenda item and not take part in any deliberation or decision regarding the matter.

Confidentiality

All deliberations, decisions and activities of the Board are confidential unless expressly stated otherwise by the Chairperson or his or her delegate.

MEETINGS

The Chairperson has determined four meetings will be held each year. The specific time, place and duration for each meeting will be decided by the Board. Meetings may be face to face, teleconference or via videoconference.

Board Agenda and Papers

In consultation with the Chairperson and the General Manager, the Board Secretary will prepare the agenda for a meeting setting out the matters to be discussed and referencing all relevant reports and submissions relating to each agenda item.

The Board Secretary will aim to distribute the agenda and related papers to each Director at least seven days before the date of the scheduled board meeting.

Unless otherwise determined by the Chairperson, at each board meeting the:

- General Manager will report on any major matter affecting the operations of NTMEC including a summary of salient issues arising from the report;
- Chief Financial Officer will provide a Summary Financial Report detailing the performance of NTMEC against its budget and reporting on any abnormal items or matters which should be drawn to the attention of the Board;
- Chairpersons of the Board Committees are to submit a report on activities and findings to the Board, together with any recommended action.

Matters requiring decisions of the Board should be submitted to the Board in writing through the Board Secretary, setting out:

- the subject matter;
- policy implications;
- advice on any legal requirements;
- the need for consideration of competition policy issues where exclusive arrangements are being proposed;
- a clear recommendation on the course the Board should take;
- confirmation that any proposed expenditure is within budget and that accountability arrangements are adequate;
- proposed implementation timetable and next steps; and • performance measures that will apply if the initiative is adopted.

Chairing meetings

The Chairperson must preside at all meetings at which he or she is present. If the Chairperson is not present at a meeting, Directors must elect another member present to preside.

Quorum

At a meeting of Directors, the number of Directors whose presence is necessary to constitute a quorum is such number as is determined by the Directors and, unless so determined, is two and the quorum must be present at all times during the meeting except where there is a simple majority.

Resolutions

A resolution of the Board is to be determined by the majority vote of the Directors present at a meeting. In the case of an equality of votes, the Chairman of the meeting shall not have a casting vote.

The Board may also pass a resolution without a board meeting being held if all the Directors entitled to vote on the resolution sign a document containing a statement that they are in favour. Separate copies of a document may be used for signing if the wording of the resolution and the statement is identical in each copy. The resolution is passed when the last of the Directors sign. The Board Secretary must keep a record of all resolutions passed in accordance with this process.

Records

The Board Secretary will prepare minutes of meetings of the Board and retain appropriate records of all Board activities.

Attendance by Observers

The Chairperson may invite relevant persons to interact with the Board at its meeting as an observer. This may include that the observer:

- be provided with some, or all, Board papers on the day of, or prior to, a Board meeting; and
- where considered appropriate by the Chairperson, participate in all or part of the discussions of the Board including responding to questions.

The Chairperson must not permit the observer to seek amendments to any board papers, vote at the meeting or influence the decision making of the Board.

EVALUATING BOARD PERFORMANCE

Good governance requires the performance of the Board to be evaluated at least annually. It is incumbent upon the Chairperson to assess the performance and conduct of the Board. This includes reviewing individual Director's performance, other than that of the General Manager whose performance is subject to the application of the *Public Sector Employment and Management Act*.

PUBLICATION AND REVIEW OF CHARTER

This Charter is available on NTMEC's website at <https://www.ntmajorevents.com.au/>

The Board will review this Charter annually to ensure it remains consistent with the Board's objectives and responsibilities.

Approved

Alistair Feehan
Chairperson
February 2016

Version Control:

Created: October 2013
Updated: November 2013, February
2015 Approved by Board: February
2015 Review date: February 2016

Terms of Reference

Introduction

The Northern Territory Water Safety Advisory Council (NTWSAC) will provide the Minister for Sport and Recreation with high level advice on water safety issues within the Northern Territory.

The Role of the NTWSAC

1. to provide advice to the Minister for Sport and Recreation on water safety related matters;
2. to identify gaps in existing provisions of water safety initiatives in relation to the services necessary for the prevention of drowning and near drowning in the Northern Territory;
3. to proactively develop and recommend solutions to emerging and ongoing issues; and
4. to develop and implement a Northern Territory Water Safety Strategy that focuses on Water Safety Education, Research and Data Collection and Standards.

Advice Provided by the Council

- The NTWSAC shall provide the best and most balanced advice possible.
- As the NTWSAC is an advisory body, the Minister retains the right to reject all or part of the advice provided.

General Operating Guidelines

- Matters referred to the attention of the NTWSAC are discussed by the group which will determine action considered appropriate.
- It is hoped that most decisions will be reached by consensus. If decisions cannot be reached by consensus then an open vote, simple majority will prevail. Each appointed member to the Council will have one voting right.
- Ensure that reports to the Minister are treated as confidential.
- Ensure that public statements on recommendations or advice from the NTWSAC are not made until approved by the Minister and are made by the Chairperson.
- The full Council will meet quarterly and or at the discretion of the Chair.
- The Council will form subgroups to address key priority areas as appropriate and will report to the full Council on a regular basis.

Membership Guidelines

- Members will be appointed to serve in a voluntary capacity.
- Membership is sought from organisations, government departments and individuals with an interest or expertise to contribute to Council.

- Members will be appointed to formally represent the community or their associated organisation or department.

Membership Structure

- The NTWSAC will comprise of up to 16 members and will be appointed by the Minister for Sport and Recreation for a term not exceeding three years.
- As vacancies occur, organisations and individuals with a vested interest in water safety will be encouraged to submit expressions of interest to join the Council.
- An independent Chairperson will be appointed by the Minister.
- The structure and membership of the Council will be reviewed as required by the Minister.
- A quorum must be achieved before a meeting can proceed (half + 1 OR 51% present).
- Membership may be drawn from the following government and non-government groups:

Terms of Reference 2013

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- Kidsafe NT;
- Surf Life Saving NT;
- Royal Life Saving Society Australia NT Branch;
- Department of Education and Children's Services;
- Department of Health;
- Department of Sport and Recreation;
- Department of Transport;
- Local Government Association of the NT;
- Tourism Top End;
- Amateur Fisherman's Association of the Northern Territory;
- Parks and Wildlife Commission;
- Northern Territory Police;
- Community Representatives; and
- Shire Council or Territory Growth Town.

Terms of Office

Members are to be appointed for a three year period, with reappointment at the discretion of the Minister.

A member's position on the Council becomes vacant if the member:

- Completes the term of their appointment and is not reappointed;
- Resigns by way of letter of resignation addressed to the Minister; or
- Has not attended for three consecutive meetings except if granted leave by the Council.
- The Minister may remove a member and/or chairperson from their position(s) at any time and for any reason.

The Chairperson

An independent Chairperson will be appointed by the Minister or Chief Minister. In the event of a NTWSAC meeting having been called and the Chair is unable to attend, the Executive Officer will conduct the meeting.

Code of Conduct and Council

Member Responsibilities

Responsibilities of the Chair:

- To act as spokesperson for the NTWSAC.
- To be aware of the different skill levels of committee members and endeavour to give equitable time and space to all members.
- To work with committee members towards achieving the responsibilities of the NTWSAC.
- To facilitate the participation of members.
- To act as a guide through the agenda.
- To ensure discussion on a given topic is relevant and in order.
- To request substantiation of contributions from members when appropriate.
- To ensure that advice to the Minister is clear and achievable.
- To maintain order and direction.
- To adhere to Operating Guidelines.
- To liaise with the Executive Officer, Executive Director and the Minister when necessary.

Responsibilities of each member:

- To attend NTWSAC meetings regularly and advise of non-attendance.
 - To report to their organisation and disseminate relevant water safety information.
 - To gain cooperation from their organisation to support water safety actions within the Water Safety Strategy.
 - To contribute expertise in improving water safety.
 - To substantiate contributions.
 - To work co-operatively with other members.
 - To work co-operatively as part to the committee toward achieving the responsibilities.
- Terms of Reference 2013
- It is each member's responsibility to keep abreast of ideas developments, policy direction and matters generally which impact on water safety within the Northern Territory.
 - To adhere to the guidelines of the NTWSAC.

Personal and Professional Behaviour

- NTWSAC members will undertake their role using due care, honesty and integrity.

- Members will always perform the functions associated with membership diligently, impartially and conscientiously to the best of their ability. Communication will be open and constructive.
- Members will behave in a way that does not directly or indirectly lead to dishonest or improper use of their Ministerial Advisory Council position.
- Members will not use any information to which they have access to gain an improper advantage, or in a way which may be disadvantageous to the NT Government, NTWSAC or its interests.

Public Comment

- Members will not make public comment on behalf of the Minister or the Council without the specific agreement of the Minister's Office. It is understood that as a citizen and in performing other professional roles members have the right to make comments and enter into public debate, providing it is not perceived to be an official comment on behalf of the Council or the NT Government

Conflict of Interest

- Members will consciously avoid any conflict of interest and will not allow personal interest to conflict with their role as a Council member.
- Where a conflict of interest arises at a meeting, a member shall declare such conflict. The Chair will decide whether the member should withdraw from the meeting while the matter is discussed. This declaration can occur before the meeting for a determination by the Chair

Confidentiality

- Members of the Council will, from time to time, have access to confidential information. Material which is confidential and must not be disclosed will be marked "Confidential"
- Members agree to be bound by this protocol both during the term of their membership and following the completion of their term of office.
- Should a member or group of members breach confidentiality the NT Government reserves the right to take legal action to restrain the member or group of members from compromising the integrity of the Council.

Evaluation and Review

The Terms of Reference for and role of the NTWSAC will be reviewed every three years aligned to the National and Northern Territory Water Safety Strategy.

NT Indigenous Tourism Advisory Council (ITAC)

Terms of Reference

Purpose

The purpose of the Indigenous Tourism Advisory Council is to contribute to developing sustainable and prosperous Indigenous tourism enterprises across the Northern Territory, enabling individuals to create or take up meaningful employment and business opportunities and, at the same time, maintain and share their cultural heritage.

Role

1. The ITAC will provide strategic advice to the Minister for Tourism and the Board of Tourism NT on issues including, but not limited to:
 - identifying new indigenous tourism products and regions that will cater for demand identified through market – led research.
 - identifying Indigenous tourism enterprise development opportunities including ways by which to build business capacity as well as mechanisms by which to increase the employment of Indigenous people within the tourism industry.
 - identifying opportunities for access to Aboriginal land and communities where there is a willingness by custodians to be involved in the tourism industry and which is supported by research.
 - provide advice on strategic marketing initiatives involving Indigenous tourism.
2. ITAC will ensure the Northern Territory Government has access to a diversity of views. The Council will also engage with other individuals and organisations, as relevant.
3. The Government may request the ITAC to provide advice on specific policy and programme effectiveness, to help ensure that Indigenous tourism programmes achieve real, positive change in the lives of Aboriginal people.
4. ITAC will report annually to the Government on its activities, via letter to the Chief Minister.

Membership

1. Members will be Indigenous people who either have genuine tourism industry knowledge and expertise and/or understanding of or experience in matters crucial to the sustainable development of tourism on Indigenous owned land.
2. ITAC members will recommend to the Minister one of its members to take on the role of Chairperson.
3. Members will be paid sitting fees and costs related to meeting attendance in line with the framework for a non-statutory body classified as C3: Advisory and Review Bodies/Ministerial assistance.

4. Membership will be for a term not exceeding one year, after which he or she may be eligible for reappointment.
5. New members will be appointed by the Minister following consultation with the Chief Executive Officer, Department of Tourism and Culture.
6. The Chief Executive Officer of the Department of Tourism and Culture is ex officio member.

Meetings

1. The Council will meet at least four times annually with the majority of meetings being held in Alice Springs and Darwin. However, in order for members to gain a comprehensive understanding of regional and remote opportunities, meetings may be held in other locations as required.
2. The deliberation of the Council will be confidential.
3. The quorum for Council meetings will be at least half the members.

Secretariat

1. The Council will be supported by a secretariat from the Department of Tourism and Culture.