

LEGISLATIVE ASSEMBLY OF THE NORTHERN TERRITORY

WRITTEN QUESTION

NT Tender D09-0276

1. Tender D09-0276 was for the provision of ICT services to all Northern Territory Government agencies under a new ICT sourcing model. This tender encompassed eight separate ICT service packages and ultimately resulted in 19 contracts being awarded.

The total value of the contracts amounts to about \$192 million and contractors include the following:

- Kinetic IT Pty Ltd
 - CSG Services Pty Ltd
 - NEC Australia Pty Ltd
 - Telstra Corporation Ltd
 - Optus Networks Pty Ltd
 - Pivotal Satellite Pty Ltd
 - Amcom Pty Ltd
 - Dell Australia Pty Ltd
 - Fujitsu Australia Ltd
2. Under the previous contractual arrangements all services associated with the contracts via three contracts. The details of these are shown below:
 - Telstra (Telecommunications): \$120 million
 - Fujitsu Australia (Desktop/LAN): \$145 million
 - CSG Services (Messaging): \$21 million

Specific details of performance measures and achievements in these contracts are covered by commercial in confidence provisions. The performance of previous providers was not a contributing factor in the change to the ICT sourcing model. The main strategic drivers underpinning the new ICT sourcing model were introducing competition and more flexibility in service offerings; agency requirement for a central service centre; and enabling better decision making and flexibility around asset deployment through the return of infrastructure assets to government.

3. Full time equivalents incorporate all contract management, service delivery, project management functions as well as ICT managers and directors out posted to agencies.
 - As at 31 July 2007 14
 - As at 31 July 2010 15.5