

# LEGISLATIVE ASSEMBLY OF THE NORTHERN TERRITORY

## WRITTEN QUESTION

Mrs Finocchiaro to the Minister for Trade and Major Projects, and Business and Innovation, for all agencies falling under the Minister's portfolio responsibilities:

### AGENCY ADMINISTRATION

#### Note 1:

We have submitted similar questions to those below in past years prior to the Estimates Committee Hearings. Although it appears there will not be any Estimates Committee Hearings this year; we are submitting these questions in the interests of accountability and continuity, to enable the comparison of agency information across years.

#### Note 2:

If there is to be a Whole of Government response to any of the questions, it would be appreciated if these are referred early to the Minister responsible to enable a response within the same timeframe as the remainder of the questions.

#### Note 3:

My Office would be very grateful if the question could be inserted at the beginning of each answer.

### STAFFING

1. Please provide details for the following staffing questions as at 30 June 2019, and as at 31 March 2020:

a) How many staff were employed in the following categories:

i. Full time equivalent

|               | FTE    |
|---------------|--------|
| 30 June 2019  | 259.53 |
| 31 March 2020 | 228.67 |

ii. Permanent part time contract

|               | Part Time |
|---------------|-----------|
| 30 June 2019  | 10.89     |
| 31 March 2020 | 11.18     |

iii. Contract

|               | Temporary |
|---------------|-----------|
| 30 June 2019  | 59.02     |
| 31 March 2020 | 55.99     |

- b) Please advise the number of staff who identify as Aboriginal and Torres Strait Islander as at 30 June 2019, as at 31 March 2020, and as a percentage of the Agency total employment as at 31 March 2020 (all classifications);

A whole-of-government response to Question 1(b) will be provided by the Minister for Public Employment.

- c) Please advise the number of frontline staff as FTE as at 31 March 2020 and as a percentage of the Agency total employment (all classifications).

Although many of our roles interface directly with clients/public, we do not distinguish these roles as 'frontline service' delivery.

2. Please advise, in each category:

- a) The total number of staff on contracts (by executive and temporary employment contracts) as at 30 June 2019 and as at 31 March 2020

As at 30 June 2019:

Executive: 24.16

Temporary Contract: 34.86

As at 31 March 2020:

Executive: 22.42

Temporary Contract: 33.57

- b) By position, the levels at which staff are employed on executive or temporary employment contracts as at 30 June 2019 and as at 31 March 2020

|       | 30 June 2019 | 31 March 2020 |
|-------|--------------|---------------|
| AO2   | 3.54         | 4.00          |
| AO3   | 2.00         | 4.00          |
| AO4   | 8.40         | 2.00          |
| AO5   | 2.00         | 2.00          |
| AO6   | 10.80        | 10.76         |
| AO7   | 4.47         | 4.40          |
| AQ4SA | 0.54         | 0.00          |
| AQF3A | 0.70         | 0.00          |
| AQF4A | 0.41         | 0.41          |
| SAO1  | 0.00         | 5.00          |
| SAO2  | 2.00         | 1.00          |
| EO1C  | 12.16        | 8.60          |
| EO2C  | 7.00         | 6.82          |
| EO3C  | 1.00         | 3.00          |
| EO4C  | 3.00         | 3.00          |
| EO6C  | 1.00         | 1.00          |

3. For the full financial year ending 30 June 2019 and for the period from 1 July 2019 to 31 March 2020 how many staff:

a) Resigned

| 30 June 2019 | 31 March 2020 |
|--------------|---------------|
| 27           | 18            |

b) Were made redundant

| 30 June 2019 | 31 March 2020 |
|--------------|---------------|
| 2            | 0             |

c) Were terminated

| 30 June 2019 | 31 March 2020 |
|--------------|---------------|
| 0            | 0             |

4. How many staff were unattached or categorized as redeployees for the full financial year ending 30 June 2019 and for the period from 1 July 2019 to 31 March 2020?

|               |   |
|---------------|---|
| 30 June 2019  | 3 |
| 31 March 2020 | 1 |

5. How many staff were categorized as supernumerary for the full financial year ending 30 June 2019 and for the period from 1 July 2019 to 31 March 2020?

The answer provided is a partial answer due to the complexity of getting this information for a date range.

|               |       |
|---------------|-------|
| 30 June 2019  | 13.30 |
| 31 March 2020 | 11.47 |

6. How many staff have been engaged through employment agency arrangements, for what purpose, for what duration and at what cost for the full financial year ending 30 June 2019 and for the period from 1 July 2019 to 31 March 2020?

The answer provided is a partial answer due to the availability of information.

|               |              |
|---------------|--------------|
| 30 June 2019  | \$250 824    |
| 31 March 2020 | \$139 686.16 |

7. How many locums have been employed, for what purpose, what duration and at what cost for the full financial year ending 30 June 2019 and for the period from 1 July 2019 to 31 March 2020?

This question will be answered by the Minister for Health.

8. How many positions had Special Measures applied when advertised for the full financial year ending 30 June 2019 and for the period from 1 July 2019 to 31 March 2020?

|               |    |
|---------------|----|
| 30 June 2019  | 70 |
| 31 March 2020 | 88 |

9. **How many positions that had Special Measures applied, as referred to in the question above, had to be re-advertised due to the initial process not securing suitable candidates?**

One position.

10. **How many grievances have arisen as a direct result of the Special Measures program since 1 July 2019. Of these, how many remain unresolved?**

A whole-of-government response to Question 10 will be provided by the Minister for Public Employment.

## OUTSOURCING

11. **For the period beginning 1 July 2019 and ending 31 March 2020, detail any decision(s) to outsource, contract out or privatise functions that have traditionally been carried out by the Agency. Is consideration being given to outsource, contract-out or privatise in financial year 2020/21? If so, provide details.**

For the period beginning 1 July 2019 and ending 31 March 2020, the following functions have been outsourced:

- Temporary labour hire – contracted to Red Appointments Pty Ltd at a total cost of \$139 686.

Outsourcing, contracting out or privatising functions that have traditionally been carried out by the Agency for 2020-21 are yet to be determined.

## LEGAL EXPENSES

12. **What has been the expenditure on legal advice or related expenses for the financial year 2019/20? Provide details on:**

**a) The matter(s) (designate which ones are finalised and which ones are ongoing)**

**b) The amount paid by matter**

With reference to **a)** and **b)** above, providing details in relation to some legal matters has the potential to prejudice the interests of the Territory and other parties.

**c) The amount paid to each outside legal firm or barrister engaged**

With reference to **c)**, the agency spent \$301 633 on external legal advice from 1 July 2019 to 31 March 2020 and the payments were made to the firms/barristers below:

| Legal Provider       | Details   | Amount (\$) | Status    |
|----------------------|---|-------------|-----------|
| Christopher, Karen   | Professional advice for contract clauses and terms and conditions of grant programs | 37 522      | Finalised |
|                      | Legal advice for various grant programs   | 2 695       | Ongoing   |
| Clayton Utz (Darwin) | Professional advice for Freedom of Information                                      | 45 188      | Finalised |
|                      | Legal advice for Rural Seniors' Lifestyle Accommodation Project                     | 43 519      | Ongoing   |

| Legal Provider                  | Details  | Amount (\$)    | Status    |
|---------------------------------|--|----------------|-----------|
| Information Consultants Pty Ltd | Legal advice for privacy matter                  | 5 610          | Finalised |
| Minter Ellison Lawyers          | Legal advice for Darwin Luxury Hotel             | 4 633          | Ongoing   |
|                                 | Legal advice for Darwin Port                     | 8 269          | Ongoing   |
|                                 | Legal advice for Local Jobs Fund                 | 7 000          | Ongoing   |
|                                 | Legal services for Ship Lift Project             | 134 538        | Ongoing   |
|                                 | Professional advice for Migration Innovation NT  | 6 233          | Finalised |
| Squire Patton Boggs AU          | Legal advice for Alcohol and Biz Secure Programs | 6 426          | Finalised |
| <b>Total</b>                    |  | <b>301 633</b> |           |

### PROCUREMENT / CONSULTANCIES

13. For the period beginning 1 July 2019 and ending 31 March 2020, please detail expenditure on each report and consultancy (excluding annual reports) that has been obtained from outside the NTPS. For each report/consultancy detail:
- a) Purpose
  - b) Cost
  - c) Person or entity engaged
  - d) Whether the person or entity has their principal place of business in the Northern Territory or elsewhere (if elsewhere, please provide the address of the principal place of business of the person or entity)
  - e) Whether a report has been tabled in the Legislative Assembly as a result of the report or consultancy
  - f) Outcomes or key performance indicators for the report or consultancy
  - g) Whether tenders or expressions of interest were invited prior to work on the report or consultancy being undertaken

[NOTE: the following response is based on 'award value' (not 'expenditure') as this would be too administratively onerous; and the consultancy payment information is captured in EIMS and would require interrogation].

|                                      | a) Purpose   | b) Cost  | c) Person or entity engaged                                  | d) Whether the person or entity has their principal place of business in the Northern Territory or elsewhere | e) Whether a report has been tabled in the Legislative Assembly as a result of the report or consultancy | f) Outcomes or key performance indicators for the report or consultancy   | g) Whether tenders or expressions of interest were invited prior to work on the report or consultancy being undertaken |
|--------------------------------------|--|--|--|--|--|---|--|
| <b>Type of Procurement</b>           | <b>Title of Requisition</b>  | <b>Contract Value (\$)</b>   | <b>Contractor Name</b>                                       | <b>Contractor State</b>  | <b>Contractor City</b>   | The amount of administrative effort required to respond to e), f) and g) above would result in a diversion of resources from service delivery and therefore is not provided as part of this response. |  |
| <b>Consultancy - Period Contract</b> | Consultancy - Commercial Advice for Major Projects involving Solar Technology and Power Transmission for a Period of 12 Months   | 207 000  | Port Jackson Partners Limited                                | NSW  | SYDNEY   |   |  |
|                                      | Regulatory Reform Project Involving Benchmarking against best practice across various jurisdictions                              | 135 068  | Ernst and Young  | NT   | Darwin   |   |  |
|                                      | Commercial and Procurement Advisor for Ship Lift Project 2020  | 120 000  | GHD Pty Ltd  | NT   | Darwin   |   |  |
|                                      | Red Centre Adventure Ride – Commercial Accommodation operator EOI and Investment Attraction                                      | 14 630   | Merit Partners Pty Ltd                                       | NT   | Darwin   |   |  |
|                                      | Probity Advisor – Ship Lift Project  | 4070   | Charles Kendall Australia Pty Ltd                            | Qld  | Brisbane   |   |  |
|                                      | MAGNT Financial Advisor  | 39 870   | Deloitte Touche Tomatsu                                      | NT   | Darwin   |   |  |
|                                      | Framework for sustainability of NT Incorporated Associations   | 43 150   | M Cardellini & P.G. Maher & D.A On & C.J. Sciacca & C Taziwa | NT   | Darwin   |   |  |
| <b>Consultancy (Generic)</b>         | Darwin Region Water Supply Infrastructure - Two phases:<br>1. Preliminary assessment<br>2. Development of detailed business case | 1 305 969 for both phases anticipated to be delivered over 18 months | PricewaterhouseCoopers                                       | NT   | PARAP  |   |  |

|                                  |   |         |                                 |     |                |  |
|----------------------------------|---|---------|---------------------------------|-----|----------------|--|
|                                  | Consultancy - 2019/20 Procurement Confidence Survey   | 32 632  | Deloitte Touche Tohmatsu        | NT  | DARWIN         |  |
|                                  | Consultancy - Space Industry Technology Testing and Qualification Market Assessment   | 76 800  | Nova Systems Australia Pty Ltd  | SA  | MILE END SOUTH |  |
|                                  | Consultancy - Waste Industry Market Assessment For The Northern Territory   | 156 552 | GHD Pty Ltd                     | NT  | DARWIN         |  |
| <b>Consultancy (Engineering)</b> | Darwin - Consultancy - Demand Analysis of the Vessel Repair and Maintenance Work Packages to be Delivered at the Marine Industry Park | 199 983 | Haskoning Australia Pty Limited | NSW | NORTH SYDNEY   |  |

**14. Please detail expenditure paid, or expected to be paid, to Hawker Britton and/or associated entities for the period beginning 1 July 2019 and ending 31 March 2020. Outline the tasks performed.**

Nil.

**15. How many contracts and tenders have been awarded to business entities with their principal place of business in the Northern Territory so far, and what works have been undertaken?**

Of the 15 contracts awarded during this period, 4 were awarded to Territory Enterprises with an additional 1 panel contract consisting of a mix of Territory Enterprises and Non-Territory Enterprises. Listed below are the Territory Enterprises that have had a tender awarded off the panel:

| Process Used     | Tender Number | Contractor Name   |                         |    |            | Title Of Requisition  | Total Award Value (\$) |
|------------------|---------------|---|-------------------------|----|------------|---|------------------------|
| Tier 2 Quotation | 20-0161       | Deloitte Touche Tohmatsu  |                         |    |            | Consultancy – 2019-20 Procurement Confidence Survey   | 32 632                 |
| Tier 3 Quotation | Q19-0469      | GHD Pty Ltd   |                         |    |            | Consultancy - Waste Industry Market Assessment For The Northern Territory   | 156 552                |
| Tier 3 Quotation | Q19-0159      | AEG Ogden (Darwin) Pty Ltd  |                         |    |            | Provision of Venue Hire and Catering for Northern Territory Training Awards Gala Dinner for a Period of 12 Months   | 76 038                 |
| Tender           | D19-0271      | PricewaterhouseCoopers  |                         |    |            | Darwin Region Water Supply Infrastructure - Development of detailed business case<br>Two phases:<br>1. Preliminary assessment<br>2. Development of detailed business case | 1 305 969              |
| Tender           | D19-0091      | Description   | Contractor              | TE | Value (\$) | Darwin - Panel Contract for Economic, Financial, Probity and Quantity Surveying Services for a Period of 12 Months  | 500 000                |
|                  |               | Regulatory Reform Project Involving Benchmarking Against Best Practice Across Various Jurisdictions | Ernst & Young Darwin NT | Y  | 135 068    |   |                        |



| Process Used | Tender Number | Contractor Name   |  |   |         | Title Of Requisition | Total Award Value (\$) |
|--------------|---------------|---|--|---|---------|----------------------|------------------------|
|              |               | Commercial and Procurement Advisor for Ship Lift Project 2020                               | GHD Pty Ltd Darwin NT  | Y | 120 000 |                      |                        |
|              |               | Red Centre Adventure Ride – Commercial Accommodation Operator EOI and Investment Attraction | Merit Partners Pty Ltd Darwin NT                                     | Y | 14 630  |                      |                        |
|              |               | MAGNT Financial Advisor   | NT Deloitte Touche Tohmatsu Darwin NT                                | Y | 39 870  |                      |                        |
|              |               | Framework for sustainability of NT Incorporated Associations                                | M Cardellini & P.G Maher & D.A On & C.J Sciacca & C Taziwa DARWIN NT | Y | 43 150  |                      |                        |

**16. How many contracts have been awarded to business entities with a principal place of business outside the Northern Territory for the period beginning 1 July 2019 and ending 31 March 2020? Detail the work being undertaken by each business entity and the selection criteria for the successful business entity on the applicable contract or tender.**

Of the 15 contracts awarded during this period, 10 were not Territory Enterprises, with an additional 1 panel contract. Listed below are the non-Territory Enterprises that have had a tender awarded off the panel:

| Contractor State | Contractor City | Contractor Name  | Title Of Requisition  |
|------------------|-----------------|--|---|
| NSW              | Manly           | Travel & Living Pty Limited T/as Mat McLachlan Battlefield Tours | Darwin - Provision of Accommodation for Peace in the Pacific Tour 2019  |
| NSW              | North Sydney    | Haskoning Australia Pty Limited                                  | Darwin - Consultancy - Demand Analysis of the Vessel Repair and Maintenance Work Packages to be Delivered at the Marine Industry Park                       |
| NSW              | Sydney          | Port Jackson Partners Limited                                    | Consultancy - Commercial Advice for Major Projects involving Solar Technology and Power Transmission for a Period of 12 Months                              |
| NSW              | Sydney          | Sitecore Australia Pty Limited                                   | Darwin - Renewal of Content Management System Licence and Support for a Period of 12 Months   |
| QLD              | Brisbane        | Queensland Rural and Industry Development Authority              | Darwin - Provision of Loan Administration for the Northern Territory Local Jobs Fund for a Period of 60 Months  |
| SA               | Mile End South  | Nova Systems Australia Pty Ltd                                   | Consultancy - Space Industry Technology Testing and Qualification Market Assessment   |
| VIC              | Melbourne       | ICMI Speakers and Entertainers                                   | Darwin - Provision of Keynote Speakers for October Business Month 2019  |
| WA               | Belmont         | Perth Expo   | Provision of Exhibition Stand for AOG 2020 and APPEA 2020   |
| TAS              | Hobart          | Stenning & Associates Pty Ltd                                    | Provision of Software and Maintenance for the Australian Business License Information Services (ABLIS) for a Period of 12 Months                            |
| ACT              | Canberra        | Australian Trade and Investment Commission T/A Austrade          | Provision of Preparation Assistance and Delivery of Northern Territory Business Mission to Shenzhen   |
| QLD              | Brisbane        | Charles Kendall Australia Pty Ltd                                | Probity Advisor – Ship Lift Project (release off Panel Contract for Economic, Financial, Probity and Quantity Surveying Services for a Period of 12 Months) |

**17. For Tier 3, Tier 4 and Tier 5 procurement activities, how many public quotations were undertaken during the period beginning 1 July 2019 and ending 31 March 2020?**

Seven (7) public quotations and/or tenders were undertaken during the period - see table below:

| Process Used     | Tender Number | Invitation Type | Type Of Procurement           | Title Of Requisition   |
|------------------|---------------|-----------------|-------------------------------|--|
| Tier 3 Quotation | Q19-0260      | Public          | Services - Period Contract    | Darwin - Provision of Loan Administration for the Northern Territory Local Jobs Fund for a Period of 60 Months                 |
| Tier 3 Quotation | Q19-0469      | Public          | Consultancy (Generic)         | Consultancy - Waste Industry Market Assessment For The Northern Territory  |
| Tier 3 Quotation | Q19-0159      | Public          | Services - Period Contract    | Provision of Venue Hire & Catering for Northern Territory Training Awards Gala Dinner for a Period of 12 Months                |
| Tier 3 Quotation | Q19-0593      | Public          | Consultancy (Generic)         | Consultancy - Space Industry Technology Testing and Qualification Market Assessment  |
| Tender           | D19-0271      | Public          | Consultancy (Generic)         | Darwin Region Water Supply Infrastructure - Development of detailed business case  |
| Tender           | D19-0228      | Public          | Consultancy - Period Contract | Consultancy - Commercial Advice for Major Projects involving Solar Technology and Power Transmission for a Period of 12 Months |
| Tender           | D19-0091      | Public          | Consultancy - Period Contract | Darwin - Panel Contract for Economic, Financial, Probity and Quantity Surveying Services for a Period of 12 Months             |

**18. For Tier 3, Tier 4 and Tier 5 procurement activities, how many contracts or tenders were awarded without undertaking a public quotation process during the period beginning 1 July 2019 and ending 31 March 2020?**

One (1) Tier 3 Quotation was awarded through a select quotation process due to the technical requirements of the tender and the supplies are available through a limited or single source only.

**19. For each instance identified in the question above, where a public quotation process was not undertaken, including for Certificates of Exemption:**

- What is the description of the goods and services contracted?
- What is the value of the goods and services contracted?
- What was the reason for not using the public quotation process or for requiring a Certificate of Exemption?

| Process Used     | Tender Number | Invitation Type | Type Of Procurement       | Title Of Requisition  | Total Award Value (\$) | Contractor Name                 | Select Justification Reason                      |
|------------------|---------------|-----------------|---------------------------|---|------------------------|---------------------------------|--|
| Tier 3 Quotation | Q20-0105      | Selected        | Consultancy (Engineering) | Darwin – Consultancy - Demand Analysis of the Vessel Repair and Maintenance Work Packages to be Delivered at the Marine Industry Park | 199 983                | Haskoning Australia Pty Limited | Supplies available from limited or single source |

**20. Please advise the total number of NTG Corporate Credit Cards within the Agency, including the position titles and levels of the staff holding the corporate credit cards for the purchase of goods and/or services as at 31 March 2020.**

The total number of NTG Corporate Credit Cards within the Agency as at 31 March 2020 were 50. Levels and the position titles of the staff holdings corporate credit cards are as follows:

| Level  | Position Title                                       |
|--------|--|
| AO3 x2 | Customer Service Officer                             |
| AO4    | Administration Officer                               |
| AO4 x2 | Business Program Support Officer                     |
| AO4 x6 | Executive Assistant                                  |
| AO4    | Project Support Officer                              |
| AO4    | Social Media Officer                                 |
| AO4    | Team Leader  |
| AO5    | Finance Officer                                      |
| AO5    | General Services Officer                             |
| AO5    | International Relations Officer                      |
| AO5    | Project Officer                                      |
| AO5    | Senior Executive Assistant                           |
| AO5    | Strategy and Capability Officer                      |
| AO6 x2 | Business Manager                                     |
| AO6    | Defence Engagement and Support Officer               |
| AO6    | Finance and Budget Officer                           |
| AO6 x2 | Project Officer                                      |
| AO6    | Workforce Coordinator                                |
| AO7    | Industry Development and Engagement Officer          |
| AO7    | Senior Migration Officer                             |
| AO7 x3 | Senior Project Officer                               |
| SAO1   | Principal Project Officer                            |
| SAO2   | Director Defence Engagement and Support              |
| SAO2   | Director Gas and Development                         |
| SAO2   | Director Industry Development                        |
| SAO2   | Director Migration                                   |
| SAO2   | Director Study NT                                    |
| SAO2   | Director Tourism                                     |
| SAO2   | Director Trade Development                           |
| EO1C   | Director International Engagement                    |
| EO1C   | Senior Director Major Project and Minerals           |
| EO1C   | Senior Director Priority Sectors                     |
| EO2C   | Executive Director Priority Sectors and Trade        |
| EO2C   | Executive Director Territory Engagement and Delivery |
| EO3C   | Senior Executive Director Business and Workforce     |
| EO4C   | Deputy Chief Executive Officer                       |
| EO4C   | General Manager, Economic Innovation                 |
| EO4C   | General Manager, Invest Territory                    |
| EO6C   | Chief Executive                                      |

## FOCUS GROUPS / POLLING / SURVEYS

### 21. Please detail expenditure during the period beginning 1 July 2019 and ending 31 March 2020 on opinion polls and focus groups, including costs and entities that conducted the work.

The Department of Trade, Business and Innovation has a Survey Monkey account subscription which is used for dissemination of surveys relevant to agency programs, policies and initiatives. The total cost for the Department of Trade, Business and Innovation's subscription between 1 July 2019 and 31 March 2020 was \$3326.02 GST inclusive.

One survey was conducted through the NT Government Have Your Say website which is managed by the Department of the Chief Minister, and all costs for that platform are borne by that agency.

A survey by StudyNT was undertaken by Deloitte at a cost of \$2980.

### 22. Please provide copies of the surveys identified in the question above and detail all surveys undertaken, their form, the cost and what inducements were provided to incentivise participation during the period beginning 1 July 2019 and ending 31 March 2020.

The surveys undertaken by the Department between 1 July 2019 and 31 March 2020, the method for conducting the survey and any costs or inducements beyond the Survey Monkey subscription cost are outlined in the table below.

| Survey   | Conducted by                      | Costs and inducements |
|--|-----------------------------------|-----------------------|
| Small Business Survey Tennant Creek  | Electronic survey – Survey Monkey | Nil                   |
| Barkly Business Hub – Community Consultation Survey  | Electronic survey – Survey Monkey | Nil                   |
| Business and Workforce Culture Snapshot Survey (conducted November 2019 and February 2020) | Electronic survey – Survey Monkey | Nil                   |
| BINT Quarterly Meeting Evaluation 3 <sup>rd</sup> Quarter 2019                             | Electronic survey – Survey Monkey | Nil                   |
| Business Upskills – Follow-up survey   | Electronic survey – Survey Monkey | Nil                   |
| Upskills 2019-20   | Electronic survey – Survey Monkey | Nil                   |
| Business Growth Program Consultant Survey Financial Year 2018-19                           | Electronic survey – Survey Monkey | Nil                   |
| Business Innovation Program information session feedback                                   | Electronic survey – Survey Monkey | Nil                   |
| Barkly mining and energy services hub forum  | Electronic survey – Survey Monkey | Nil                   |
| Alcohol Secure – Post Works Survey   | Electronic survey – Survey Monkey | Nil                   |
| Biz Secure – Post Work Survey  | Electronic survey – Survey Monkey | Nil                   |
| Anti-Social Behaviour Survey   | Electronic survey – Survey Monkey | Nil                   |

| Survey  | Conducted by  | Costs and inducements                                     |
|---|---|---|
| 2020 Defence Perceptions Survey   | Electronic survey – Survey Monkey   | Nil   |
| Ex-Serving Defence and Reservist employed in the NTPS Survey                    | Electronic survey – Survey Monkey   | Nil   |
| Post Event Survey – evoke2020   | Electronic survey – Survey Monkey   | Nil   |
| Survey of COVID-19 impacts on import and export businesses                      | Electronic survey – Survey Monkey   | Nil   |
| Skills, Employment and Careers Expo - SEC EXPO 2019 (conducted by YouthworX NT) | Hard copy. This survey was conducted by YouthworX NT as part of its Event Management agreement (\$298 100 incl GST) total amount. | 2 x \$500 Rebel Sport Voucher                             |
| 9 <sup>th</sup> Aboriginal Economic Development Forum survey                    | Events Air  | iPad \$529  |
| Northern Territory Training Awards Finalist feedback survey                     | Events Air  | Nil   |
| Northern Territory Training Awards Gala Dinner survey                           | Events Air  | Nil   |
| October Business Month 2019 – Event Partner Post Event Survey                   | Events Air  | Nil   |
| October Business Month Post Event Survey  | Events Air  | Darwin Air Boat Tours. In-kind sponsorship                |
| Facing North 2019 Survey  | Events Air  | Nil   |
| Reaching South 2019 Survey  | Events Air  | Nil   |
| Skills, Employment and Careers Expo 2019  | Events Air  | Nil   |
| StudyNT International Student Survey (outsourced to Deloitte)                   | Deloitte system   | \$10 Darwin City Waterfront Retailers Association voucher |
| Howard Springs Accommodation Village – share your ideas                         | Electronic Survey – Have Your Say Website   | Nil   |

## Copies of each survey are outlined below

### Small Business Survey – Tennant Creek:

Small Business Survey - Tennant Creek

Section 1/3 - Small Business Snapshot

1. Describe what business you are in. You don't need to reveal the name of your business if you don't want to.

2. How would you describe the current performance of your business?

3. How long have you been in business in Tennant Creek / Barkly region?

Less than 2 years  11 - 20 years

2 - 5 years  21 - 30 years

6 - 10 years  Over 50 years

4. Is your business currently in operation?

Yes, we are still in business

No, we are no longer in business

Yes, we have recently commenced

5. What are your intentions over the coming 12-18 months?

Sell or Close the business, and leave Tennant Creek

Sell or Close the business, and stay in Tennant Creek

Continue operating, and stay in Tennant Creek

Continue operating, but run the business from outside of Tennant Creek or the Barkly Region

Other (please elaborate)

6. How would you describe your current outlook for the future of doing business in Tennant Creek?

Negative Neutral Positive

1

Section 2/3 - Tennant Creek Small Business Forum

7. What would you like to get out of attending the Tennant Creek Small Business Forum?

- Receive information on upcoming economic development / major projects in the region
- Receive information on any upcoming potential work/business opportunities associated with local projects
- Hear about the Barkly Regional Deal and its' initiatives
- Receive information on any grant funding opportunities relevant to my/our business
- Put forward collective agenda items on behalf of the small business community to the Economic Growth & Support Working Group of the Barkly Regional Deal
- Voice our ideas, challenges or concerns directly to representatives of Government Agencies (i.e. : DTBI, DCM, Council)
- Hear directly from project proponents/representatives on their future plans in the region
- Other (please specify)

8. When during the week would best suit you to attend?

|                     | Mon                   | Tue                   | Wed                   | Thu                   | Fri                   |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Morning (9am-12pm)  | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Afternoon (2pm-5pm) | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Evening (5pm-7pm)   | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

9. Do you intend on attending the Tennant Creek Small Business Forum?

- Yes
- No
- Unsure



Section 3/3 - Barkly Business Hub

10. Where would you prefer to see the Barkly Business Hub located?

- Barkly House, 99 Paterson Street (existing address)
- NT Government Centre, Peko Road
- Somewhere else (please specify)

11. Please list the services you would like to have access to at the Barkly Business Hub in order of your priority.

12. What other services would you be happy to see co-located inside the Barkly Business Hub for a 'one stop shop' experience?

13. What existing business hubs are you aware of, and what do you like about them?

14. Do you have any concerns about the Barkly Business Hub? If yes, please elaborate.

- No
- Yes

Please elaborate on your concerns

# Barkly Business Hub – Community Consultation Survey:

Barkly Business Hub

Community Consultation Survey

1. Where would you prefer to see the Barkly Business Hub located?

Barkly House, 99 Paterson St (existing address)

NT Government Centre, Peko Rd

Other (please specify)

2. Please list the services you would like to have access to at the Barkly Business Hub in order of your priority.



3. What other services would you be happy to see co-located inside the Barkly Business Hub for a 'one stop shop' experience?

4. What existing business hubs are you aware of, and what do you like about them?

5. What concerns you the most about the Barkly Business Hub, and why?

1

**Business and Workforce Culture Snapshot Survey (conducted November 2019 & February 2020):**

|   |   |   |                                       |                       |                              |
|---|---|---|---------------------------------------|-----------------------|------------------------------|
|        |  | <b>Department of<br/>Trade, Business and Innovation</b> |                                       |                       |                              |
| <p align="center"><b>Business &amp; Workforce Culture Snapshot - February, 2020</b></p> |   |   |                                       |                       |                              |
| <p>Please choose the best answer for you</p>  |   |   |                                       |                       |                              |
|   | <b>Strongly agree</b>   | <b>Agree</b>  | <b>Neither agree<br/>nor disagree</b> | <b>Disagree</b>       | <b>Strongly<br/>disagree</b> |
| People trust and support each other   | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| I feel useful and productive  | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| I know how my work fits into the DTBI strategic plan                                    | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| People are valued for their work and contributions                                      | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| People bring energy and creativity to the workplace                                     | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| Relationships and communications are good   | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| Leaders here set a clear direction — "This is where we are going"                       | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| I get the support and information I need to do my job                                   | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| Our work in Business and Workforce is important   | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |
| DTBI is a good agency to work for   | <input type="radio"/>   | <input type="radio"/>                                   | <input type="radio"/>                 | <input type="radio"/> | <input type="radio"/>        |

# BINT Quarterly Meeting Evaluation 3<sup>rd</sup> Quarter 2019:



Department of  
Trade, Business and Innovation

BINT Quarterly Meeting Evaluation 3rd Quarter 2019

You can preview the presentation in TRIM - DTBI2018/07455-0003 .

\* 1. Did you attend the BINT Quarterly Meeting?

Yes

No

\* 2. Which presentation best showcased their work units achievements and role?

Executive

People Matters Action Group

Business Support Services

Small Business Champions

Innovations

Grants

\* 3. Why did you choose this presentation?

\* 4. How clear was the information presented overall?

Not very clear

Extremely clear

\* 5. Overall how did you feel about the amount of information provided?

Too little information

Too much information

\* 6. What do you think we need to improve? Presentation content, timing, venue etc.

\* 7. What would you like to see us cover next time?

\* 8. Do you have any other comments, questions, or feedback? I like? I wonder?

**Thank you for completing this survey.**

## Business Upskills – Follow up survey:



Department of  
Trade, Business and Innovation

### Business Upskills - Follow-up survey

#### Disclaimer

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#### Foreword

Deloitte has been engaged by the Department of Trade, Business and Innovation to provide a program evaluation of the Business Upskills workshops. We are seeking your feedback to help with this review. We value any feedback that you are able to provide. We understand that you may have attended multiple workshops. Please select whichever workshop you would like to provide feedback on. Thank you for your time.

#### 1. Which workshop did you attend?

- Advanced social media
- Attract and retain staff
- Business reporting and cash flow management
- Developing an effective website
- Fair work legislation
- Financial health check
- Management essentials
- Marketing online
- Marketing strategies
- Planning your business
- Pricing, costing, quoting
- Staff and your responsibilities
- Tendering essentials
- Work health and safety
- Other (please specify)

2. Would you be willing to pay a fee to attend this workshop? If yes, how much?

- No, I wouldn't be willing to pay a fee
- Yes, under \$20
- Yes, \$20 - \$49
- Yes, \$50 - \$100
- Yes, over \$100

3. How likely would you be to attend this workshop if it was delivered as a free webinar?

- Very likely
- Likely
- Neutral
- unlikely
- Very unlikely

4. Would you be interested in an advanced level of this course?

- Yes
- No

5. Are you able to identify the economic value of attending this workshop? In other words, what value has this brought to your business?

6. In your opinion, was the content of this workshop relevant to the current economic environment? If not, how could the content of this workshop be improved?

7. Do you feel the workshop provided adequate training in order to incorporate the new information/concepts into your business?

- Yes
- No

8. How could the training methodologies in the workshop be improved?

9. What new information/concepts from the workshop have you been able to incorporate into your business?

10. How would you rate the suitability of this workshop? (e.g. time of day and/or month of year)



## Upskills 2019/20:

Upskills 2018/19

Workshop Region

\* 1. What region was the workshop located?

Upskills 2018/19

Darwin Workshops

\* 2. Please select which workshop you attended.

Upskills 2018/19

Alice Springs Workshops

\* 3. Please select which workshop you attended.

Upskills 2018/19

Katherine Workshops

\* 4. Please select which workshop you attended.

Upskills 2018/19

Tennant Creek Workshops

\* 5. Please select which workshop you attended.

Upskills 2018/19

Nhulunbuy Workshops

\* 6. Please select which workshop you attended.

Upskills 2018/19

Evaluation

7. Is this the first Upskills workshop you have attended?

Yes

No

8. Please rate the quality of this workshop.

|                               | 1 (Poor)              | 2                     | 3                     | 4                     | 5 (Great)             |
|-------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Presenter                     | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Presentation methods          | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Venue                         | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Content                       | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Handout                       | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Opportunity for participation | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

9. Would you recommend future Upskills workshops to a friend or colleague?

Yes

No

10. Did you learn any new ideas or concepts that are applicable to your business?

Yes

No

11. If yes, please rate the chances that you will put these ideas or concepts into practice in your business.

|                                       | Very low              | Low                   | Average               | High                  | Very high             |
|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Chance of implementing ideas/concepts | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

12. Do you feel that the stated objectives of the workshop were met?

- Yes  
 No

13. Please rate the seriousness of the key business management concerns you are facing at the moment.

|                              | No concern / not relevant | Slight concern        | Moderate concern      | Significant concern   |
|------------------------------|---------------------------|-----------------------|-----------------------|-----------------------|
| Finance and cashflow         | <input type="radio"/>     | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Human resources              | <input type="radio"/>     | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Marketing/Social media       | <input type="radio"/>     | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Teaching                     | <input type="radio"/>     | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Pricing, costing and quoting | <input type="radio"/>     | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Business growth              | <input type="radio"/>     | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

Other (please specify)

14. Suggested comments and/or Improvements.

## Business Growth Program Consultant Survey Financial Year 18-19:



Department of  
Trade, Business and Innovation

### Business Growth Program Consultant Survey Financial Year 18-19

\* 1. Has the number of business opportunities increased by listing your business in the Consultant Directory in the financial year 2018-19?

Yes

No

If Yes, please describe impact.

\* 2. How many requests for quotes did you receive from program clients per month on average?

0

1-5

6-10

more than 10

\* 3. Did program clients provide an outline of their needs (scope) highlighting what they wish to achieve under the program either verbally or in writing?

Always

Usually

Sometimes

Rarely

Never

\* 4. Have you been able to respond to all program clients' requests for quotes in a timely manner?

Yes

No

If No, what was challenging?

\* 5. Outside the program, have you been engaged by the same program client for further support?

- Yes
- No

\* 6. If Yes, how many times were you engaged over the last 12 months?

- 1-2
- 3-5
- 5-10
- more than 10

What type of services did you provide?

\* 7. Do program clients reply to your emails/phone calls in a timely manner?

- Always
- Usually
- Sometimes
- Rarely
- Never

\* 8. Do program clients advise you of acceptance or decline of the quote/proposal in a timely manner?

- Yes
- No

If No, how do you think this can be improved?

9. We are considering changing the listing of 'NT Regions Covered' in the consultant template. Currently it lists your selection of towns as Darwin, Katherine, Nhulunbuy, Jabiru, Alice Springs and Tennant Creek. Please see the Map of the Regions which was emailed to you and lists wider regions. Do you have any concerns with this proposed change?

10. Please fill out the below information if you'd like the Department to contact you.

|                 |                      |
|-----------------|----------------------|
| Name            | <input type="text"/> |
| Company         | <input type="text"/> |
| Address         | <input type="text"/> |
| Address 2       | <input type="text"/> |
| City/Town       | <input type="text"/> |
| State/Territory | <input type="text"/> |
| Postal Code     | <input type="text"/> |
| Email Address   | <input type="text"/> |
| Phone Number    | <input type="text"/> |

11. Do you have any other comments or suggestions?

# Business Innovation Program Information session feedback:



Department of  
Trade, Business and Innovation

## Business Innovation Program information session feedback

### Disclaimer

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1. Will you be applying for the Business Innovation Program?

- Yes
- No

2. How did you hear about the Business Innovation Program?

- Announcement at the Business Innovation Showcase
- Innovation website news article
- E-mail for the information session
- DTD Innovator in Residence
- Innovation NT staff member
- Other (please specify)

3. What is the most important/useful feature of the Business Innovation Program for you?

- Assistance in the development of an Innovation Commercialisation Plan
- Discussions and Mentoring from an Innovator in Residence
- Grant funding for your Innovation
- Introductions to the Business Innovation Ecosystem
- Inclusion into the Business Innovation Network
- Other (please specify)

4. Did you feel that the session was helpful in providing an overview of the Business Innovation Program's purpose and process?

Yes

No

5. Would you like to provide any additional comments regarding the Business Innovation Program or information session?



## Barkly mining and energy services hub forum:



Department of  
Trade, Business and Innovation

### Barkly mining and energy services hub forum

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#### Foreword

Thank you for attending the Barkly mining and energy services forum. This was a great success. We hope you can complete this short survey to help evaluate the forum and next steps for the mining and energy sectors in the Barkly.

\* 1. Please choose one of the following – are you a:

- Private Business
- Public Servant
- Other (please specify)

\* 2. Please rate the presentations, 1 most valuable - 12 least valuable

|   |
|---|
| <br>Stimulation Exploration in the Barkly - NT Geological Survey |
| <br>Streamlining Approvals – DPIR                                |
| <br>Investment Territory - DTBI                                  |
| <br>Gas Industry Development - DTBI                              |
| <br>Petroleum Exploration - DPIR                                 |
| <br>REDC & Chamber of Commerce summary of trips                  |
| <br>5 mines project – ICN                                      |
| <br>Nolans Rare Earth Project – Arctura Resources              |
| <br>Emmerson Resources   |
| <br>Territory Resources  |
| <br>Territory Resources Services Association (TRSA)            |
| <br>Workshop by Austmine on lessons learned                    |

3. Did you find the information from the forum useful/relevant?

- Yes
- No

\* 4. How would you rate the forum overall?

- Extremely valuable
- Very valuable
- Somewhat valuable
- Not so valuable
- Not at all valuable

\* 5. If we held a similar event in the future would you be interested in attending?

- Yes
- No

\* 6. Would you recommend this event to other businesses or people?

- Yes
- No

\* 7. What aspects of the forum worked well and what could be done better next time? Are there any organisations you would like to hear present at future events?

\* 8. Does your business currently work in the mining and energy services sectors in the Barkly?

- Yes
- No

9. If not, are you interested in working with the mining services sector in the future?

- Yes
- No

\* 10. The broad concept of a 'Barkly Mining and Energy Services Hub' was discussed at the forum and it was agreed that this needed to be driven by Barkly businesses. Would you be willing to provide input/be involved in a working group to move this forward?

If Yes – please provide your contact details.

- Yes
- No

\* 11. If you would like to be added to a database to receive updates and invitations on mining and energy related projects/events please provide your details:

Yes

No

12. If you answered yes to Question 9 or 10 please provide your contact details.

Name

Email Address

Phone Number

13. General Comments

## Alcohol Secure – Post Works Survey:



Department of  
Trade, Business and Innovation

Alcohol Secure - Post Works Survey

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### Foreword

We are currently measuring the impact of the program and would greatly appreciate it if you could complete the survey and provide your feedback (approximately 4 minutes).

\* 1. In the 12 months before your Alcohol Secure works were completed, did you experience any theft or damage to your stock of alcohol?

- Yes
- No

If yes, please provide brief details (number of incidents, were goods stolen or damaged, estimated value of damage and loss).



Department of  
Trade, Business and Innovation

Alcohol Secure - Post Works Survey

\* 2. Have you experienced any theft or damage to your stock of alcohol since your security improvement works were completed?

Yes

No

If yes, please provide brief details (number of incidents, were goods stolen or damaged, estimated value of damage and loss).



Department of  
**Trade, Business and Innovation**

Alcohol Secure - Post Works Survey

\* 3. Do you feel the security of your alcohol has been improved since the works were completed?

Yes

No

If no, please provide the reasons why.



Department of  
**Trade, Business and Innovation**

Alcohol Secure - Post Works Survey

\* 4. If the Alcohol Secure program wasn't available, would you have (select one choice below)?

- Proceeded with security improvement works anyways
- Not have carried out the works

If you selected 'Proceeded with security improvement works anyways', would the works be different to the ones you applied for under the program? If so, how?



Department of  
**Trade, Business and Innovation**

Alcohol Secure - Post Works Survey

\* 5. Have you applied for Biz Secure?

- Yes
- No



Department of  
**Trade, Business and Innovation**

Alcohol Secure - Post Works Survey

\* 6. What stage is your Biz Secure application at?

- Currently being processed
- Approved for an audit, but the audit has not been carried out/ audit report not finalised
- Audit completed and I am currently seeking quotes for works
- Audit completed but I am unsure if I will progress with works under the program
- Works currently being completed
- All works completed
- Application was declined/ withdrawn



Department of  
**Trade, Business and Innovation**

Alcohol Secure - Post Works Survey

7. Any additional comments.



## Biz Secure – post work survey:



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Trade, Business and Innovation

### Biz Secure - post work survey

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#### Foreword

We are currently measuring the impact of the program and would greatly appreciate it if you could complete the survey and provide your feedback (approximately 4 minutes).

\* 1. In the 12 months before your Biz Secure works were completed, did you experience any break-ins / attempts, to your premises?

- Yes  
 No

If yes, please provide brief details (number / frequency and type of break-in):



Department of  
Trade, Business and Innovation

### Biz Secure - post work survey

\* 2. If yes, were goods stolen?

- Yes  
 No

If yes, what is the total estimated value of the damage and loss incurred?

## Biz Secure - post work survey

\* 3. Have you experienced any break-ins / attempts since your security improvement works have been completed?

Yes

No

If yes, please provide brief details (number / frequency and type of break-in)

## Biz Secure - post work survey

\* 4. If yes, were goods stolen?

Yes

No

If yes, what is the total estimated value of the damage and loss incurred?

## Biz Secure - post work survey

\* 5. Do you feel the security of your premises has been improved against the risk of break-ins?

\* 6. If the Biz Secure program wasn't available would you have proceeded with security improvements?

Yes

No



Department of  
**Trade, Business and Innovation**

Biz Secure - post work survey

\* 7. If yes, would the works be different to what the audit report recommended?

Yes

No



Department of  
**Trade, Business and Innovation**

Biz Secure - post work survey

8. Any additional comments.

# Anti-Social Behaviour Survey (survey of Alice Springs CBD business owners):



Department of  
Trade, Business and Innovation



Northern Territory  
Police Force

## Anti-Social Behaviour Survey

### Survey of Alice Springs CBD business owners

#### Disclaimer

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#### Foreword

The NT Police and the Department of Trade, Business & Innovation are seeking your input to a Survey regarding Anti-Social Behaviour in the CBD and surrounding areas. This Survey will only take 6-7 minutes to complete and will provide us with an up to date snapshot of the Alice Springs business environment to enable us to best deliver our activities and programmes to support your business.

\* 1. How long have you been in business in your current location in Alice Springs:

- 1-2 years
- 3-5 years
- 6-10 years
- more than 10 years

\* 2. Is your business located:

- In the CBD
- In the surrounding Alice Springs business district

\* 3. In the last **three months** have incidents of anti-social behaviour around your business:

Decreased significantly      Stayed the same      Increased significantly

\_\_\_\_\_

\* 4. In the **last three months** has your business specifically been a victim of anti-social behaviour:

- Yes
- No

5. If yes, what type of anti-social behaviour were you victim to:

- Theft of goods
- Damage to windows or façade
- Aggressive or threatening verbal behaviour towards staff or clients
- Physical assault to staff or clients
- Damage to vehicles
- Other (please specify)

6. If yes, did you report the incident/incidents to the NT Police:

- Yes
- No
- If no, please comment on why you did not report the incident to the NT Police:

\* 7. Does the majority of anti-social behaviour around your business occur:

- During business hours
- Outside business hours (evening 5pm to 11pm)
- Overnight
- Outside business hours (morning 8am to 8am)
- A combination

\* 8. In the last month have you noticed an increased NT Police presence in the CBD:

- Yes
- No

9. If you have observed a greater NT Police presence in the CBD in the last month has this made you feel:

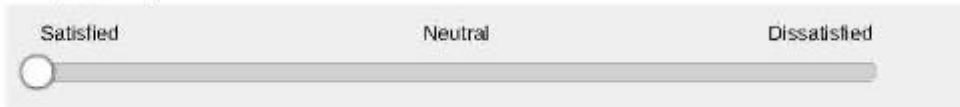
|                       |          |           |
|-----------------------|----------|-----------|
| Safer                 | The same | Less safe |
| <input type="radio"/> |          |           |

\* 10. In the last month have you had cause to call NT Police regarding an incident at your business:

- Yes
- No

11. If yes, were you:

Satisfied Neutral Dissatisfied



12. If you were dissatisfied please explain why?

\* 13. In the last month have you noticed an increased presence of the following supporting agencies in the CBD:

- Student Engagement Officers - Department of Education
- Youth Outreach and Re-engagement Officers
- Officers from both agencies
- Neither

\* 14. In the last month have you had cause to call any other agencies regarding anti-social behaviour around your business:

- Student Engagement Officers - Department of Education
- Territory Families
- Officers from both agencies
- Neither
- Other agency (please specify)

\* 15. BizSecure is a grant available from the NT Government to assist businesses secure their premises:

- I have heard of BizSecure and have accessed a grant
- I have heard of BizSecure and I am intending on applying for a grant
- I have heard of BizSecure and don't require any additional security for my business
- I haven't heard of BizSecure and would like more information
- I haven't heard of BizSecure and don't require any additional security for my business

\* 16. Would you be interested in attending free workshops for business:

- Yes
- No

17. If Yes, which of these topics would you be interested in:

- Managing anti-social behaviour
- Effective store layout for minimising theft and maximising sales
- Effective marketing for a changing marketplace

\* 18. Would it be of assistance to you to have information on the following available to your business:

- A CBD events calendar
- A phone list with day and night numbers for key agencies; NT Police, Student Engagement Officers, Youth Agencies, Territory Families, BizSecure grants
- Information on BizSecure grants
- A help sheet for staff on handling anti-social behaviour

\* 19. Would you like a Small Business Champion from the Department of Trade, Business and Innovation to visit your business:

- No, I don't require any assistance
- No, I'm already dealing with a Small Business Champion
- Yes, I would like to meet with a Small Business Champion to find out about the Business Growth program and if my business is eligible for assistance.

20. Do you have any other suggestions for how the NT Police, the Department of Trade, Business & Innovation and/or any other government agencies can better manage anti-social behaviour or support your business?

\* 21. Please provide your contact information so NT Police and Department of Trade, Business and Innovation can follow up with your business and also to provide the compiled results of the survey to participants. Any compiled survey results or summaries will not include individual business names or contact details.

|                      |                      |
|----------------------|----------------------|
| <b>Name</b>          | <input type="text"/> |
| <b>Company</b>       | <input type="text"/> |
| <b>Address</b>       | <input type="text"/> |
| <b>Address 2</b>     | <input type="text"/> |
| <b>City/Town</b>     | <input type="text"/> |
| <b>Email Address</b> | <input type="text"/> |
| <b>Phone Number</b>  | <input type="text"/> |

# 2020 Defence Perceptions Survey:



Department of  
Trade, Business and Innovation

Copy of 2020 Defence Perceptions Survey

## 2020 Defence Perceptions Survey

### Disclaimer

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### 1. Do you identify as

- ADF member
- ADF partner
- ADF child
- Parent of ADF member/partner
- Not applicable

Other (please specify)

### 2. Do you identify as being ADF single status or in a relationship?

- ADF single person
- Civilian / ADF couple
- Dual ADF couple
- Not applicable

Other (please specify)



### 3. Northern Territory posting is accompanied or unaccompanied?

- Single with no dependents
- Accompanied
- Unaccompanied
- Not applicable

Other (please specify)

### 4. Do you have children; how many?

|                                   |                      |
|-----------------------------------|----------------------|
| No children                       | <input type="text"/> |
| Preschool or younger – how many   | <input type="text"/> |
| Primary school – how many         | <input type="text"/> |
| High school – how many            | <input type="text"/> |
| Older than high school – how many | <input type="text"/> |

### 5. How many times have you posted to the Northern Territory?

- Not applicable
- More than 3 postings
- Third posting
- Second posting
- First posting

Enter posting date/s

### 6. Was the Northern Territory your posting of choice?

- Yes
- No

Please outline why

### \* 7. Did you have any concerns about moving to the Northern Territory?

- Yes
- No

### 8. Do you identify as

- ADF member
- ADF partner
- ADF child
- Parent of ADF member/partner
- Not applicable

Other (please specify)

### 9. Do you identify as being ADF single status or in a relationship?

- ADF single person
- Civilian / ADF couple
- Dual ADF couple
- Not applicable

Other (please specify)

### 10. Northern Territory posting is accompanied or unaccompanied?

- Single with no dependents
- Accompanied
- Unaccompanied
- Not applicable

Other (please specify)

### 11. Do you have children; how many?

|                                   |                      |
|-----------------------------------|----------------------|
| No children                       | <input type="text"/> |
| Preschool or younger – how many   | <input type="text"/> |
| Primary school – how many         | <input type="text"/> |
| High school – how many            | <input type="text"/> |
| Older than high school – how many | <input type="text"/> |

### 12. How many times have you posted to the Northern Territory?

- Not applicable
- More than 3 postings
- Third posting
- Second posting
- First posting

Enter posting date/s

### 13. Was the Northern Territory your posting of choice?

- Yes
- No

Please outline why

### \* 14. Did you have any concerns about moving to the Northern Territory?

- Yes
- No

15. What concerns did you have about moving to the Northern Territory? (can choose more than one)

- Defence partner's employment
- Extended Defence member absences in new location
- Did not want to lose support network
- Wanted to stay in family owned house
- New location undesirable
- Defence partner's education
- Children's education
- Childcare
- Health services
- Cost of living
- Climate
- Standard of housing
- Special services not available in new location

Please elaborate

16. Benefits of a Northern Territory posting (can choose more than one)

- Weather
- Lifestyle
- Adventure
- Spouse / partner employment
- Family / friends live in the NT
- Multiculturalism

Other (please specify)

## 17. ADF partner / spouse employment

- Already employed locally
- Seeking employment locally
- Not seeking employment
- Not applicable

Please specify employment sector

## 18. Type of spouse / partner employment

- Full time
- Part time
- Casual
- Not Applicable

Other (please specify)

## 19. Your experience in the Northern Territory so far has been:

- Very good
- Good
- Average
- Below average
- Not good
- Please elaborate

20. Would you recommend a Northern Territory posting to other ADF members/families?

- Yes
- No
- Not applicable
- Please specify why

21. What would encourage you to stay in the Northern Territory?

- Employment opportunity
- Self-employed business opportunity
- Expanded local support network – friends or family moving here
- Adult education opportunity
- Children's education

Other reasons?

22. Some quick statistics on you:

- Male
- Female
- Rather not say

23. Your age group:

- under 25
- 25 - 34
- 35 - 44
- 44 - 54
- 55 - 64
- 65 - 74
- Over 74

24. If you are willing to provide further information, please leave your name and contact details

Name:

Phone:

Email:

# Defence & Veterans Engagement Survey NTPS:

Page 1: Ex- Serving Defence & Reservist Employed in the NTPS Survey

Q1

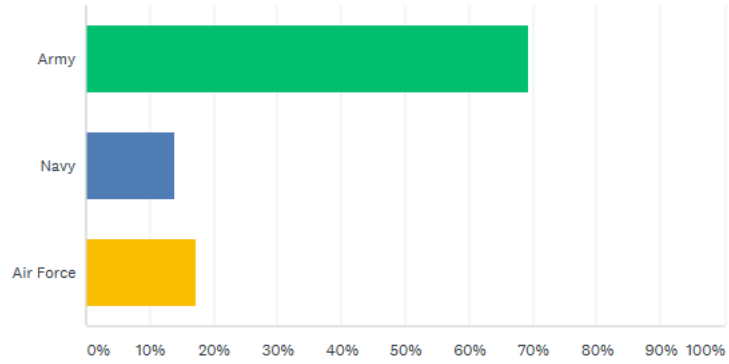


Customize

Save as ▾

## Which Service did you serve with?

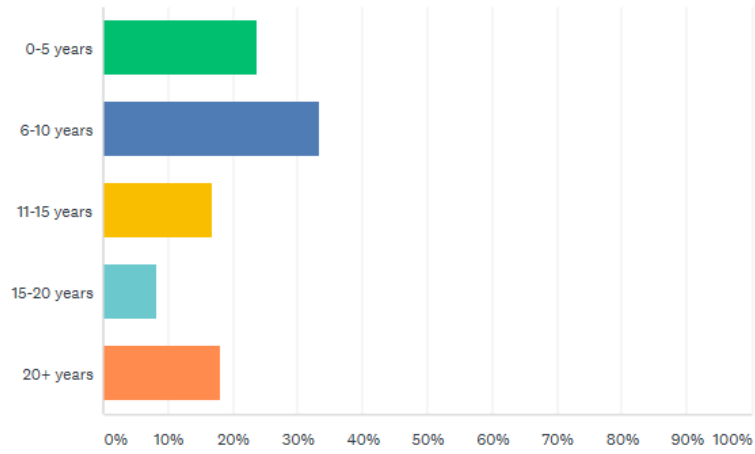
Answered: 321 Skipped: 2



| ANSWER CHOICES | RESPONSES  |
|----------------|------------|
| ▼ Army         | 69.16% 222 |
| ▼ Navy         | 13.71% 44  |
| ▼ Air Force    | 17.13% 55  |
| <b>TOTAL</b>   | <b>321</b> |

### Length of Service including Active Reserve work fulltime or part time?


Answered: 321 Skipped: 2



| ANSWER CHOICES | RESPONSES  |
|----------------|------------|
| 0-5 years      | 23.68% 76  |
| 6-10 years     | 33.33% 107 |
| 11-15 years    | 16.82% 54  |
| 15-20 years    | 8.10% 26   |
| 20+ years      | 18.07% 58  |
| <b>TOTAL</b>   | <b>321</b> |



Q3

 Save as ▾

## What rank did you attain?

Answered: 318 Skipped: 5


[RESPONSES \(318\)](#)
[WORD CLOUD](#)
[TAGS \(0\)](#)
Sentiments: OFF

Apply to selected ▾

Showing 318 responses

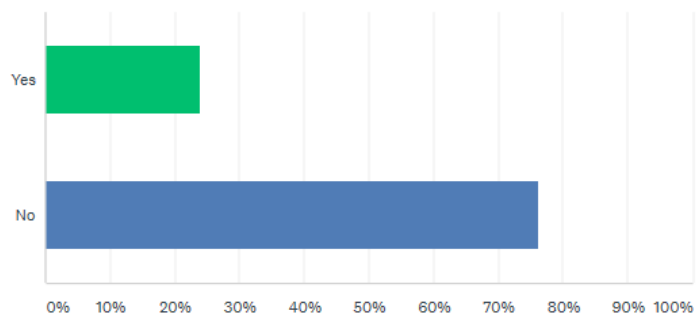
- Warrant Officer Class Two  
 11/28/2019 4:23 PM 
[View respondent's answers](#)
[Add tags ▾](#)
- Warrant Officer Class 2  
 11/5/2019 3:12 PM 
[View respondent's answers](#)
[Add tags ▾](#)
- Sergeant  
 11/5/2019 10:53 AM 
[View respondent's answers](#)
[Add tags ▾](#)
- SGT  
 11/5/2019 9:07 AM 
[View respondent's answers](#)
[Add tags ▾](#)

Q4

 Customize [Save as ▾](#)

## Are you a current Defence reservist?

Answered: 315 Skipped: 8



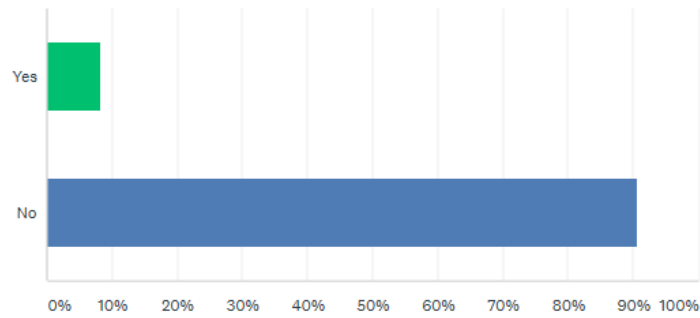
| ANSWER CHOICES ▾ | RESPONSES ▾ |
|------------------|-------------|
| ▾ Yes            | 23.81% 75   |
| ▾ No             | 76.19% 240  |
| <b>TOTAL</b>     | <b>315</b>  |

Q5

Customize Save as

### Did your rank in service translate into the NTPS role?

Answered: 319 Skipped: 4



| ANSWER CHOICES | RESPONSES |            |
|----------------|-----------|------------|
| Yes            | 8.15%     | 26         |
| No             | 90.60%    | 289        |
| <b>TOTAL</b>   |           | <b>319</b> |

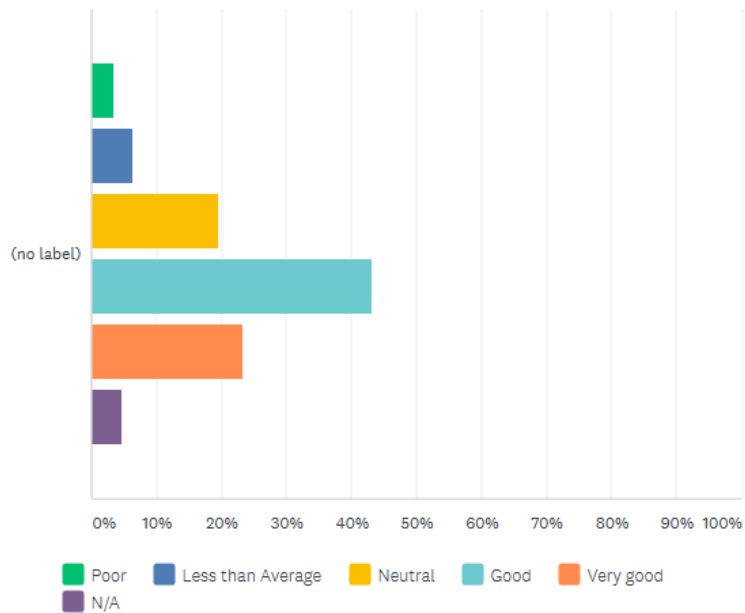
[Comments \(29\)](#)

Q6

Customize Save as

### Rate your recruitment experience into the NTPS

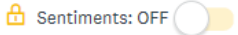
Answered: 320 Skipped: 3





|            | POOR        | LESS THAN AVERAGE | NEUTRAL      | GOOD          | VERY GOOD    | N/A         | TOTAL | WEIGHTED AVERAGE |
|------------|-------------|-------------------|--------------|---------------|--------------|-------------|-------|------------------|
| (no label) | 3.44%<br>11 | 6.25%<br>20       | 19.38%<br>62 | 43.13%<br>138 | 23.13%<br>74 | 4.69%<br>15 | 320   | 3.80             |

## How could your recruitment experience into the NTPS be improved?

Answered: 256 Skipped: 67

**RESPONSES (256)**   WORD CLOUD   TAGS (0)   

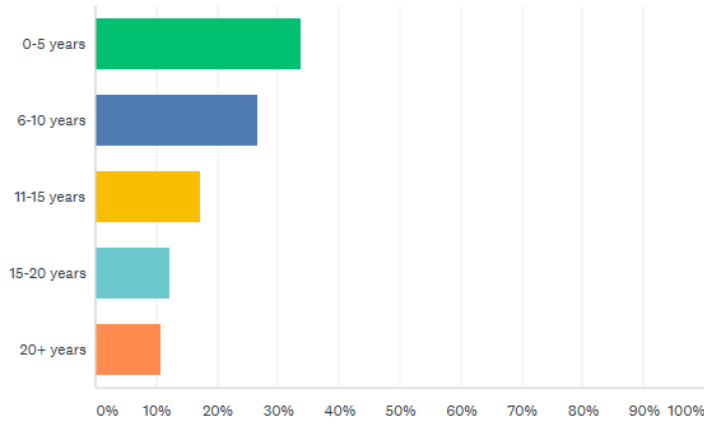
Apply to selected ▾   Filter by tag ▾   Search responses   

Showing 256 responses

|                          |   |                    |   |                            |
|--------------------------|---|--------------------|---|----------------------------|
| <input type="checkbox"/> | There was a lot of changes during the recruitment process, job was offered, then unsure. Confirmation of what is being offered and is available before commencing recruitment | 11/28/2019 4:23 PM | <a href="#">View respondent's answers</a> | <a href="#">Add tags ▾</a> |
| <input type="checkbox"/> | Nil   | 11/5/2019 3:12 PM  | <a href="#">View respondent's answers</a> | <a href="#">Add tags ▾</a> |
| <input type="checkbox"/> | NA  | 11/5/2019 9:07 AM  | <a href="#">View respondent's answers</a> | <a href="#">Add tags ▾</a> |
| <input type="checkbox"/> | N/A   | 11/1/2019 11:12 AM | <a href="#">View respondent's answers</a> | <a href="#">Add tags ▾</a> |



### Length of service in the NTPS?

Answered: 321 Skipped: 2



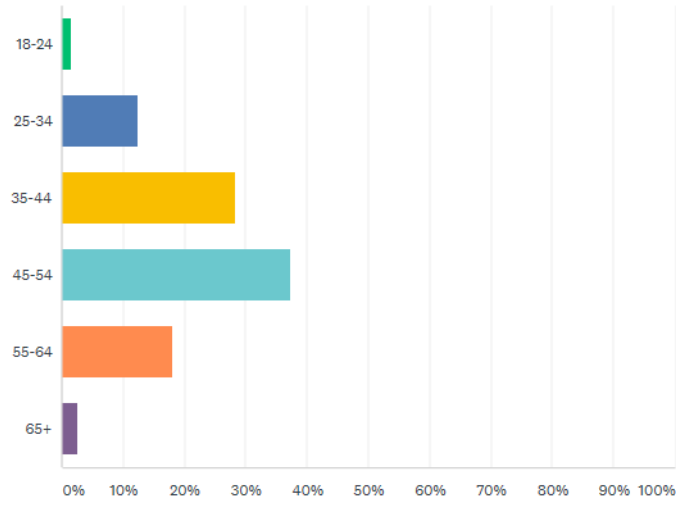
| ANSWER CHOICES | RESPONSES |            |
|----------------|-----------|------------|
| ▼ 0-5 years    | 33.64%    | 108        |
| ▼ 6-10 years   | 26.48%    | 85         |
| ▼ 11-15 years  | 17.13%    | 55         |
| ▼ 15-20 years  | 12.15%    | 39         |
| ▼ 20+ years    | 10.59%    | 34         |
| <b>TOTAL</b>   |           | <b>321</b> |

Q9

 Customize Save as 



## Age Group

Answered: 322 Skipped: 1



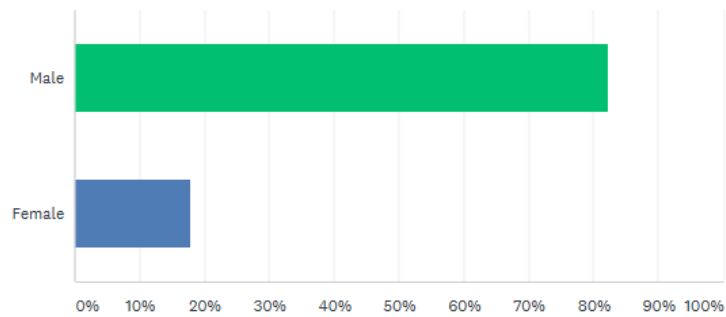
| ANSWER CHOICES | RESPONSES  |
|----------------|------------|
| ▼ 18-24        | 1.55% 5    |
| ▼ 25-34        | 12.42% 40  |
| ▼ 35-44        | 28.26% 91  |
| ▼ 45-54        | 37.27% 120 |
| ▼ 55-64        | 18.01% 58  |
| ▼ 65+          | 2.48% 8    |
| <b>TOTAL</b>   | <b>322</b> |

Q10

 Customize Save as 



## Gender

Answered: 322 Skipped: 1



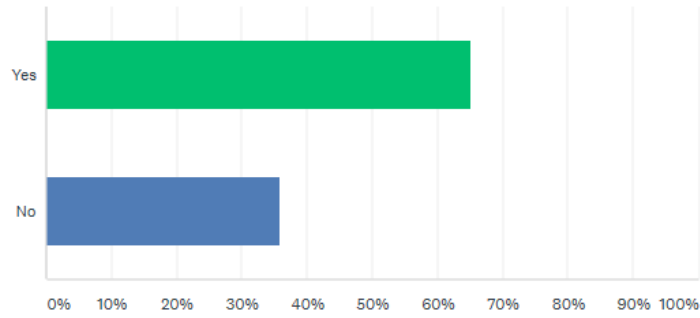
| ANSWER CHOICES | RESPONSES  |
|----------------|------------|
| ▼ Male         | 82.30% 265 |
| ▼ Female       | 17.70% 57  |
| <b>TOTAL</b>   | <b>322</b> |

Q11

 Customize  Save as ▼

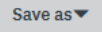
## Are you willing to be contacted?

Answered: 321 Skipped: 2



| ANSWER CHOICES ▼              | RESPONSES ▼ |
|-------------------------------|-------------|
| ▼ Yes                         | 65.11% 209  |
| ▼ No                          | 35.83% 115  |
| <b>Total Respondents: 321</b> |             |

Q12

 Save as ▼

## Personal Details


Answered: 250 Skipped: 73

| ANSWER CHOICES ▼ | RESPONSES ▼          |
|------------------|----------------------|
| Name             | Responses 97.60% 244 |
| Department       | Responses 98.80% 247 |
| Gender           | Responses 0.00% 0    |
| Address 2        | Responses 0.00% 0    |
| City/Town        | Responses 0.00% 0    |
| State/Province   | Responses 0.00% 0    |
| ZIP/Postal Code  | Responses 0.00% 0    |
| Country          | Responses 0.00% 0    |
| Email Address    | Responses 94.40% 236 |
| Phone Number     | Responses 87.20% 218 |



## General Comment

Answered: 112 Skipped: 211

**RESPONSES (112)** WORD CLOUD TAGS (0)

 Sentiments: OFF

Apply to selected ▾ Filter by tag ▾

Search responses   

Showing 112 responses

Nil  
11/5/2019 3:12 PM [View respondent's answers](#) [Add tags ▾](#)

I am willing to assisst  
11/5/2019 9:07 AM [View respondent's answers](#) [Add tags ▾](#)

Nil  
11/1/2019 11:12 AM [View respondent's answers](#) [Add tags ▾](#)

I have tried to re-engage into reservists but there seems to be no reserve cell in Darwin that I can tap into, recruiting want me to go back to Cerberus and go through the whole recruitment school again. Seems like this was in the too hard basket. I feel that ADF personnel are overlooked in recruitment and it is extremely hard to get a NTPS job in the NT. Special measures is making it harder to even apply for a higher position, my rank in defence had no impact or influence on NTPS level. I think people transitioning need to know that its very competitive and may have to start from the bottom again and then work hard to get back up to a decent level, I have had to start again. It would be great if you can transfer all your leave that you have accrued in the ADF

## Post Event Survey – evoke2020:

Thank you for taking the time to complete the post event survey for the Team NT delegation to evokeAG 2020.

Your feedback is valued and the information you provide will assist in shaping future activities. We thank you in advance for your support with this request.

### Disclaimer

By completing this survey the user acknowledges that personal data may be collected and stored by SurveyMonkey Inc (and others) on services outside Australia and will not be in the control of the Department of Trade, Business and Innovation. The information will be subject to SurveyMonkey's [privacy policies](#), and will not necessarily be managed in accordance with the Information Act.

### Question Title

**1. Overall, did EvokeAG 2020 meet your expectations? w0**

- Exceeded expectations
- Met expectations
- Below expectations

### Question Title

**2. What were you most looking forward to at the event? w0**

- Expanding knowledge and finding solutions
- Presentation of ideas or opportunities by others
- Presentation of ideas or opportunities by myself
- Networking and making connections
- Learning about other fields/ interests
- Meeting new potential clients or partners

Other (please specify)

### Question Title

**3. What was the most valuable outcome for you and your organisation gained through participating in the delegation and attending evokeAG 2020? Select as many as applicable. w0**

- Expanding knowledge and finding solutions
- Presentation of ideas or opportunities by others
- Presentation of ideas or opportunities by myself
- Networking and making connections
- Learning about other fields/ interests
- Meeting new potential clients or partners
- Other (please specify)



**Question Title**

**4. Did you generate new leads or contacts while attending evokeAG 2020? w0**

- Yes
- No

**Question Title**

**5. If yes, how many new leads or contacts w0**

- Less than five
- 5 - 10
- 10 - 15
- 15+

**Question Title**

**6. How many brain date or other meetings did you undertake to discuss opportunities in the Territory while attending evokeAG 2020? w0**

**Question Title**

**7. Did you feel well prepared with the information provided to you prior to attending EvokeAG? w0**

- Yes
- No

**Question Title**

**8. Do you think the Team NT model demonstrates Territory industry and government working together to promote opportunities for investment and trade to accelerate development of the North w0**

- Strongly agree
- Agree
- Neutral
- Disagree
- Strongly disagree

**Question Title**

**9. Would you be likely to attend future evokeAG events? w0**

- Yes
- No

**Question Title**

**10. Would you participate in future NT Government supported delegations of a similar nature? w0**

- Yes
- No

### Question Title

**11. Would you be interested in participating in evokeAG 2021 in Perth, Western Australia? w0**

- Yes
- No

### Question Title

**12. Any other suggestions / comments you would like to add to assist with the planning of future delegations and events w0**



## Survey of COVID-19 impacts on import and export businesses:

### Disclaimer

By completing this survey the user acknowledges that personal data may be collected and stored by SurveyMonkey Inc (and others) on services outside Australia and will not be in the control of the Department of Trade, Business and Innovation. The information will be subject to SurveyMonkey's [privacy policies](#), and will not necessarily be managed in accordance with the Information Act.

### Foreword

To assist us in tailoring the support we provide to exporters during and after the COVID-19 crisis, Trade NT are seeking to understand the specific impacts of the crisis on import and export businesses.

If your business has been affected by the COVID-19 crisis, you can access information about Territory and Australian Government support [here](#). You can also call the Department of Trade Business and Innovation hotline - 1800 193 111.

### Instructions

Please complete the following survey with as much detail as possible.

w0

OK

### Question Title

**1. There has been a reduction in my ability to export w0**

- my business activities have ceased because of the crisis
- severe reduction- more than 80%
- significant reduction - 80% to 50% reduced
- moderate reduction - 50% to 30% reduced
- minimal reduction - less than 30% reduction
- no reduction

- increased business
- not applicable

OK

### Question Title

**2. There has been a reduction in my ability to import w0**

- my business activities have ceased because of the crisis
- severe reduction- more than 80%
- significant reduction - 80% to 50% reduced
- moderate reduction - 50% to 30% reduced
- minimal reduction - less than 30% reduction
- no reduction
- increased business
- not applicable

OK

### Question Title

**3. List the most significant factors impacting your ability to import and/or export, relevant to the COVID-19 crisis w0**

OK

### Question Title

**4. Have you identified particular freight, logistic or supply chain issues with specific overseas markets impacting your NT business? w0**

OK

### Question Title

**5. Please suggest how government can provide targeted support to import and export businesses during the COVID19 crisis w0**

OK

### Question Title

**6. Please suggest how government can provide targeted support to import and export businesses to rebound after the COVID19 crisis w0**

OK

### Question Title

**7. Other comments w0**

OK

**Question Title**

**8. Please identify type of business w0**

- Export
- Import
- Both import and export

OK

**Question Title**

**9. Industry/sector w0**

OK

**Question Title**

**10. Key international markets w0**

OK

**Question Title**

**11. How long has your buisness been importing or exporting w0**

OK

**Question Title**

**12. Number of staff w0**

Current

2019 (average)

OK

**Question Title**

**13. Average annual turnover before the COVID-19 crisis w0**

- Less than \$50,000
- Between \$50,000-\$100,000
- Between \$100,000-\$200,000
- Between \$200,000-\$500,000
- Between \$500,000-\$1,000,000
- Between \$1,000,000-\$3,000,000
- Between \$3,000,000-\$6,000,000
- Above \$6,000,000

OK

**Question Title**

**14. I am happy for the Department to follow up with my organisation regarding this survey (phone or email) w0**

Name

Company

Phone

Confirm best email address

OK

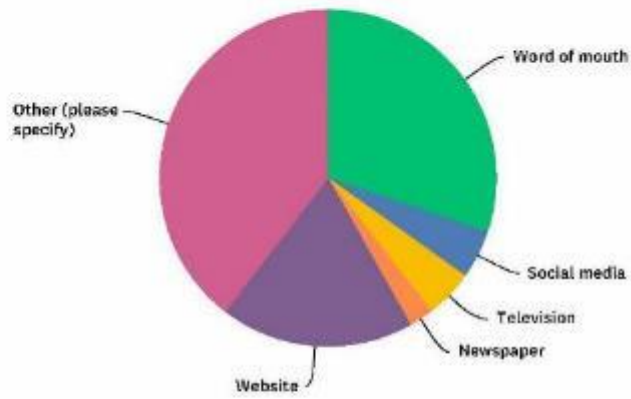
DONE

# Skills, Employment and Careers Expo – SEC EXPO 2019:

## Copy of Exhibitor Survey

### Q1 How did you hear about the event?

Answered: 43 Skipped: 0

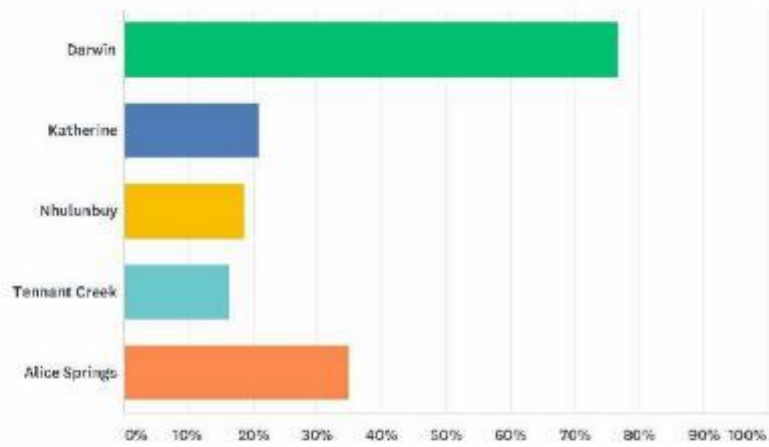


| ANSWER CHOICES         | RESPONSES |           |
|------------------------|-----------|-----------|
| Word of mouth          | 30.23%    | 13        |
| Social media           | 4.65%     | 2         |
| Television             | 4.65%     | 2         |
| Radio                  | 0.00%     | 0         |
| Newspaper              | 2.33%     | 1         |
| Website                | 18.60%    | 8         |
| Other (please specify) | 39.53%    | 17        |
| <b>TOTAL</b>           |           | <b>43</b> |

Copy of Exhibitor Survey

### Q2 Which expos did you attend?

Answered: 43 Skipped: 0

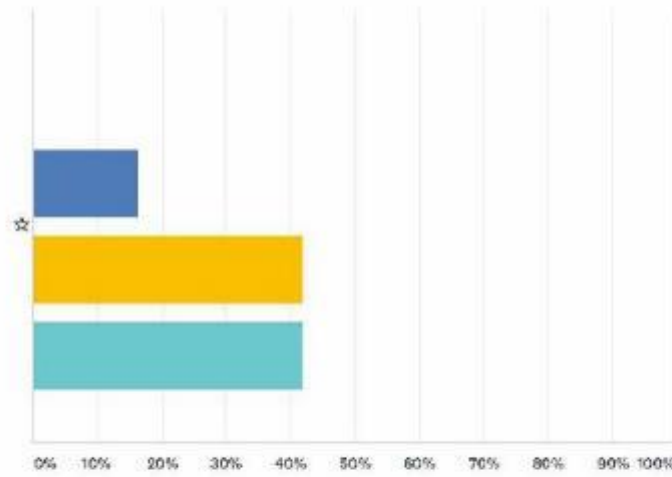


| ANSWER CHOICES        | RESPONSES |    |
|-----------------------|-----------|----|
| Darwin                | 76.74%    | 33 |
| Katherine             | 20.93%    | 9  |
| Nhulunbuy             | 18.60%    | 8  |
| Tennant Creek         | 16.28%    | 7  |
| Alice Springs         | 34.88%    | 15 |
| Total Respondents: 43 |           |    |

Copy of Exhibitor Survey

Q3 Prior to the event, how would you rate the preparation information and correspondence?

Answered: 43 Skipped: 0



■ Poor 
 ■ Satisfactory 
 ■ Good 
 ■ Excellent

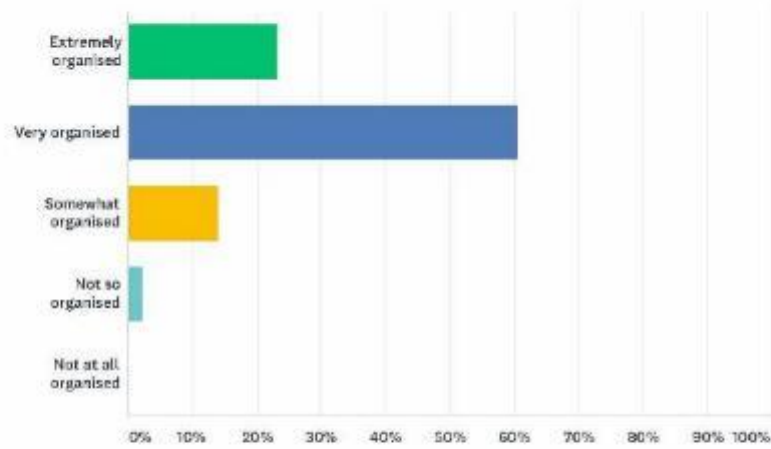
|   | POOR       | SATISFACTORY | GOOD         | EXCELLENT    | TOTAL | WEIGHTED AVERAGE |
|---|------------|--------------|--------------|--------------|-------|------------------|
| ☆ | 0.00%<br>0 | 16.28%<br>7  | 41.86%<br>18 | 41.86%<br>18 | 43    | 3.28             |



Copy of Exhibitor Survey

### Q4 How organised was the event?

Answered: 43 Skipped: 0

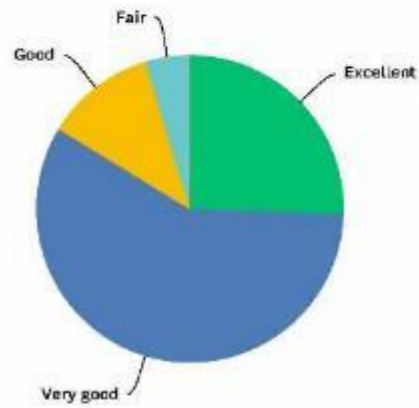


| ANSWER CHOICES       | RESPONSES |
|----------------------|-----------|
| Extremely organised  | 23.26% 10 |
| Very organised       | 60.47% 26 |
| Somewhat organised   | 13.95% 6  |
| Not so organised     | 2.33% 1   |
| Not at all organised | 0.00% 0   |
| TOTAL                | 43        |

Copy of Exhibitor Survey

Q5 Overall, how would you rate the event?

Answered: 43 Skipped: 0

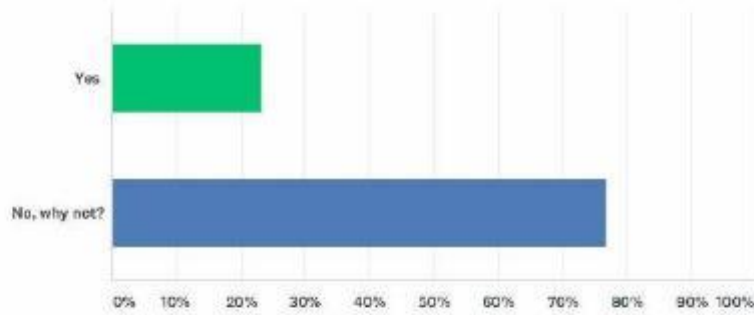


| ANSWER CHOICES | RESPONSES |    |
|----------------|-----------|----|
| Excellent      | 25.58%    | 11 |
| Very good      | 58.14%    | 25 |
| Good           | 11.63%    | 5  |
| Fair           | 4.65%     | 2  |
| Poor           | 0.00%     | 0  |
| TOTAL          |           | 43 |

Copy of Exhibitor Survey

Q6 Did your organisation advertise on the expo Jobs Board displayed at the Tennant Creek, Nhlunbuy and Katherine expos and/or with the NT News in their Classified's advertisement online in Alice Springs and Darwin?

Answered: 43 Skipped: 0

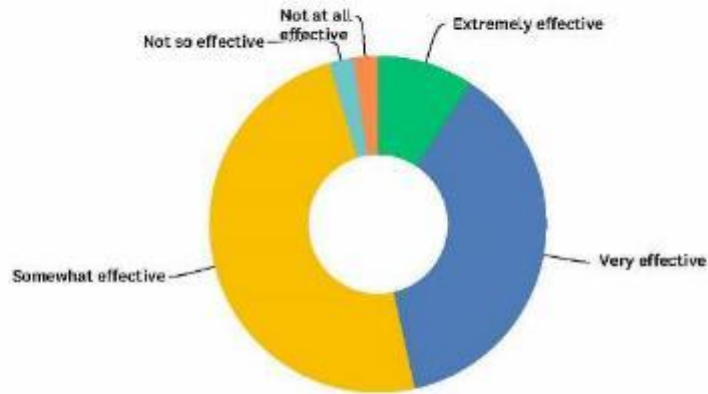


| ANSWER CHOICES | RESPONSES |    |
|----------------|-----------|----|
| Yes            | 23.26%    | 10 |
| No, why not?   | 76.74%    | 33 |
| TOTAL          |           | 43 |

Copy of Exhibitor Survey

Q7 How would you rate the effectiveness of the Expo advertising and promotional campaign?

Answered: 43 Skipped: 0

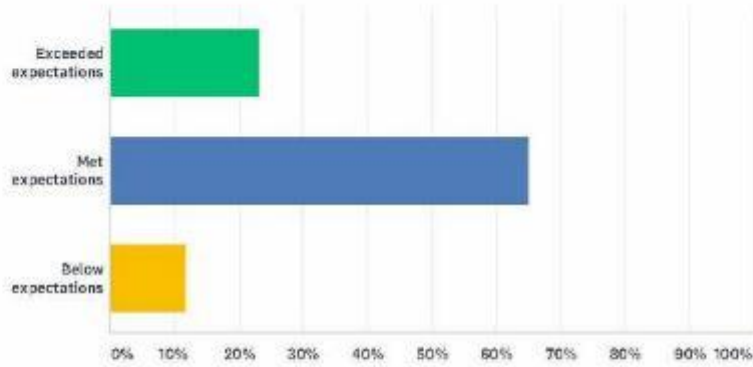


| ANSWER CHOICES       | RESPONSES |    |
|----------------------|-----------|----|
| Extremely effective  | 9.30%     | 4  |
| Very effective       | 37.21%    | 16 |
| Somewhat effective   | 48.64%    | 21 |
| Not so effective     | 2.33%     | 1  |
| Not at all effective | 2.33%     | 1  |
| TOTAL                |           | 43 |

Copy of Exhibitor Survey

Q8 In your opinion, the quality of enquiries received at your stand from students:

Answered: 43 Skipped: 0

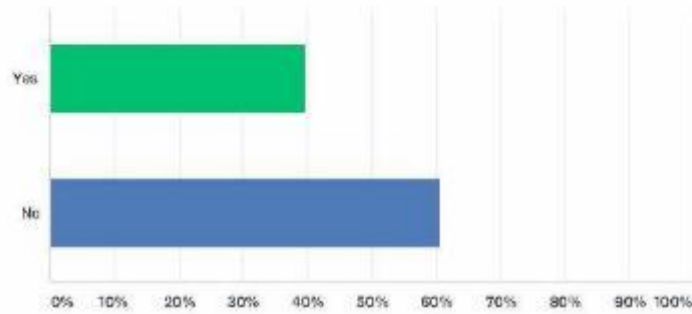


| ANSWER CHOICES        | RESPONSES |    |
|-----------------------|-----------|----|
| Exceeded expectations | 23.25%    | 10 |
| Met expectations      | 65.12%    | 28 |
| Below expectations    | 11.63%    | 5  |
| TOTAL                 |           | 43 |

Copy of Exhibitor Survey

Q9 In your opinion, do you think there were enough general public visitors at the Expo?

Answered: 43 Skipped: 0



| ANSWER CHOICES | RESPONSES |    |
|----------------|-----------|----|
| Yes            | 39.53%    | 17 |
| No             | 60.47%    | 26 |
| TOTAL          |           | 43 |

Copy of Exhibitor Survey

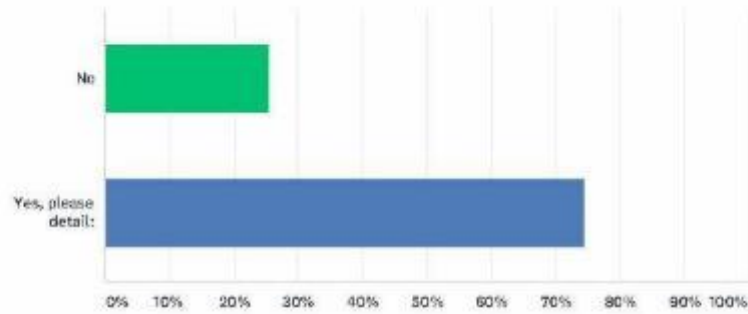
Q10 In your opinion, what were some of the positive aspects at the Expo?

Answered: 37 Skipped: 6

Copy of Exhibitor Survey

Q11 Did you secure any other positive results from the Expo? e.g. interviews, enrolments or engagement with future clients?

Answered: 43 Skipped: 0



| ANSWER CHOICES      | RESPONSES |    |
|---------------------|-----------|----|
| No                  | 25.58%    | 11 |
| Yes, please detail: | 74.42%    | 32 |
| TOTAL               |           | 43 |



Copy of Exhibitor Survey

**Q12 Did your organisation find the new APP effective and useful in gaining more connectivity with attendees?**

Answered: 36 Skipped: 5

Copy of Exhibitor Survey

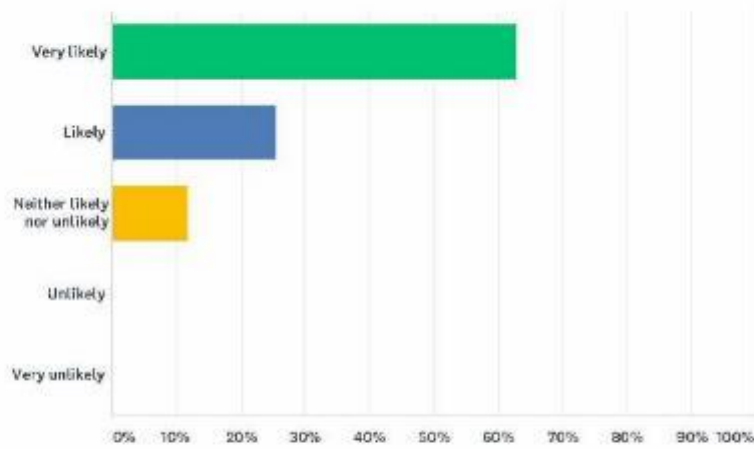
**Q13 Please list any suggestions that you would like considered for the 2020 Expo:**

Answered: 35 Skipped: 8

Copy of Exhibitor Survey

Q14 How likely are you to exhibit at the 2020 Expo?

Answered: 43 Skipped: 0

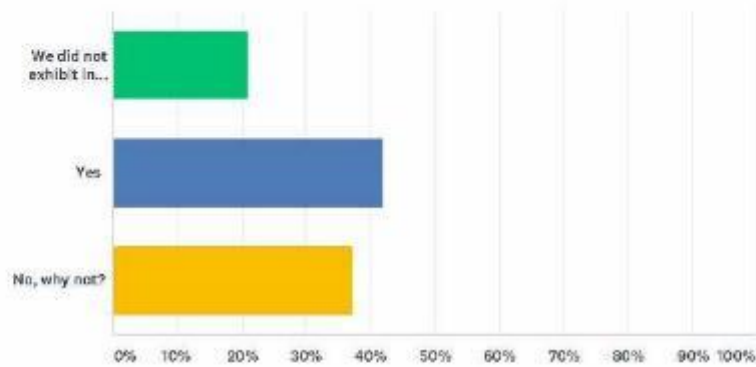


| ANSWER CHOICES              | RESPONSES |    |
|-----------------------------|-----------|----|
| Very likely                 | 62.79%    | 27 |
| Likely                      | 25.58%    | 11 |
| Neither likely nor unlikely | 11.63%    | 5  |
| Unlikely                    | 0.00%     | 0  |
| Very unlikely               | 0.00%     | 0  |
| TOTAL                       |           | 43 |

Copy of Exhibitor Survey

Q15 (Darwin expo only) Did your organisation enjoy the new location?

Answered: 43 Skipped: 0

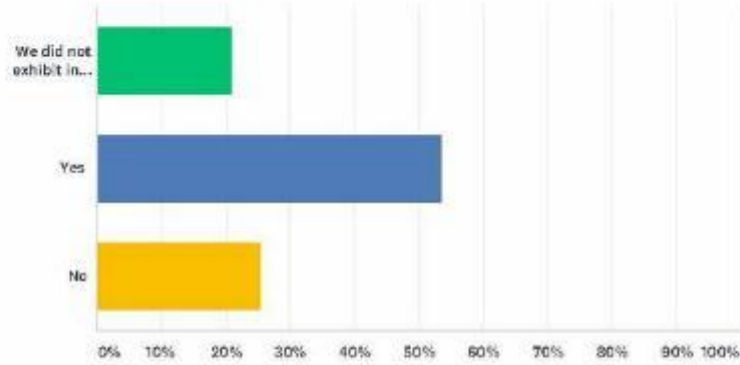


| ANSWER CHOICES               | RESPONSES |    |
|------------------------------|-----------|----|
| We did not exhibit in Darwin | 20.93%    | 9  |
| Yes                          | 41.86%    | 18 |
| No, why not?                 | 37.21%    | 16 |
| TOTAL                        |           | 43 |

Copy of Exhibitor Survey

Q16 (Darwin expo only) Holding the event on a Saturday was new, would you like to see the Expo held on a Saturday again?

Answered: 43 Skipped: 0

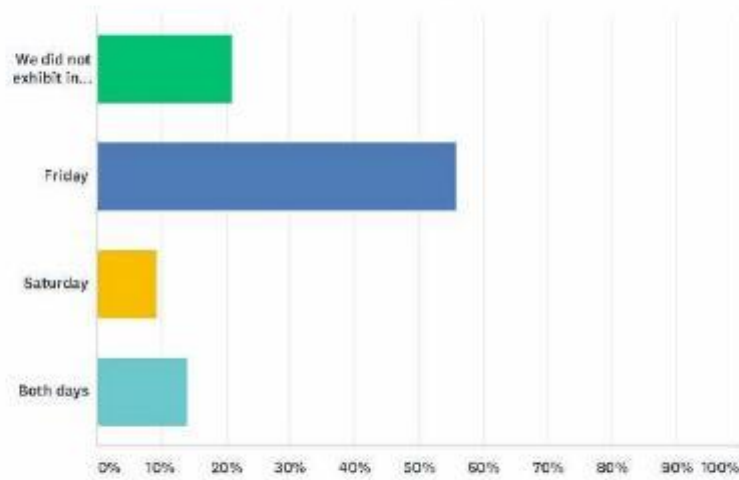


| ANSWER CHOICES               | RESPONSES |    |
|------------------------------|-----------|----|
| We did not exhibit in Darwin | 20.93%    | 9  |
| Yes                          | 53.49%    | 23 |
| No                           | 25.58%    | 11 |
| TOTAL                        |           | 43 |

Copy of Exhibitor Survey

Q17 (Darwin expo only) Friday's expo is focused on students, Saturday leans more towards the general public; which day gave you the best results?

Answered: 43 Skipped: 0

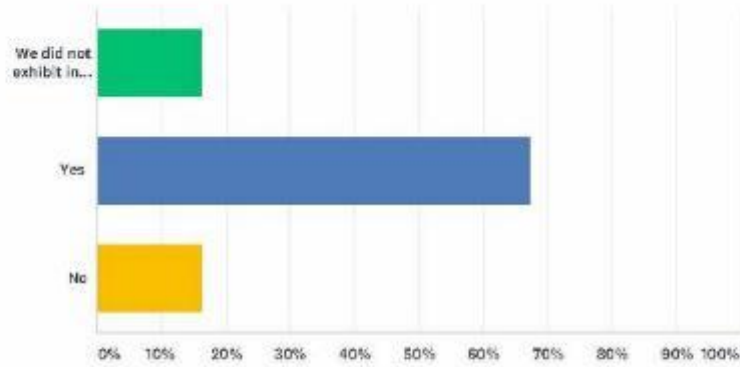


| ANSWER CHOICES               | RESPONSES |    |
|------------------------------|-----------|----|
| We did not exhibit in Darwin | 20.93%    | 9  |
| Friday                       | 55.81%    | 24 |
| Saturday                     | 9.30%     | 4  |
| Both days                    | 13.95%    | 6  |
| TOTAL                        |           | 43 |

Copy of Exhibitor Survey

Q18 (Darwin expo only) The Sensory Hour was introduced last year, would you like to see it continued at future Expos?

Answered: 43 Skipped: 0



| ANSWER CHOICES               | RESPONSES |    |
|------------------------------|-----------|----|
| We did not exhibit in Darwin | 16.28%    | 7  |
| Yes                          | 67.44%    | 29 |
| No                           | 16.28%    | 7  |
| TOTAL                        |           | 43 |

Copy of Exhibitor Survey

**Q19 (Darwin expo only) Please share any feedback you have about the Sensory Hour that was presented from 10am to 11am on Saturday?**

Answered: 21 Skipped: 22



### 9<sup>th</sup> Aboriginal Economic Development Forum survey:

- Which breakout sessions did you attend on Day 1?
- How do you rate the breakout session on Day 1?
- Which breakout sessions did you attend on Day 2?
- How do you rate the breakout sessions on Day 2?
- Please rate your opinion of the Aboriginal Business Marketplace?
- Do you see benefit in an Aboriginal Economic Development Forum being held in the future?
- Did you make any valuable contacts?
- Did you find the app useful?
- Any further comments:

### NTTA Finalist feedback survey:

|                                     |  |   |    |
|-------------------------------------|--|---|----|
| <input checked="" type="checkbox"/> | Was the nominations process clear?   | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Will you nominate again for the NT Training Awards?  | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Did you request feedback from the judges?  | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Was the judging process clearly explained to you?  | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Did you think the interview time was long enough to clearly capture your achievements?                             | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Please rate your experience of the WhatOne Finalist and Sponsors function  | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Did you find the rehearsal beneficial?   | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Did you feel participating in the NT Training Awards program was a positive investment in your career development? | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Did you gain any professional or work related benefit from participating?  | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Feedback on NT Training Awards   | ▼ | 🗑️ |
| <input checked="" type="checkbox"/> | Do you have any addition feedback that you would like to provide on your experience?                               | ▼ | 🗑️ |

## Northern Territory Training Awards Gala Dinner:

### Contact Details

First Name \*

Last Name \*

Email Address \*

### Thank you for attending the 2019 NT Training Awards Gala Dinner

Your feedback is important to us to ensure the event remains at a high quality to showcase and celebrate the best in the VET sector.

### The booking portal was \*

- Easy to use
- A little bit tricky
- Very difficult
- I had trouble when it came to allocating my seats
- Other

### Additional Feedback

### Did you think the cost to attend the Gala Awards was suitable? \*

- I thought it was a bit expensive
- Yes a bargain
- Yes spot on

### Additional Feedback

### The quality of the venue was \*

1 being disappointing, 5 being excellent

- 1
- 2
- 3
- 4
- 5

### Additional Feedback

The quality of the venue was \*

1 being disappointing, 5 being excellent

- 1
- 2
- 3
- 4
- 5

Additional Feedback

The quality of the food was \*

1 being disappointing, 5 being excellent

- 1
- 2
- 3
- 4
- 5

Additional Feedback

The quality of the food was \*

1 being disappointing, 5 being excellent

- 1
- 2
- 3
- 4
- 5

Additional Feedback

The quality of the service from Darwin Convention Centre was \*

1 being disappointing, 5 being excellent

- 1
- 2
- 3
- 4
- 5

Additional Feedback

Did you enjoy the entertainment? Tony Lee - welcome to country, Karibou Dance, DJ Emily, MC Katie Woolf, co-host Nathan Powell \*

1 being disappointed, 5 being excellent

- 1
- 2
- 3
- 4
- 5

Additional Feedback

The quality of the AV presentations of the finalists was \*

1 being disappointing, 5 being excellent

- 1
- 2
- 3
- 4
- 5

Additional Feedback

The quality of the event management was \*

1 being disappointing, 5 being excellent

- 1
- 2
- 3
- 4
- 5

Additional Feedback

The overall atmosphere of the evening was \*

- Exceeded my expectations
- Entertaining
- Informative
- Just ok
- Boring
- Underwhelming
- Other

Additional Feedback

Would you consider attending the NT Training Awards again next year \*

- Yes
- No

Would you consider attending the NT Training Awards again next year \*

- Yes
- No

If not why not?

Would you recommend the NT Training Awards to a friend? \*

- Yes
- No

Additional Feedback

What would you like to see done differently at next year's awards?

Any further comments on the NT Training Awards Gala Dinner?

Submit

## October Business Month:



Thank you for providing feedback on your experience as an OBM 2019 Event Partner.

Your feedback is a valuable part of our evaluation, and will help us improve the OBM Event Partner experience in 2020.

If you'd like to provide further feedback, please email [OBM@nt.gov.au](mailto:OBM@nt.gov.au)

Thank you, Jade and Caitlin.

How did you find the new Event Submission Portal \*

- Easy to use
- I had some difficulties that were quickly fixed
- Extremely difficult to use



What did you think of the new live calendar that allowed you to view the time and date of other keynote and partner events \*

- Very useful
- Somewhat useful
- Didn't use it

How can we improve the live calendar?

Would you like to provide any further feedback about the OBM Event Submission Portal?

[Continue to page 2 of 3](#)



## Tracking and Managing your Events Online

What did you think of the Reporting function? \*

- Very Useful
- Somewhat Useful
- Didn't use it

What would make reports better/easier for you?

How did you find tracking your registrations for your event?

- Easy to use
- I had some difficulties that were quickly resolved
- Extremely difficult

What did you think of the finance/invoicing process this year?

The new process: OBM collected your revenue from attendee registrations, Event Partner then invoices OBM at the end of the month for payment.

- Easy to use
- I had some issues that were quickly resolved
- Extremely difficult

What would make the finance/invoicing process easier/better for you?

What other reporting features would help you in 2020?

[Back](#)

[Continue to page 3 of 3](#)



## General Event Partner Feedback

Please tick which resources you used \*

- Event Partner Prospectus
- Event Partner Suppliers Document
- Merit Partners budgeting spreadsheet
- OBM Event Partner Certificate
- OBM Event Partner Checklist
- Personal and Professional Development Template
- Event Partner Information Sessions (Attendance)
- Event Partner Information Sessions (Recorded)

What other resources would help you:

What have you gained from being an Event Partner in 2020?

- Confidence in your business
- Increased brand awareness
- Networking
- New clients/customers
- Other

Would you consider being an Event Partner in 2020?

- Yes
- No

[Back](#) [Submit](#)

### **October Business Month Post Event Survey:**

- What was your experience with the OBM booking portal?
- How did you book tickets?
- Do you have additional feedback on the OBM event booking portal that you would like to share?
- How satisfied were you with event presenters in general?
- How satisfied were you with the event content in general?
- How satisfied were you with the event venues/locations in general?
- Did you see/use the printed OBM magazine?
- Did you use the OBM app?
- What did you think of the OBM app?
- Did you use the professional/business development templates?
- How many OBM events did you attend?
- What topics would you like covered in OBM 2020?
- What was the best event?
- Would you recommend OBM to a friend?
- Were there events that you wanted to attend but were unable? If yes, please tell us why you could not attend.
- What would make attending OBM events easier for you?
- If you registered for an event but didn't attend the event, please tell us why
- If there was one thing we could improve, what would it be?
- Any further comments?
- I agree to the above terms and conditions

## Facing North 2019 Survey:

# Facing North 2019

Thank you for taking the time to complete the survey.  
Your feedback is valued and the information you provide assists in shaping future activities.

Facing North demonstrates Territory business, industry and government working together to accelerate development of the North \*

- Strongly agree
- Agree
- Neutral
- Disagree
- Strongly disagree

I believe the Facing North event and Forums helped to strengthen the profile of the Northern Territory in Canberra \*

- Strongly agree
- Agree
- Neutral
- Disagree
- Strongly disagree

Was Facing North your main reason for going to Canberra?

- Yes
- No

Did you have the opportunity to engage with Federal Politicians? \*

- Yes
- No

Did you schedule other meetings around the event? \*

- Yes

No

Did you attend any of the Facing North Forums? (select which ones you attended) \*

- Darwin Cities Deal
- Defence and National Security
- Aboriginal Education
- Darwin Ship Lift
- Natural Gas in the Northern Territory
- Economically Productive NT Aboriginal Estate
- Kakadu Tourism Development
- Business Council Overview of Monday Forum Outcomes
- No I did not attend any of the Forums

Did you generate new leads or contacts through participating in the Team NT delegation and attending Facing North? \*

Yes

No

If yes, how many new leads or contacts

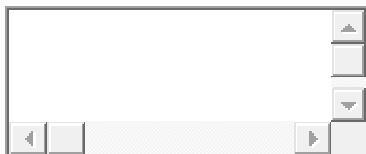
Less than five

5-10

11 - 15

16+

What was the most valuable outcome for you or your organisation from attending the event? \*



Would you attend a future Facing North event in Canberra? \*

Yes

No

Any other suggestions / comments you would like to make to assist with the planning of future Facing North events



### Reaching South 2019 Survey:

1. I believe the delegation and events helped to strengthen the profile of the Northern Territory in Shenzhen [Five point Likert scale]
2. I believe the delegation and events effectively showcased current Territory trade and investment opportunities [Five point Likert scale]
3. The delegation and events showcased the Territory's arts and culture [Five point Likert scale]
4. Direct air links between Darwin and Shenzhen were emphasised and promoted [Five point Likert scale]
5. The events and delegation provided opportunities to develop long-term relationships with Chinese counterparts in the greater bay region [Five point Likert scale]
6. Did you generate new leads or contacts through your participation in the Reaching South delegation and events? [Y/N]  
If [Y]; Less than five, 5-10, 10-15, 15+
7. The events and delegation demonstrate government support for business and a commitment to grow the economy [Five point Likert scale]
8. Would you participate in similar events in the future? [Y/N]
9. [If yes] Would you like to be contacted as an advocate to help promote similar events? [Y/N]
10. Any other feedback [free text]

### Skills, Employment and Careers Expo 2019:

## Thank you for attending the 2019 Skills, Employment and Careers Expo

By filling out this form, we can improve your future event experience. And you'll get 20 points! This is sure to keep you in the running for a \$500 Rebel Sports voucher.

### Contact Details

First Name

Email Address

Which location did you attend?

Alice Springs

Darwin

- Katherine
- Nhulunbuy
- Tennant Creek

Have you attended a Skills, Employment and Careers Expo before?

- Yes
- No

What best describes you? \*

- Business person
- Career advisor/teacher
- Job seeker
- Out of school career/education seeker
- Parent/Carer
- Student - senior or middle school
- Student - VET or higher education
- Other

What Industry Sector are you in? \*

- Administration and Business
- Advertising, Social Media and Marketing
- Agribusiness
- Apprentice/Trainee
- Arts and culture
- Construction and other Trades
- Defence and defence support initiatives
- Education and Training
- Energy and Minerals
- Environmental and Renewable Energy Technology/Horticulture/Science and Research
- Federal Government
- Food production and Agriculture/Hospitality and Fast Food
- Industry advisory and recruitment
- Local Government
- Manufacturing
- Medicine and Health

- Not for Profit Organisation
- Oil, Gas, Mining
- Real Estate, property and residential services
- Sales and Retail
- Sports and recreation
- State/Territory Government
- Student
- Tourism
- Other

How did you hear about the expo? \*

- DTBI Email Marketing
- DTBI Staff Member
- Employer Referral
- Google
- Group Training Organisation
- Newspaper
- NT Government Staff
- Radio - Hot100
- Radio - Territory FM
- Radio- Sun FM
- School
- Social Media - (Facebook, LinkedIn)
- Television - Channel 9
- Website
- Word of Mouth
- Other

Why did you come to the expo? \*

- For information about study options
- For more information about how to set up a business
- For the Try-a-Skill Exhibits (Darwin Only)
- Looking for a job
- Research career options and opportunities
- Seeking to re-skill/up-skill your career
- To gather information for someone else

- To network with employers
- To speak with industry bodies
- Other:

Did you find what you were looking for at the expo? \*

- Yes
- No

Did you use the new mobile app? \*

- Yes
- No

Additional Feedback

Did you use the meeting matching on the mobile app? \*

- Yes
- No

Additional Feedback

Which exhibitors do you think were the best on the day?

Would you recommend the expo to friends/family?

- Yes
- No

Any other comments about the expo?







**Economic Contribution of  
International Education and  
Training to the Northern Territory**  
Student Expenditure Survey

2 October 2019

# Survey questions

## Welcome – Participant information guide

### *Introduction*

The Northern Territory Government's Department of Trade, Business and Innovation, through StudyNT, is investigating the contribution of the international education and training sector to the Northern Territory economy. As a part of the investigation, StudyNT is conducting an **International Student Expenditure Survey** to gain insights into the spending patterns of international students in the Northern Territory. This includes the average expenditure per student, and the types of goods and services you tend to buy. The survey will also inform our understanding of international student experiences in the Northern Territory, including your work experiences and plans post-studies.

### *Who we are*

StudyNT has engaged Deloitte Access Economics to undertake a survey of student expenditure. The evidence gathered through this survey will inform the analysis on the current contribution of the international education and training sector, and inform future strategies to support international students.

### *Why we need your help*

We would like to understand your study and living experiences in the Northern Territory. In particular, this includes your expenditure on tuition fees and living expenses, as well as your work and study situation. Your responses will be used in the development of a research report for StudyNT.

As an international student who contributes culturally and financially to the Northern Territory society, your voice is highly valued. We encourage you to engage with this survey so the information collected is as robust as possible.

### *What you can do*

If you agree to participate, you can complete the online survey. This will take no more than **5-10 minutes**. You will also have the opportunity to provide your contact details upon the completion of this survey to receive a **\$10 voucher** to spend at one of the [Darwin City and Waterfront Retailers](#).

### *What we will ask*

You will be asked questions about your tuition fees and weekly living expenses. You will also be asked about your current work situation and plans post-studies. Questions on your nationality and sector of study in Northern Territory are also included in the survey.

### *Your privacy*

Personal information collected from this survey will be used for the purposes of this survey and for awarding vouchers to eligible students. All information will be used in accordance with privacy principals, further information can be found within the survey terms and conditions.

Information provided will be reported at an aggregate level, and it will be ensured that any reporting does not contain identifying information. A final report will be provided to StudyNT and published at [www.StudyNT.nt.gov.au](http://www.StudyNT.nt.gov.au)

We follow the rules about privacy set out in the Information Act. You can [read the act](#) or learn more about it from the [Office of the Information Commissioner \(NT\)](#).

*Your choice*

If you are willing to participate in the survey, and permit us to use the information you provide, please follow the link below. You are able to exit the survey at any time and your responses will be saved until the next time you return.

If you have any further questions regarding the survey please contact:

[datacollection@deloitte.com.au](mailto:datacollection@deloitte.com.au)

**General questions**

\*denotes mandatory field

1. What is your country of origin?

**DROPDOWN BOX**

Argentina  
Bangladesh  
Belgium  
Bhutan  
Botswana  
Brazil  
Cambodia  
Canada  
Chile  
China  
Colombia  
Croatia  
Czech Republic  
Denmark  
East Timor  
Ecuador  
Estonia  
Fiji  
France  
Gaza Strip and West Bank  
Germany  
Ghana  
Greece  
Hong Kong  
India  
Indonesia

Iran  
Iraq  
Ireland  
Italy  
Japan  
Kazakhstan  
Kenya  
Korea, Republic of (South)  
Laos  
Latvia  
Lebanon  
Malaysia  
Mauritius  
Myanmar, The Republic of the Union of  
Nepal  
Netherlands  
Nigeria  
Norway  
Pakistan  
Papua New Guinea  
Peru  
Philippines  
Poland  
Portugal  
Russian Federation  
Singapore  
Slovakia  
Solomon Islands  
South Africa  
Spain  
Sri Lanka  
Sweden  
Switzerland  
Taiwan  
Tanzania  
Thailand  
Turkey  
United Kingdom  
United States of America  
Vietnam  
Zambia  
Zimbabwe  
Other (Please specify)

2. Which suburb do you live in NT?\*

**DROPDOWN BOX**

4

Alawa, Anula, Bayview, Berrimah (part), Brinkin, Buffalo Creek, Casuarina, Coconut Grove, Darwin City, East Point, Eaton, Fannie Bay, Howard Springs, Humpty Doo, Jingili, Karama, Larrakeyah, Leanyer, Lee Point, Ludmilla, Lyons, Malak, Marrara, Millner, Moil, Muirhead, Nakara, Nightcliff, Palmerston, Parap, Rapid Creek, Stuart Park, The Gardens, The Narrows, Tiwi, Wagaman, Wanguri, Winnellie, Woolner and Wulagi, Other

3. What type of accommodation do you live in?\*

Student accommodation

Homestay

Rental accommodation (share with other people)

Rental accommodation (on your own)

Staying with family or relatives

Other

4. What are you currently studying in the NT:\*

**RADIO BUTTON**

Higher education (undergraduate or post-graduate study)

VET (Vocational Education and Training)

School

ELICOS (English Language Course)

Non-Award courses

(If 'Higher education' is selected in response to Q4)

5A. What is the type of your current higher education course?\*

Higher education:

**DROPDOWN BOX**

Doctoral Degree

Masters Degree (Coursework)

Masters Degree (Research)

Graduate Certificate

Bachelor Honours Degree

Bachelor Degree

Associate Degree

6A. What is the length of your current higher education course?\*

**(FREE NUMBER BOX) TEXT**

Years

(If 'Higher education' is selected in response to Q4)

7A. How much is the annual tuition fee for your course of study?\*( in Australian dollar)

\$ **(FREE NUMBER BOX)**

(If 'Higher education' is selected in response to Q4)

8A. Did you take a VET course that offers a pathway to your current higher education course?\*

**TICK BOX**

Yes

No

(If 'VET' is checked in response to Q2)

5B. What is the type of your VET course?\*

**DROPDOWN BOX**

Advanced Diploma

Diploma

Certificate 1-IV

Vocational graduate certificate/diploma

(If 'VET' is checked in response to Q4)

6B. What is the length of your current VET course?\*

**(FREE NUMBER BOX) DROPDOWN BOX**

Weeks

Months

Years

(If 'VET' is checked in response to Q2)

7B. How much is the tuition fee for your current course of study? (in Australian dollar)

\$ **(FREE NUMBER BOX)**

(If 'VET' is checked in response to Q4)

8B. Does your VET course offer a pathway to a higher education course (such as undergraduate studies, postgraduate studies or research programs?)

**TICK BOX**

Yes

No

(If 'School (secondary)' is checked in response to Q4)

6C. What is the length of your current school course?\*

**(FREE NUMBER BOX)    DROPDOWN BOX**

Weeks  
Months  
Years

(If 'School (secondary)' is checked in response to Q2)

7C. How much is the tuition fee for your current course of study?\* (in Australian dollar)

\$ **(FREE NUMBER BOX)**

(If 'ELICOS' is checked in response to Q2)

6D. What is the length of your current ELICOS (English language) course?\*

**(FREE NUMBER BOX)    DROPDOWN BOX**

Weeks  
Months  
Years

7D. How much is the tuition fee for your current course of study?\* (in Australian dollar)

\$ **(FREE NUMBER BOX)**

(If 'Non-award' is checked in response to Q2)

6E. What is the length of your current non-award course of study?\*

**(FREE NUMBER BOX)    DROPDOWN BOX**

Weeks  
Months  
Years

7E. How much is the tuition fee for your current course of study?\* (in Australian dollar)

\$ **(FREE NUMBER BOX)**

7



### Living expenses

This section will ask you some questions about your weekly living expenses. This includes expenses on items like accommodation, groceries, and entertainment. However, please exclude your tuition fees.

9. How much do you spend on living expenditure in a typical week on the following items?\*(In Australian dollar)

|  |                            |
|--|----------------------------|
| Rent   | \$(FREE NUMBER BOX)        |
| Phone and internet   | \$(FREE NUMBER BOX)        |
| Electricity  | \$(FREE NUMBER BOX)        |
| Gym  | \$(FREE NUMBER BOX)        |
| Movies/cinemas   | \$(FREE NUMBER BOX)        |
| Dining out   | \$(FREE NUMBER BOX)        |
| Entertainment (including streaming services like Netflix, Spotify etc)                               | \$(FREE NUMBER BOX)        |
| Health   | \$(FREE NUMBER BOX)        |
| Public transportation  | \$(FREE NUMBER BOX)        |
| Vehicles, vehicle maintenance and fuel costs   | \$(FREE NUMBER BOX)        |
| Food/groceries   | \$(FREE NUMBER BOX)        |
| Textbooks  | \$(FREE NUMBER BOX)        |
| Clothes/shoes  | \$(FREE NUMBER BOX)        |
| Beauty products  | \$(FREE NUMBER BOX)        |
| Homewares  | \$(FREE NUMBER BOX)        |
| Other recreational activities (such as going to arts exhibition, music concerts, theatre or museums) | \$(FREE NUMBER BOX)        |
| Other  | \$(FREE NUMBER BOX)        |
| Total  | \$(SHOW ADDITION OF ABOVE) |

(If the number for 'Other' is greater than 0)

What are the main 'Other' items that you buy?\*

|       |                 |
|-------|-----------------|
| Other | (FREE TEXT BOX) |
| Other | (FREE TEXT BOX) |
| Other | (FREE TEXT BOX) |

10. What is the annual cost of your Overseas Student Health Cover (OSHC)?\*

(NUMBER BOX)

### Work experience

This section will ask you some questions about your current work situation.

11. Do you participate in any volunteer activity?\*

**DROPDOWN BOX**

No

Yes, 1-2 times per year

Yes, 1-2 times every 6 months

Yes, 1-2 times per month

Yes, every week

12. Do you currently have a job?\*

YES

NO

(If 'Yes' is selected)

13A. Which of the following best describes your occupation?\*

**DROPDOWN BOX**

Full-time employee (is a permanent employee or on a fixed-term contract, usually works 38 hours each week)

Part-time employee (is a permanent employee or on a fixed-term contract, usually works less than 38 hours per week)

Casual employee (usually work irregular hours, usually has no guaranteed hours of work)

14A. Which of the following best describes your occupation?\*

**TICK BOX**

Aged care/Disability care

Chefs/cooks

Kitchenhands

Café workers

Fast food workers

Bar attendants and baristas

Waiters/waitresses

Checkout operators

Sales assistants

Private tutors

Education aides

Cleaners and laundry workers

Receptionists

Pharmacy assistants

Other (type response below) (FREE TEXT BOX IF SELECTED)

15A. How many hours do you work per week?

( FREE NUMBER BOX)

16A. What is your hourly wage rate before tax?\*

|                |                     |
|----------------|---------------------|
| Weekday        | \$(FREE NUMBER BOX) |
| Saturday       | \$(FREE NUMBER BOX) |
| Sunday         | \$(FREE NUMBER BOX) |
| Public Holiday | \$(FREE NUMBER BOX) |

17A. What are your main reason(s) for working while studying?\*

**TICK BOXES**

To pay tuition fees

To pay for other necessities (rent, groceries)

To get additional spending money (dining out, entertainment)

To meet new people

To travel or save money for travelling purposes

To gain work experience or professional experience

To improve language or communication skills

To gain other skills

Other (type response below) (FREE TEXT BOX IF SELECTED)

(If 'No' is selected)

13B. Which of the following describes your current situation?\*

**TICK BOXES**

Looking for work, including work not related to study

Looking for work related to study

Not looking for work

Studying full-time but will seek work during holidays

18. Do you have any additional comments on your current employment situation? This can include the ease with which you could find work, experiences with your employer, and satisfaction with work.\*

**(TEXT BOX)**

19. Do you receive any financial support from family, friends or relatives overseas?

**TICK BOXES**

Yes

No

(If 'Yes' is selected)

What is the estimated amount of financial support you are receiving from your family, friends or relatives overseas per year?

**s (FREE NUMBER BOX)**

**Your experience in the Northern Territory**

This section will ask you some questions about your study experiences in the Northern Territory.

20A. What is your key motivator for studying overseas?\* **[SINGLE SELECTION OPTIONS]**

- Better employment opportunities when returning to home country
- Employment opportunities in Australia
- Experience living overseas
- Migration outcome
- Other + free text box

20B. How long do you intend to study in Australia (in years)?\* **[NUMBER BETWEEN 0 AND 100]**

20C. To what extent did these factors impact your decision to study in the Northern Territory?\*

**LIKERT SCALE: No impact, Small impact, Medium impact, Large impact, Very large impact**

Studying in Northern Territory helps with obtaining a Permanent Residency

Family or relative live in the Northern Territory

The weather or climate

The Northern Territory lifestyle

Have a scholarship to study in the Northern Territory

Reputation of the institution

Close to country of origin

Only Northern Territory institutions offer the course of interest

Recommended by agent

Living costs in the Northern Territory is cheaper compared to other States

Other (type response below) (FREE TEXT BOX IF SELECTED)

21. What are your plans for the school breaks?\*

**TICK BOXES**

June/July break

December/January break

Other breaks

Stay in the Northern Territory

Stay elsewhere in Australia

Return to country of origin

Travel to other countries

22. What are your plans once you finish your current course of studies?\*

**TICK BOXES**

Continue with further studies in the Northern Territory

Continue with further studies elsewhere

Apply for a post-study working visa

Seek permanent residency

Seek work sponsorship opportunity

Travel around Australia

Return to country of origin

Go to another country

Do an internship

Work in Northern Territory

Work elsewhere

Not yet known

**Information on the last screen of the survey**

**About you**

Thank you for completing the StudyNT international student expenditure survey. Please note your response will not be finalised until you have clicked "Submit" at the bottom of the page.

**What's next?**

Please enter your contact details so that we can send you a confirmation email. The email will include further instructions on collecting the \$10 voucher.

**Where can I use the voucher?**

In a range of retail stores in the [Darwin CBD and Waterfront Precinct](#).

**How long is the voucher valid for?**

You can use it until 31 December 2019.

**Where do I get the voucher?**

Please bring your ID **and** a copy of the confirmation email to the Darwin Student Space, located in the Darwin Skills Recognition Centre, Shop 5/27 Smith Street Mall, Darwin to collect the voucher.

**Your name:\***

**(FREE TEXT BOX)**

**Enter your email address with your education provider below:\***

**(FREE TEXT BOX)**

**Please specify your education provider below:**

**(DROP DOWN BOX)**

Alana Kaye College

Australian Careers College

Australian Institute of Electro Technology

Carey Training

Charles Darwin University

Department of Education (not sure you had the Department of the specific schools in the previous survey)?

Haileybury Rendall School

International House Darwin

International College of Advanced Education

Navitas English

Navitas Professional

Our Lady of the Sacred Heart Catholic College (Alice Springs)

St John's Catholic College

The Essington International School Darwin

**I've got another question. Who can I contact?**

[StudyNT@nt.gov.au](mailto:StudyNT@nt.gov.au) or 8999 6395.

**Thank you again for completing the StudyNT and Deloitte Access Economics international student expenditure survey. Your input is appreciated.**

**Email to be sent to students who have completed the survey (through their nominated email)**

Subject line: *International Student Expenditure Survey – Voucher Collection*

Dear student

StudyNT would like to thank you for completing the Student Expenditure Survey. For completing the survey, we would like to give you a **\$10 voucher** that can be used in a range of retail stores in the [Darwin CBD and Waterfront Precinct](#). The voucher will be valid until **31 December 2019**.

**Please collect your voucher directly from your education provider.** The specific locations for each provider are given below.

| <b>I'm studying at ...</b>                  | <b>Go here to collect your voucher</b>  |
|---|---|
| Australian Careers College                  | 1/48 Woods Street, Darwin   |
| BCA National Training Group                 | 37 Gregory Street, Parap,   |
| Charles Darwin University                   | International Office in <a href="#">Orange 2</a> at the Casuarina Campus          |
| Department of Education                     | International Services, Level 14 Mitchell Centre, 55-59 Mitchell St, Darwin       |
| IH Darwin                                   | 37 Gregory Street, Parap, NT  |
| International College of Advanced Education | 17 Chapman Road, Rapid Creek  |
| Kormilda College                            | 6057 Bernimah Rd, Bernimah  |
| Navitas English                             | Front desk at Navitas - Orange 2.1.21, Casuarina Campus Charles Darwin University |
| St John's Catholic College                  | 54 Salonika St, The Gardens   |
| The Essington School Darwin                 | Chapman Road, Nightcliff  |

**How do I prove I've completed the survey?**

Please bring along a copy of this confirmation email with you to collect the voucher from your education provider.

**I can't collect my voucher. Can my friend collect it?**

Yes – just give them a copy of the email and fill in below:

I (insert your name) \_\_\_\_\_ authorise

(insert the name of your friend) \_\_\_\_\_

to collect my \$10 voucher.



Please contact [StudyNT@nt.gov.au](mailto:StudyNT@nt.gov.au) or (08) 8999 6316 if you have any other questions regarding the voucher.

Thank you again for your contribution.

Kind regards

Rachael

Rachael Shanahan

Director, StudyNT

Northern Australia Development Office | Department of Trade, Business and Innovation | Northern Territory Government, Australia

Level 1, Development House, 76 The Esplanade, Darwin NT 0800 | GPO Box 3200 Darwin NT 0801

t: (08) 8999 6399 | m: 0411 610 431 | e: [rachael.shanahan@nt.gov.au](mailto:rachael.shanahan@nt.gov.au) | w: [business.nt.gov.au](http://business.nt.gov.au) | w: [www.StudyNT.nt.gov.au](http://www.StudyNT.nt.gov.au)

# Deloitte.

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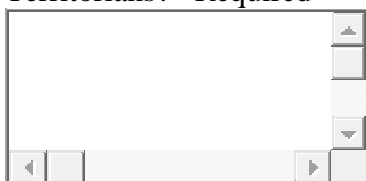
This proposal is not intended to be a binding offer or to give rise to a binding contract with us. If you want to accept our proposal please let us know and we will provide you with an engagement letter which will be the basis of the contract between us for the proposed services.

## Howard Springs Accommodation Village – share your ideas:

# Howard Springs Accommodation Village - share your ideas

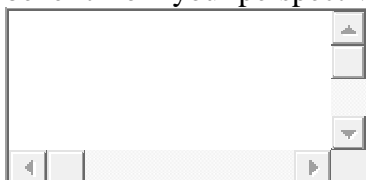
Use this survey form to tell us about your ideas for the Howard Springs Accommodation Village.

1. The Village site and its infrastructure are significant and could have a range of uses including for accommodation, tourism, sporting or education and training related activities. Given that this is a large site with considerable assets and maintenance costs, what do you think would be a commercially viable use of the site and its assets that achieves value for Territorians? \*Required

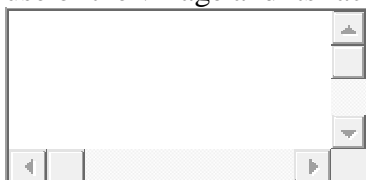
A large, empty text input field with a light gray border. On the right side, there are three small, vertically stacked square buttons with upward, neutral, and downward arrows. At the bottom, there are four small square buttons: a left arrow, a right arrow, and two neutral buttons.

You can write your responses here, or alternatively email [sip@nt.gov.au](mailto:sip@nt.gov.au) if you have a longer submission to make, or if you would like to add attachments.

2. What is it about your suggestion that makes it the best option for Territorians' value and benefit from your perspective? \*Required

A large, empty text input field with a light gray border. On the right side, there are three small, vertically stacked square buttons with upward, neutral, and downward arrows. At the bottom, there are four small square buttons: a left arrow, a right arrow, and two neutral buttons.

3. Please tell us if you have any views on what you would feel would not be an appropriate use of the village and its facilities, and why you believe this is the case.

A large, empty text input field with a light gray border. On the right side, there are three small, vertically stacked square buttons with upward, neutral, and downward arrows. At the bottom, there are four small square buttons: a left arrow, a right arrow, and two neutral buttons.

Please note there are no plans for the Village to be utilised as the new Don Dale facility or any other similar purpose.

4. How will the way the site is used in future affect you or your family, work or business interests? \*Required

A large, empty text input field with a light gray border. On the right side, there are three small, vertically stacked square buttons with upward, neutral, and downward arrows. At the bottom, there are four small square buttons: a left arrow, a right arrow, and two neutral buttons.

5. We understand that there is a high level of interest in the Government's plans for the Village and its assets. Please let us know here if you have further comments to make, or if you have any questions.

## COMMUNICATIONS AND MARKETING

23. Please detail expenditure on advertising and communications during the period beginning 1 July 2019 and ending 31 March 2020.

For each advertisement for which an expense was incurred:

a) What was the purpose / description of the advertisement?

b) Who was the advertisement placed with, i.e. media outlet, newspaper, and television station or similar?

c) What was the total production cost, including, but not limited to, design, commissions, and placement costs?

d) Were tenders or expressions of interest called? If not, why not?

### Answer:

GST exclusive.

Answers to **a)** and **b)** and placement costs for **c)** are summarised in the table below:

| Advertising  | Placement   | Placement cost |
|--|---|----------------|
| 9 <sup>th</sup> Aboriginal Economic Development Forum (AEDF)   | Newspaper placement – NT News   | \$4 335        |
| Business Innovation Program  | NT News and and Centralian Advocate   | \$1 855        |
| Business Features  | NT News (including digital and print feature advertising) Annual Agreement                    | \$51 920       |
|  | Territory Q Magazine (June, October, January, April) editions                                 | \$36 000       |
|  | Editorials – Writing (Adlam Media, TruNorth)  | \$25 151       |
| Defence NT   | Relocation North Australia  | \$1 540        |
|  | The Top Ender   | \$291          |
|  | Darwin Life Magazine  | \$1 860        |
|  | Australian Defence Magazine   | \$3 356        |
|  | Navy Outlook Magazine   | \$14 031       |
| Higher Education Scholarships  | Newspaper placement - NT News, Centralian Advocate, Katherine Times, Tennant & District Times | \$1 182        |
|  |   | \$712          |
| Investment Territory   | Katherine Times, Centralian Advocate, Tennant Creek & District Times                          | \$447          |
|  |   | \$569          |
| NT Training Awards   | Newspaper placement – nominations open (2019)   | \$6 557        |
|  | TVC and Radio placement – TerritoryFM, Southern Cross Network                                 | \$15 017       |
| October Business Month (OBM)   | Print placement – NT News, Centralian Advocate, Katherine Times, Tennant and District Times   | \$13 768       |
|  | Radio placement   | \$10 000       |
|  | TVC placement   | \$7 690        |
| Online placement - Digital advertising and boosting of social media posts across agency - Facebook, LinkedIn | Paid and boosted posts on Facebook, LinkedIn, Instagram, digital content on Google            | \$2 504        |
| Recruitment Advertising Costs  | Seek  | \$4 157        |
|  | LinkedIn  | \$2 675        |
| EOI – Office of Sustainable Energy (Director)  | The Weekend Australia   | \$8 088        |
| EOI – Economic Innovation (Director)   | The Weekend Australia   | \$14 192       |

| Advertising  | Placement  | Placement cost                  |
|--|--|---------------------------------|
| <b>Ship Lift Project</b>                                     | TVC – 9 Darwin and Seven Darwin<br>Radio – Mix104.9 FM, Hot 100 FM, Territory FM<br>Newspaper placement – NT News  | \$31 083<br>\$9 699<br>\$14 250 |
| <b>Skills, Employment and Careers expo (SEC EXPO 2019)</b>   | Newspaper placement – NT News, Centralian Advocate and Tennant Times<br>Radio placement – Larrakia Radio, Alice Springs Commercial Broadcasters, Territory FM<br>TVC – Aboriginal Broadcasting Australia | \$12 378<br>\$3 000<br>\$2 795  |
| <b>StudyNT Grants</b>  | NT News  | \$908                           |
| <b>Territory Business Centres – Agency Christmas closure</b> | Newspaper placement – NT News<br>Centralian Advocate<br>Katherine Times  | \$1 095<br>\$498<br>\$309       |
| <b>Territory Business Centres (Change of Business Hours)</b> | NT News, Katherine Times and Centralian Advocate   | \$1 893                         |
| <b>Training Infrastructure Fund</b>                          | Katherine Times<br>Tennant & District Times  | \$402<br>\$349                  |
| <b>User Choice Funding</b>                                   | NT News & Centralian Advocate  | \$3 366                         |
| <b>Total</b>   |  | <b>\$309 922</b>                |

**Further information on Question 23 c):**

A summary of production and design costs from 1 July 2019 to 31 March 2020 is provided in the table below:

| Description                     | Total cost       |
|---------------------------------|------------------|
| Brochure – design/production    | \$7 767          |
| Graphic Designers               | \$19 835         |
| Magazines – design/production   | \$0              |
| Multi-media – design/production | \$55 420         |
| Merchandise – design/production | \$17 866         |
| Newspaper – design/production   | \$0              |
| Online – design/production      | \$3 993          |
| Outdoor – design/production     | \$400            |
| Radio – design/production       | \$2 470          |
| Television – design/production  | \$15 460         |
| <b>Total</b>                    | <b>\$123 211</b> |

**Answer to Question 23 d)**

All advertising is commissioned through an established whole-of-government contract. All advertising production work was procured under standard Tier 1 guidelines to Territory Enterprises.

## TRAVEL

- 24. Please provide the total expenditure and itemised details of travel, including, but not limited to travel-related costs such as accommodation, travel allowance, entertainment, car rental, meals and incidentals, in each Agency and authority for the period beginning 1 July 2019 and ending 31 March 2020 broken down to:**

The total travel expenditure for the period beginning 1 July 2019 and ending 31 March 2020 is:

**a) International travel**

International travel: \$255 266

**b) Interstate travel**

Interstate travel: \$380 600

**c) Intrastate travel**

Intrastate travel: \$225 032

- 25. In the case of international travel identified in response to the question above, please provide the purpose, itinerary, persons and costs involved in each trip.**

International travel details for the period of 1 July 2019 to 31 March 2020 are contained in the table below. It would cause a significant impact on work duties to provide itineraries for each overseas trip.

| Travel from date | Travel to date | Traveller         | Destination                          | Reason for Travel   | Total Travel Cost to 31 March 2020 (\$) |
|------------------|----------------|-------------------|--------------------------------------|---|---|
| 6/07/2019        | 8/07/2019      | Adam Robson       | Timor-Leste                          | To attend Timor-Leste / Northern Territory Ministerial Bilateral Meetings                                       | 1 855                                   |
| 6/07/2019        | 8/07/2019      | Kate Walker       | Timor-Leste                          | To attend Timor-Leste /Northern Territory Ministerial Bilateral Meetings  | 1 853                                   |
| 8/07/2019        | 8/07/2019      | Shaun Drabsch     | Timor-Leste                          | To accompany the NT Chief Minister to attend the Timor-Leste / Northern Territory Ministerial Bilateral Meeting | 919                                     |
| 16/08/2019       | 22/08/2019     | John Eric Wissler | United States of America to Canberra | To attend a Strategic Defence Advisory Board Meeting  | 21 520                                  |
| 5/10/2019        | 15/10/2019     | Kym Nolan         | Canada                               | To attend the World Indigenous Business Forum (WIBF) 2019   | 6 897                                   |
| 6/10/2019        | 12/10/2019     | Kevin Fong        | Japan                                | To provide support to the Minister for his travel to Japan  | 5 881                                   |
| 6/10/2019        | 11/10/2019     | Catherine White   | Indonesia                            | To participate in the Indonesia Mission with Minister Uibo  | 2 146                                   |
| 6/10/2019        | 12/10/2019     | Rachael Shanahan  | Indonesia                            | To participate in the Indonesia Mission with Minister Uibo  | 5 996                                   |
| 13/10/2019       | 26/10/2019     | Fiona Park        | China                                | To participate in and deliver Reaching South 2019   | 5 381                                   |

| Travel from date | Travel to date | Traveller        | Destination              | Reason for Travel  | Total Travel Cost to 31 March 2020 (\$) |
|------------------|----------------|------------------|--------------------------|--|---|
| 16/10/2019       | 26/10/2019     | David Slama      | China, Singapore         | To participate in and deliver Reaching South 2019 and travel to Singapore with the Chief Minister                    | 8 826                                   |
| 17/10/2019       | 29/10/2019     | Richard Foo      | China                    | To participate in and deliver Reaching South 2019  | 7 902                                   |
| 18/10/2019       | 27/10/2019     | Chris Mouat      | China                    | To participate in and deliver Reaching South 2019  | 4 671                                   |
| 18/10/2019       | 27/10/2019     | Kym Nolan        | China                    | To participate in and deliver Reaching South 2019  | 4 662                                   |
| 18/10/2019       | 27/10/2019     | Rebecca Miniken  | China                    | To participate in and deliver Reaching South 2019  | 5 657                                   |
| 18/10/2019       | 27/10/2019     | Wendy Pritchard  | China                    | To participate in and deliver Reaching South 2019  | 4 669                                   |
| 18/10/2019       | 27/10/2019     | Jane Wang        | China                    | To participate in and deliver Reaching South 2019  | 5 203                                   |
| 18/10/2019       | 27/10/2019     | Kate Walker      | China                    | To participate in and deliver Reaching South 2019  | 5 154                                   |
| 19/10/2019       | 31/10/2019     | Claire George    | United States of America | To attend International Astronautical Congress in Washington to represent and promote the NT                         | 9 104                                   |
| 22/10/2019       | 27/10/2019     | Daryl Hudson     | China                    | To participate in and deliver Reaching South 2019  | 4 145                                   |
| 23/10/2019       | 26/10/2019     | Shaun Drabsch    | China, Singapore         | To participate in and deliver Reaching South 2019 and attend meetings in Singapore                                   | 8 446                                   |
| 23/10/2019       | 27/10/2019     | Samareh Hosseini | China                    | To participate in and deliver Reaching South 2019  | 3 005                                   |
| 23/10/2019       | 27/10/2019     | Rachael Shanahan | China                    | To participate in and deliver Reaching South 2019  | 4 823                                   |
| 23/10/2019       | 27/10/2019     | Jason Howe       | China                    | To participate in and deliver Reaching South 2019  | 3 510                                   |
| 23/10/2019       | 28/10/2019     | Pompea Sweet     | China                    | To participate in and deliver Reaching South 2019  | 3 432                                   |
| 23/10/2019       | 28/10/2019     | Katherine Ni Li  | China                    | To participate in and deliver Reaching South 2019  | 3 732                                   |
| 29/10/2019       | 1/11/2019      | Shaun Drabsch    | Singapore                | To attend the Heads of ASEAN Power Utilities and Authorities Council Meeting and Singapore International Energy Week | 4 216                                   |
| 2/11/2019        | 23/11/2019     | Catherine White  | New Zealand, Singapore   | To attend ANZSOG-Executive Fellowes Program  | 4 472                                   |

| Travel from date | Travel to date | Traveller   | Destination              | Reason for Travel   | Total Travel Cost to 31 March 2020 (\$) |
|------------------|----------------|---|--------------------------|---|---|
| 3/11/2019        | 7/11/2019      | Kate Walker   | Indonesia                | To attend and represent the NT at the Annual Australia Indonesia Business Council (AIBC) and Indonesia Australia Business Council (IABC) conference | 1 563                                   |
| 19/11/2019       | 22/11/2019     | Adriana Dent  | Malaysia, Singapore      | To attend BIMP-EAGA Meeting in Kuching, Sarawak, Malaysia as a fashion designer on behalf of the NT   | 2 320                                   |
| 22/11/2019       | 26/11/2019     | Wendy Pritchard   | Malaysia                 | To attend BIMP-EAGA Meeting in Kuching, Sarawak, Malaysia   | 2 468                                   |
| 22/11/2019       | 26/11/2019     | Kate Walker   | Malaysia                 | To attend BIMP-EAGA Meeting in Kuching, Sarawak, Malaysia   | 2 760                                   |
| 4/12/2019        | 11/12/2019     | Therese Schembri, Adam Day, Vedant Surjan, Megan Rollings, Witani Armstrong | United States of America | To participate in the Chief Minister's 2019 Peace in the Pacific Study Tour   | 36 769                                  |
| 6/12/2019        | 15/12/2019     | Tung Thanh Thai   | Vietnam                  | To provide support to Migration NT for conducting a new business migration policy on behalf of the NTG in Vietnam                                   | 4 763                                   |
| 6/12/2019        | 15/12/2019     | Richard Foo   | Vietnam, Malaysia        | To conduct business and investor migration attraction activities  | 4 532                                   |
| 20/12/2019       | 31/12/2019     | Shane Crawford  | China                    | To conduct business and investor migration attraction activities  | 5 062                                   |
| 5/02/2020        | 8/02/2020      | Claire George   | Singapore                | To promote the NT in person at the Global Space and Technology Convention   | 2 620                                   |
| 9/02/2020        | 15/02/2020     | Phillip Sutherland  | Singapore                | To participate in the Team Defence Australia Delegation to the Singapore Trade Show   | 3 560                                   |
| 12/02/2020       | 23/02/2020     | Richard Foo   | Nepal, India, Sri Lanka  | To conduct business and investor migration attraction activities  | 6 993                                   |
| 12/02/2020       | 23/02/2020     | Shane Crawford  | Nepal, India, Sri Lanka  | To conduct business and investor migration attraction activities  | 6 551                                   |



| Travel from date | Travel to date | Traveller          | Destination                                     | Reason for Travel   | Total Travel Cost to 31 March 2020 (\$) |
|------------------|----------------|--------------------|---|---|---|
| 13/02/2020       | 23/02/2020     | John Wissler       | United States of America to Darwin and Canberra | To undertake a courtesy call with the Chief Minister, receive a range of briefings from NTG, undertake industry engagements and conduct famil tours of RAAF Base Darwin, HMAS Coonawarra and Robertson Barracks; speak at the ADM Congress; and attend the Strategic Defence Advisory Board meeting | 18 796                                  |
| 14/03/2020       | 22/03/2020     | Tung Thanh Thai    | Vietnam   | Cancelled travel due to COVID-19 - To participate in a mission to Vietnam to progress a Memorandum of Understanding between the NTG and Kien Giang Province   | 1 123                                   |
| 15/03/2020       | 21/03/2020     | Shaun Drabsch      | Vietnam, Singapore                              | Cancelled travel due to COVID-19 - To participate in a mission to Vietnam to progress a Memorandum of Understanding between the NTG and Kien Giang Province   | 6 565                                   |
| 22/03/2020       | 28/03/2020     | Phillip Sutherland | Timor-Leste                                     | Cancelled travel due to COVID-19 - To meet with key Timor-Leste officials met at Pacific 2019   | 744                                     |
| <b>Total</b>     |                |                    |   |   | <b>255 266</b>                          |

**26. Please provide itemised details and itemisation of costs of all travel undertaken by the Minister that was paid for by the Agency or authority, including travel on charters during the period beginning 1 July 2019 and ending 31 March 2020.**

Nil

#### **HOSPITALITY / FUNCTIONS AND EVENTS**

**27. Please provide full details of all public service hospitality provided for the period beginning 1 July 2019 and ending 31 March 2020. In relation to each occasion on which official hospitality was undertaken:**

- a) What was the purpose of the hospitality?
- b) How many guests attended?
- c) How many Ministers attended?
- d) How many Ministerial staff attended?
- e) How many MLAs attended?
- f) How many Public Sector employees attended?
- g) What was the total cost incurred?

Full details of all public service hospitality provided for the period beginning 1 July 2019 and ending 31 March 2020 are outlined in the attachment.

| Event Details   | Total Cost | Number of Attendees |                   |      |              |                    |                 |
|---|------------|---------------------|-------------------|------|--------------|--------------------|-----------------|
|   | \$         | Ministers           | Ministerial Staff | MLAs | General NTPS | External (NON-NTG) | Total Attendees |
| 2019 Chamber of Commerce Annual General Meeting and Luncheon  | 73         | 0                   | 0                 | 0    | 1            | 0                  | 1               |
| 2020 Back to Business in the Territory with Australian Petroleum Production and Exploration Association                       | 218        | 0                   | 0                 | 0    | 4            | 0                  | 4               |
| Australian Industry & Defence Network - National Gala Dinner 2020   | 3 000      | 0                   | 0                 | 0    | 4            | 7                  | 11              |
| Australian Pipelines and Gas Association Annual Dinner  | 152        | 0                   | 0                 | 0    | 1            | 0                  | 1               |
| Business Lunch with Clients in Beijing 23 December 2019   | 108        | 0                   | 0                 | 0    | 1            | 3                  | 4               |
| Business Lunch with Clients in Beijing 24 December 2019   | 104        | 0                   | 0                 | 0    | 1            | 1                  | 2               |
| Canberra Strategic Defence Engagements 18-21 August 2019  | 1 504      | 0                   | 0                 | 0    | 5            | 8                  | 13              |
| Chief Minister's Awards for Excellence in the Public Sector 2019  | 3 000      | 0                   | 0                 | 0    | 30           | 0                  | 30              |
| Darwin Mining Club Luncheon   | 968        | 0                   | 0                 | 0    | 13           | 0                  | 13              |
| Dinner Meeting with Gabbert Designs   | 379        | 0                   | 0                 | 0    | 1            | 2                  | 3               |
| Dinner Meeting with Knightsbridge Hospitality in Shenzhen   | 542        | 0                   | 0                 | 0    | 3            | 1                  | 4               |
| Dinner Meeting with Local Stakeholders  | 463        | 0                   | 0                 | 0    | 1            | 2                  | 3               |
| Dinner Meeting with NT Migration Agents   | 714        | 0                   | 0                 | 0    | 1            | 5                  | 6               |
| Dinner Meeting with NTG Executives & Infrastructure Australia CEO   | 599        | 0                   | 0                 | 0    | 7            | 2                  | 9               |
| Dinner Meeting with Stakeholders from Commonwealth Department of Education & International Education Association of Australia | 461        | 0                   | 0                 | 0    | 3            | 3                  | 6               |
| Dinner Meeting with Strategic Defence Advisory Board Members  | 352        | 0                   | 0                 | 0    | 1            | 3                  | 4               |
| Dinner Meeting with Tim Hallam from Northern Australia Infrastructure Facility  | 100        | 0                   | 0                 | 0    | 1            | 1                  | 2               |
| Dinner Meeting with Vietnam Delegation  | 1 512      | 0                   | 0                 | 0    | 6            | 10                 | 16              |
| Energy Club Event - Unconventional Natural Gas Development  | 367        | 0                   | 0                 | 0    | 2            | 1                  | 3               |
| International Education and Training Industry Group Christmas Networking  | 319        | 0                   | 0                 | 0    | 6            | 26                 | 32              |
| International Education and Training Opportunities in the NT - Dinner   | 1 810      | 0                   | 0                 | 0    | 6            | 21                 | 27              |
| Jakarta Agent Briefing - Promote the Territory as a Study Destination   | 1 164      | 1                   | 1                 | 0    | 2            | 36                 | 40              |
| Kohodo Hydrogen - Introductory Meeting  | 532        | 0                   | 0                 | 0    | 14           | 5                  | 19              |
| Local Jobs Fund Investment Committee Dinner   | 940        | 0                   | 0                 | 0    | 4            | 4                  | 8               |
| Lombok Alumni & Friends of the Territory Function   | 1 154      | 1                   | 0                 | 0    | 2            | 27                 | 30              |
| Lunch Meeting with Investor - Peter Villis from Thrive Construct  | 166        | 0                   | 0                 | 0    | 2            | 1                  | 3               |

| Event Details  | Total Cost | Number of Attendees |                   |      |              |                    |                 |
|--|------------|---------------------|-------------------|------|--------------|--------------------|-----------------|
|  | \$         | Ministers           | Ministerial Staff | MLAs | General NTPS | External (NON-NTG) | Total Attendees |
| Lunch Meeting with Shandong Government Representative                                | 274        | 0                   | 0                 | 0    | 4            | 2                  | 6               |
| Lunch Meeting with Word View and Minister Wakefield                                  | 116        | 1                   | 0                 | 0    | 2            | 2                  | 5               |
| Lunch with Director of Vietjet Airways   | 40         | 0                   | 0                 | 0    | 1            | 1                  | 2               |
| Networking Event Prior to StudyNT's Agent Familiarisation Tour                       | 619        | 0                   | 0                 | 0    | 5            | 27                 | 32              |
| Networking Lunch with Anthony Barnes from Viden Consulting                           | 115        | 0                   | 0                 | 0    | 3            | 3                  | 6               |
| NT Annual State of the Territory Luncheon  | 164        | 0                   | 0                 | 0    | 1            | 0                  | 1               |
| NT Defence and National Security Dinner  | 1 411      | 0                   | 0                 | 0    | 5            | 12                 | 17              |
| NT Training Awards - Finalist and Sponsors VIP Function                              | 3 335      | 1                   | 0                 | 0    | 7            | 63                 | 71              |
| NT Training Awards Gala Dinner   | 61 851     | 1                   | 0                 | 0    | 6            | 432                | 439             |
| October Business Month - Business Dinner in Kathrine                                 | 5 861      | 0                   | 0                 | 0    | 4            | 96                 | 100             |
| October Business Month - Business Innovation Showcase                                | 3 762      | 0                   | 0                 | 0    | 6            | 39                 | 45              |
| October Business Month - Calendar Launch Darwin                                      | 2 371      | 0                   | 0                 | 0    | 6            | 64                 | 70              |
| October Business Month - Information Session   | 185        | 0                   | 0                 | 0    | 2            | 18                 | 20              |
| October Business Month - Opening VIP Event   | 2 439      | 0                   | 0                 | 0    | 3            | 47                 | 50              |
| Official Dinner with Delegation from Vietnam   | 2 394      | 0                   | 0                 | 0    | 6            | 18                 | 24              |
| Onshore Supply Chain Working Group - Dinner Meeting                                  | 608        | 0                   | 0                 | 0    | 3            | 4                  | 7               |
| Preparing for 2020 GAS - Territory Resources Services Association Stakeholder Dinner | 73         | 0                   | 0                 | 0    | 1            | 0                  | 1               |
| Senior Officers Trade and Investment Group Meeting                                   | 2 071      | 0                   | 0                 | 0    | 6            | 24                 | 30              |
| Upcoming Migration Changes 2019 - Alice Springs                                      | 284        | 0                   | 0                 | 0    | 2            | 18                 | 20              |
| Upcoming Migration Changes 2019 - Darwin   | 885        | 0                   | 0                 | 0    | 8            | 34                 | 42              |
| World View Investor Welcome to Alice Springs   | 223        | 0                   | 0                 | 0    | 4            | 11                 | 15              |
| Dinner Meeting with Investor   | 138        | 0                   | 0                 | 0    | 4            | 1                  | 5               |
| Energy Club Event - Darwin LNG Battery Project                                       | 300        | 0                   | 0                 | 0    | 3            | 0                  | 3               |
| Alice Springs Customer Service Awards  | 200        | 0                   | 0                 | 0    | 2            | 0                  | 2               |
| Darwin Port Annual Event   | 55         | 0                   | 0                 | 0    | 2            | 2                  | 4               |
| DTBI Investment Territory Launch - Engage with Industries                            | 773        | 0                   | 0                 | 0    | 21           | 61                 | 82              |
| Post Facing North Dinner Meeting   | 637        | 3                   | 0                 | 0    | 9            | 1                  | 13              |
| Energy Club Event - Armour Energy, Northern Australia Project                        | 127        | 0                   | 0                 | 0    | 1            | 0                  | 1               |

| Event Details  | Total Cost     | Number of Attendees  |                   |          |              |                    |                 |
|--|----------------|--|-------------------|----------|--------------|--------------------|-----------------|
|  | \$             | Ministers  | Ministerial Staff | MLAs     | General NTPS | External (NON-NTG) | Total Attendees |
| NT Space Industry Forum in Nhulunbuy   | 164            | 0  | 0                 | 0        | 2            | 2                  | 4               |
| Mining and Energy Sector Updates & Investment Seminar in Jinan, China        | 840            | 0  | 0                 | 0        | 3            | 42                 | 45              |
| Mining and Energy Sector Updates & Investment Seminar in Beijing, China      | 1 703          | 0  | 0                 | 0        | 3            | 42                 | 45              |
| Meet with Local Business for October Business Month                          | 579            | 0  | 0                 | 0        | 2            | 44                 | 46              |
| Chamber of Commerce NT Networking Function in Reaching South Event           | 273            | 0  | 0                 | 0        | 6            | 0                  | 6               |
| NT Delegates Meeting During Transit in Singapore                             | 148            | 2  | 0                 | 0        | 4            | 3                  | 9               |
| October Business Month Closing Event Darwin                                  | 1 198          | 0  | 0                 | 0        | 4            | 36                 | 40              |
| Energy Club NT Event - Sun Cable, Renewable Energy for Singapore & Australia | 1 664          | 0  | 0                 | 0        | 15           | 0                  | 15              |
| Thank You Function for October Business Month & NT Training Awards Sponsors  | 758            | 0  | 0                 | 0        | 7            | 32                 | 39              |
| Chamber of Commerce Event - Central Australia Defence Industry Briefing      | 86             | 0  | 0                 | 0        | 1            | 0                  | 1               |
| Energy Club NT Event - Tropical Christmas Cocktail Party                     | 164            | 0  | 0                 | 0        | 2            | 0                  | 2               |
| DTBI End of Year Regional Staff Lunch with BOM Members                       | 1 010          | 0  | 0                 | 0        | 19           | 1                  | 20              |
| DTBI Service and Supply Launch - Engage with Industries                      | 993            | 0  | 0                 | 0        | 9            | 101                | 110             |
| Northern Australia Ministerial Forum   | 2 370          | 1  | 0                 | 0        | 15           | 58                 | 74              |
| October Business Month Closing Event Nhulunbuy                               | 250            | Unable to identify the number of attendees due to considerable administrative effort required. |                   |          |              |                    |                 |
| DTBI Host of Monthly Commonwealth Club Networking Event                      | 109            | Unable to identify the number of attendees due to considerable administrative effort required. |                   |          |              |                    |                 |
| OBM AFLNT(Australia Football League NT) Launch                               | 470            | Unable to identify the number of attendees due to considerable administrative effort required. |                   |          |              |                    |                 |
| Indonesia , Timor-Leste and Northern Territory Trilateral Reception          | 1 245          | Unable to identify the number of attendees due to considerable administrative effort required. |                   |          |              |                    |                 |
| <b>Grand Total</b>   | <b>126 036</b> | <b>11</b>  | <b>1</b>          | <b>0</b> | <b>341</b>   | <b>1510</b>        | <b>1863</b>     |

\* Total cost does not include fringe benefit tax for hospitality incurred for the NTPS staff.

## GRANTS AND DONATIONS

28. Please detail expenditure on grants and donations paid by your Agency (including the recipient of each grant) during the period beginning 1 July 2019 and ending 31 March 2020.

### Answers to Q28 and Q30

The table below details grant payments made by the Department of Trade, Business and Innovation from 1 July 2019 to 31 March 2020. These grants include payments to both non-government and other organisations. It is too administratively onerous to identify which recipients are non-government organisations.

| Program  | Recipient                                      | Payment Amount (\$) |
|--|--|---------------------|
| 3 Year Partnership Funding   | CRC for Developing Northern Australia Ltd      | 50 000              |
| Indigenous Reference Group Contribution  | National Indigenous Australians Agency         | 25 000              |
| Operational Grant  | Contractor Accreditation Ltd                   | 387 800             |
| Renewables Development Grant   | Centre for Appropriate Technology Ltd          | 140 429             |
| Acil Allen Report Contribution   | Chemistry Australia Ltd                        | 10 000              |
| Development Agreement  | Landbridge Hotel Properties Pty Ltd            | 4 934 560           |
| Ichthys Offshore Supply Operations Grant   | INPEX Operations Australia Pty Ltd             | 764 867             |
| Feasibility Study for Establishment of a Cotton Gin Grant                        | NT Farmers Association                         | 58 398              |
| Research Program Grant   | Australian Strategic Policy Institute          | 112 000             |
| Contribution to Aboriginal Enterprises in Mining, Exploration and Energy (AEMEE) | Agentur Pty Ltd                                | 17 541              |
|  | National Indigenous Australians Agency         | 12 459              |
|  | <b>Subtotal</b>                                | <b>30 000</b>       |
| Aboriginal Business Marketplace and Trade Fair Project Funding                   | Northern Territory Indigenous Business Network | 1 597               |
| Website Development Grant  | Territory Proud Incorporated                   | 4 000               |
| AFL Scoping Study Grant  | AFL Northern Territory Ltd                     | 90 000              |
| Business Growth Program  | Advanced Air (NT) Pty Ltd                      | 3 636               |
|  | Ageless Men's Health                           | 9 091               |
|  | Alana Kaye Training                            | 3 636               |

| Program | Recipient  | Payment Amount (\$) |
|---------|--|---------------------|
|         | Alice Dental Associates                            | 3 636               |
|         | Alice Garden Services                              | 3 636               |
|         | Alice Springs Cinema                               | 3 636               |
|         | Alice Springs Family Day Care Inc                  | 8 182               |
|         | Alice Springs School Of The Air Visitor Centre     | 4 545               |
|         | All Cast (NT) Drainage Systems Pty Ltd             | 3 500               |
|         | Angkerle Aboriginal Corporation Inc                | 3 636               |
|         | Arafura Electrical                                 | 3 636               |
|         | Arctic Installations Pty Ltd                       | 4 545               |
|         | Arnhemland Pest Control Pty Ltd                    | 5 455               |
|         | Ashford Group Pty Ltd                              | 3 636               |
|         | Attention To Detail                                | 4 545               |
|         | Australia Day Council NT Inc                       | 2 800               |
|         | Australian Institute of Electro Technology Pty Ltd | 2 800               |
|         | Automobile Association of NT                       | 3 636               |
|         | Baldwin Refrigeration and Air Conditioning         | 3 636               |
|         | Barry Orr  | 15 386              |
|         | Bawinanga Aboriginal Corporation                   | 2 200               |
|         | Big Fat Productions                                | 3 636               |
|         | Bilske Investments Pty Ltd                         | 8 182               |
|         | Biznorth Pty Ltd                                   | 4 545               |
|         | Bluereef Technology                                | 3 636               |
|         | Bodhi Bus Limited                                  | 3 636               |
|         | Bohlin Enterprises Pty Ltd                         | 4 545               |
|         | Bowls NT   | 4 320               |
|         | Bulabula Arts                                      | 10 000              |
|         | Business Enterprise Centre (Darwin Region) Inc     | 103 410             |
|         | Captovate Pty Ltd                                  | 3 636               |
|         | Cas Freight Contracting Pty Ltd                    | 4 545               |
|         | Castle Real Estate                                 | 2 764               |
|         | Cave Creek Station                                 | 6 591               |
|         | Central Australian Show Society Inc                | 3 500               |
|         | Centrefarm Aboriginal Horticulture Limited         | 3 636               |
|         | CFO Part Time                                      | 5 138               |
|         | Complete Fencing                                   | 2 152               |
|         | Compressed Air Australia Pty Ltd                   | 727                 |
|         | Connected Finance Solutions                        | 3 520               |
|         | Custom Works                                       | 3 636               |
|         | Darwin Dietitians                                  | 3 200               |
|         | Darwin Visual Arts Association Inc                 | 3 636               |
|         | Das Electrical NT Pty Ltd                          | 3 136               |
|         | Davidsons Arnhemland Safaris Pty Ltd               | 4 088               |
|         | Dimet Tools  | 7 136               |
|         | Dits Pty Ltd                                       | 16 341              |
|         | DJC Build Pty Ltd                                  | 3 636               |
|         | Down Syndrome Association of the NT Inc            | 3 636               |
|         | Dunwrights Air and Electric                        | 3 200               |
|         | Earthbuilt Pty Ltd                                 | 3 250               |

| Program | Recipient  | Payment Amount (\$) |
|---------|--|---------------------|
|         | Easy Glass Services  | 3 636               |
|         | Eco Smart Electrical   | 4 545               |
|         | Eggins Electrical Pty Ltd                                    | 4 545               |
|         | El Nino Irrigation   | 3 636               |
|         | Eva Valley Meats   | 3 636               |
|         | Exposure Productions   | 3 636               |
|         | Extreme Auto Installations Pty Ltd                           | 4 545               |
|         | Forecast Machinery   | 3 636               |
|         | Fox Education And Consultancy                                | 7 400               |
|         | Gold Medal Services (NT) Pty Ltd                             | 3 636               |
|         | Greenspace Homes   | 3 636               |
|         | GTG Irrigation and Landscaping Pty Ltd                       | 2 400               |
|         | GTNT Group   | 7 400               |
|         | Hardy Landscaping  | 3 636               |
|         | Hermannsburg Historical Society Inc                          | 4 120               |
|         | HK Holistic Health Klub                                      | 4 431               |
|         | Hockey NT Inc  | 3 636               |
|         | Humbug Fishing Pty Ltd                                       | 3 200               |
|         | Humpty Doo Golf Club   | 3 528               |
|         | Hunter Safaris Pty Ltd                                       | 3 636               |
|         | Iltja Ntjarra Many Hands Art Centre                          | 3 636               |
|         | Insight Chiropractic   | 3 127               |
|         | Integrated Disability Action Inc                             | 2 455               |
|         | JMT Builders Pty Ltd   | 2 815               |
|         | Lew Fatt Constructions                                       | 2 545               |
|         | Ling's Supermarket   | 4 545               |
|         | Mainoru Outstation Store                                     | 2 898               |
|         | Majetic Pty Ltd  | 6 702               |
|         | Managing Matters Pty Ltd                                     | 3 636               |
|         | Mbantua Gallery  | 3 636               |
|         | Mccoys Garden Engineering Pty Ltd                            | 3 645               |
|         | Mental Health Association of Central Australia Inc           | 8 400               |
|         | Metro Mini Bus Pty Ltd                                       | 8 400               |
|         | Milingimbi and Outstations Progress Resource Association Inc | 3 636               |
|         | Moore Stephens (NT) Pty Ltd                                  | 11 818              |
|         | Movement For Life Physiotherapy Pty Ltd                      | 3 636               |
|         | Mypsych NT   | 3 260               |
|         | National Road Transport Hall Of Fame Alice Springs NT        | 4 545               |
|         | Natural Cover  | 3 636               |
|         | New Future IT  | 9 091               |
|         | Nightcliff Service Centre Pty Ltd                            | 7 500               |
|         | Northern Australia Training and Assessment                   | 3 636               |
|         | Northern Machinery Sales                                     | 3 260               |
|         | Northern Territory Metal Health Coalition Inc                | 3 750               |
|         | Northern Territory Shelter                                   | 3 888               |
|         | NT Electrical Group  | 3 636               |
|         | Number Cruncher Accounting NT Pty Ltd                        | 3 636               |
|         | On Grade Earthworks  | 4 545               |

| Program                           | Recipient  | Payment Amount (\$) |
|-----------------------------------|--|---------------------|
|                                   | Operite  | 3 636               |
|                                   | Osteo 4 Families Pty Ltd                           | 3 636               |
|                                   | Outback Safety                                     | 14 560              |
|                                   | Ozwide Flooring Pty Ltd                            | 1 732               |
|                                   | Paradise Landscaping (NT) Pty Ltd                  | 3 636               |
|                                   | PH Electrical Services                             | 3 636               |
|                                   | PJ Barker Pty Ltd T/A Barker Hume Homes            | 3 636               |
|                                   | PNP Films  | 1 273               |
|                                   | Power Quality Systems Pty Ltd                      | 4 545               |
|                                   | Raise Finance Pty Ltd                              | 2 707               |
|                                   | Raymond Pratt                                      | 2 400               |
|                                   | Red Desert Reptiles Pty Ltd                        | 2 400               |
|                                   | Relationships Australia NT Inc                     | 3 600               |
|                                   | Remote Area Group Pty Ltd                          | 4 000               |
|                                   | Riding For The Disabled In The Top End             | 1 753               |
|                                   | Rise Project Consulting Pty Ltd                    | 3 636               |
|                                   | Rod and Rifle Pty Ltd                              | 3 636               |
|                                   | Samantha McCue                                     | 3 636               |
|                                   | SLS Builders Pty Ltd                               | 3 136               |
|                                   | Synergetic Enterprise Pty Ltd T/A Form Function NT | 2 880               |
|                                   | Tactile Arts                                       | 9 091               |
|                                   | TB Construction (NT) Pty Ltd                       | 3 636               |
|                                   | Territory Sports Medicine (Physiotherapy)          | 2 266               |
|                                   | Territory Springwater AU Pty Ltd                   | 3 636               |
|                                   | Thamarrurr Development Corporation Ltd             | 16 500              |
|                                   | The Bookshop Darwin                                | 2 520               |
|                                   | The Cricket And Football Shop                      | 2 782               |
|                                   | The Rugby Shop                                     | 3 136               |
|                                   | The Saltiest Dog                                   | 900                 |
|                                   | Tiwi Enterprises Ltd                               | 3 636               |
|                                   | Tiwi Islands Training and Employment Board Pty Ltd | 4 136               |
|                                   | Top End Crane Trucks Pty Ltd                       | 3 528               |
|                                   | Top End Indoor Sports Centre                       | 727                 |
|                                   | Top End Mental Health Consumers Organisation Inc   | 9 300               |
|                                   | Tourism Central Australia                          | 8 182               |
|                                   | Tracks Inc   | 3 632               |
|                                   | Tregea Landscaping And Garden Maintenance          | 1 207               |
|                                   | Uluru Camel Tours                                  | 9 896               |
|                                   | Want Geotechnics Pty Ltd                           | 3 636               |
|                                   | Wharf One Catering Pty Ltd                         | 12 727              |
|                                   | Wigg Plumbing                                      | 1 818               |
|                                   | Wright Expeditions Pty Ltd                         | 12 727              |
|                                   | Yambarran Pty Ltd T/A NT Heli-Ops                  | 3 491               |
|                                   | Youthworx NT                                       | 2 909               |
|                                   | <b>Subtotal</b>                                    | <b>748 927</b>      |
| <b>Smarter Business Solutions</b> | Alice On Todd                                      | 5 574               |



| Program | Recipient  | Payment Amount (\$) |
|---------|--|---------------------|
|         | Alice Powder Coating                                     | 4 091               |
|         | Alice Springs Golf Club Inc                              | 3 516               |
|         | Angkerle Aboriginal Corporation Inc                      | 14 129              |
|         | Australian Blue Cypress Pty Ltd                          | 4 513               |
|         | Avago Station  | 20 000              |
|         | Bamurru Plains   | 20 000              |
|         | Banyan House   | 20 000              |
|         | Brad Seymour   | 13 390              |
|         | Brett Cattle Company Pty Ltd                             | 17 600              |
|         | Brumbys Alice Springs                                    | 3 931               |
|         | Buchanan Downs Station                                   | 20 000              |
|         | Cadillac Transport Repairs Pty Ltd                       | 1 194               |
|         | Carla Furnishers Pty Ltd                                 | 8 593               |
|         | Complete Fencing   | 6 303               |
|         | Crown Point Pastoral Company Pty Ltd                     | 20 000              |
|         | Darwin Economy Kitchens Pty Ltd                          | 5 907               |
|         | Darwin Family Law  | 3 028               |
|         | Fitness Works For You                                    | 26 307              |
|         | GS, SE and BS Vickers                                    | 9 848               |
|         | Hancock Industries Pty Ltd                               | 2 908               |
|         | Harding Pastoral Pty Ltd                                 | 16 441              |
|         | Hutsix   | 2 326               |
|         | Jape Furnishing Superstore                               | 20 000              |
|         | Jopa Investments Pty Ltd                                 | 2 563               |
|         | Lisa's Lunch Bar   | 983                 |
|         | Mitchell St Childcare Centre                             | 5 685               |
|         | Mombasa Day Spa And Hair Lounge                          | 2 488               |
|         | Neutral Junction Proprietors                             | 16 000              |
|         | Noonamah Tourist Park                                    | 1 711               |
|         | NT Legal Aid Commission                                  | 20 000              |
|         | Nungalinya College                                       | 8 145               |
|         | Oasis Tourist Park                                       | 4 339               |
|         | Red Centre Office Technology                             | 14 449              |
|         | Simone Dann and Carrah Trust Pty Ltd                     | 20 000              |
|         | Stapleton Pastoral Company                               | 9 819               |
|         | Stirling Cattle Station                                  | 11 346              |
|         | Sunjourney Pty Ltd                                       | 9 969               |
|         | Tangibilis Physiotherapy                                 | 749                 |
|         | Tennant Creek Service Station                            | 18 265              |
|         | The Garden Station                                       | 20 000              |
|         | The Goods Coffee Shop                                    | 3 623               |
|         | Timber Creek Hotel                                       | 14 700              |
|         | Uniting Church In Australia Northern Synod Congregations | 3 117               |
|         | WB Mobile Windscreens And Tinting                        | 636                 |
|         | <b>Subtotal</b>  | <b>458 183</b>      |

|  |   |                 |
|--|---|-----------------|
| <b>Aboriginal Business Development Grant</b> | A Mayo and P Mayo                                     | 22 381          |
|  | C G Cahill and P J Cahill                             | 27 273          |
|  | Chong, Anthony Dwayne Kevin                           | 24 083          |
|  | D.J Daniell and M.J Daniell                           | 27 067          |
|  | Daniel John Fisher                                    | 9 359           |
|  | Gangulu Enterprises Pty Ltd                           | 25 377          |
|  | Iltja Ntjarra Aboriginal Corporation                  | 14 140          |
|  | Jamie Irwin T/A Irwin Electrical NT                   | 26 565          |
|  | K.M Shadforth and M.G Thomson                         | 27 273          |
|  | Kalano Community Association Inc                      | 27 231          |
|  | L&N Evans Pty Ltd                                     | 26 955          |
|  | North Australian Aboriginal Corporation               | 27 250          |
|  | Powell, Colleen                                       | 23 923          |
|  | Red Ochre Builders Pty Ltd                            | 20 189          |
|  | Santa Teresa Enterprises Limited                      | 27 012          |
|  | Shadforth, Francis                                    | 24 307          |
|  | Stacey Mckenzie Physiotherapy                         | 10 096          |
|  | Tradara Briscoe Designs                               | 9 675           |
|  | Tribal Dragon Martial Arts                            | 22 447          |
|  | Triple P Contracting Pty Ltd                          | 27 273          |
|  | Veronica Rose Mcclintic                               | 10 605          |
| Wurli Wurlinjang Aboriginal Corporation      | 25 527  |                 |
|  | <b>Subtotal</b>                                       | <b>486 007</b>  |
| <b>Industry Support</b>                      | Australian Hotels Association                         | 339 000         |
|  | Business Enterprise Centre (Darwin Region) Inc        | 917 000         |
|  | Chamber Of Commerce NT                                | 259 000         |
|  | Christopher, Karen                                    | 3 325           |
|  | Civil Contractors Federation                          | 102 000         |
|  | Foodbank Northern Territory                           | 330 000         |
|  | Malak Marketplace Incorporated                        | 20 000          |
|  | NT Cattlemen's Association                            | 100 000         |
|  | NT Industry Capability Network                        | 800 000         |
|  | Palmerston Regional Business Association              | 40 000          |
|  |   | <b>Subtotal</b> |
| <b>Trade Support Scheme</b>                  | Alana Kaye Training                                   | 1 335           |
|  | Asia Pacific Aircraft Solutions Ltd                   | 7 226           |
|  | Ausasia Agribusiness Network Pty Ltd                  | 5 167           |
|  | Australian Blue Cypress Pty Ltd                       | 8 140           |
|  | Australian Council for Private Education And Training | 725             |
|  | Chamber Of Commerce NT                                | 8 793           |
|  | Citiland Corporation Pty Ltd                          | 2 631           |
|  | Engineers Australia - National Office                 | 12 228          |
|  | Global Headquarters                                   | 738             |
|  | GTNT Group  | 4 245           |
|  | Independent Tertiary Education Council Australia      | 7 600           |
|  | Millennium Security and Alarm Services                | 5 854           |
|  | Nora and R.D. Productions                             | 3 951           |
|  | Northern Territory Livestock Exporters Association    | 2 255           |
|  | Socialbuzz Digital Marketing                          | 1 797           |

|   |  |                  |
|---|--|------------------|
|   | Station Innovation Pty Ltd                               | 2 617            |
|   | Winnellie Hydraulics                                     | 17 199           |
|   | Territory Expeditions                                    | 7 175            |
|   | Top End Importers Pty Ltd                                | 5 146            |
|   | Uluru Camel Tours  | 3 119            |
|   | Uluru Segway Tours                                       | 4 304            |
|   | Universal Site Monitoring                                | 34 660           |
|   | Walkabout Lodge and Tavern                               | 3 705            |
|   | <b>Subtotal</b>  | <b>150 607</b>   |
| <b>Industry Development Support Program</b>   | Aboriginal Resource and Development Services             | 215 000          |
|   | Australian Industry Defence Network - Northern Territory | 147 273          |
|   | <b>Subtotal</b>  | <b>362 273</b>   |
| <b>Home Renovation Grant</b>                  | Multiple Homeowners                                      | <b>5 073 943</b> |
| <b>Smart Energy Grants</b>                    | Homeowner  | <b>7 634</b>     |
| <b>Biz Secure</b>                             | Multiple Businesses                                      | <b>3 152 311</b> |
| <b>Alcohol Secure Program</b>                 | Multiple Businesses                                      | <b>310 310</b>   |
| <b>Welcome to the Territory Incentive</b>     | Multiple Individuals                                     | <b>223 658</b>   |
| <b>Innovation</b>                             | Charles Darwin University                                | 10 000           |
|   | Darwin Innovation Hub                                    | 185 000          |
|   | <b>Subtotal</b>  | <b>195 000</b>   |
| <b>Business Innovation Support Initiative</b> | Acumen Technology Solutions                              | 24 000           |
|   | Belly Bunker Pty Ltd                                     | 34 518           |
|   | Brainium Labs Pty Ltd                                    | 3 955            |
|   | Corrosion Instruments                                    | 50 000           |
|   | Cosmetic Injectables Darwin                              | 2 334            |
|   | Covertact Pty Ltd  | 8 883            |
|   | Crazy Acres  | 3 363            |
|   | Crocodylus Park  | 10 000           |
|   | Cross Survey and Development (Cross Solutions)           | 5 274            |
|   | Culture Tech Pty Ltd                                     | 20 640           |
|   | Dolphin Software Pty Ltd                                 | 17 760           |
|   | Explorar360 Pty Ltd                                      | 8 500            |
|   | EZ Art Frame Pty Ltd                                     | 3 600            |
|   | Gammon Sandwiches  | 1 770            |
|   | George F Photography                                     | 4 151            |
|   | Hone Product Design                                      | 13 620           |
|   | Hutsix   | 15 000           |
|   | Invention Steps  | 850              |
|   | Kenxion Pty Ltd  | 16 364           |
|   | Makenit Pty Ltd  | 10 000           |
|   | NT Scaffolding and Rigging Services Pty Ltd              | 10 207           |
|   | Nutrient Recovery Solutions Pty Ltd                      | 13 684           |
|   | One It Services Pty Ltd                                  | 14 200           |

|  |  |                   |
|--|--|-------------------|
|  | Onelt Pty Ltd  | 21 000            |
|  | Red K.   | 10 365            |
|  | Runnerup Ltd   | 15 000            |
|  | Seafleet Marine                                      | 5 400             |
|  | SRA Information Technology Pty Ltd                   | 47 000            |
|  | Station Innovation Pty Ltd                           | 1 513             |
|  | Summitt LP   | 15 000            |
|  | The Berst Company Pty Ltd                            | 2 202             |
|  | Universal Site Monitoring                            | 51 777            |
|  | Ward Keller Pty Ltd                                  | 585               |
|  | Weenggs Technology                                   | 8 400             |
|  | <b>Subtotal</b>                                      | <b>470 916</b>    |
| <b>Digital Partnerships Program</b>                          | Darwin Innovation Hub                                | 22 750            |
|  | Mycor Pty Ltd  | 30 000            |
|  | Raymond Pratt  | 41 011            |
|  | Warlpiri Media Association Inc                       | 74 750            |
|  | <b>Subtotal</b>                                      | <b>168 511</b>    |
| <b>Regional Economic Development Fund</b>                    | Bellette Media                                       | 7 140             |
|  | Katherine Town Council                               | 30 000            |
|  | Yugul Mangi Development                              | 14 108            |
|  | <b>Subtotal</b>                                      | <b>51 248</b>     |
| <b>Regional Aboriginal Economic Development Fund (RAEDF)</b> | Gurindji Aboriginal Corporation                      | 28 500            |
|  | Laynhapuy Homelands Aboriginal Corporation           | 9 390             |
|  | <b>Subtotal</b>                                      | <b>37 890</b>     |
| <b>Desert Knowledge Australia/ Operational Funding</b>       | Desert Knowledge Australia                           | <b>560 000</b>    |
| <b>NT Recurrent Funding</b>                                  | Batchelor Institute Of Indigenous Tertiary Education | 5 471 892         |
|  | Charles Darwin University                            | 14 066 116        |
|  | Desert Peoples Centre Inc                            | 194 000           |
|  | Nungalingya College                                  | 205 567           |
|  | Seafood and Maritime Industries Training Ltd         | 252 491           |
|  | <b>Subtotal</b>                                      | <b>20 190 066</b> |
| <b>Australian Government Recurrent Funding</b>               | Batchelor Institute Of Indigenous Tertiary Education | 2 626 127         |
|  | Charles Darwin University                            | 8 159 351         |
|  | <b>Subtotal</b>                                      | <b>10 785 478</b> |
| <b>Special Allocations</b>                                   | Batchelor Institute Of Indigenous Tertiary Education | 1 015 109         |
|  | Charles Darwin University                            | 7 142 722         |
|  | <b>Subtotal</b>                                      | <b>8 157 831</b>  |
| <b>NT Working Women's Centre</b>                             | Northern Territory Working Women's Centre Inc        | <b>168 754</b>    |
| <b>Student Entitlement</b>                                   | Australian Institute of Electro Technology Pty Ltd   | 27 931            |

|                    |   |                   |
|--------------------|---|-------------------|
|                    | Darwin Human Resource and Computer Academy                  | 78 229            |
|                    | NT Christian Schools  | 138 785           |
|                    | The Dav'Ange Group  | 72 192            |
|                    | <b>Subtotal</b>   | <b>317 137</b>    |
| <b>User Choice</b> | Adelaide Training and Employment Centre Inc                 | 7 684             |
|                    | Alan Bartlett Consulting Pty Ltd                            | 80 333            |
|                    | Alana Kaye Training   | 182 094           |
|                    | Allie Investments Pty Ltd T/A Asset Training                | 34 412            |
|                    | ARO Educational Services                                    | 8 322             |
|                    | Australian Institute of Electro Technology Pty Ltd          | 9 138             |
|                    | Australian Medical Association                              | 26 103            |
|                    | Aviation Australia Pty Ltd                                  | 252 752           |
|                    | Carey Training Pty Ltd                                      | 161 673           |
|                    | Central Outback Training                                    | 170 316           |
|                    | Charles Darwin University                                   | 14 290 788        |
|                    | Coastal & Rural Training                                    | 549 098           |
|                    | Dovaston Consulting Group Pty.Ltd                           | 427 564           |
|                    | Fire Industry Training Pty Ltd T/A As Fit Training For Bus+ | 16 448            |
|                    | Food Safety Operations(Qld)P/L                              | 35 451            |
|                    | Fox Education And Consultancy                               | 139 000           |
|                    | GTNT Group  | 140 958           |
|                    | Hastings Deering (Australia) Ltd                            | 28 111            |
|                    | Housing Industry Association                                | 51 528            |
|                    | JB Hunter Technology Pty Ltd                                | 21 516            |
|                    | Karen Sheldon Catering Pty Ltd T/A Karen Sheldon Training   | 12 485            |
|                    | Learning Knowing Achieving Pty Ltd                          | 233 052           |
|                    | LTT Group Pty Ltd   | 1 548             |
|                    | Murray Mallee Training Company Ltd                          | 52 034            |
|                    | Nhulunbuy High School                                       | 17 451            |
|                    | NT Police, Fire and Emergency Services                      | 65 103            |
|                    | Outback Stores  | 108 539           |
|                    | Outsource Institute of Technology Pty Ltd                   | 314 751           |
|                    | Partec (Qld) Pty Ltd  | 2 884             |
|                    | River Murray Training Pty Ltd                               | 173               |
|                    | RMIT University   | 94 131            |
|                    | Rowe Training and Consulting                                | 334 384           |
|                    | Site Skills Group Pty Ltd                                   | 131 716           |
|                    | TAFE NSW  | 212 836           |
|                    | TAS TAFE  | 200 593           |
|                    | TFIA Business Services Pty Ltd                              | 4 539             |
|                    | The Arnhem Land Progress Aboriginal Corporation             | 601 454           |
|                    | The Dav'Ange Group  | 261 612           |
|                    | Train365  | 32 181            |
|                    | Vetassess   | 10 776            |
|                    | William Angliss Institute                                   | 56 678            |
|                    | <b>Subtotal</b>   | <b>19 382 208</b> |

|  |   |                  |
|--|---|------------------|
| <b>Australian Apprenticeship Centre</b>    | Department of Education                                     | 368 672          |
|  | Department Of Employment, Skills, Small And Family Business | 705 344          |
|  | Family Planning Welfare Association Of NT                   | 7 775            |
|  | <b>Subtotal</b>   | <b>1 081 791</b> |
| <b>Trainee Support</b>                     | GTNT Group  | <b>487 748</b>   |
| <b>Workwear/Workgear Bonus Scheme</b>      | GTNT Group  | <b>500 000</b>   |
| <b>Aboriginal Responsive Grant Program</b> | Aboriginal Resource and Development Services                | 10 233           |
|  | Advanced Flight Theory Pty Ltd                              | 863              |
|  | Allen's Training Pty Ltd                                    | 22 814           |
|  | Anyinginyi Health Aboriginal Corporation                    | 885              |
|  | Australian Fisheries Academy Ltd                            | 125 301          |
|  | Australian Security Training Pty Ltd                        | 1 747            |
|  | Australian Workplace Training Pty Ltd                       | 4 833            |
|  | Barkly Region Alcohol and Drug Abuse Advisory Group Inc     | 4 480            |
|  | Barkly Regional Council                                     | 2 324            |
|  | Barkly Veterinary Practice                                  | 7 380            |
|  | Burnham and Associates Training Consultancy                 | 2 900            |
|  | Carey Training Pty Ltd                                      | 47 386           |
|  | Central Australian Remote Health Development Services       | 2 335            |
|  | Centre for Appropriate Technology Ltd                       | 642 516          |
|  | Centre Pest Management Pty Ltd                              | 1 260            |
|  | Civil Safety Pty Ltd  | 31 400           |
|  | Civil Train - SA  | 161 096          |
|  | Eagle Training Services NT Pty Ltd                          | 149              |
|  | ECB Training Services Pty Ltd                               | 31 789           |
|  | Fireground Pty Ltd  | 41 906           |
|  | Gumatj Corporation Ltd                                      | 20 000           |
|  | Iltja Ntjarra Many Hands Art Centre                         | 7 330            |
|  | Livcor  | 2 535            |
|  | Mabunji Aboriginal Resource Indigenous Corp                 | 16 364           |
|  | MBE Training  | 43 488           |
|  | Mcelvenny Ware Pty Ltd                                      | 12 692           |
|  | New Future IT   | 1 575            |
|  | NT Tyre Service   | 7 000            |
|  | Seafood and Maritime Industries Training Ltd                | 33 105           |
|  | Tennant Creek Women's Refuge Inc                            | 2 400            |
|  | The Management Edge Pty Ltd                                 | 3 805            |
|  | Train Safe NT Pty Ltd                                       | 192 240          |
|  | <b>Subtotal</b>   | <b>1 486 133</b> |
| <b>Build Skills</b>                        | Arbtrack Australia  | 43 717           |
|  | Australian Hotels Association                               | 17 602           |
|  | Cell Engineering (NT) Pty Ltd                               | 23 524           |
|  | Fluid Power NT Pty Ltd                                      | 5 448            |

|   |  |                  |
|---|--|------------------|
|   | Housing Industry Association                               | 17 550           |
|   | Industry Skills Advisory Council<br>Northern Territory Inc | 117 510          |
|   | NT Cattlemen's Association                                 | 11 028           |
|   | Rowe Training and Consulting                               | 15 472           |
|   | The Pharmacy Guild Of Australia<br>National Secretariat    | 35 286           |
|   | <b>Subtotal</b>  | <b>287 137</b>   |
| <b>Pre-Employment</b>                   | Charles Darwin University                                  | 59 160           |
|   | ECB Training Services Pty Ltd                              | 52 632           |
|   | Nungalinga College   | 68 367           |
|   | Saltbush Social Enterprises Limited                        | 50 100           |
|   | Six Seasons Investments Pty Ltd                            | 3 275            |
|   | Youthworx NT   | 33 877           |
|   | <b>Subtotal</b>  | <b>267 411</b>   |
| <b>Aboriginal Workforce Development</b> | Aboriginal Medical Services Alliance of<br>the NT Inc      | 8 000            |
|   | Aboriginal Resource and Development<br>Services            | 8 000            |
|   | Angkerle Aboriginal Corporation Inc                        | 4 720            |
|   | Arnhem Northern and Kimberley Artist<br>Aboriginal Corp    | 8 000            |
|   | Carers NT  | 7 410            |
|   | IE Project (NT) Pty Ltd                                    | 54 360           |
|   | Miwatj Health Aboriginal Corporation                       | 19 800           |
|   | MJD Foundation Ltd   | 8 000            |
|   | NPY Women's Council  | 8 000            |
|   | Nungalinga College   | 5 000            |
|   | Starwin Management   | 7 545            |
|   | Tennant Creek Transport                                    | 16 000           |
|   | Waltja Tjutangku Palyapayi                                 | 8 606            |
|   | Yapa-Kurlangu Ngurrara Aboriginal<br>Corporation           | 36 470           |
|   | Ybe (2) Pty Ltd Atf The Ybe Unit Trust                     | 30 000           |
|   | <b>Subtotal</b>  | <b>229 911</b>   |
| <b>NT Equity Training Programs</b>      | Catholic Church Of The Diocese Of<br>Darwin                | 15 660           |
|   | Kokoda Industries Ausdesigns, Helping<br>People Achieve    | 24 212           |
|   | Learning Potential International                           | 61 168           |
|   | <b>Subtotal</b>  | <b>101 040</b>   |
| <b>Territory Workforce Programs</b>     | Charles Darwin University                                  | 10 050           |
|   | Crest NT Pty Ltd   | 141 750          |
|   | <b>Subtotal</b>  | <b>151 800</b>   |
| <b>NDIS Remote Workforce Program</b>    | Somerville Community Services Inc                          | <b>6 177</b>     |
| <b>ISAC NT</b>                          | Independent Tertiary Education Council<br>Australia        | 116 144          |
|   | Industry Skills Advisory Council<br>Northern Territory Inc | 2 552 316        |
|   | <b>Subtotal</b>  | <b>2 668 460</b> |

|   |  |                    |
|---|--|--------------------|
| <b>Employer Support Scheme</b>            | GTNT Group   | <b>1 000 000</b>   |
| <b>Worldskills</b>                        | Worldskills Australia                                | <b>11 008</b>      |
| <b>Skills Employment and Careers Expo</b> | Youthworx NT   | <b>171 000</b>     |
| <b>Higher Education Scholarships</b>      | Multiple Individuals                                 | <b>615 000</b>     |
| <b>Population Initiatives</b>             | Charles Darwin University                            | 445 650            |
|   | Site Institute                                       | 7 736              |
|   | <b>Subtotal</b>                                      | <b>453 387</b>     |
| <b>Future Skills Program</b>              | Academy of Information Technology Pty Ltd            | 138 884            |
|   | African Mahogany (Australia)                         | 2 500              |
|   | Aurecon Australia Pty Ltd                            | 41 400             |
|   | Charles Darwin University                            | 17 280             |
|   | RMIT University                                      | 90 000             |
|   | <b>Subtotal</b>                                      | <b>290 064</b>     |
| <b>Future Skills Infrastructure</b>       | ATLS Ventures Pty Ltd                                | <b>19 017</b>      |
| <b>StudyNT</b>                            | Alana Kaye Training                                  | 15 000             |
|   | Charles Darwin University                            | 20 700             |
|   | Department of Education                              | 5 000              |
|   | International House Sydney Training Services Pty Ltd | 5 000              |
|   | NT Cattlemen's Association                           | 20 000             |
|   | <b>Subtotal</b>                                      | <b>65 700</b>      |
| <b>Migration</b>                          | Chamber Of Commerce NT                               | 150 000            |
|   | Australian Hotels Association                        | 80 000             |
|   | <b>Subtotal</b>                                      | <b>230 000</b>     |
| <b>Community Based Childcare</b>          | Alice Springs Child Care Centre                      | 2 350              |
|   | Braitling Neighbourhood Centre                       | 4 489              |
|   | Central Australian Community Toy Library Inc         | 11 432             |
|   | Gap Community Childcare Centre                       | 5 309              |
|   | Malak Family Centre                                  | 11 291             |
|   | Mitchell St Childcare Centre                         | 2 170              |
|   | Nightcliff Family Centre Inc                         | 11 906             |
|   | Stuart Park Child Care Centre                        | 1 500              |
|   | Tennant Creek Childcare Centre                       | 5 964              |
|   | Woodroffe Child Care Centre                          | 4 182              |
|   | <b>Subtotal</b>                                      | <b>60 593</b>      |
|   |  | <b>Grand Total</b> |



**29. Please detail the funds utilised to distribute awards and sponsorships in the period beginning 1 July 2019 and ending 31 March 2020. Indicate which awards and sponsorships were managed by Regional Offices. What is anticipated for the 2020/21 financial year?**

A summary of award payments are included in the below table. While there are a number of regional recipients, all payments and administration are managed centrally.

| <b>Program</b>                        | <b>Recipient</b>                                     | <b>Payment Amount (\$)</b> |
|---------------------------------------|--|----------------------------|
| <b>NT Training Awards prize money</b> | Batchelor Institute of Indigenous Tertiary Education | 3 000                      |
|                                       | Canavan, Miss Courtney Jade                          | 1 000                      |
|                                       | Charles Darwin University                            | 3 000                      |
|                                       | Collins, Miss Raelene                                | 3 000                      |
|                                       | Crest NT Pty Ltd                                     | 500                        |
|                                       | Culgan, Miss Jacqueline                              | 3 000                      |
|                                       | De Biasio, Mr Laurent Tuan Pierre                    | 3 000                      |
|                                       | Difrancesco, Mr Callum Dean                          | 1 000                      |
|                                       | Forwaard Aboriginal Corporation                      | 3 000                      |
|                                       | Gilder, Miss Ashlee                                  | 3 000                      |
|                                       | Gold Medal Services (NT) Pty Ltd                     | 500                        |
|                                       | Kinetic IT   | 500                        |
|                                       | Kretschmer, Miss Claudia Susan                       | 1 000                      |
|                                       | Lechleitner, Mr Kenneth John Anthony Tex             | 1 000                      |
|                                       | Mackillop Catholic College                           | 500                        |
|                                       | Milner, Mr Rory David Riwai                          | 3 000                      |
|                                       | Mishu, Mr Ahad Hussain                               | 3 000                      |
|                                       | NEC Australia Pty Ltd                                | 3 000                      |
|                                       | Owen, Miss Jordan                                    | 1 000                      |
|                                       | Raines, Mrs Teresa                                   | 1 000                      |
|                                       | Rossides, Miss Despina                               | 1 000                      |
|                                       | Short, Mr Jack                                       | 3 000                      |
|                                       | Sweeney Fawcett, Mrs Patricia                        | 3 000                      |
|                                       | Wu, Miss Hsin-Chieh Sharon                           | 1 000                      |
|                                       | <b>Grand Total</b>                                   | <b>46 000</b>              |

The Department of Trade, Business and Innovation spent \$219 479 on sponsorships between 1 July 2019 and 31 March 2020. All sponsorships are coordinated centrally in Darwin. Details of payments are listed in the table below:

| Sponsorship   | Recipient  | Amount (\$) |
|---|--|-------------|
| 2020 evokeAG Hospitality Suite Sponsorship                                  | Agrifutures Australia                                    | 15 000      |
| 2019 DRILL Conference and Exhibition  | Australian Drilling Industry Association                 | 12 890      |
| Hospitality NT Gold Plate Awards  | Australian Hotels Association                            | 6 000       |
| 2019 AIDN-NT Gala Dinner and Prize Sponsor                                  | Australian Industry Defence Network - Northern Territory | 10 000      |
| 2019 Women in Aviation Sponsorship  | Aviation Australia Pty Ltd                               | 5 608       |
| 2019 Alice Springs Customer Service Awards                                  | Chamber of Commerce NT                                   | 10 000      |
| 2019 Nhulunbuy Customer Services Awards                                     | Chamber of Commerce NT                                   | 10 000      |
| 2019 NT Export and Industry Awards  | Chamber of Commerce NT                                   | 38 120      |
| 2019 Tennant Creek Customer Service Awards                                  | Chamber Of Commerce NT                                   | 10 000      |
| 2020 NT Export and Industry Awards  | Chamber of Commerce NT                                   | 5 455       |
| 2019 Civil Contractors Federation NT Business Support Awards                | Civil Contractors Federation                             | 1 000       |
| Brolga Awards - Business Growth Award                                       | Department of Tourism, Sport and Culture                 | 5 000       |
| Education Export Services Gold Sponsorship                                  | Education Export Services                                | 4 000       |
| 2019 Meet the Buyer Event   | Energy Club NT   | 5 000       |
| 2019-20 Energy Club Platinum Partnership                                    | Energy Club NT   | 15 000      |
| 2020 GTNT Awards  | GTNT Group   | 1 091       |
| 2019 NT Housing Awards  | Housing Industry Association                             | 3 500       |
| 2019 Indonesia Australia Business Council Conference                        | Indonesia Australia Business Council                     | 5 116       |
| 2020 Australian Defence Magazine Lanyard Sponsorship                        | Informa Australia Pty Ltd                                | 16 000      |
| Adrian Wagg Memorial Award  | Laynhapuy Homelands Aboriginal Corporation               | 5 000       |
| 2020 NT Board of Studies Business and Enterprise Student Award              | Luca Finocchiaro   | 500         |
| 2019 Excellence in Building and Construction (EBC) Awards                   | Master Builders Association (NT) Inc                     | 8 000       |
| 2020 NT Cattlemen's Association 36 <sup>th</sup> Annual Industry Conference | NT Cattlemen's Association                               | 10 000      |
| 2019 NT Seafood Industry Awards   | NT Seafood Council                                       | 2 200       |

| Sponsorship   | Recipient                          | Amount (\$)    |
|---|------------------------------------|----------------|
| One Giant Leap NASA Jet Propulsion Laboratory Scientist Education Program | One Giant Leap Australia Pty Ltd   | 10 000         |
| 2019 NT PGA Official Partner  | Palmerston Golf & Country Club Inc | 5 000          |
| <b>Grand Total</b>  |                                    | <b>219 479</b> |

**30. Please detail the amounts paid on grants to non-Government organisations for the period beginning 1 July 2019 and ending 31 March 2020, including to which organisation and the services to be provided?**

Refer to response in Question 28 outlined above.

#### **MEDIA MONITORING SERVICES**

**31. Provide expenditure details on media monitoring services for the period beginning 1 July 2019 and ending 31 March 2020 (including entities engaged and who utilises the service).**

There were no media monitoring services expenses incurred directly by the Department of Trade, Business and Innovation in the 2019-20 financial year.

#### **INFRASTRUCTURE PROJECTS**

**32. How many projects have been submitted or are in the process of being submitted to Infrastructure Australia to be considered for the Infrastructure Priority List?**

Two projects are currently being evaluated by Infrastructure Australia.

Three projects are currently being developed for consideration by Infrastructure Australia.

**33. Please provide details of newly committed projects for the period beginning 1 July 2019 and ending 31 March 2020.**

A whole-of-government response to Question 33 will be provided by the Minister for Infrastructure, Planning and Logistics.

**34. Please provide details of contracts awarded to interstate firms, for what purpose, the cost and why a Territory firm was not chosen.**

A whole-of-government response to Question 34 will be provided by the Minister for Infrastructure, Planning and Logistics.

#### **GOVERNMENT LEASED BUILDINGS**

**35. What is the total annual power bill of each Government building owned/leased/used by each Department for the period beginning 1 July 2019 and ending 31 March 2020?**

The total power bill of each Government building owned/leased by the Department of Trade, Business and Innovation is outlined below:

| Building Description          | Power Cost July 19 to March 20 (\$) |
|-------------------------------|-------------------------------------|
| Barkly House, Tennant Creek   | 941                                 |
| Charles Darwin Centre, Darwin | 14 529                              |

|   |                |
|---|----------------|
| Darwin Corporate Park, Darwin               | 589            |
| Development House, Darwin                   | 90 193         |
| Greenwell Building, Alice Springs           | 4 553          |
| Randazzo Building, Katherine                | 1 459          |
| Todd Mall, 11 Leichhardt Tce, Alice Springs | 5 858          |
| <b>Total</b>                                | <b>118 122</b> |

**36. What is the total annual leased space of each Government building used by each Agency/authority and at what cost for the period beginning 1 July 2019 and ending 31 March 2020?**

A whole-of-government response to Question 36 will be provided by the Minister for Corporate and Information Services.

**37. How much Government owned or leased premises or office space is currently under-utilised (at less than 100 per cent occupied) or vacant?**

A whole-of-government response to Question 37 will be provided by the Minister for Corporate and Information Services.

**FEES AND CHARGES**

**38. Please detail the statutory or legislative fees and charges levied by your Agency/authority, the revenue raised in the 2019/20 financial year and whether any of these fees and charges was increased following the passage of the 2019/20 financial year budget.**

There were no statutory or legislative fees and charges levied by the Department of Trade, Business and Innovation in the 2019-20 financial year.

**INTERNAL AUDITS**

**39. How many internal audits and financial investigations were conducted in the period beginning 1 July 2019 and ending 31 March 2020?**

Four internal audits were commenced in the period 1 July 2019 to 31 March 2020.

**40. What were the terms of reference or focus for each investigation?**

| <b>Internal audit/<br/>investigation</b>          | <b>Terms of Reference or focus</b>  |
|---|---|
| Complaints Handling and Management                | Review of the Department's complaints handling management policies and procedures as they relate to Procurement NT and Territory Business Centres.  |
| Cabinet Submissions                               | Review the Department's compliance with the NT Government Cabinet Handbook and the Department's internal policies and procedures, including whether the Department's handling of Cabinet Submissions are efficient and to provide assurance that confidentiality protocols are being met. |
| Value for Territory Assurance Program             | Review the Department's compliance with the Procurement Rules and Buy Local Plan, encompassing the requirements of the Value for Territory assurance program.   |
| Compliance with Whole-of-Government Travel Policy | Review the Department's compliance with the Whole-of-Government Travel Policy and Framework and the Department's specific internal travel policies and procedures.  |

**41. Please provide detail of any fraud, anomalies, breaches of financial legislation or Northern Territory Government policy and procedures exposed by the audits and financial investigations.**

There were no instances of fraud, anomalies, or breaches of financial legislation exposed by the audits.

The Value for Territory audit identified eight of the 60 procurement samples tested were non-compliant with various Procurement Rules.

The Compliance with Whole-of-Government Travel Policy audit is yet to be finalised.

## BOARDS / ADVISORY BODIES

42. Please detail all boards and advisory bodies in your Agency in 2019/20, also providing the following information:
- The Terms of Reference, if changed from last year
  - The current members and when they were appointed
  - The total remuneration paid to each Board member during the 2019/20 financial year
  - The itemised total cost incurred by the Board during the 2019/20 financial year
  - The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020

| Boards and Committees<br>Department of Trade, Business and Innovation     |
|---|
| Barkly (Tennant Creek) Regional Economic Development Committee            |
| Big Rivers (Katherine) Regional Economic Development Committee            |
| Central Australia (Alice Springs) Regional Economic Development Committee |
| Desert Knowledge Australia  |
| East Arnhem Regional Economic Development Committee                       |
| Local Jobs Fund Investment Committee                                      |
| NT Build  |
| NT Veterans Affairs Ministerial Advisory Council                          |
| Procurement Review Board  |
| Strategic Defence Advisory Board  |

### Barkly (Tennant Creek) Regional Economic Development Committee

- The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- The current members and when they were appointed:** Membership has expired
- The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- The itemised total cost incurred by the Board during the 2019-20 financial year:** Nil
- The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** No meetings occurred from 1 July 2019 to 31 March 2020.

### Big Rivers (Katherine) Regional Economic Development Committee

- The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- The current members and when they were appointed:** Membership has expired
- The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- The itemised total cost incurred by the Board during the 2019-20 financial year:** Nil
- The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** No meetings occurred from 1 July 2019 to 31 March 2020.

### Central Australia (Alice Springs) Regional Economic Development Committee

- a) **The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- b) **The current members and when they were appointed:** Membership has expired
- c) **The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) **The itemised total cost incurred by the Board during the 2019-20 financial year:** Nil
- e) **The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** No meetings occurred from 1 July 2019 to 31 March 2020.

### Desert Knowledge Australia

- a) **The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- b) **The current members and when they were appointed:**

| <b>Name</b>                  | <b>Appointed</b>  |
|------------------------------|-------------------|
| Mr Christopher Fry (A/Chair) | 1 April 2016      |
| Mr James (Jimmy) Cocking     | 1 April 2016      |
| Mr Rede Ogden                | 1 April 2016      |
| Ms Vanessa Elliott           | 26 September 2017 |
| Mr Robert Campbell           | 24 April 2018     |

- c) **The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) **The itemised total cost incurred by the Board during the 2019-20 financial year:** \$19 303
- e) **The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** Three meetings occurred from 1 July 2019 to 31 March 2020.

### East Arnhem Regional Economic Development Committee

- a) **The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- b) **The current members and when they were appointed:**

| <b>Name</b>                     | <b>Appointed</b> |
|---------------------------------|------------------|
| Mr Klaus Helms ( <b>Chair</b> ) | 27 November 2017 |
| Mr Barayuwa Mununggurr          | 27 November 2017 |
| Mr John Tourish                 | 27 November 2017 |
| Mr Wanyubi Marika               | 27 November 2017 |
| Mr Jeremy Kee                   | 27 November 2017 |
| Ms Denise Fincham               | 27 November 2017 |
| Mr Craig Bonney                 | 27 November 2017 |
| Ms Christine Burke              | 27 November 2017 |
| Ms Melissa Cruickshank          | 27 November 2017 |
| Mr David Suter                  | 27 November 2017 |
| Ms Kaye Thurlow                 | 27 November 2017 |
| Ms Jordy Bowman                 | 27 November 2017 |
| Ms Alison Mills                 | 27 November 2017 |
| Mr Liam Flanagan                | 27 November 2017 |
| Mr Benjamin Mudaliar            | 27 November 2017 |

| Name                | Appointed        |
|---------------------|------------------|
| Mr Jim Rogers (NTG) | 27 November 2017 |

- c) **The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) **The itemised total cost incurred by the Board during the 2019-20 financial year:** \$356.00
- e) **The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** Five meetings occurred from 1 July 2019 to 31 March 2020.

### Local Jobs Fund Investment Committee

- a) **The Terms of Reference, if changed from last year:**

#### **a. Background**

On 30 October 2018, the Northern Territory Chief Minister and Treasurer announced the winding up of the NT Infrastructure Development Fund (NTIDF) and the commensurate establishment of a new Local Jobs Fund (LJF) targeted at new job-creating stimulus projects in the Northern Territory. Of the funds allocated to the NTIDF, \$91.5 million was allocated to the LJF to create jobs and give the economy a confidence boost. Of this, \$89 million has been committed to LJF products.

The LJF comprises of the following products:

- Loan guarantees-issued in favour of lending institutions providing funding for appropriate investments to support fast growing businesses to expand and create new Territory jobs.
- Concessional loans to de-risk project opportunities, bring forward private investment, deliver projects to final investment and enable projects of long term potential.
- Equity investment in high potential and innovative ventures to secure funding, accelerate business development and growth into national and global markets. Equity participation will provide a government supported response to achieving the appropriate mix between debt and equity for projects seeking external capital funding.
- Grants program aimed at:
  - facilitating industry level consortia led initiatives to collaboratively progress sector-wide initiatives which advance local industry capability, innovation and business development, and
  - transformational economic growth projects which create a step-increase in economic activity, demonstrate broad economic benefits for the Territory and create enduring new Territory jobs.

Portfolio and individual transaction caps may be placed on each product. The LJF is time limited and will terminate by 31 December 2020.

Participation in businesses and projects will be premised upon the existence of privately sourced matching capital in all transactions.

#### **b. Investment Context**

##### **2.1. Objectives**

The objective of the LJF is to support economic transformational projects and assist high growth potential Territory businesses to increase exports of goods and services both interstate and/or overseas, or substantially increase local jobs and outputs to local markets.

This is expected to increase the long term productive capacity of the Territory economy, create long term jobs and economic growth, and meet long term economic infrastructure priorities in regional economies.

The LJF is expected to support Territory businesses and projects:

- become investment ready
- leverage private sector investment and reach financial close



- ‘crowd in’ private finance
- bridge the gap between feasibility and bankability
- develop growth opportunities, and
- focus upon export earning (national and international) or import substitution.

## **2.2. Risk Appetite Statement**

The Risk Appetite Statement provides the context for the level and type of risk that the Territory is willing to accept in pursuit of the objectives of the LJF.

The Risk Appetite Statement recognises the Government’s LJF objectives and the role the LJF is expected to play in project financing. In this regard, the Risk Appetite Statement confirms that some level of concessionality will be necessary to enable project proponents to crowd-in private finance and take projects to investment readiness.

### **c. Investment Committee Function and Role**

The LJF Investment Committee will provide advice and make recommendations to the Northern Territory Government in relation to LJF Applications. It will not make decisions as to whether or not LJF support will be granted to individual Applicants, the latter being the responsibility of the Chief Executive of the Department of Trade, Business and Innovation (DTBI), the relevant Minister or Cabinet as relevant.

Against the background of this advisory role, the LJF Investment Committee will:

1. provide ad hoc guidance and advice as requested to DTBI to assist the DTBI assessment of LJF Applications, and
2. will make a recommendation in relation to each and every LJF Application received by the Northern Territory to the DTBI Chief Executive, Minister and Cabinet (as relevant), following consideration of the assessment prepared by DTBI.

Recommendations made by the Investment Committee will be made against the context of the objectives of the LJF and the Risk Appetite Statement.

The Investment Committee may in its absolute discretion consider other factors which it deems appropriate. Where consideration has been given to other factors, the Investment Committee’s recommendation must clearly outline these other factors, the rationale for consideration of these other factors and how consideration of these other factors has changed the recommendation it would otherwise have made had these other factors not been recognised.

### **d. Governance Structure**

#### **4.1. Authority**

The Investment Committee is independent and the Northern Territory Government relies on the skills and expertise of the Investment Committee in making recommendations on LJF Applications.

The Investment Committee is appointed by the Minister for Trade and Major Projects.

#### **4.2. Membership**

The Investment Committee comprises persons with experience and expertise in corporate and business financing, equity and debt markets, economics, commerce and the law, and with a mix of representation from the Northern Territory and nationally.

Membership is at the discretion of the Minister for Trade and Major Projects and may change from time to time depending on the need for members with knowledge of and experience in specific fields.

#### **4.3. Term of Membership**

Membership is for a term from appointment to 30 June 2020.

#### **4.4. Resignation**

A member may resign by providing the Minister for Trade and Major Projects notification in writing.

#### **4.5. Chairperson**

The Minister for Trade and Major Projects will appoint the Chairperson of the Investment Committee.

At its inaugural meeting, the Investment Committee will appoint a Deputy Chairperson to fulfil the role of the Chairperson in the Chairperson's absence.

## **e. MEETING PROCEDURES**

### **5.1. Meeting Schedule**

The Investment Committee will meet at least monthly or more or less frequently as determined by the Chairperson of the Investment Committee.

The Minister for Trade and Major Projects may call ad hoc meetings with the Investment Committee.

### **5.2. Meeting Procedure**

Meetings are to be chaired by the Chairperson. Where the Chairperson is unavailable, the Deputy Chairperson will step into the role of Chairperson.

### **5.3. Secretariat Support**

Secretariat support to the Investment Committee will be provided by the Strategic Infrastructure and Projects Division of DTBI.

Secretariat will support the Investment Committee as required, including through:

- organising meetings (arranging venues, refreshments and notifying members)
- formalising agendas and working papers
- distributing agendas and working papers to member
- recording and circulating meeting minutes, and
- drafting Investment Committee recommendations.

## **f. CONFIDENTIALITY**

The Investment Committee will have access to highly sensitive and confidential information. All members must:

- use sensitive and confidential information obtained through receipt of information and conduct of meetings only for the purposes of the Investment Committee
- not seek to gain advantage or cause disadvantage through inappropriate use of sensitive and confidential information, and
- not disclose sensitive or confidential information unless authorised by the Chief Executive of DTBI or Minister for Trade and Major Projects, or as required to do so by law.

## **g. CONFLICT OF INTEREST**

All members will need to adhere to and sign a Private Interest Declaration form and be required to declare any potential conflicting which arise from time to time. There is a continuing disclosure obligation placed on Investment Committee members.

## **h. CODE OF CONDUCT**

Members of the Investment Committee will observe the following standards when dealing with Investment Committee-related matters:

- Members should avoid any situation in which the private interests of themselves or of their immediate family, whether pecuniary or otherwise, conflict or might reasonably be thought to conflict with their Investment Committee role and responsibilities.
- Members should not use information obtained in the course of official duties to directly or indirectly gain a pecuniary or other advantage for themselves or for any other person.
- Members should not solicit or accept from any person any remuneration or benefit for the discharge of information not available to the public.
- Members should not solicit or accept any benefit, advantage or promise of further advantage, whether for themselves, their immediate family or any business concern or trust with which they are associated from persons who are in, or seek to be in, any contractual or special relationship with government.

- Members must take care to maintain the integrity and security of documents or information provided to them as members of the Board. This includes protecting the integrity of electronic documents on mobile devices and laptops.

**i. PUBLICATION**

The incumbency, roles and credentials of Investment Committee members will be published on the LJF website.

This Terms of Reference will also be published on the LJF website.

**j. REPORTING**

The Investment Committee may be requested to report upon its activities and findings to either the DTBI Chief Executive or the Minister for Trade and Major Projects from time to time.

**k. ACCOUNTABILITY**

The Investment Committee notes the potential role that the Northern Territory ICAC could have in LJF processes. Further information is available at <https://icac.nt.gov.au/>

**b) The current members and when they were appointed:**

| Name                      | Appointed    |
|---------------------------|--------------|
| Ms Felicity Gates (Chair) | 20 June 2019 |
| Mr Charlie Falanga        | 20 June 2019 |
| Mr Lachlan Drew           | 20 June 2019 |
| Mr William Reeks          | 20 June 2019 |

- c) The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) The itemised total cost incurred by the Board during the 2019-20 financial year:** \$24 939
- e) The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** Four formal meetings occurred from 1 July 2019 to 31 March 2020. The Local Jobs Fund Investment Committee has also made itself available for the provision of ad-hoc advice in keeping with the Terms of Reference.

**NT Build**

- a) The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- b) The current members and when they were appointed:**

| Name                      | Appointed        |
|---------------------------|------------------|
| Mr Michael Martin (Chair) | 26 May 2015      |
| Mr Dave Malone            | 9 July 2014      |
| Mr Dick Guit              | 26 May 2015      |
| Mr Michael Haire          | 10 November 2011 |
| Mr Michael Milatos        | 1 June 2015      |
| Ms Rosemary Campbell      | 26 May 2015      |
| Ms Sarah Rummery (NTG)    | 27 July 2017     |

- c) The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) The itemised total cost incurred by the Board during the 2019-20 financial year:** \$34 300
- e) The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** Five meetings occurred from 1 July 2019 to 31 March 2020.

**NT Veterans Affairs Ministerial Advisory Council**

- a) **The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- b) **The current members and when they were appointed:**

| <b>Name</b>                | <b>Appointed</b> |
|----------------------------|------------------|
| Ms Anna Goat (Chair)       | 13 March 2019    |
| Miss Katrina Kelly         | 13 March 2019    |
| Mr Brent Potter            | 13 March 2019    |
| Mr Donald Milford          | 13 March 2019    |
| Mr Matthew McKinlay        | 13 March 2019    |
| Mr Michael Prentice        | 13 March 2019    |
| Mr Robert Shewring         | 13 March 2019    |
| Mr William Josephs         | 13 March 2019    |
| Mr William Overton         | 13 March 2019    |
| Ms Hannah Taino-Spick      | 13 March 2019    |
| Mrs Nicole Civitarese      | 13 March 2019    |
| Ms Stephanie Hilser-Ritter | 13 March 2019    |
| Ms Susan McCallum          | 13 March 2019    |

- c) **The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) **The itemised total cost incurred by the Board during the 2019-20 financial year:** \$2 503.00
- e) **The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** Three meetings occurred from 1 July 2019 to 31 March 2020.

#### Procurement Review Board

- a) **The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- b) **The current members and when they were appointed:**

| <b>Name</b>  | <b>Appointed</b> |
|--|------------------|
| Mr Douglas Phillips (Chair)  | 13 April 2016    |
| Mr Shaun Drabsch <b>(NTG)</b>  | 27 February 2019 |
| Professor Catherine Stoddart <b>(NTG)</b>  | 13 April 2016    |
| Mr Andrew Kirkman <b>(NTG)</b>   | 13 April 2016    |
| Mr Jim Bamber <b>(NTG)</b>   | 13 April 2016    |
| Ms Kathleen Robinson <b>(NTG)</b>  | 13 April 2016    |
| Mr Kevin Peters (Industry Rep)   | 13 April 2016    |
| Ms Andrea Moriarty (Industry Rep)  | 8 September 2017 |
| Mr Michael Prentice (Industry Rep) – <i>ICN NT alternative</i>                     | 19 January 2018  |
| Ms Margaret Michaels (Industry Rep) – <i>Observer and Industry Rep alternative</i> | 3 May 2018       |
| Mr Denys Steadman (Buy Local Industry Advocate)                                    | 17 July 2017     |

- c) **The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) **The itemised total cost incurred by the Board during the 2019-20 financial year:** \$51 924
- e) **The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** Two meetings occurred from 1 July 2019 to 31 March 2020.

## Strategic Defence Advisory Board

- a) **The Terms of Reference, if changed from last year:** No change to last year's Terms of Reference
- b) **The current members and when they were appointed:**

| <b>Name</b>                                       | <b>Appointed</b> |
|---|------------------|
| Ms Margaret Staib (Chair)                         | 27 June 2017     |
| Professor Allan Dupont AO                         | 1 July 2015      |
| Lieutenant General (Retired) Mr John Eric Wissler | 21 December 2018 |
| Lieutenant General (Retired) Mark Evans AO DSC    | 27 May 2017      |
| Mr Dick Guit                                      | 1 May 2018       |
| Mrs Carmel McGregor PSM                           | 23 December 2014 |
| Rear Admiral (Retired) Mark Purcell               | 1 July 2016      |
| Ms Karen Green                                    | 15 July 2017     |

- c) **The total remuneration paid to each Board member during the 2019-20 financial year:** Question not appropriate.
- d) **The itemised total cost incurred by the Board during the 2019-20 financial year:** \$410 032
- e) **The number of times the Board met during the period beginning 1 July 2019 and ending 31 March 2020:** Three meetings occurred from 1 July 2019 to 31 March 2020.

## **REVIEWS AND INQUIRIES**

43. **Details of all reviews and inquiries completed or commenced during the 2019/20 financial year, also providing the following information:**
- The Terms of Reference**
  - The criteria for selection of all panel members**
  - The composition, qualifications and state or territory of residence of the persons undertaking the review/inquiry**
  - The cost of the review/inquiry**
  - How the information was/is accumulated to contribute to the review/inquiry**
  - If completed, when, the outcome and whether the report has been tabled in the Legislative Assembly**
  - If not completed when this is expected**

No reviews or inquiries were completed or commenced during the 2019-20 financial year.

## **WORKPLACE HEALTH AND SAFETY**

44. **Please provide the number, nature and cost of reportable safety issues for the period beginning 1 July 2019 and ending 31 March 2020.**  
There were no reportable safety issues.
45. **Please detail the number of stress related matters and claims for the period beginning 1 July 2019 and ending 31 March 2020.**  
No claims were received for this period.

## REGIONAL OFFICES

46. Please detail expenditure on staff located in regional offices across the Territory. Include the number of staff, their functions and outcomes achieved in the 2019/20 financial year. What are the locations for which they are responsible?

As at 31 March 2020, employee costs for 33 regional staff totaled \$1 887 110. Refer to the table below.

| Region  | Paid Staff | Functions  | Total Salary (\$) |
|---|------------|--|-------------------|
| Central Australia   | 15         | <ul style="list-style-type: none"> <li>• Territory Business Centre</li> <li>• Small Business Champions</li> <li>• Workforce Training Coordinator</li> <li>• Economic Development Officer</li> <li>• Business Innovation Project Officer</li> <li>• Manager Economic Development</li> </ul> | 944 562           |
| Barkly  | 4          | <ul style="list-style-type: none"> <li>• Territory Business Centre</li> <li>• Workforce Training Coordinator</li> <li>• Small Business Champion / Economic Development Officer</li> <li>• Manager Economic Development</li> </ul>  | 155 224           |
| Big Rivers  | 6          | <ul style="list-style-type: none"> <li>• Territory Business Centre</li> <li>• Small Business Champion</li> <li>• Workforce Training Coordinator</li> <li>• Economic Development Officer</li> <li>• Manager Economic Development</li> </ul>   | 268 129           |
| Top End<br>– East Arnhem  | 3          | <ul style="list-style-type: none"> <li>• Small Business Champion</li> <li>• Workforce Training Coordinator</li> <li>• Economic Development Officer</li> </ul>  | 176 903           |
| Top End<br>– West Arnhem<br>(Jabiru)  | 1          | <ul style="list-style-type: none"> <li>• Workforce Training Coordinator</li> </ul>   | 63 234            |
| Top End<br>– Darwin (servicing<br>West Arnhem,<br>Groote Eylandt,<br>Jabiru, Tiwi Islands,<br>Daly River) | 4          | <ul style="list-style-type: none"> <li>• Small Business Champions</li> <li>• Workforce Training Coordinator</li> <li>• Manager Economic Development</li> </ul>   | 279 059           |
| <b>Total</b>  |            |  | <b>1 887 110</b>  |

- For the reporting period 1 July 2019 to 31 March 2020, the Territory Business Centres dealt with 27 477 regional enquiries over the phone, face to face and electronically. Territory Business Centres (TBCs) assist businesses and individuals with licensing requirements, new business, grants and Government assistance programs. The TBCs provide services on behalf of NT Government agencies including the Department of the Attorney-General and Justice (Northern Territory Worksafe, Electrical, Plumbing, Business Affairs, Consumer Affairs, Property Agents Licensing, Private Security, Racing, Gaming and Liquor), and NT Police, Fire and Emergency Services (SafeNT). Further, TBCs are the primary call and contact centres for DTBI as a whole, linking the general public and businesses with agency representatives depending on their query.
- Managers of Economic Development manage service delivery in the regions by coordinating Workforce and Training, Small Business and Economic Development programs and all regional resources.
- Small Business Champions (SBCs) work to link businesses, government and non-government support services and programs, host information sessions and work closely with Industry sector representatives across the NT and with Federal counterparts to support business capability, capacity, competitiveness and sustainability across all industries and regions.
- Workforce Training Coordinators are the contract agents for businesses into training and skilling programs for their staff through an extensive array of government assistance programs, services and systems aligning the needs of Territory employers, industries and workers, supporting workforce growth and skilled migration initiatives.
- Economic Development Officers provide region-wide and industry-wide support services to priority sectors (e.g. Defence, Tourism, Agribusiness, Energy and Minerals, Education and Training) and Developing Sectors (Creative Industries, Environmental Services, Human Services, Tropical Health and Renewable Energy), major projects and investment attraction support. They also provide secretarial support to Regional Economic Development Committees, undertake economic development planning and facilitate economic development initiatives for their regions.
- A Business Innovation Project Officer based in Alice Springs leads and supports delivery of the Central Australia NT Government Business Innovation commitments and initiatives to support entrepreneurs, and small to medium enterprises to commercialise new ideas, including delivering the Government's commitment to deliver a focused Aboriginal Business Innovation project in the Alice Springs region in partnership with Desert Knowledge Australia.

### **Outcomes Achieved:**

All regional offices have been actively involved in business engagement activities since the COVID-19 outbreak. This has involved direct contact with businesses and not-for-profit enterprises across the Territory, advising on support programs available from stimulus to recovery (all new programs stood up by DTBI), assistance with referral and applications to other sources of support and programs to assist business sustainability. This engagement process commenced around 10 March 2020 and at the end of that month, 528 businesses from around the Territory were contacted by regional offices.

A summary of other outcomes from regional offices include:

**Top End (includes East Arnhem, West Arnhem, Groote Eylandt, Jabiru, Tiwi Islands, Daly River)**

- 58 businesses were supported through the Business Growth Program, equating to \$310 309 in grant funding
- DTBI leads the scoping and phase delivery model of the East Arnhem Traditional Land Owners Prospectus in collaboration with the Department of the Chief Minister and Developing East Arnhem Ltd. This 12 month project is committed to supporting traditional Aboriginal owners and Aboriginal communities and homelands in East Arnhem to realise the economic value of their land, and their economic development aspirations
- DTBI is a lead participant in the East Arnhem Forestry Working Group to explore and support the viability of Aboriginal led forest and timber product enterprises
- DTBI is working in conjunction with other NT Government agencies on the Jabiru Futures committee for which the Regional Workforce Coordinator contributes on the ground information
- DTBI has been working with businesses in Jabiru and Gunbalanya to train their workforces to enhance their ability to benefit from anticipated growth in visits to Kakadu National Park
- DTBI worked in collaboration with Energy Resources of Australia and Mercure to deliver pre-employment programs local Aboriginal participants transitioning from work for the dole to long-term employment.



## **Big Rivers**

- 24 businesses in the Big Rivers Region were supported through the Business Growth Grant Program, equating to \$95 031 in grant funding
- 11 Aboriginal Business Enterprises were supported through the Aboriginal Business Development Program, equating to \$176 424 in grant funding
- 11 businesses supported through Workforce Development Grants, equating to \$125 383 in grant funding
- 169 businesses engaged and provided occasions of information, advice and connection with other relevant NT Government agencies or industry organisations
- 22 referrals were made to the Business Enterprise Centre for business start-up support
- assistance was provided in the facilitation of a number of regional specific projects including the Katherine Logistics and Agribusiness Hub, Katherine East Planning and Defence and Oil and Gas industry sector development.

## **Barkly**

- Two (2) Aboriginal businesses were supported through the Aboriginal Business Development Program to a sum of \$54 227
- Jobs Profiles were conducted with around 75% or 142 businesses in the Barkly Region during February 2020. These profiles will form the basis of the development of a Barkly Region Workforce Development Strategy as part of the Barkly Regional Deal arrangements
- DTBI and the Department of Primary Industry and Resources held the first Barkly Mining and Energy Forum in August 2019 with more than 50 people attending. The Forum discussed the development of a mining and gas services hub in the Barkly
- the Barkly Regional Economic Development Plan was completed
- the Barkly Business Hub was progressed with the Federal Government as part of the Barkly Regional Deal arrangements
- assistance was provided in the facilitation of a number of regional specific projects including Sun Cable, Castile Resources and Fortune Agri-horticulture projects.

## **Central Australia**

- 23 businesses were supported through the Smarter Business Solutions Grants to a sum of \$164 822. This generated a further \$491 262 in business investment and 248.3 tonnes of CO2 saved
- 35 businesses were supported by Small Business Champions through the Business Growth Programs to a sum of \$183 034
- 5 businesses received Aboriginal Development Program Grants to a sum of \$114 417
- 9 businesses were supported through Aboriginal Response Skilling Grants (ARSG) to a sum of \$428 452
- reports were completed on 'Industry Capability Mapping and Gap Analysis' and a 'Workforce Capacity Report' for the proposed 'Five Mines' in Central Australia
- assistance was provided in the facilitation of a number of regional specific projects including a Workskills Summit conducted by Batchelor Institute, Alice Springs Hospital Accommodation and Seniors Lifestyle Village.