

**Estimates Committee 2013**  
**Questions Taken On Notice**

( 18/06/2013 to 27/06/2013 )

Date: 18/06/2013

Output:

Sub Output:

Subject: Details of business trip to China

**From:** Mr Michael Gunner to Treasurer David Tollner  
Department of Business

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**Question:** 2-8  
Will the Minister provide a full cost of the trip to China, the itinerary and the outcomes of the meetings?

**Answer:**  
Answered On: 27/06/2013

**Response to Estimates Committee**

**Question Taken on Notice 2-8**

**Department of Business**

**Mr Michael Gunner to Minister for Business, the Hon David Tollner MLA**

*Will the Minister provide a full cost of the trip to China, the itinerary and the outcomes of the meetings?*

**COSTINGS FOR THE VISIT**

<b>Item</b>	<b>Total Cost</b>	<b>Ministers Office</b>	<b>Department of Business</b>	<b>Tourism NT</b>
Airfares	\$40 000	\$20 000	\$20 000	
Accommodation	\$6607.41	\$3079.37	\$2639.45	\$888.59
On-ground transport	\$2478.95		\$2478.95	
Interpreter	\$355.00		\$355.00	
Meeting rooms hire	\$2389.89		\$2389.89	
Miscellaneous	\$619.25	\$143.60	\$69.10	\$406.55
Visas	\$310.00		\$310.00	
<b>TOTAL</b>	<b>\$52 760.50</b>			

**ITINERARY**

**Shanghai**

- Pre-briefing with the Australian Consul General (Ms Alice Cawte) and her staff
- Meeting with the China Development Bank (Mr Guo Lian, President)
- Luncheon meeting with Shanghai Zhongfu (Mr Hu Pei Yi, President)
- Meeting with the Shanghai Municipal People's Government (Mr Shi Yibo, Deputy Secretary-General)
- Meeting and presentation delivered to China State Construction Engineering Corp (Mr Xiangtai Yang, Assistant Manager)
- Presentation in a dedicated investment attraction function – comprising representatives from Chinese businesses (e.g. legal, property developers, trading companies, ecommerce and investment groups)

## **Xuzhou**

- Meeting and briefing with Xuzhou Construction Machinery Group (XCMG) (Mr Ren Hua, General Manager)
- Witness the signing a letter of intent between NT Heavy Industries and XCMG
- Meeting with China Railway Construction Group (Mr Wu Shaosong, Assistance President)
- Meeting with China Harbour Engineering Company (Mr Dong Yan, Deputy Regional Manager)

## **Haikou**

- Meeting with Daido Group Limited (Mr Chung S.W., Executive Director)
- Meeting and briefing with Hainan Airlines (Mr Xie Haoming, Vice President)
- Meeting and briefing with the Hainan Province Government (Mr Li Guoliang, Vice Governor)

## **OUTCOMES FROM THE VISIT**

- Strong support from Chinese Government and State Owned Enterprise (China State Construction, China Railway Construction and China Harbour Engineering Company) for potential investment opportunities in the Northern Territory.
- China Development Bank – agreement to establish a joint taskforce on the facilitation of Chinese interest and investment into a broad range of Northern Territory projects.
- Strong interest from Chinese businesses in future infrastructure, tourism developments (including 5 star hotels), mining and agriculture opportunities etc.
- Shanghai Municipal Government encouraged increased business engagement and interaction in the areas of education, tourism and general business opportunities.
- Witnessed the signing of a Letter of Intent between NT Heavy Industries and XCMG for the establishment of a \$60 million construction machinery assembly plant in Darwin.
- Tour of XCMG factories provided a firsthand insight into future manufacturing opportunities for Darwin.
- The Northern Territory was invited by the Hainan Government to participate in a business conference in Haikou during November 2013 to promote business and investment opportunities.
- The Hainan Government expressed a strong interest to establish sister state/province relationship.
- Hainan Airlines agreed to undertake a feasibility study on establishing direct flights into Darwin.