

LEGISLATIVE ASSEMBLY OF THE NORTHERN TERRITORY

WRITTEN QUESTION

Mr Higgins to the Chief Minister

Overseas Travel to Japan, Korea and China

In relation to the international trade, engagement and investment mission to Japan, Korea and China in October and November 2016:

a) Please advise the outcomes achieved to date in terms of strengthening the economy and creating jobs that can be attributed to this overseas trip.

The visit to Japan, Korea and China in October 2016 was the first international mission for the Chief Minister and reflected the importance of these countries as key economic partners.

The purpose of the mission was to introduce the new Chief Minister, the Government's vision for engagement in the region, to welcome and promote investment and trade opportunities, and to provide certainty and confidence to existing investors of a smooth transition from the previous to current Government.

In Japan, the Chief Minister met (among others):

- Mr Yosuke Takagi, State Minister, Ministry of Economy, Trade and Industry, and also a major shareholder of the INPEX Corporation (18.94%). The Chief Minister reinforced his Government's commitment to INPEX and the Ichthys LNG Project to ensure its success and also enable it to grow its LNG business in the Northern Territory for our mutual economic benefit.
- Mr Toshiaki Kitamura, President and Chief Executive Officer, INPEX Corporation. The Chief Minister reinforced his Government's commitment to INPEX and the Ichthys LNG Project to ensure its success and also enable it to grow its LNG business in the Northern Territory for our mutual economic benefit. The Chief Minister also participated in a signing ceremony for the:
 - Optional Development Lease: extension of the expiry date by 15 years to June 2036 to provide certainty for the long-term development and expansion of the Ichthys LNG Project and provide ongoing investment opportunities for the Northern Territory, and
 - Industry Participation Plan: recommitment ensuring ongoing local business and employment opportunities arising from the project during the 40+ years of operation of the Ichthys LNG Project.
- Mr Masakazu Ikekuchi, Deputy Director General, Ministry of Agriculture, Forestry and Fisheries (MAFF). The purpose of the meeting was to progress opportunities for agriculture investment in the Northern Territory, particularly for food production and development of supply chains to Japan. Specific opportunities identified included soy beans, asparagus and barramundi.

- Hosted a business roundtable luncheon with key senior business leaders from Japan at the Australian Ambassador's residence. The purpose was to understand current and future trade and investment opportunities and what the Government can do to facilitate those opportunities. Companies included: INPEX, Chiyoda, JGC, Mitsui, Itochu and SMBC Group.

In Korea, the Chief Minister met (among others):

- Mr Inho Lee, Deputy Minister for Trade, Ministry of Trade, Industry and Energy. The purpose of this meeting was to directly engage and establish relations with the Korean Government and promote future areas of mutual economic cooperation.
- Mr Harry Park, Executive Vice President, SK E&S. The purpose of this meeting was to provide certainty for SK E&S for its continued development of offshore oil and gas tenements (Caldita and Barossa) as a potential backfill supply source for the Darwin LNG project operated by ConocoPhillips.
- Visited the Samsung Shipyards in Goeje at the invitation of both Shell and INPEX to visit their offshore platform assets. The site visit enabled a deeper understanding of both projects, their size, complexity and importance to the companies, and to the Northern Territory in growing new business and employment opportunities.

In China, the Chief Minister met (among others):

- Mr Tong Daochi, Assistant Minister, Ministry of Commerce. The purpose of this meeting was to directly engage and establish relations with the Chinese Government and promote future areas of mutual economic cooperation.
- Mr Yang Qing, Executive Vice President, State Grid Corporation. The purpose of this meeting was to provide confidence and certainty for State Grid's investment into the Northern Gas Pipeline project and ensure a smooth transition from the previous to current Government.
- Mr Xia Geng, Vice Governor, Shandong Provincial Government. This meeting established relations with the provincial Government underpinning the Northern Territory investment relationship with Landbridge that is based in Rizhao City (Shandong Province). It also reinforced the synergies between China's Maritime Silk Road and the Northern Territory's Northern Australia Development Agenda.
- Rizhao Economic Forum. The Chief Minister led the Northern Territory's largest ever international trade and investment mission to Rizhao. The 93 strong delegation comprised government, business, industry and media and successfully profiled the Northern Territory's growing business, trade and investment opportunities. A proposed reciprocal economic forum is being planned in Darwin and Alice Springs for later in 2017 to continue to promote and facilitate increased business, trade and investment outcomes.

b) Please provide details of the Government employees who travelled, including position and agency.

1 The Government employees that travelled with the Chief Minister to Japan, Korea and China were:

- Mr Michael Tennant, Chief Executive Officer, Department of Trade, Business and Innovation

- Mr Jason Schoolmeester, Executive Director, Northern Australia Development Officer, Department of Trade, Business and Innovation
- Mr Jeff Stewart, Executive Director, Office of Asian Engagement, Trade and Investment, Department of Trade, Business and Innovation.

2 Other Government employees that travelled only to China for the Rizhao Economic Forum as part of a broader government and industry Team NT delegation were:

- Mr Alister Trier, Chief Executive Officer, Department of Primary Industry and Resources
- Mr Ian Scrimgeour, Executive Director, Northern Territory Geological Survey, Department of Primary Industry and Resources
- Mrs Lorraine Corowa, Director, Major Agribusiness Projects, Department of Primary Industry and Resources
- Ms Fiona Park, Director, Investment Attraction, Department of Primary Industry and Resources
- Mr Alastair Shields, Chief Executive Officer, Department of Tourism and Culture
- Mr Tony Stubbin, General Manager, Land Development Corporation
- Mr Luke Bowen, General Manager, Northern Australia Development and Trade, Department of Trade, Business and Innovation
- Mr Mark Darby, General Manager, StudyNT, Department of Trade, Business and Innovation
- Mrs Rachael Shanahan, Director, StudyNT, Department of Trade, Business and Innovation
- Mr Chris Mouat, Director InvestNT, Department of Trade, Business and Innovation
- Ms Mary Martin, Director MigrationNT, Department of Trade, Business and Innovation
- Ms Jane Wang, Senior China Project Officer, Department of Trade, Business and Innovation

c) Please provide details of the people and local businesses, external to Government, who were invited and those who actually travelled, as part of this delegation.

Refer to Attachment A.

d) Please advise the total cost to Government of those members of the delegation identified in b) and c) above.

Answer relating to part b.1

The total cost for the Government employees that travelled with the Chief Minister to Japan, Korea and China was \$39 049.17.

Answer relating to part b.2

The total cost for the other Government employees that travelled only to China for the Rizhao Economic Forum was \$62 317 89.

Answer relating to part c

The total cost to Government for people and local businesses that travelled to China for the Rizhao Economic Forum was:

- Trade Support Scheme: \$66 752.00
- Media: \$25 797.85.

	Name	Title	Company/Organisation	Industry	Invite	RSVP	Attended
	Media Delegates						
1	Graham Robert Morrison	Cameraman	Channel Nine TV			Yes	Yes
2	Kathleen Anne Bruyn	Journalist	Channel Nine TV			Yes	Yes
3	Hayley Ellen Sorenson	Journalist	NT News			Yes	Yes
	Interpreter						
1	Juliet Zhu 朱丽焯	Interpreter	Interpreter			Yes	Yes
	Tourism NT						
1	Selina Shen	Marketing Manager Greater China	Tourism NT			Yes	Yes
	Austrade						
1	Michael Clifton	China Country Manager	Austrade China			Yes	Yes
2	Henry Wang	Investment Director - Great China	Austrade China			Yes	Yes
	StudyNT Delegates						
1	Jo Seew Meng Fox	Director	Fox Endeavours			yes	Yes
2	Michael Hall	Executive Officer	ACPET			yes	No
3	Jane Bjarne Lai		Fox Endeavours			no	No
4	Simon Maddocks	Vice Chancellor	Charles Darwin University			no	No
5	Jan Mo	Director International	Charles Darwin University			yes	Yes
6	Susan Carthew	Vice President	Charles Darwin University			yes	Yes
7	Kirsty Neaylon	NT/WA/SA Training Manager	BCA National Training			yes	Yes
8	Kevin Jane Northcote	Assistant Principal	Darwin High School			no	No
9	Fernando Passarelli	General Manager	International House Sydney			yes	Yes
10	Jennifer Huang	International Marketing and Finance Officer	Charles Darwin University			yes	Yes
	ACBC Delegates						
1	Lisa Goodhand	Director	Wildman Wilderness Lodge	Tourism		yes	Yes
2	Daryl Guppy	President	ACBC	Industry Association		yes	Yes
3	Ryan Guppy	Director	Guppytraders	Finance		yes	Yes
4	Keung man Kelvin Chan	Director	Homebuild NT	Construction		yes	Yes
5	Stephen Kong	Director	Iron Pharmacy	Health		yes	Yes
6	Alan Lim	Director	Iron Pharmacy	Health		yes	Yes
7	George Milatos	Managing Director	Sans Industries	Construction/ import		yes	Yes
8	Jack Tan	Director	Australia Asia International Consultants	construction		yes	Yes
9	Dong Wei	Secretary	Australia Asia International Consultants	construction		yes	Yes
10	Geoffery Weeks	Executive General Manager	Halikos Hospitality Pty Ltd	Hospitality		yes	Yes
11	Silvia Ding (Translator)	Interpreter					Yes
12	Shane Dignan	Executive	Halikos	construction		yes	Yes
13	Alan Jape	Chairman	Jape Industries	Retail		yes	Yes
14	Caroline Jape	Manager	Jape industries	Retail		yes	Yes

	Name	Title	Company/Organisation	Industry	Invite	RSVP	Attended
15	John Robinson AO		Trepang Services Pty Ltd	Diverse		yes	Yes
16	Carrie Fan (Translator)	Interpreter	Interpreter				Yes
17	Willem Westra Van Holthe	Consultant	Primary Consulting International			yes	Yes
18	Michael Wadley	Non-Executive Director	Bellamy Milk Powder			yes	Yes
19	Peter Arkell	Chairman	AusCham Shanghai			yes	Yes
20	Pei Wang	Business Consulting	Business Management Consulting 业务管理顾问	Consulting		yes	Yes
	CM/CEO Invitation						
1	Drew Wagner	Executive Director	Minerals Council of Australia NT		√	yes	Yes
2	Des Crowe	Chief Executive Officer	Northern Territory Branch Australian Hotels Association		√	No	No
3	John Allen	Chairman	Compass Resources		√	No	No
4	Owen Pike	Manager	MMC		√	No	No
5	Greg Bicknell	CEO	Chamber of Commerce		√	no	No
6	Greg Ireland	Chair	Chamber of Commerce		√	no	No
7	Shenal Basnayake	CEO	NT Farmers Association		√	no	No
8	Trevor Cox	General Manager	Tourism Top End		√		No
9	Katherine Winchester	CEO	NT Seafood Council		√	no	No
10	David Warriner	Chair	NT Livestock Export Association		√	no	No
11	Stuart Kemp	CEO	NT Livestock Export Association		√	no	No
12	Tracey Hayes	CEO	NT Cattlemen's Association	Agribusiness	√	Yes	Yes
13	Tom Stockwell	President	NT Cattlemen's Association		√	no	No
14	Leo Skilros	Mango Association	NT Mango Industry Association		√	no	No
15	Wayne Quach	Mango Association	NT Mango Industry Association		√	no	No
16	Sean Mahoney	Chair	International Business Council		√		No
17	Bob Richards	Managing Director	Humpty Doo Barramundi Farm		√	no	No
18	Jason Strong	General Manager	AACo		√	no	No
19	Frank Wilson	CEO	TFS Corporation Ltd		√	no	No
20	Dalton Gooding	Independent Non-Executive Chairman	TFS Corporation Ltd		√	no	No
21	Lindsay Luck	Principal	St John's Catholic College		√		No
22	Dale McIver	Chair	Tourism Central Australia		√	no	No
23	Chris Mitchell	Executive Director	Seafarms Group Limited		√	no	No
24	Mike Hughes	Managing Director	Westside Corporation Limited	Infrastructure	√	yes	Yes
25	Michael Bridge	Chair	Tourism NT		√	no	No
26	Ian Kew	CEO	Darwin International Airport		√	no	No
27	Troy Setter	CEO	Consolidated Pastoral Company		√	no	No
28	Zhang Yong	Board Chairman & President	Sino-Australia Top Beef (Beijing) Co Ltd		√	yes	Yes
29	Zhang Jian Liang	Vice Chairman	Sino-Australia Top Beef (Beijing) Co Ltd			yes	Yes
30	Vivian Zhang	Board Secretary	Sino-Australia Top Beef (Beijing) Co Ltd			yes	Yes
31	Pui Ngai Wu	Chairman	Shanghai Zhongfu		√		No
32	Guo Jie Gui	General Manager	Shanghai CRED Real Estate Stock Co. Ltd		√	no	No
33	John Mortensen	CEO SkyCity Group	Skycity Entertainment Group		√	no	No

	Name	Title	Company/Organisation	Industry	Invite	RSVP	Attended
34	David Christian	GM SkyCity Darwin	Skycity Entertainment Group		√	no	No
35	Yufeng Qin	President	Dong EE Jiao		√	no	No
36	James Paspaley	Executive Director	Paspaley Group of Companies	Agribusiness	√	yes	Yes
37	Mr Geoff Smith	Chairman	Urban Development Institute of Australia (Northern Territory)		√		No
38	Dick Guit	General Manager	Sitzler		√		No
39	Steve Margetic	Director	Sitzler		√	no	No
40	Neil Sunners	Director	Sunbuild	Infrastructure	√	yes	Yes
41	Michael Cull	Director	Halkitis		√		No
42	Stephen Shenfield	Operations Manager	Laing O'Rourke		√		No
43	Mr Samuel Strohmayer	General Manager, McArthur River Mine	Glencore		√		No
44	Ms Francois Hardy	General Manager	Newmont Tanami Pty Ltd		√	no	No
45	Mr Fanie van Jaarsveld	Chief Executive Officer	OM Manganese (OM Holdings)		√		No
46	Alan Smith	Director Strategic Partnerships	Rio Tinto		√		No
47	Mr Ricus Grimbeek	President & Chief Operating Officer – Australia	South32		√	no	No
48	Susana Fior	Director Advisory	Ernst and Young		√		No
49	Mr Brian Clancy	CEO	Tiwi Land Council		√	TBC	No
50	Mr Gibson Farmer Illortaminni	Chairman	Tiwi Land Council		√		No
51	Mr Joe Morrison	CEO	Northern Land Council		√		No
52	Mr Samuel Bush-Blanasi	Chairman	Northern Land Council		√		No
53	Mr David Ross	CEO	Central Land Council		√		No
54	Mr Francis Jupurrula Kelly	Chairman	Central Land Council		√		No
55	Mr Mark Hewitt	CEO	Anindilyakwa Land Council	Agribusiness	√	Yes	Yes
56	Mr Tony Wurramarrba	Chairman	Anindilyakwa Land Council	Agribusiness	√	Yes	Yes
57	Ms Joy Chen	Executive Director	Ernst and Young		√		No
58	Mr Hendri Mentz	Partner	Deloitte Private		√	No	No
59	Mr Robert Easthope	Director Strategic Development	Genesee & Wyoming Australia Pty Ltd		√		No
60	Mr Paull Van Oost	Chairman and Chief Executive Officer	Great Southern Shipping		√		No
61	Mr Roland Chin	Partner	KPMG		√	yes	Yes
62	Dato' Jaya Tan	Chairman	Lasseters International Holdings Limited		√		No
63	Mr David Malone	Executive Director	Master Builders Association of the Northern Territory		√		No
64	Mr Mick Burns	Managing Director	Porosus Pty Ltd		√	no	No
65	Mr Quentin Kilian	Chief Executive Officer	Real Estate Institute of the Northern Territory		√	no	No
66	Mr. Greg Metcalfe	Country Manager	Swire Shipping		√		No
67	Captain Andrew Stewart	Marine Management Specialist	ANL Container Line Pty Limited	Infrastructure	√	yes	Yes
68	Suzi Hullick	State General Manager	Westpac SANT		√	no	No
69	Marlon Saunders	Executive Manager	Commonwealth Bank		√	no	No
70	Jim Parashos	Chief Airport Officer	Northern Territory Airports	Infrastructure	√	yes	Yes

	Name	Title	Company/Organisation	Industry	Invite	RSVP	Attended
71	Bruce Wilson	General Manager	Toll Group		√	no	No
72	Cameron Grant	GM Global Operations and Development	Toll Priority Toll Group	Infrastructure		yes	Yes
	DPIR Invitation						
1	John Main	Executive Chairman	Alligator Energy		√	no	No
2	Gavin Lockyer	Managing Director	Arafura Resources Limited		√	Maybe	No
3	Geoff Eupene	Executive Director/CEO	Crossland Strategic Metals Limited		√	no	No
4	Greg Cochran	Managing Director	Deep Yellow Limited		√	no	No
5	Dennis Wood	Chairman	KGL Resources		√	no	No
6	James Fox	Managing Director & CEO	PNX Metals		√	Maybe	No
7	Yaxi Zhan	Commercial Manager	Phosphate Australia		√	no	No
8	Chris Tziolis	Managing Director	Rum Jungle Resources		√	yes	Yes
9	James Whiteside	Non-Executive Director	Rum Jungle Resources		√	yes	Yes
10	Duncan van der Merwe	Group Managing Director	Tellus Holdings		√	no	No
11	Jeff Elliott	Director	Thessally Resources Pty Ltd/CSA Global		√	no	No
12	Mick Billing	Chairman and CEO	Thor Mining PLC		√	no	No
13	Paul Burton	Managing Director	TNG Limited		√	yes	No
14	Paul Vollant	General Manager, Business Development	TNG Limited			yes	No
15	Jian Zhong Yin	CEO	Kimberley Agricultural Investments		√		No
16	Charlie Qiang	Managing Director	L&Q Enterprise Pty Ltd	Agribusiness	√	Yes	Yes
17	Hong Chen		China Development Bank		√		No
18	Vicky Zhang 张应慰	Australian Project Manager	上海中房置业股份有限公司 Shanghai CRED Real Estate Stock Co., Ltd.	Agribusiness		yes	Yes
19	Meng Xianqing 孟宪清	Vice President	Dong E E Jiao	Agribusiness		yes	Yes
20	Wu Mengyu 吴梦雨	Foreign Affairs manager	Dong E E Jiao	Agribusiness		yes	Yes
21	Liu Jianguo 刘建国	Overseas Purchasing Manager	Dong E E Jiao	Agribusiness		yes	Yes
22	Mr. Xu Li	Director	Australia Meat Group	Agribusiness		yes	Yes
23	Ambrose Cheung 张俊文	Commercial Manager China	Sanger Group	Agribusiness		Yes	Yes
24	Nick Thompson	Head of Sales	Sanger Group	Agribusiness		Yes	Yes
25	Mark Sullivan	General Manager	MS Contracting (Flying Fox Station)	Agribusiness		yes	Yes
	Other						
1	Steve Rowe	CEO	SRA Information Technology	IT	√	yes	Yes
2	Liqun Jennifer Xi	Business Owner	China Connection	TACS	√	yes	No
3	Jun Kang Tan	Director	Recap Investment	TACS			Yes

	Name	Title	Company/Organisation	Industry	Invite	RSVP	Attended
4	Jeffery Jun Zhou	General Manager	Yichang Tianyu Commercial & Trade Company, Hubei Director, Triple J Brother Pty Ltd, Darwin, NT, Australia		√	yes	Yes
5	Stuart Kenny	Vice President	Chamber of Commerce Northern Territory		√	yes	Yes
6	Brent Campbell	Executive Officer International Trade	Chamber of Commerce Northern Territory		√	yes	Yes
7	Gordon Zhu	Managing Director	Northern Tour Pty Ltd		√	yes	Yes
8	Yu Rengui	General Manager	Jinan Hongda Real Estate	Real estate		yes	Yes
9	Xu Na	Project Manager	Jinan Hongda Real Estate	Real estate		yes	Yes
10	Yu Dongfang	General Manager	Qingdao Yicheng			yes	Yes
11	Bill Zammit	CEO	Talent Team	Consulting & Tourism		yes	Yes
12	Craig Rogers	Partner	King & Wood Mallesons	Legal		yes	Yes
13	Han Jiling	Director General Manager	China Mining Association Intercontinental Mineral Development Co., Ltd.	Resources		yes	No
14	Linnny Thom	Managing Director	Atrile Solutions	Consulting & Trade		yes	Yes
15	Leon WEI 魏俊达	Associate Director	Institutional Banking, Beijing Branch, CBA	Finance			Yes
16	Peter Boden	China Country Manager	Swire Group				Yes