

## Estimates Committee 2004

### Questions Taken On Notice

( 22/06/2004 to 01/10/2004 )

Date: 23/06/2004

Output: 1.0 Business, Trade  
and Industry  
Development  
Services

Sub Output: 1.1 Business, Trade  
and Industry  
Development  
Services

Subject: Asian Relations and Trade Allocation and Staffing

**From:** Mr Terrance Kennedy MILLS to Honourable Paul HENDERSON  
Minister for Asian Relations and Trade

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**Question:** **5-1**  
The specific allocation to Asian Relations and Trade; the number of staff in the office; their job descriptions; the number of trips to the region; the detailed itinerary; those who accompanied, staff and business community; and the detailed cost of each trip. In addition, not just the trips of the minister but trips taken to the region taken on behalf of this government.

**Answer:**  
Answered On: 30/06/2004

ESTIMATES COMMITTEE BRIEFING

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**TITLE:** Asian Relations and Trade Staffing

**ISSUE:** Asian Relations and Trade related Staffing

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**KEY POINTS:**

- Staff directly currently allocated to Asian Relations and Trade activities in DBIRD in 2003/04 include:
  - Director, International Business
  - Assistant Director, International Business
  - International Project Manager, International Business
  - International Project Manager, International Business
  - Personal assistant Director International Business
  - Senior Asian Relations Officer
  - 2 x Asian Relations Officers
  - Director Business and Skilled Migration Services
  - Senior Project Officer Business and Skilled Migration Services
- Year to date direct expenditure for both staff and operations is \$1.9 million.
- In addition, there are a number of areas in the Department that are involved in work relating to Investment and Trade development activities directly. Key Staff include:
  - General Manager, Business and Trade Development Group
  - Director, Petroleum and Mining Support
  - Deputy Director, Petroleum and Mining Support
  - Assistant Director, Petroleum and Mining Support
  - Director Industry Development
  - Project Officer, Industry Development
  - Executive Director, Policy Development and Coordination
  - Director Policy Development, Policy Development and Coordination

- Senior Policy Officer, Policy Development and Coordination
- Policy Officer, Policy Development and Coordination
- Project Officer, Policy Development and Coordination
- General Manager Primary Industry Group
- Director Resource Protection
- Manager Technical Services Livestock Exports
- Chief Veterinary Officer of the NT
- Senior Meat Inspector
- Senior Animal Production Officer
- Senior Agronomist
- Manager Aquaculture Centre
- Senior Aquatic Resource Manager
- General Manager, Minerals and Energy

Start Date	Finish Date	Destination	Country	DBIRD Staff	DBIRD Cost (NB end notes)	Minister Accompanying / other NTG /Private Sector	Minister's Cost	Reason for Travel
09-May-04	14-May-04	DILI	East Timor	John Carroll	\$190	Chief Minister, Paul Tyrell		To accompany the Chief Minister on her visit to East Timor for the celebrations organised by ConocoPhillips for the commencement of production of liquids (oil) from the Bayu Undan platform and to establish relationships with the East Timor Ministry of Development and Environment.
01-Jul-03	30-Nov-03	East Timor	East Timor	AQIS Staff	\$5,260			Monitoring duties in East Timor
01-Jul-03	31/08/04	East Timor	East Timor	Mike Gallagher	\$38,528			East Timor Representative. Includes accommodation, airfares, TA and rent of Representative Office.
15-Mar-04	30-Mar-04	England UK	England	Mary Cunningham	\$9,055	Kerry Moir, DEET		NT display at Business EMIGRATE 2004 migration expo.
31-Aug-03	14-Sep-03	London, Aberdeen, Singapore	England and Singapore	Jeremy Hemphill	\$5,890	NT Dept of Employment, Education & Training (Kim Jenkinson), Charles Darwin University (Denis Kuhl), Territory Diving Services (Tim Proctor & Trudy Proctor), Regional & Northern Maintenance Services (Tim Proctor), Darwin Offshore Logistics Base (Thomas Tan), NT Industry Search & Opportunities Office (Konrad Drogemuller), NT Trades & Labor Council (Rod Ellis).		Attendance at Offshore Europe Oil industry exhibition (1-5 September) followed by J Hemphill alone at Asia Upstream Conference in Singapore (10-11 September). See below
14-Nov-03	22-Nov-03	Jakarta, Indonesia	Indonesia	John Killen, Jeff Laurie	\$6,148			Meetings with Jakarta Office in relation to a proposed MCC. Meeting with Indonesian Customs in relation to the implementation of the Indonesian Customs Facility in Darwin. Meeting with the Indonesian Department of Industry and Trade in relation to the Senior Officials Meeting on Trade to be held in Bali in December.
21-Nov-03	25-Nov-03	Jakarta	Indonesia	Ian Kiduff	\$4,000			Invitation for Mr Kiduff to attend annual planning meeting held by the Indonesian Agriculture Quarantine Agency in Jakarta and to meet with Australasia Pty Ltd executives.
19-Jan-04	22-Jan-04	Jakarta and Bali, Indonesia	Indonesia	J McCue, G Farnell	\$11,003	Minister Henderson, J Davidson, B O'Gallagher, OTD B Fadelli, NTCCI J Parkes, Freightlink Ross Ainsworth, Australasian Livestock Services G Lacey, Rooney Shipping and Trading B Torney, Auslink	Henderson \$10,384	<ul style="list-style-type: none"> <li>□ To meet with representatives of Destiny Shipping of Brunei in Sarawak to hear of their discussions with Rooney Shipping on a possible new service to Darwin.</li> <li>□ To deliver the keynote address to the Centre for Strategic and International Studies at the Seminar on the AustralAsia Trade Route.</li> <li>□ To meet with Hon Manuel Kaisiepo, Minister for the Acceleration of Development of Eastern Indonesia to discuss the proposed MCC with the NT.</li> <li>□ To meet with Mr Bill Schrader, President of BP Indonesia to discuss potential NT participation in the service and supply of the BP Tangguh project.</li> <li>□ To possibly meet with Hon Rini Soewandi, Minister for Trade to discuss implications of the AustralAsia Trade Route for Indonesia and the NT.</li> <li>□ To meet with HE David Ritchie Australian Ambassador to Indonesia to receive a briefing on Indonesia's political and economic outlook.</li> <li>□ To possibly meeting with HE Dewa Made Baratha, Governor of Bali to discuss closer NT-Bali relations.</li> </ul>
15-Feb-04	20-Feb-04	Kalimantan, Indonesia	Indonesia	J Laurie	\$2,062			To assist a new-to-export Territory firm, Adderac Installations (Managing Director is Mr Andrew Downie), undertake its initial international marketing trip and assist in the initial bid process and leverage on expertise in NT promotion.
28-Mar-04	02-Apr-04	Jakarta	Indonesia	I Kiduff	\$3,911			To meet with the Indonesian Agriculture Quarantine Authority (IAQA) in order to discuss and resolve the following topics: <ul style="list-style-type: none"> <li>- Indonesian Quarantine Officer training in Darwin</li> <li>- finalisation of a funding application to the ASEAN Development Bank to underpin training programs</li> <li>- resolution of quarantine import conditions for horticulture produce from the Northern Territory to gain access to West Papua and the island of Sumbawa to supply the Freeport and Newmont mines</li> <li>- discuss the feasibility of sending a departmental officer to the Cirebon Regency of west Java to advise on horticultural production matters.</li> </ul>
07-May-04	21-May-04	Jakarta	Indonesia	I Kiduff	\$6,524			To attend the Indonesia International animal science Research and Development Foundation (Ini Ansedel) board of trustees meeting. While in Jakarta, Mr Kiduff will continue discussions with quarantine authorities over access for territory horticulture produce to mining sites in eastern Indonesia.
09-May-04	14-May-04	Jakarta	Indonesia	John Killen	\$3,764	Andrew Andrejewskis from OTD		Negotiations with the Indonesian Department of Energy and Mineral Resources to work towards obtaining commitment on areas of cooperation in the servicing of mining projects in the eastern part of Indonesia.
30-May-04	06-Jun-04	Jakarta, Indonesia	Indonesia	John McCue, Ray Swann	\$4,850	Caroline Rannersberger, International Recruitment Officer CDU.		To promote Northern Territory trade opportunities and meet with Dr Frans Seda and his staff to explore a proposal to increase the number of Indonesian secondary and tertiary students studying in the Northern Territory. Promotion of the Study North Australia Education Alliance of information providers. Meetings with significant Indonesian based mining & petroleum companies to promote Darwin companies supply capabilities for existing and proposed projects.
07-Jun-04	11-Jun-04	Jakarta	Indonesia	John Killen	\$5,400	Terry Foster, RAS, DCM		Meetings with Indonesian Customs and the NT Representative Office in Jakarta.

DEPARTMENT OF BUSINESS INDUSTRY AND RESOURCE DEVELOPMENT								
2003-2004 OVERSEAS BUSINESS AND TRADE RELATED TRAVEL as at 21/06/04								
Start Date	Finish Date	Destination	Country	DBIRD Staff	DBIRD Cost (NB and notes)	Minister Accompanying / other NTG /Private Sector	Minister's Cost	Reason for Travel
09-Sep-03	14-Sep-03	Brunei & Sabah	Brunei and Malaysia	J Laurie	\$4,328			Preliminary organisation and planning regarding Ministerial visit.
26-Feb-04	03-Mar-04	Brunei	Brunei	W Fan	\$1,506	Minister Henderson M Norman, Norman Marine Services G and C Lacey, Australasian Logistics Centre R and P Macleod, Australasian Logistics Centre J Donaldson, Mailfast NT M Tinsley, Transhose NT J Tinsley, Transhose NT J Lombard, Viking Pools J Taylor, Aersal Shade Structures A Peters, Bucks Building Services X Kamitsis, Australia For You P Seidel, Central Aust Camels Assoc N Ross, NT Buffalo Exports Assoc P Underwood, NT Livestock Exporters Assoc P Adamson, Darwin City Council M Manzes, Asthma NT K Peters, IBC G Bicknell, IBC B Berwick, Darwin Port Corporation G Scanlan, Darwin Port Corporation	Henderson \$7,305	The International Business Council of the Chamber of Commerce Northern Territory led a business delegation to the Brunei International Trade Exhibition 2004 (BITE). Participants in the delegation also undertook side trips to the Malaysian States of Labuan and Sarawak. The department participated in the delegation to assist Northern Territory businesses to identify potential business opportunities.  Financial, logistical and in market assistance was provided by the department. To maximise assistance to the businesses on the delegation a department officer travelled with the delegation.  Ministers objectives: To attend the official opening of Brunei International Trade Exhibition 'BITE' To meet with the Australian High commissioner to Brunei To meet with Ministers and senior officials of the Brunei Government.
14-Sep-03	19-Sep-03	Brunei, Malaysia and Singapore	Brunei, Malaysia and Singapore	J Laurie	\$3,936	Minister Henderson, Jim Davidson	Henderson \$15,566	Meet with overseas Ministers to affirm NT's commitment to the improvement of trade, air and shipping links, and closer relationships with Brunei, Malaysia and Singapore. To meet with Drs Joseph Halim and Mr Budi Halliman.
14-Jan-04	21-Jan-04	Vancouver	Canada	Ric Buckworth	\$360			MOU with University of British Columbia discussions
03-Mar-04	11-Mar-04	Toronto, Canada	Canada	Richard Bresciani, Tracey Rogers	\$17,577			Promote NT Geological Survey and prospectivity of NT at high-profile Prospectors and Developers Association of Canada (PDAC) 2004 Annual Conference in order to encourage investment by exploration companies.
30-Apr-04	29-May-04	Vancouver	Canada	Ric Buckworth, Richard Sellers	\$7,364			To attend the 4th World fisheries congress Seminar and to consider the management reports and activities from around the world and to select appropriate strategies to include within the Northern Territory Fisheries Group planning and consultation processes. Additional meetings-MOU with University of British Columbia.
20-Sep-03		Beijing, Shanghai, Hong Kong & Guangzhou	China	Mary Cunningham	\$1,432			Meeting with DIMIA agents regarding immigration issues and processes.
18-Feb-04	03-Mar-04	Taipei, Taiwan, Guanzhou & Shanghai, Suzhou, CHINA	China	Mary Cunningham	\$8,267			To participate in Business Skills migration promotional events in Taipei, Taiwan and Guangzhou, Shanghai and Suzhou in China.
15-Apr-04	20-Apr-04	China	China	O Kilan	\$3,282	J and H Lacy, Colton Park Trading J White, Delta Electric L Gilkas, Bracket Engineering Services/ Darwin City Refrigeration J/Roussos, Darwin City Refrigeration G Chin, Twister ATV/Darwin City Glass T Chin, Twister ATV/Darwin City Glass S Chin, Twister ATV/Darwin City Glass M Lin, Australia International Business Promotions D Halloran, NT Agricultural Association C Lin, Hong Kong Aust Business Assoc K Lay, Hong Kong Aust Business Assoc S Mahoney, International College of Advanced Education B Chapman, International College of Advanced Education K Peters, IBC G Bicknell, IBC		Accompanied an IBC led delegation to the 95th China Commodities Export Fair in Guangzhou.
20-Oct-03	23-Oct-03	Dili	East Timor	Fergal O'Gara	\$509			Dr Pigin of ACIAR requested the attendance of Mr Fergal O'Gara and Mr Chris Ham at a "Seeds of Life Project" meeting earlier in the year.
23-Mar-04	26-Mar-04	Dili	East Timor	FERGAL O'GARA	\$1,677			At the request of the Australian Centre for International Agriculture Research (ACIAR), Mr O'Gara attended a second "Seeds of life" (SOL) project meeting. ACIAR sought assistance from DBIRD in implementing a phase 2 extension and training component of the SOL project.
28-Mar-04	03-Apr-04	Dili	East Timor	L Small	\$0			To conduct a training program for animal health officers in the field of veterinary parasitology and laboratory techniques. The training was held in conjunction with veterinarians from the North Australian Quarantine Strategy (NAQS), and was supported by the Australian Quarantine and Inspection Service (AQIS) East Timor Quarantine Support Program.



Start Date	Finish Date	Destination	Country	DBIRD Staff	DBIRD Cost (NB and notes)	Minister Accompanying / other NTG / Private Sector	Minister's Cost	Reason for Travel
10-Dec-03	19-Dec-03	Kuala Lumpur, Singapore, Denpasar, Jakarta, Lampung & Sumatra	Indonesia, Malaysia, Singapore	John Killen, I Kilduff, R Smith (14-19 Dec 03)	\$14,824	Minister Burns, Mrs Burns, Mark Hough Mr Patrick Underwood, & Stuart Kenny (Indonesia only)	Burns \$19,929	Malaysia-Singapore: Continued work with airlines as well as tourism promotion. Indonesia: Primary industry development related. Meetings in Lampung and Jakarta including Merpati Airlines and Australian Embassy officials and between Indonesian Minister for Agriculture and NT Minister. Minister visited Santoni feed mill and feedlot. Lampung and was briefed by Mr Alex Wibowo, Manager of PT AustAsia Stockfeed, on the operation of the mill and opportunities to increase exports through Darwin. Mr Smith, Mr Kilduff and Mr Killen attended the Fifth Senior Officials Meeting on Trade (SOMT) with officials from the Indonesian Ministry of Industry and Trade in Bali on Thursday 18 December 2003. Minister did not attend the SOMT in Bali.
02-Nov-03	08-Nov-03	Japan	Japan	John Carroll - Acting CEO	\$11,176	Minister Henderson	Henderson \$30,083	<input type="checkbox"/> To meet and build relationships with companies that are investing in, or are associated with the major gas development projects. <input type="checkbox"/> To promote new investment opportunities in major gas and downstream projects, including exploration for more oil and gas resources. <input type="checkbox"/> To visit a LNG Receiving Terminal in Japan
13-Jul-03	27-Jul-03	Kota Kinabalu, Sabah	Malaysia	Stephen Sall	\$1,690			To implement HACCP program, and train Kansam abattoir staff in meat processing GMP.
20-Jul-03	27-Jul-03	Kuala Lumpur	Malaysia	Dr N Dasari	\$984			To attend 2nd General assembly of TFNet and International Seminar on Post Harvest Handling and processing of tropical and subtropical fruits in Malaysia.  This was the third meeting of TFNet and Dr Dasari has participated in all meetings since the inception of TFNet. Whilst there he established a number of international contacts. In addition to attending the conferences he also visited the United Plantations, Research Program at Teluk Anson some 200 km north of Kuala Lumpur. United Plantations have supplied some banana varieties showing resistance to local Panama races for testing in our screening program at Coastal plains.
17-Aug-03	30-Aug-03	Sabah Malaysia	Malaysia	David Floukes, Chris Regan, Barry Lemcke	\$9,670			To evaluate the outcomes of a training program on Beef Cattle Management and conduct a Training of Trainers course.
17-Feb-04	21-Feb-04	Sabah Malaysia	Malaysia	David Floukes	\$2,196			To discuss further collaboration with the Department of Veterinary Services and Animal Industries (DVS) concerning cattle development programs.
21-May-04	29-May-04	Sabah Malaysia	Malaysia	Chris Regan	\$1,492			<input type="checkbox"/> Conducted workshop/seminar <input type="checkbox"/> Attachment training program for DVS farm managers in NT prepared
13-Jun-04	19-Jun-04	Kuala Lumpur	Malaysia	Geoff Farnell Tony Eggington	\$1,902	Peter Roberts - NT Airports Dan Halloran - NTAA Jack Paradis - Paradise Produce Thor Clausen - Skandia International Jennie Black - Independent Grocers Maltesh Shane Caldwell - Marine Harvest Graham Caracciolo - NT Fish Ian Baker - Jabiru Plantation		Delegation of NT produce exporters and freight forwarders to Kuala Lumpur, Malaysia, to visit the Malaysia Airlines facilities and to: <input type="checkbox"/> show strong Northern Territory support for re-instating the Malaysia Airlines passenger services between Darwin and Kuala Lumpur through exporters demonstrating the potential airfreight volume on the return leg <input type="checkbox"/> build linkages with Malaysia Airlines and touring its transshipment facilities so NT exporters have the confidence to use Kuala Lumpur as a transshipment port to access world markets <input type="checkbox"/> re-build market relationships with buyers in Kuala Lumpur with a view to developing NT seafood and horticultural produce exports and gaining up to date market intelligence information.
04-May-04	09-May-04	Sabah Malaysia	Malaysia	Anton Janmaat	\$865			Inspection of Animal Disease Research Centre and to plan a suitable work experience program for DVS laboratory staff during their attachment to the NT later in the year.
26-Nov-03	01-Dec-03	Dunedin NZ	New Zealand	Julie Lloyd	\$1,293			Ms Lloyd was invited to speak at the Food and Agriculture Organisation (FAO) of the United Nations workshop on Management of Deepwater Small-Scale Ms Lloyd spoke on the development of the Timor Reef Fishery and its current status.
26-Nov-03	05-Dec-03	Palmerston North	New Zealand	V Kawajenko	\$645			To attend a meeting as the Vice chair of Australia Soil and Plant Advisory Council and attend Soil and Plant analysis Conference
10-May-04	14-May-04	New Zealand	New Zealand	BRIAN RADUNZ	\$735			Attend Animal Health Committee meeting - meeting is twice a year and rotates between capitals.
07-Sep-03	13-Sep-03	Philippines	Philippines	Q Kilian	\$4,716	Vicky Seabry (NTG Representative in Philippines), Kevin Peters (IBC), Kym Handberg (CDU)		Delegation to Davao City, Philippines to attend 11th BIMP-EAGA senior officials meeting and 8th BIMP-EAGA ministerial meeting. Meetings were held in Manila prior to arrival in Davao for the SOMMM meetings. These were with: Dr Elen Nuestro, Director, National Meat Inspection Commission, and Dr Jose Molina - Director, Bureau of Animal Industry and W.E. Ruth Pearce, Australian Ambassador to the Philippines. The Northern Territory Government, through Quentin Kilian, was also asked to make a presentation at the BIMP-EAGA SME's Conference. The Northern Territory Government also participated in the Medan Trade Expo International, sharing a stand with the Charles Darwin University and IBC.
17-Nov-03	25-Nov-03	Negros Occidental, Philippines	Philippines	David Floukes	\$4,302			Completed evaluation of Negros Occidental cattle development project.

Start Date	Finish Date	Destination	Country	DBIRD Staff	DBIRD Cost (NB end notes)	Minister Accompanying / other NTG / Private Sector	Minister's Cost	Reason for Travel
28-Mar-04	01-Apr-04	Manila	Philippines	Q Kilian	\$1,541	G Scanlan, Darwin Port Corporation J Parkes, Freightlink G Lacey, Rooney Shipping Services K Peters, IBC M Norman, Norman Marine Services and also representing the IBC		To lead a business and government delegation to the 2nd Philippines BMP-EAGA Conference and Exhibition to promote the AustralAsian Trade Route and inward investment to the NT
03-Oct-03	14-Oct-03	Negros Occidental, Philippines, Malaysia	Philippines, Malaysia	Chris Regan, Barry Lemcke	\$10,422			This visit had been planned to coincide with the arrival of the first shipment of Northern Territory cattle for the project in order to provide training in cattle handling and operational processes. Technical services were also to be provided to RM Livestock Corporation, who are major clients of the Northern Territory cattle and camel export trade in Malaysia.  As part of a collaborative agreement between this department and the Philippines Department of Agriculture concerning cattle industry development, the department has been providing technical expertise for the Negros Occidental Cattle Industry Development Project. Minister Henderson pledged further support from the Northern Territory Government when he visited the project site in March 2004.
01-Oct-03	05-Oct-03	Singapore	Singapore	Q Kilian	\$1,170	Minister Toyne Australian Information Industry Association Connected Solutions Group Commercial Capital Cridlands CSM Technology Computer Science Corporation DMR Consulting Dolphin Software Enterprise Media Services Hewlett Packard iLive Learning Integrated Technical Services Secure Data Centre Singtel Optus SRA Information Technology Telstra Singtel Optus Austrade	Toyne	Ministerial Delegation led by Minister Toyne, including 40 NT ICT representatives to Singapore for the IX2003 Trade Exhibition.
17-Nov-03	23-Nov-03	Singapore	Singapore	David Hart	\$5,360	AIDN-NT President (Mr Mark Smith)		To attend 5th Fleet Support Conference. Intelligence to be gathered on force protection, food supply and sea swaps. Delegates were able to correct some mis-perceptions about Darwin's defence support capabilities. Darwin remains on the USN's radar for increased ship visits and as a potential sea swap option.
04-Feb-04	05-Feb-04	Singapore	Singapore	Q Kilian	\$4,439	Minister Henderson Minister Toyne, Gabrielle Mullen Les Hodgson, DCS Denis Mackenzie, AIIA	Henderson \$9,125 & Toyne	Ministerial Delegation for discussion on Joint Trade Development Centre within the meetings with senior government officials in Singapore.
15-Mar-04	23-Mar-04	Singapore	Singapore	W Fan	\$3,046	Paul Williamson, Kakadu Mango Winery		To assist Mr Williamson to undertake promotional and marketing activities. Additional market opportunities for Northern Territory products were to be explored, specifically the export of Asian vegetables, cycad palms and Central Australian landscape photographs.
16-Apr-04	25-Apr-04	Dallas, Texas	USA	Greg Ambrose, Richard Jackson	\$19,839			Promote Northern Territory Geological Survey (NTGS) and prospectively of NT at high-profile American Association of Petroleum Geologists (AAPG) 2004 Annual Conference in order to encourage investment by exploration companies. AAPG is seen as a premier forum promoting prospectively and availability of exploration acreage.
Total					\$259,130	While every effort has been made to ensure trip costs are accurate, the figures above are in pounds to 31 Dec 2004, but is subject to further		