

**LEGISLATIVE ASSEMBLY OF THE NORTHERN TERRITORY****WRITTEN QUESTION**

Ms J Carney

to Chief Minister

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**Territory Development - Consultancies**

1. What consultants were employed during 2004-05 to undertake work for the Office of Territory Development?
2. What was the nature of each consultancy?
3. List the consultancies awarded by Certificate of Exemption.
4. In how many and in which consultancies were expressions of interest or tenders called before a person or body was engaged to carry out that promotion?
5. What was the total amount spent on behalf of the Office of Territory Development during 2004-05?
6. Detail how much did each consultancy cost?

**ANSWER**

- 1) Consultants employed in 2004-2005 were ACIL Tasman Pty Ltd, AEC Group Pty Ltd, Catalyst Consulting International Pty Ltd, Dr Peter Whitehead of Charles Darwin University, Professor Stephen Garnett of Charles Darwin University, Gail Humble, Ian Lovell, Jenkins Advisory Services, KPMG, QS Services, Strategic Design and Development, The Best Conference and Events Company, Brook Hunt, Bob Collins and Worleyparsons Services.
- 2) The nature of each of the above consultancies is set out in Attachment A.
- 3) Consultancies awarded by Certificate of Exemption were:
  - a) ACIL Tasman – Provision of ad hoc policy and industry advice. This Certificate of Exemption was obtained for 2003-04 with the final payment falling in 2005-06. Immediate specialist required. ACIL has a Darwin office with the necessary skills in-house.
  - b) ACIL Tasman - Pre-feasibility study for Gove Indigenous Businesses. Immediate specialist required. ACIL has a Darwin office with the necessary skills in-house.
  - c) Bob Collins – Senior Advisory Services. Awarded in 2002-03. Consultant possessed appropriate expertise and background to act as Investment Ambassador.
  - d) Brook Hunt – Zinc market assessment. This consultancy was a “selected tender” as only two firms in the world have the necessary experience and knowledge.
  - e) Charles Darwin University - Dr Peter Whitehead Project Manager for research and innovation. Awarded under NTG – CDU Partnership Agreement.

- f) Charles Darwin University - Tropical research capacity mapping exercise. Awarded under NTG – CDU Partnership Agreement.
  - g) Worleyparsons Services – Provision of Advice on the bulk liquids terminal and associated pipelines at East Arm. No local consultant with necessary expertise was available.
- 4) In July 2004, the Chief Minister signed an approval for the Office of Territory Development to invite public tender and appoint four panels of consultants to provide support and expertise across the many project areas that OTD operates. The panel contracts commenced on 1 November 2004 for a period of one year with the option to extend for a period of one year at a time, for two years. The four categories of consultant panels are Project Services, Management Services, Economic and Financial Services and Communications and Marketing Services. Public Tenders were called for the following consultancies:
- a) Event organisation and management of international conference “Global Freight Connect 2005”. Awarded to The Best Conference and Events Company;
  - b) Gas Industry Attraction and Development study. Awarded to Worleyparsons Services; and
  - c) All other consultancies that did not go to public tender or have a certificate of exemption awarded were from the OTD panel contracts.
- 5) Total amount spent on behalf of the Office of Territory Development during 2004-05 was \$508,476.
- 6) Detailed costs of each consultancy are shown at Attachment A.

**ATTACHMENT A**

ACIL Tasman Pty Ltd	Ad hoc industry policy advice, Economic Policy advice and urgent econometric modelling.	\$5,047
ACIL Tasman Pty Ltd	Professional fees relating to pre-feasibility studies for Gove Indigenous Businesses.	\$6,775
ACIL Tasman Pty Ltd	Workshop on analysis of Gas Procurement Options.	\$31,379
ACIL Tasman Pty Ltd	NT Construction costs study	\$61,002
ACIL Tasman Pty Ltd	Economic Impact Study of a proposed discount Airline service.	\$24,498
AEC Group Limited	Katherine Region Investment Attraction Strategy.	\$13,260
Bob Collins	Senior Advisory Services (final administrative costs relating to 2003-04 consultancy services)	\$3,278
Brook Hunt	Zinc Market Assessment (Actual cost was \$61,000 and paid for by DBIRD. Cost to DCM/OTD was \$0)	\$0
Catalyst Consulting International Pty Ltd	Event Coordination and Management for the NT Research and Innovation Awards Ceremony.	\$6,818
Charles Darwin University	Project Manager for Research and Innovation	\$45,000
Charles Darwin University	Tropical Research Capacity Mapping Exercise.	\$13,636
Gail Humble	Preparation & Conduct Desert Knowledge workshop with post workshop consultation.	\$3,679
Ian Lovell	Facilitation of Australian Automotive Products and Tyre Industry Workshop.	\$2,350
Jenkins Advisory Services	PowerWater Corporation Gas Strategy Report.	\$15,254
KPMG	Tourism Infrastructure / Tourism Investment Submission.	\$15,909
QS Services	Review report on Bulk Liquids Terminal report from KBR and Worley.	\$1,630
Strategic Design and Development Pty Ltd	Supply chain study for wine export through Darwin.	\$36,150
Strategic Design and Development Pty Ltd	Feasibility study for textile industry including apparel and footwear.	\$25,775
The Best Conference & Events Company	Event organisation and management of the International Conference "Global Freight Connect 2005".	\$5,824

Worleyparsons Services	Provide advice on the Bulk Liquids Terminal and associated pipelines at East Arm Port.	\$11,211
Worleyparsons Services	Gas Industry Attraction and Development.	\$180,000
<b>Total Consultants Fees 2004-2005</b>		<b>\$508,476</b>