LEGISLATIVE ASSEMBLY OF THE NORTHERN TERRITORY

WRITTEN QUESTION

Ms Purick to Minister for Lands and Planning, in relation to the portfolio areas within the Land Development. Corporation.

Questions are asked of each Minister of their departments and are asked to be responded to by output group within each department.

Minister for Lands and Planning, in relation to the portfolio areas within the Land Development Corporation — Generic Estimates Questions

#Note: All HR Questions are as of Pay Cycle 20, 30 March 2011 HR

Questions:

1. What is the NTG FTE Cap for your Agency?

The budgeted FTE Cap for the Land Development Corporation is 11

2. As of 30 March 2011, what is the current FTE staffing of the department, by level?

13.65 (which includes 0.85 FTE for Board Members who were not included in the original budgets for FTE's) Full details are at attachment 1

3. Is this figure in line with the NTG FTE Cap?

If not, please explain

Due to the increased work load on the Land Development Corporation, particularly with respect to new residential developments, additional staffing resources have been required. The increase in FTE also needs to be looked at in the context of the Department of Lands and Planning as a whole.

4. How many permanent positions are there in your department?

12 Positions

5. How many of these positions were nominally filled and how many were filled by persons acting in positions or are temporary appointments?

- Please separate by permanent/temporary/acting by level

Full details are provided at Attachment 2

6. What was the turnover rate of staff in the Agency in 2010?

7.74%

7. What is the rate per level?

Full details are provided at Attachment 3

8. How many vacant positions are there in the Agency as a whole?

Nominally 3 positions are vacant, but actually there are persons acting in all positions. Please see attachment 4.

9. How long, in total days, have nominal positions been vacant in the department?

Some positions have been nominally vacant for 24 months pending recruitment to senior positions which will then recruit to the subordinate positions. This process is now in hand.

10. How many staff are currently employed on a temporary contract?

8 Including 4 Board Members – Please see Attachment 5

11. In the period 30 March 2010 to 30 March 2011, how many temporary contracts have been extended, broken down by level and the number of times extended?

Nil – Please see Attachment 6

12. 1n the period 30 March 2010 to 30 March 2011, how many positions have been advertised by "expression of interest"?

NIL

13. In relation to all vacant positions, what is the breakdown of recruitment actions by:

Selection process commenced and Selection process (including position advertising) not commenced

At 31st March 2011 selection procedure had been commenced on 1 vacancy

14. Per position level, what is the average length of time taken for recruitment from advertising to successful applicant?

Not applicable

15. What is the number of positions that have been filled by the recruitment of an existing public servant, and how many from the general public?

Not applicable

16. In 2010, how many positions have been reclassified in the department? What are the level of those positions?

Please see Attachment 7 for full details

17. How many permanent supernumerary unattached employees do you have in your agency? What levels are they?

1 Admin Officer AO7

18. How many unattached employees have successfully gained nominal positions within the agency or gained employment in another agency in 2010.

Nil

19. How many have resigned?

Nil

20. What is the average length of stay of staff in the department? Please break this down by position level.

Please see Attachment 8 for full details

21. How much has been spent to date on advertising employee positions, and can you provide a breakdown of these costs?

Nil expenditure as at 31st March 2011

22. In relation to Apprentices and Graduates, in 2010:

How many graduates started with the department How many have completed the year How many how won nominal positions How many have left the NTG, and what was the length of time each stayed within the NTG before leaving?

Nil by the LDC. LDC takes part in the Departmental Graduate Programme

23. In relation to Indigenous Employees, in 2010: How many employees do you have in your department that recognise themselves as indigenous?
What are the levels of their positions held? How many at each level? How many are tenured and at what level? How many are temporary and at what levels? How many are acting up in positions and at what level? How many have completed the year? - How many have left the NTG?

Nil

24. In relation to NTPS staff as of 30 March 2011:

- What is the total amount of accrued leave in the department,

broken down by level, long service leave and recreation leave

- What is the financial value of that leave?
 What is the highest individual amount of accrued leave at each position level?
 What is the current total of sick leave entitlement of employees in the department?
- How many days sick leave were taken in 2010?

Please see Attachments 9 and 11 for full details

25. In relation to Contract (ECO1 and above) staff as of 30 March 2011:

What is the total amount of accrued leave in the department, broken down by level, long service leave and recreation leave?

What is the financial value of that leave?

What is the highest individual amount of accrued leave at each employee level?

What is the current total of sick leave entitlement of employees in the department?

How many days sick leave were taken in 2010, at each employee level?

Please see Attachments 10 and 12 for full details

- 26 .How many employees have utilised section 52.8 Cash-out of Leave — (Recreation Leave), under the NTPS 2010-2013 Enterprise Agreement?
 - Break down by level and amount of leave

Please see Attachment 13 for details

- 27. How many employees have utilised section 55.3 (b) Long Service Leave cash out of 10 years, under the NTPS 2010-2013 Enterprise Agreement?
 - Break down by level and amount of leave

Nil

- 28.As at 30 March 2011 has the CEO directed any employee under section 52.7 Excess Leave of the NTPS 2010-2013 Enterprise Agreement to take leave?
 - Break down by level and the amount of leave taken

Nil

29,As at 30 March 2011 has the CEO directed any employee under section 55.3 (a) Long Service Leave to take leave?

- Break down by level and the amount of leave

Nil

30.As at 30 March 2011 how many workers are currently on workers compensation? At what level and is there an expected return date?

Nil

31. From 30 March 2010 — 30 March 2011 how many people received workers compensation in 2010, at what position level and geographic location and how long for each person?

Nil

- 32. From 30 March 2010 30 March 2011 how many workers are or were on sick leave or extended leave (excluding recreation leave), longer than 3 weeks, at what level, and for what reason? Are there any still on extended leave?
- 33. Do you have any personnel under the old Commonwealth superannuation scheme and if so, what is the liability? What are the optimal retirement ages for such staff based on superannuation benefit definitions, what are ages of those people, and what are their position levels in the public service? If there are nurses, teachers or police in the CSS, how many are there, at what level and what are their ages?

Nil

34. Do they still have NTPS public servants who were employed in the 80's and eligible for return flight to Adelaide every 2 years? How many and at what level?

Please see Attachment 14 for details

35.How many complaints have been made in the Department in relation to workplace bullying and harassment?

Nil

36. From 30 March 2010 — 30 March 2011, how much has been spent on relocation cost for commencement of employment and either completion or termination of employment (removalists, airfares, accommodation and allowances) in the Department.

Nil

37. Please provide a breakdown per business unit.

Nil

38. How much is budgeted for relocation and other appointment and termination expenses in 2010/11.

\$10,000

39. How much was spent on travel from March 2010 to March

2011, broken down by intrastate, interstate and international fares, accommodation and other expenses?

Please see Attachment 15 for details.

40. How much was spent on vehicles by the Department from March 2010 to March 2011?

\$51,757

41. How many vehicles does the Department have responsibility for?

4

- 42. What is the change, if any, in these vehicle numbers from 2010? *Nil*
- 43. What proportion of those vehicles meet the emission standard of 5.5 out of 10 under the Commonwealth Government's Green Vehicle Guide?

100%

44. How many vehicles are home garaged?

4

45. What position levels have vehicles attached or are allowed to home garage?

1 x ECO3, 1 x ECO, 2 x SAO1

46. How many credit cards have been issued to department staff?

5

47. How many repayment transactions (and the value) for personal items and services are outstanding?

Nil

48. How many reports of the improper use of Information Technology have been made?

Nil

49. How many reports resulted in formal disciplinary action?

Not applicable

- 50. How many staff are considered 'Essential' in your Agency, for the purposes of an Emergency eg- Cyclone
 - Break down by level

Nil

Marketing:

51. How much was spent by the Department in 2010 on advertising and marketing programs (and up to 1 April 2011).

Please see Attachment 16 for details

52. What was each of those programs and what was the cost of each of those programs?

Please see Attachment 16 for details

Insurance:

53. How much was spent on insurance expenses in 2010, further broken down by worker and employee insurances, physical plant and equipment insurances and other insurances?

\$12,500 on insurance of Bellamack Gardens buildings following completion. A proportion of this will be recovered from the Body Corporate.

54. What areas of the department are self-insured? What areas are commercially insured? If there are areas that are commercially insured, who provides this insurance, when is it due for renewal and what is the cost of this insurance provision and does it attract any thresholds under which insurance is not provided or any payments on item replacement?

TIO provided the insurance above

All other areas are self insured in accordance with Treasurers Directions.

Once the LDC has transitioned to a GBD then all property and risks will be commercially insured.

55. What provision has been made for disaster or major catastrophe insurance?

Nil at this stage

Climate Change:

56. How many tonnes of CO2 did the department emit in 2010?

Fleet Related – 25.20 tonnes

57. What programs and strategies *were* introduced to reduce CO2 emissions across the department in 2010?

Vehicle management programme is applied as per Cabinet Decision 3733

- 58. Has a target for departmental CO2 emissions been set for the coming financial year.
 - If yes, what % reduction is that from 2010.
 - If no, why has a target not been set.

2% Reduction

Utilities:

59. What was the cost of power and water to the department in 2010?

\$18,371

60. What is the projected cost for power and water to the department in 2011?

\$20,000

Public Events:

61. List the public events/conferences/forums that were sponsored by the department from 1 January 2010 to 1 April 2011 and what are projected for 2011/12?

2010/11 - UDIA Annual Dinner – Bronze Sponsor

2011/12 – UDIA Annual Dinner – Bronze Sponsor

LDC is currently considering other sponsorship proposals to promote ourselves to the development industry.

62.What is the level of sponsorship provided in terms of financial support or in kind support?

2010/2011 - \$ 2,000

2010/2012 - \$10,000

Advertising:

63.What is the department's budget for advertising for the 10/11 reporting year?

Original budget \$50,000

64. How much is year to date expenditure? Please breakdown into newspaper, radio and TV?

TV: \$Nil

Radio : \$15,000

Assorted Newspapers: \$81,000

65.What advertising campaigns have been undertaken or will be undertaken by the department in 2010/11?

Please see Attachment 16 for full details.

66. In 2010 how many consultancies were let in the year, at what cost, how many were NT firms and how many interstate and what was the value of those intra-territory and those interstate.

Please see Attachment 17 for full details.

Attachment 1. (Question 2)



At Pay Day 20, 30 March 2011

As of 30 March 2011, what is the current FTE staffing of the department, by level?

Classification	Classification Description	FTE
102		4.00
AO3	ADMIN OFF 3	1.80
A04	ADMIN OFF 4	2.00
AO5	ADMIN OFF 5	1.00
AO6	ADMIN OFF 6	1.00
A07	ADMIN OFF 7	2.00
BM	BOARD MEMBERS	0.85
EO1C	EXEC OFF 1 CNTR	1.00
EO3C	EXEC OFF 3 CNTR	1.00
SAO1	SNR ADMIN OFF 1	2.00
Т6	TECH 6	1.00
C Land Development C	Corporation Total	13.65

Note:

The FTE numbers represent staff paid during a pay period on a full-time equivalent figure. FTE counts each staff member as a percentage of the pay received that fortnight (i.e. a staff member who receives 10 days wages is counted as "1", whilst a person who receives 4 days wages is counted as "0.4". The figures includes staff employed on a Permanent, Temporary, Executive Contract and Casual basis.

Agency Total FTE shown may vary from the monthly and quarterly FTE Averages report as it only calculates from a single pay period.

Attachment 2 (Question 5)



LDC Land Development Corporation Estimates Q05 - Agency head Count Numbers by Position Details

At Pay Day 20, 30 March 2011

How many positions were nominally filled and how many were filled by persons acting in positions or are temporary appointments?

Classification	Classification Description	Permanent Employees Held in Nominal Positions	Permanent Employees Acting in Temporary Positions	Temporary Employment Contracts
AO3	ADMIN OFF 3	0	0	1
AO4	ADMIN OFF 4	0	1	0
AO5	ADMIN OFF 5	0	1	1
AO6	ADMIN OFF 6	1	0	0
A07	ADMIN OFF 7	1	0	0
BM	BOARD MEMBERS	0	0	4
EO1C	EXEC OFF 1 CNTR	0	0	1
EO3C	EXEC OFF 3 CNTR	0	0	1
SAO1	SNR ADMIN OFF 1	2	3	0
C Land Developme	ent Corporation Total	4	5	8

Note:

Perm Staff Held in Nominal Positions	Permanent staff working in their nominal position.
Perm Staff Acting in Temporary Positions	Permanent staff working temporary transfers or that are not held against a nominal position.
Temporary Employment Contracts	Temporary staff include staff on temporary employment contracts, casuals, honorary (board members), executive Contracts, apprentices and graduates.

The numbers represent 'Head Count' for both operative and in-operative staff but excludes previous staff being paid workers compensation payments. Staff not employed full-time are counted as one in Head Count numbers.



Attachment 3. Questions 6&7



LDC Land Development Corporation Estimates Q06,Q07 - Turnover

Between 01 July 2010 and 31 March 2011

Q6 What is the turnover rate of staff in the Agency in 2010? 7.74%

Q7 What is the rate per level?

Classification	Classification Description	Turnover Rate (%)
AO3	ADMINISTRATIVE OFFICER 3	0.00
AO4	ADMINISTRATIVE OFFICER 4	0.00
AO5	ADMINISTRATIVE OFFICER 5	0.00
AO6	ADMINISTRATIVE OFFICER 6	0.00
A07	ADMINISTRATIVE OFFICER 7	0.00
AO8	ADMINISTRATIVE OFFICER 8	0.00
EO1C	EXECUTIVE OFFICER 1 - EXECUTIVE CONTRACT	0.00
EO3C	EXECUTIVE OFFICER 3 - EXECUTIVE CONTRACT	0.00
SAO1	SENIOR ADMINISTRATIVE OFFICER 1	46.15
Т6	TECHNICAL 6	0.00

Attachment 4 – Question 8



At Pay Day 20, 30 March 2011

How many vacant positions are there in the Agency as a whole?

State Code	State Description	Vacant Positions
Z	LDC Land Development Corporation	3

Note:

A position is counted as 'vacant' where no employee is held nominally or actually against the position. Vacant positions do not count absent employees.

Attachment 5 - Question 10

 LDC Land Development Corporation

 Northern Territory Government
 Estimates Q10 - Number of Temporary Employment Contracts

At Pay Day 20, 30 March 2011

How many staff are currently employed on a temporary contract?

Classification	Classification Description	Casual Staff	Temporary Staff	Honorary Staff	All Staff on Temporary Contract
AO3	ADMIN OFF 3	0	1	0	1
AO5	ADMIN OFF 5	0	1	0	1
BM	BOARD MEMBERS	0	0	4	4
EO1C	EXEC OFF 1 CNTR	0	1	0	1
EO3C	EXEC OFF 3 CNTR	0	1	0	1
LDC Land Developme	ent Corporation Total	0	4	4	8

Note:

 Temporary Employment
 Temporary staff include staff on temporary employment contracts, casuals, honorary (board members), executive Contracts, apprentices and graduates.

The numbers represent 'Head Count' for both operative and in-operative staff but excludes previous staff being paid workers compensation payments. Staff not employed full-time are counted as one in Head Count numbers.

Attachment 6 - Question 11



Period 01 July 2010 to 30 March 2011

Q11. In the period 30 March 2010 to 30 March 2011, how many temporary contracts have been extended, broken down by level and the number times extended?

Classification	Extended Once	Ext. Twice	Ext. X3	Ext. X4	Ext. X5	Ext. X6		Ext. X8	Ext. X9	Total
	-	-	-			-	-			-
	•	•	•	•	•	•	•	•	-	•

Note:

Data source is RMS (Recruitment Management System) Where provided in the data employees are identified by AGS number. Where the AGS number is not available, name matching has been used. Where AGS or name matching does not align, the employee will be displayed as a separate records on the report.

Attachment 7 – Question 16



Period 01 July 2010 to 30 March 2011

Q16. In 2010, how many positions have been reclassified in the department? What are the level of those positions?

Level of F (Post Job	Position 9 Evaluation)	Reclassified Positions *	New Positions *	Same Classification *	Evaluated, with Agency for Approval
AO3	ADMIN OFF 3	0	1	0	0
AO4	ADMIN OFF 4	0	0	1	0
AO5	ADMIN OFF 5	0	1	0	1
AO6	ADMIN OFF 6	0	1	0	0
AO7	ADMIN OFF 7	0	0	0	1
AO8	ADMIN OFF 8	0	3	0	0
SAO1	SNR ADMIN OFF 1	1	0	1	0
unknown		0	0	0	2
LDC Land Development Corporation		1	6	2	4

Note: Jobs evaluated prior to recent Enterprise agreements being implemented will show the prior Job Classification level.

* Jobs evaluation outcomes are approved by agency delegated officers and actioned in PIPS.

Attachment 8 - Question 20

LDC Land Development Corporation

Estimates Q20 - Average Length of Service within an Agency by Classification

At Pay Day 20, 30 March 2011

32

thern

What is the average length of stay of staff in the department? Please break this down by position level.

Classn	Classification	Average length of Service in Years
AO3	ADMINISTRATIVE OFFICER 3	0.98
AO4	ADMINISTRATIVE OFFICER 4	2.88
AO5	ADMINISTRATIVE OFFICER 5	1.70
AO6	ADMINISTRATIVE OFFICER 6	3.58
AO7	ADMINISTRATIVE OFFICER 7	3.51
EO2C	EXECUTIVE OFFICER 2 - EXECUTIVE CONTRACT	2.20
P3	PROFESSIONAL 3	0.03
SAO1	SENIOR ADMINISTRATIVE OFFICER 1	3.18
SAO2	SENIOR ADMINISTRATIVE OFFICER 2	1.72

The "Average length of Service" calculation is derived from the current continous period of service in the current Agency divided by the total number of staff (Head Count).

Attachment 9 - Questions 24 & 25 NTPS

 Northern Territory
 Estimates Q24(a,b,c),Q25(a,b,c) - Employee's Long Service Leave Details

At Pay day 20, 30 March 2011

Q24(a,b,c) In relation to NTPS staff

Q25(a,b,c) In relation to Contract(ECO1 and above) Staff:

What is the total amount of accrued leave in the department, broken down by level,long service leave and recreation leave? What is the financial value of that leave? What is the highest individual amount of accrued leave at each position level?

Classification	Q24 NTPS Staff Accrued Long Service Leave (Months)	Q24 NTPS Staff Accrued Long Service Leave (\$Value)	Q25 Contract Staff Accrued Long Service Leave (Months)	Q25 Contract Staff Accrued Long Service Leave (\$Value)	Highest Individual Amount Accrued (Months)
AO3	0.27	\$1,091.45	0.00	\$0.00	0.27
AO4	0.85	\$3,505.40	0.00	\$0.00	0.85
AO5	1.52	\$7,222.04	0.00	\$0.00	1.27
AO6	2.17	\$14,238.45	0.00	\$0.00	2.17
AO7	3.30	\$23,715.72	0.00	\$0.00	3.30
EO1C	0.50	\$7,225.08	0.50	\$7,225.08	0.50
EO3C	10.37	\$178,511.38	10.37	\$178,511.38	10.37
SAO1	15.72	\$114,268.97	0.00	\$0.00	8.12
TOTAL	34.70	\$349,778.49	10.87	\$185,736.46	10.37

Attachment 10 - Questions 24 & 25 - ECO1 and above

LDC Land Development Corporation Estimates Q24(a,b,c), Q25(a,b,c) - Recreation Leave Details

At Pay day 20, 30 March 2011

Q24(a,b,c) In relation to NTPS staff

Q25(a,b,c) In relation to Contract(ECO1 and above) Staff:

What is the total amount of accrued leave in the department, broken down by level,long service leave and recreation leave? What is the financial value of that leave? What is the highest individual amount of accrued leave at each position level?

Classification	Q24 NTPS Staff Accrued Recreation Leave (Days)	Q24 NTPS Staff Accrued Recreation Leave (\$Value)	Q25 Contract Staff Accrued Recreation Leave (Days)	Q25 Contract Staff Accrued Recreation Leave (\$Value)	Highest Individual Amount Accrued (Days)
AO3	16.50	\$3,012.83	0.00	\$0.00	16.50
AO4	19.00	\$4,126.68	0.00	\$0.00	19.00
AO5	64.94	\$16,798.24	0.00	\$0.00	56.79
AO6	34.59	\$10,417.90	0.00	\$0.00	34.59
A07	54.50	\$18,019.27	0.00	\$0.00	54.50
EO1C	39.13	\$26,014.30	39.13	\$26,014.30	39.13
EO3C	84.28	\$66,714.48	84.28	\$66,714.48	84.28
SAO1	213.96	\$77,062.28	0.00	\$0.00	63.00
TOTAL	526.90	\$222,165.98	123.41	\$92,728.78	84.28

Attachment 11 - Question 24&25 - Sick Leave - NTPS



LDC Land Development Corporation Estimates Q24(e), Q25(e) - Sick Leave Taken

Between 01 July 2010 and 31 March 2011

Q24(e) In relation to NTPS staff how many days sick leave were taken in 2010, at each employee level? Q25(e) In relation to Contract (ECO1 and above) staff how many days sick leave were taken in 2010?

Classification	Classification Description	Number of Staff	Q24 NTPS Staff Days Sick Leave Taken	Q25 Executive Contract Staff Days Sick Leave Taken
AO3	ADMIN OFF 3	1	1.00	
AO4	ADMIN OFF 4	1	15.00	
AO5	ADMIN OFF 5	2	14.91	
AO7	ADMIN OFF 7	1	3.73	
AO8	ADMIN OFF 8	1	1.54	
P3	PROF 3	1	6.00	
SAO1	SNR ADMIN OFF 1	2	3.00	
Total LDC Land	Development Corporation	9	45.18	

Attachment 12 - Questions 24&25 Sick Leave - ECO1 and above

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LDC Land Development Corporation Q24(d),Q25(d) - Sick Leave Balances

At Pay Day 20, 30 March 2011

Q24(d) In relation to NTPS staff what is the current total of sick leave entitlement of employees in the department? Q25(d) In relation to Contract (ECO1 and above) staff what is the current total of sick leave entitlement of employees in the department?

Classification **Classification Description** Number of Q24(d) Q25 (d) Staff **Total Sick Leave** Executive Contract Entitlements in Staff Sick Leave Entitlements in weeks weeks 0.20 AO3 ADMIN OFF 3 1 0.00 AO4 ADMIN OFF 4 1 12.53 AO5 ADMIN OFF 5 2 65.56 AO6 ADMIN OFF 6 1 A07 58.71 ADMIN OFF 7 1 EO1C EXEC OFF 1 CNTR 1 3.20 3.20 EO3C 1 91.07 91.07 EXEC OFF 3 CNTR SAO1 SNR ADMIN OFF 1 5 133.24 Total LDC Land Development Corporation 13 364.50 94.26

Note:

Individual sick leave balance does not include pro-rata entitlement after last credit

Calculating Total Sick Leave balance

Sick leave balance is calculated from the Employee Current sick leave balance (stored in whole Weeks, Hours and Minutes) and converted to a Week total based on Employee hours per week. It is calculated using the following formula:

Current Balance in Wks + <u>Current Balance in Hrs + (Current Balance in Mins / 60)</u> = Total Balance in Weeks Weekly Hours

Example:

In this period an Employee has a current sick leave bonus of 2 Weeks, 18 Hours and 14 Minutes. The Employee's Weekly Hours is 36.45

2 + <u>18 + (14/60)</u> = 2.50 Weeks 36.45

Attachment 13 Question 26



At Pay Day 20, 30 March 2011

How many employees have utilised section 52.8 Cash-out of leave -(Recreation Leave), under the NTPS 2010-2013 Enterprise Agreement? Break down by level and amount of leave.

AO8	ADMIN OFF 8	1	3,495.11
LDC Land Develop	ment Corporation Total	1	3,495.11

Note:

Report scope is employees affected by NTPS 2010-2013 Enterprise Agreement, date of effect 19 August 2010 (Pay 5) Employment classifications referenced as well as Pay Transaction Records Entitlement code SAR049 and SAR050

Attachment 14. – Question 34

*	LDC Land Development Corpor	ation	
Northern Territory Government	Estimates Q34 - Airfares		
Do they still have every 2 years? How many and at Classificat		e 80's and eligible for return flight to Adelaide Employees Eligible for Airfares	
AO6	ADMIN OFF 6	1	
LDC Land Dev	elopment Corporation Total	1	

Note:

Eligible employees are determined by employee commencement date plus subsequent changes to conditions of service. The report includes employees whose airfares are deferred for reasons of leave-without-pay or workers compensation.

Attachment 15 – Question 39.

	Intra- Territory	Interstate	Overseas	Total
Official Duty Fares	0	34 980	541	35 521
Accommodation	224	11 296	1 604	13 124
Travel Allowance	0	2 358	517	2 875
Total Travel Spend as at 30 April 2011	224	48 634	2 662	51 520

Attachment 16 - Questions 51, 52

Advertising Information

Area	Consultant		Value
Corporate	Advertising with Chamber of Commerce	Associated Advertising and Promotions	\$4,318
	Media Monitoring		
		Corporate Total	\$4,318
Industrial			
Darwin Business Park South	General Land Release Advertising	Various Publications including NT News, Business Review, Minerals Council, Oil and Gas Magazines, the Palmerston Suns	\$24,520
Common User Area	Oil and Gas Expo related advertising	SEAAOC	\$4,772
Defence Support Hub	Defence related Advertising	Defence Publications	\$8,054
		Industrial Total	\$37,346
Residential			
Bellamack Gardens	Sales Advertising	Various but mainly NT News	\$38,952
Zuccoli	Advertising and promotion of the EOI for the joint venture	NT News and Financial Review	\$15,449
		Residential Total	\$54,401

Marketing Information

Area	Consultant		Value
Corporate	Promotional	Various	\$6,895
	Gifts and items		
	Ariel	Silva Photographics	\$2,637
	Photography	Cilva i notograpinos	φ2,007
		Fusion Displays	\$5,324
	SEAAOC	Chamber of Commerce	\$1,200
	Display	Mariaua	¢4,000
	Business at Sunset	Various	\$1,226
	Ounset	Colemans Printing	\$1,510
	Banners and		÷)
	Signs		• • • • • •
	Assartad	UDIA	\$2,000
	Assorted Brochure		
	Printing	Associated Advertising	\$17,800
		and Promotions	÷ · · ; • • •
	UDIA Dinner		
	Sponsorship		
	General		
	Corporate		
	Advice including		
	the development		
	of Strategic		
	marketing plans,		
	board reports, fact sheets etc		
		Corporate Total	38,603
Industrial			
Common User	Brand	Associated Advertising	\$7,636
Area	development, Advertisement	and Promotion	
	design and		
Defence Support	marketing plans	Associated Advertising	\$8,318
Hub		and Promotion	
	Brand		

		Residential Total	\$59,672
	Booth Fees – Home Expo April 2011		
	the Zuccoli EOI and DP process. Concept work		
Residential General	material and strategies for	Darwin Life	\$1,100
Johnston	Development of branding and marketing	Place	\$3,690
Zuccoli	sale of Bellamack Gardens properties.	Associated Advertising and Promotions	\$27,006
	marketing materials, signs etc for the actual	Exposure Productions	
Gardens	of marketing strategies,	and promotions, SignBlazer and	
Bellamack Gardens	Development and production	Various Including Associated Advertising	\$27,876
Residential			<i></i>
	30103	Industrial Total	\$39,383
Park	design and marketing plans. Brand development, Advertisement design and marketing plans for Darwin Business Park South Land sales	and Promotion	
Darwin Business	development, Advertisement	Associated Advertising	\$23,429

Attachment 17 – Question 66

Area	Consultant		Value
CORPORATE			
	Quanxi	Values Statement Workshop	\$3 000
	Ross Human	Interview Administration	\$1,190
	Price Waterhouse	JAQ's and Job Descriptions	\$3,750
	Ross Human	Interview Administration	\$1,190
		Corporate Total	\$9 130
INDUSTRIAL			
Darwin Business Park South	Merit Partners	Probity Services for EOI Process	\$2 864
Industrial General	Masterplan	Industrial Land Supply Report	\$28 345
Common User Area	Earthsea	Report on WWII Heritage	\$9 254
	QS Services	Construction Review	\$24 000
Hidden Valley Explosives Reserve	Ellengowan	Archaeological Survey	\$5,100
	SKM	Contamination Survey	\$45 109
Darwin Business Park	McGregor Tan	Demographic Survey – East Arm Industrial area	\$4 500
	QS Services	Costing of Built	\$1 200

• NT Consultants Expenditure Details

		Form Project	
Industrial Water	QS Services	Review of Tomazos	\$3 022
Front		Group Proposal	·
East Arm	Coffey	Environmental	\$6 987
General	Environmental	Reports on East Arm Boat Ramp Area – fill Stock	
		piling	\$12 271
	Ellengowan		
		East Arm Area	
		History Survey	
		Industrial Total	142 652
RESIDENTIAL			
Bellamack Gardens	Merit Partners	GST Advice	\$3 500
Zuccoli	Merit Partners	GST Advice	\$5 800
Residential General	Coffey Projects	Project Work	\$15,769
		Residential Total	\$25 069

Non NT Consultants Expenditure Details

Area	Consultant		Value
INDUSTRIAL			
Pipe Line and	Hyder Consulting	Framework and	\$83 305
Railway		Policy development	
Corridor			
East Arm Marine	Hyder Consulting	East Arm Marine	\$176 736
Precinct		Precinct – Pre-	
		Feasibility Study	
Darwin Port	Place Design	3D Fly Through	\$46 780
		Interstate Total	\$306 821